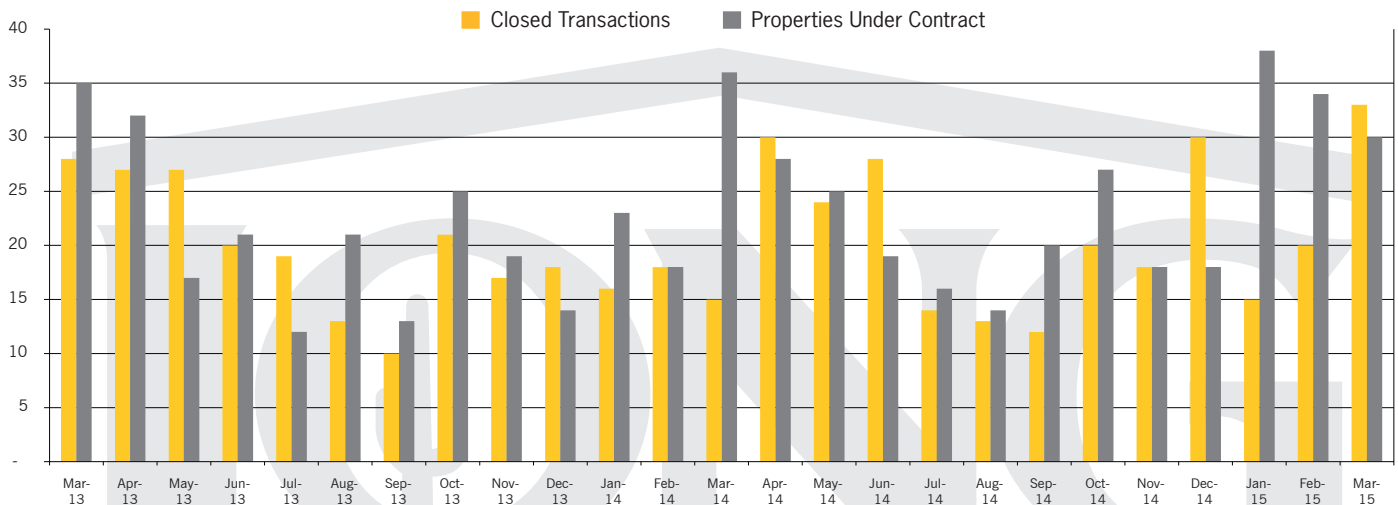




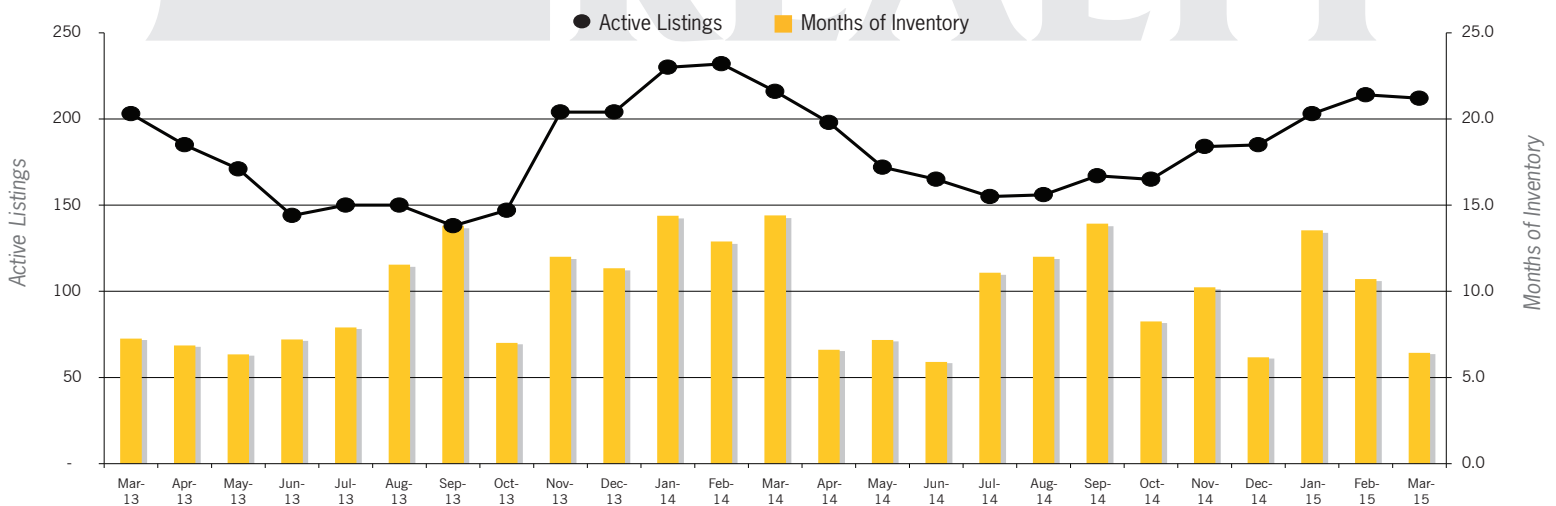
## SaddleBrooke | April 2015

In the SaddleBrooke area, March 2015 active inventory was 212, a 2% decrease from March 2014. There were 33 closings in March 2015, a 120% increase from March 2014. Year-to-date 2015 there were 68 closings, a 39% increase from year-to-date 2014. Months of Inventory was 6.4, down from 14.4 in March 2014. Median price of sold homes was \$295,000 for the month of March 2015, down 8% from March 2014. The SaddleBrooke area had 30 new properties under contract in March 2015, down 17% from March 2014.

### CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SADDLEBROOKE



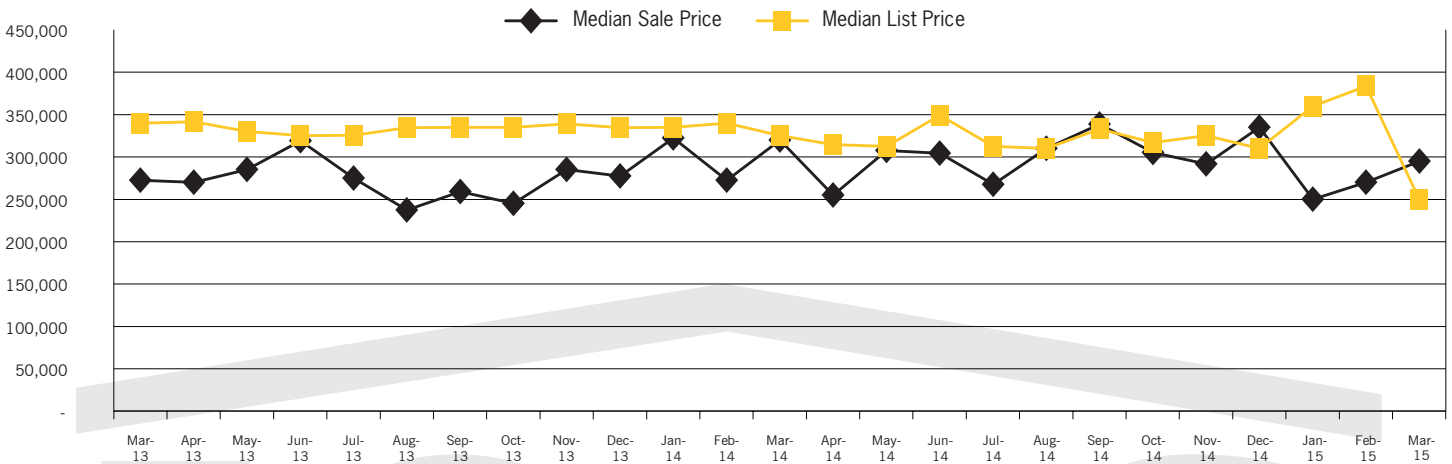
### ACTIVE LISTINGS AND MONTHS OF INVENTORY – SADDLEBROOKE



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.  
All data obtained 04/03/2015 is believed to be reliable, but not guaranteed.



## MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SADDLEBROOKE

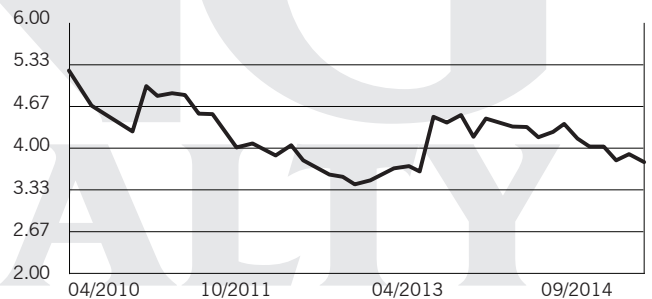


## MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SADDLEBROOKE

Year	Median Price	Int. Rate	MO. Payment
2006	\$187,900	6.140%	\$1,086.35
2014	\$320,000	4.375%	\$1,517.83
2015	\$295,000	3.875%	\$1,317.84

## 30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2010 levels.

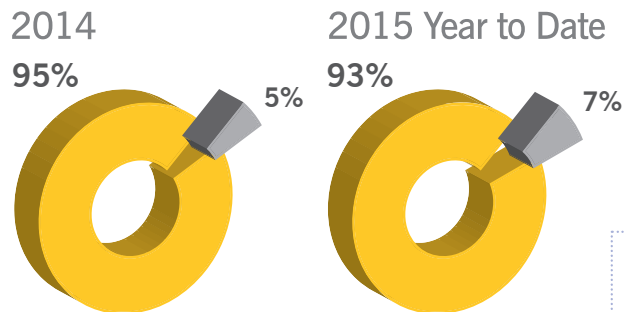


Source: Residential median sales prices. Data obtained 04/03/2015 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

Source: Bankrate.com

## DISTRESSED VS. NON-DISTRESSED SALES – SADDLEBROOKE

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.



■ Distressed  
■ Non-Distressed



# The Housing Report



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SaddleBrooke | April 2015

## MARKET CONDITIONS BY PRICE BAND – SADDLEBROOKE

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	1	0	1	0	0	1	0	n/a	4.0	Seller
\$150,000 - 174,999	1	0	0	2	0	3	2	0.5	1.2	Seller
\$175,000 - 199,999	17	0	2	3	3	2	3	5.7	5.9	Balanced
\$200,000 - 224,999	12	0	1	0	0	2	3	4.0	6.8	Slightly Buyer
\$225,000 - 249,999	16	3	2	2	3	0	5	3.2	6.0	Balanced
\$250,000 - 274,999	11	5	2	2	4	2	1	11.0	5.3	Balanced
\$275,000 - 299,999	22	2	2	0	1	5	3	7.3	6.8	Slightly Buyer
\$300,000 - 349,999	34	1	3	7	1	2	6	5.7	11.4	Buyer
\$350,000 - 399,999	30	4	0	8	3	1	6	5.0	8.2	Slightly Buyer
\$400,000 - 499,999	34	1	2	2	0	0	2	17.0	49.0	Buyer
\$500,000 - 599,999	21	1	3	4	1	2	2	10.5	14.2	Buyer
\$600,000 - 699,999	8	3	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	5	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
<b>TOTAL</b>	<b>212</b>	<b>20</b>	<b>18</b>	<b>30</b>	<b>16</b>	<b>20</b>	<b>33</b>	<b>6.4</b>	<b>9.1</b>	<b>Buyer</b>



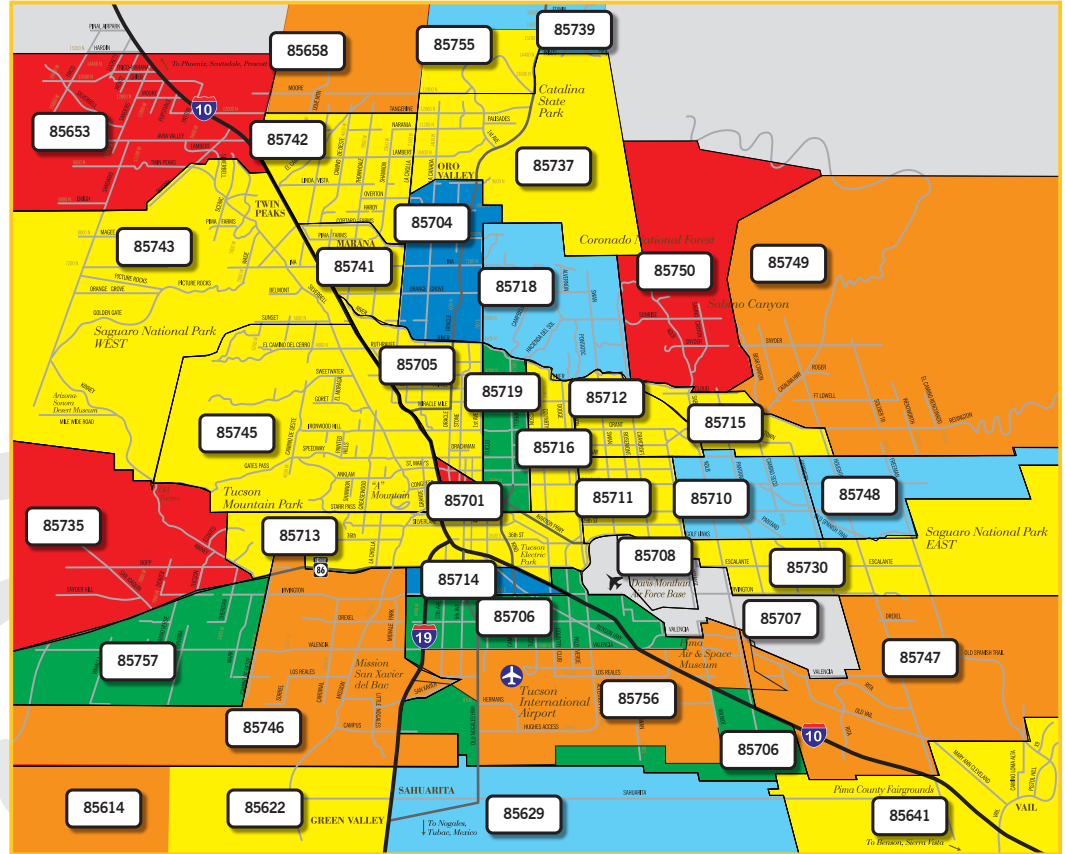
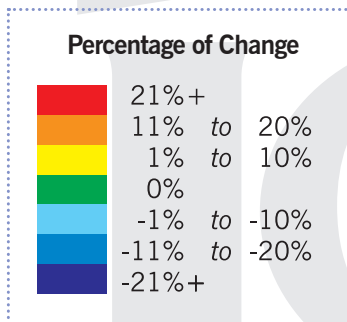
Statistics based on information obtained from TARMLS and using Brokermetrics software on 04/03/2015.  
 3 month trend in months of inventory is the average of closed sales and active listing data from 01/01/2015 - 03/31/2015. Information is believed to be reliable, but not guaranteed.



## CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

JAN 2014-MAR 2014 TO JAN 2015-MAR 2015

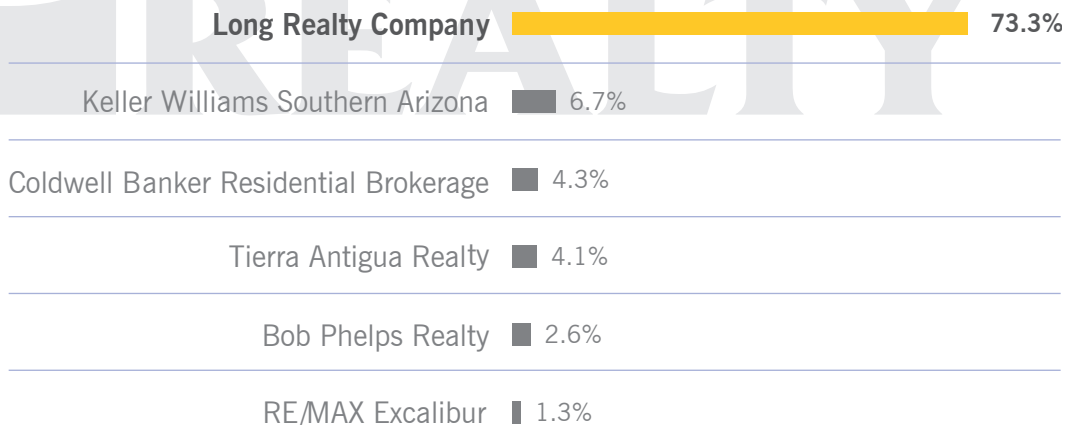
This heat map represents the percentage of change in Tucson metro median sales prices from January 2014-March 2014 to January 2015-March 2015 by zip code.



## MARKET SHARE – SADDLEBROOKE

Long Realty leads the market in successful real estate sales.

Data Obtained 04/03/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 04/01/2014 – 03/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The SaddleBrooke Housing Report is comprised of data for residential properties in the subdivision of SaddleBrooke. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.