

Team  
**Woodall**  
DRIVEN. PASSIONATE. EXPERIENCED.



## SELLING YOUR HOME

LEARN ABOUT HOW TEAM WOODALL  
CAN EFFECTIVELY MARKET YOUR  
HOME AND GET IT SOLD



A BERKSHIRE HATHAWAY AFFILIATE

[WWW.TEAMWOODALL.COM](http://WWW.TEAMWOODALL.COM)



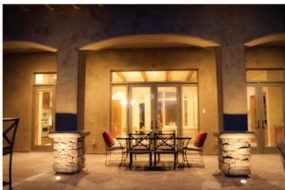
A BERKSHIRE HATHAWAY AFFILIATE

## EFFECTIVE MARKETING



From photography to internet exposure, Team Woodall excels at getting traffic to your home! Here are just a few of the proven methods we utilize in our targeted marketing plan:

- \* High Quality Digital Photography
- \* Incredibly Vast Internet Exposure
- \* MLS Visibility
- \* Video Tours
- \* Targeted Email Campaigns
- \* Virtual HomeFinder Prospecting
- \* Open Houses
- \* Mobile Search Platforms
- \* On-Site Text Messaging
- \* Print Advertising
- \* Agent Tours & Networking
- \* Flyers Similar to This Custom One!



Watch the Pre-Listing Video for Additional Details:  
<http://teamwoodall.com/sellers/why-choose-team-woodall/>

# Team Woodall

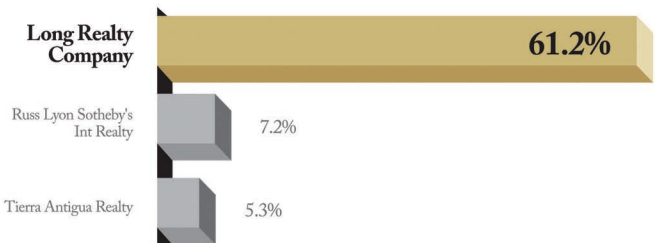
## LUXURY MARKET

Selling a luxury home requires a slightly different marketing approach and sales technique to be successful. At Team Woodall we've represented both Sellers & Buyers of luxury homes and vacant homesites, so we're well informed of how to properly navigate the luxury market. Our email marketing is especially strong in this niche market. Combine this with our leading edge utilization of both Long's technology programs and our own custom set ups, and you'll enjoy a top-notch, luxury experience for your luxury home. This marketing experience also benefits our non-luxury clients as we've transitioned our most successful programs to all of our listings.



### LONG REALTY SELLS MORE LUXURY REAL ESTATE IN TUCSON THAN ALL OTHERS COMBINED

FEBRUARY 2012 - FEBRUARY 2013 LUXURY MARKET SHARE



## ABOUT TEAM WOODALL



STEPHEN WOODALL



HEATHER WOODALL

Team Woodall strives to achieve long term relationships by demonstrating the utmost personal attention, honesty, and dedication. Operating under the Long Realty Company brokerage we are privileged to be partnered with a local company that has developed a reputation of excellence since 1926 and dominates market share within Tucson. The drive, passion, and experience of Stephen and Heather, coupled with their superior communication skills, ensure an atmosphere of trust and success.

Our agents bring a breadth of experience to each transaction, working diligently on your behalf to get your property sold. We've represented clients in transactions ranging from under \$100,000 to well over \$1,000,000. In addition, the team of Stephen & Heather Woodall have both continued to advance their real estate knowledge and acumen by earning the coveted GRI Designation.

At the end of the day our proven results speak for themselves. Our Sales Executives extend beyond your expectations and provide first-class service the entire transaction. By partnering with Team Woodall you're aligning yourself to succeed. We welcome the opportunity to provide you with a detailed presentation of our services and discuss your real estate needs. Our commitment to selling your home is unyielding.

## TESTIMONIALS

“We made the decision to list our home with Stephen Woodall because we were impressed with him when we nearly bought a home from him a couple years earlier. Three things really stand out working with Stephen, besides how quickly he sold our home:

1. He is extremely knowledgeable in all aspects of buying and selling real estate, and maintains up-to-date information on the greater Tucson market in particular.
2. He listened to us carefully every time we talked (which was often), and made sure that we understood everything that was happening at each step in the process.
3. His service went far beyond what we expected from a listing agent, especially his personal attention to resolving the inevitable “bumps” that arise in a lengthy transaction such as selling a home.

Even though Stephen was representing us as the Sellers, his experience and creativity contributed to successful results for all parties involved, including the title company and buyers.

We recommend him to Sellers & Buyers.”

- Jeff & Debbie

“We’ve known Stephen & Heather for many years and have seen first-hand their knowledge and professionalism. When it came time to sell our luxury home in Oro Valley, there was no better choice than Team Woodall. They’ve gone above & beyond at every moment.”

- Jason & Kris

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THIS FLYER IS NOT MEANT TO  
SOLICIT AN ACTIVELY LISTED PROPERTY

