LONG REALTY COMPANY - ESTIMATED COST SHEET

Seller:	SAMPLE SELLER	Buyer:	SAMPLE	BUYER
Property Address:			Purchase Price: \$ _	
Estimate Prepared By:			Date:	

ITEM	000	30%	C/2\^3	LAND O	CONL	SELLER	osts. BUYER
Down Payment	•	•	•	•	•		\$
2. Escrow Fee (VA-Buyer cannot pay)	•	•	•	•	•	\$	\$
3. New Loan Escrow Fee (VA-Buyer cannot pay)	•			•	•	\$	\$
4. Owner's Title Policy	•	•	•	•	•	\$	T
5. ALTA Loan Policy	•			•	•	¥	\$
6. ALTA Loan Endorsements (i.e. 8.1, PUD, etc.)	•			•	•		\$
7. Recording Fees	•	•	•	•	•	\$	\$
Account Servicing Setup Fee	•					\$	\$
Interest Adjustment (existing loans)	•	•	•	•	•	\$	*
10. Payoff Statement Fee	•	•		•	•	\$	
11. Payoff Penalty - Existing Loan(s)	•	•		•	•	\$	
12. Reconveyance/Satisfaction Fee		•		•	•	\$	
13. Tracking Fee	•	•		•	•	\$	
14. Appraisal	?	?	?	•	•	Ψ	
15. Application Fee (i.e. credit report, etc.)	•	•	•	•	•		\$
16. Origination Fee				•	<u> </u>		Ψ
17. VA Funding Fee				•	 		\$
18. Loan Discount Points				•	•		Ψ
19. FHA/VA Loan Costs				<u> </u>	 	\$	Buyer cannot pay
20. Miscellaneous Loan Costs				<u> </u>	•	Ψ	Buyer curriet pay
21. Flood Certification	?	?	?	•	<u> </u>		\$
22. Prepaid Interest (days)	•	<u> </u>	 	•	<u> </u>		\$
23. Tax Impound (see chart)	•			•	•		
24. Hazard Insurance (1 st year+ 2 mo. impound)	•	?	•	•	+ *		\$ ¢
25. MIP/PMI Premium (1 st year + 2 mo. impound)	_	<u> </u>		•	•		\$
26. Fire Protection Proration (if not incl. in taxes)	•	•	•	•	+ *		\$
27. Flood Insurance (1 st year + 2 mo. impound)	?	?	?	•	+		\$
28. Assumption Processing/Transfer Fee(s)	ſ	ſ	•	_	 	Φ.	\$
29. Loan Payment Due (existing loans)	•	•	—	•	•	\$	\$
30. Brokerage Fee	•	•		•	•	Φ.	
31. Home Warranty Policy	·	•		•	—	\$	
	•	—		•	+ -		•
32. Property Inspection Fee(s)	_	—		—	—		\$
33. Wood Infestation Report	•	•	-	•	—		\$
34. Environmental Inspection Fee(s)	•	•	—	—	—		\$
35. Homeowner's Association Proration	•	•	—	•	▼		\$
36. HOA Transfer Fee(s)	•	•	*	•	•		
37. HOA Inspection/Certification Fee(s)	•	•	•	•	•	\$	
38. Express and/or Courier Fee(s)	•	•	•	•	•		
39. Real Estate Tax Proration	•	•	•	•	•	\$	
40. Septic Certification/Dye Test	•	•	•	•	•	\$	
41. Perc Test	•	•	•	•	•		
42. Survey	•	•	•	•	•	ļ	_
43. Assessments 44.	•	•	•	•	•	\$	

ESTIMATED PROCEE	EDS DUE SELLER	
Purchase Price	\$	
Less Present Loan Balance(s)	-\$	
Less Estimated Costs	-\$	
ESTIMATED NET AMOUNT	\$	
Less Owner Financing	-\$	
ESTIMATED PROCEEDS AT C		
Proceeds do not include refunds of impounds, insurar appraisal reinspection, termite treatment or repairs.	ance prorations, required repairs,	
Proceeds shall be paid	d after recordation.	

BUYER'S ESTIMATE	D MONTHLY PAYMENT	
Loan Amount:	Type of Loan:	
Term of Loan:	Interest Rate:	%
Principal & Interest	\$	
Taxes	\$	
Insurance	\$	
MIP/PMI	\$	
HOA and/or P & I (2nd Loan)	\$	
ESTIMATED MONTHLY PAYM		
This is an estimate only	r. Exact payment may vary.	

SELLER(S) MO/DA/YR BUYER(S) MO/DA/YR SAMPLE SELLER SAMPLE BUYER



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ESTIMATED COSTS EXPLANATION

1.	DOWN PAYMENT	
2.	ESCROW FEE	require the down payment to be paid from the buyer's own funds. A fee charged by the escrow company as a neutral third party to carry out the procedures necessary to transfer
3.	NEW LOAN ESCROW FEE	ownership of property. A fee charged by the escrow company to carry out the additional procedures necessary when a new loan is created by a lender in connection with a purchase.
4.	OWNER'S TITLE POLICY	An insurance premium charged by the title company to insure the buyer that the title is free from defects up to the date the conveying instrument is recorded. Buyer is the insured.
5.	ALTA LOAN POLICY	An insurance premium charged by the title company to insure lender that encumbrance is a first lien on the property. Fee based on loan amount, refer to rate charge. "Combination ALTA Rate". Lender is the insured.
6.		Additional insurance premium(s) charged by the title company to provide additional coverage(s) as required by lender. Most common are the 8.1 (Environmental protection liens), PUD (certain violations of HOA covenants & encroachments), 102.5 (Foundation), 103.5 (Water rights) and 6.0 (variable interest rate mortgage).
7. 8.		Fees charged by the County Recorder's Office for recordation of appropriate instrument(s). A one-time fee charged by a company acting on behalf of the lender and borrower to setup the servicing of the loan according to the Note and mutual written instructions. May also be setup to impound for taxes/insurance. NOTE: Collection setup fees do not include monthly service fees or close-out costs.
9.		An estimated amount of interest due at closing. Interest is collected in arrears and therefore must be collected from the last monthly loan payment to closing or payoff.
		A fee charged by the lender or collection company for payoff information. A prepayment penalty under a Promissory Note imposed by the lender when the loan is paid off before it is
		due.
	SATISFACTION FEF	A fee charged by the lender/trustee to execute the Deed of Reconveyance, or Satisfaction, when the existing note is paid off.
13. 14.	TRACKING FEEAPPRAISAL	A fee charged by the escrow company to ensure that the releases of the seller's existing liens are recorded. A fee charged by an appraiser to render an opinion of value as of a specific date. Required by most lenders to
15.	APPLICATION FFF	obtain a loan. A fee charged by the lender to start the formal loan application. This may include charges such as a credit
		report, submission fee, etc.
		A loan processing fee charged by the lender for originating a new loan. A fee charged by the Veteran's Administration to guarantee the loan of a qualified veteran.
		A fee charged by the lender to make a loan at a given interest rate. One point equals one percent of the total
19.	FHA/VA LOAN COSTS	loan amount and fluctuates depending on the interest rate and availability of money for loans. To be used <i>only</i> in conjunction with the lines in the Financing area of the Contract under "Other Loan Costs". Fees charged by the lender that cannot be paid by the buyer to process an FHA/VA Loan. These costs could include, but are not limited to: tax service, document preparation, underwriting, bringdown endorsement,
20.	MISCELLANEOUS LOAN COSTS	warehousing, assignment fees, etc. VERIFY COSTS WITH LENDER. Fees charged by the lender to process the loan. See #19 above for examples.
		A fee charged by the lender to certify the flood plain status of the property. Normally, this report will determine if the lender will require flood insurance to obtain a loan on the property.
		The amount of interest to cover the period from close of escrow until the beginning of the first payment.
23.	TAX IMPOUND	An amount for taxes required and collected by the lender/account servicing agent and held in the impound account to ensure adequate funds are available to pay the taxes. The amount varies according to the closing month. BELOW IS A GUIDELINE, BUT CHECK WITH YOUR LENDER FOR EXACT NUMBER.
		JAN & JUL - 4 MONTHS FEB & AUG - 5 MONTHS MAR & SEP - 0 MONTHS APR & OCT- 1 MONTH MAY & NOV - 2 MONTHS JUN & DEC - 3 MONTHS
24.	HAZARD INSURANCE	. The first annual premium, plus 2 months, for fire and extended coverage insurance to cover loss of the property. Usually called Homeowner's Insurance. In the event of a condominium property, coverage for
		personal property (contents) may also be needed.
25.	MIP/PMI PREMIUM	An insurance premium to protect the lender against loss incurred by loan default, thus enabling the lender to lend a higher percentage of the sale price. This is NOT life insurance that pays off the loan in case of death.
26.	FIRE PROTECTION PRORATION	An insurance premium to provide subscribers whose property is not located within a fire protection service area paid through the property taxes. This annual premium is normally paid in advance and therefore usually a charge to the buyer to reimburse the seller to continue coverage for the remaining period.
27.	FLOOD INSURANCE	The first annual premium, plus 2 months, for a form of hazard insurance that may be required by the lender as a condition of making the loan. NOTE: Does NOT cover personal property — additional coverage is usually available.
28.	ASSUMPTION PROCESSING/TRANSFER FEE(S)	All fees, including any assumption, transfer and/or processing fees charged by the lender to process the records of the existing loan into the buyer's name.
29.	LOAN PAYMENT DUE	. The payment amount due from the seller at close of escrow and/or in the case of an assumption of the existing
		loan, the next payment due from the buyer. A fee paid to a real estate broker as compensation for services rendered.
		A fee charged by a private company to cover specified defects. Coverage and deductibles vary with the provider and plan. Both new and resale homes may be warranted.
32. 33	WOOD INFESTATION REPORT	Fee(s) charged by a private company(s) or individual(s) to examine and report on the condition of a property. A fee for a wood infestation report
34.	ENVIRONMENTAL INSPECTION	Fee(s) charged by a qualified entity to inspect and tender a report addressing potential environmental issues,
35.	HOA PRORATION	The amount at close of escrow that is due in payment of the Homeowner's Association Fee.
	HOA INSPECTION/CERTIFICATE	. Fee(s) charged by the HOA to transfer ownership records and/or bond Any inspection and/or certification fee(s). Normally paid by the seller.
38.	FEE(S) EXPRESS AND/OR	. Fee(s) charged for the mailing and/or distribution of documents by express delivery system, i.e. Federal
39.	COURIER FEE(S) REAL ESTATE TAX PRORATION	Express, Express Mail, or other overnight or local service. An amount due for taxes accrued but not yet due and payable. Taxes are generally prorated to the day of
		closing. Verification for paid/unpaid taxes can be made through the County Treasurer's Office.
	DYF TEST	A fee charged to have a septic system certified that it is in good working order as required by local ordinance. The cost of dye test performed to verify sewer connection.
41.	PERC TEST	A fee charged for a test, required by local ordinance, to determine the soil's ability to facilitate a septic system.
42. 43.	SURVEYASSESSMENTS	. A fee charged by a surveyor to define property boundaries. . A lien on a property securing payment, i.e. public improvements, delinquent homeowner's association fees.
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