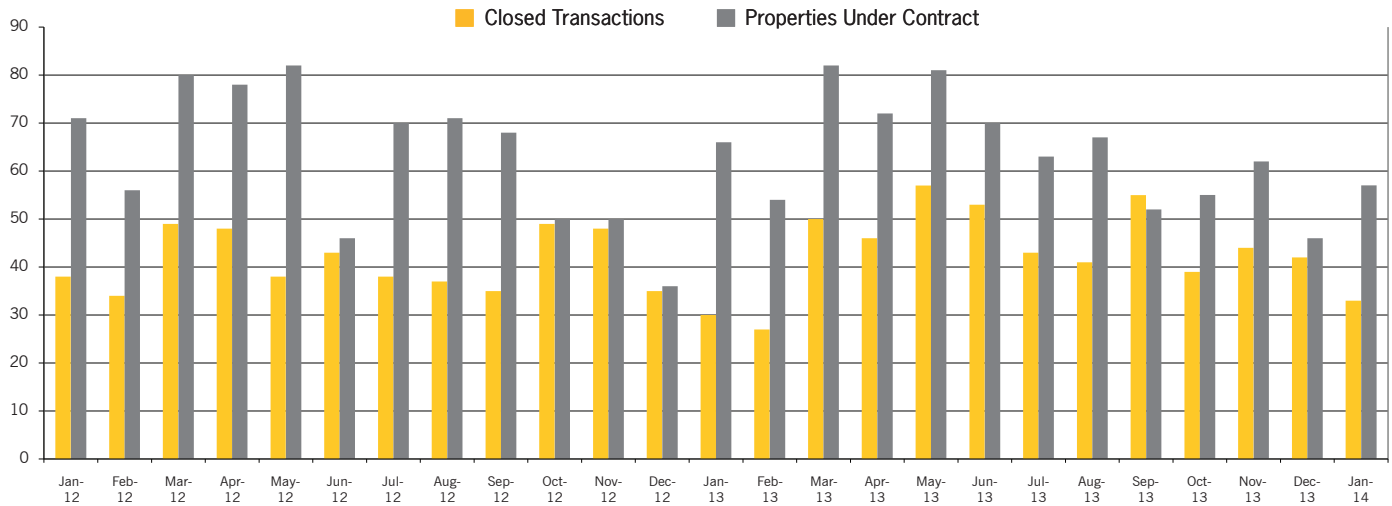




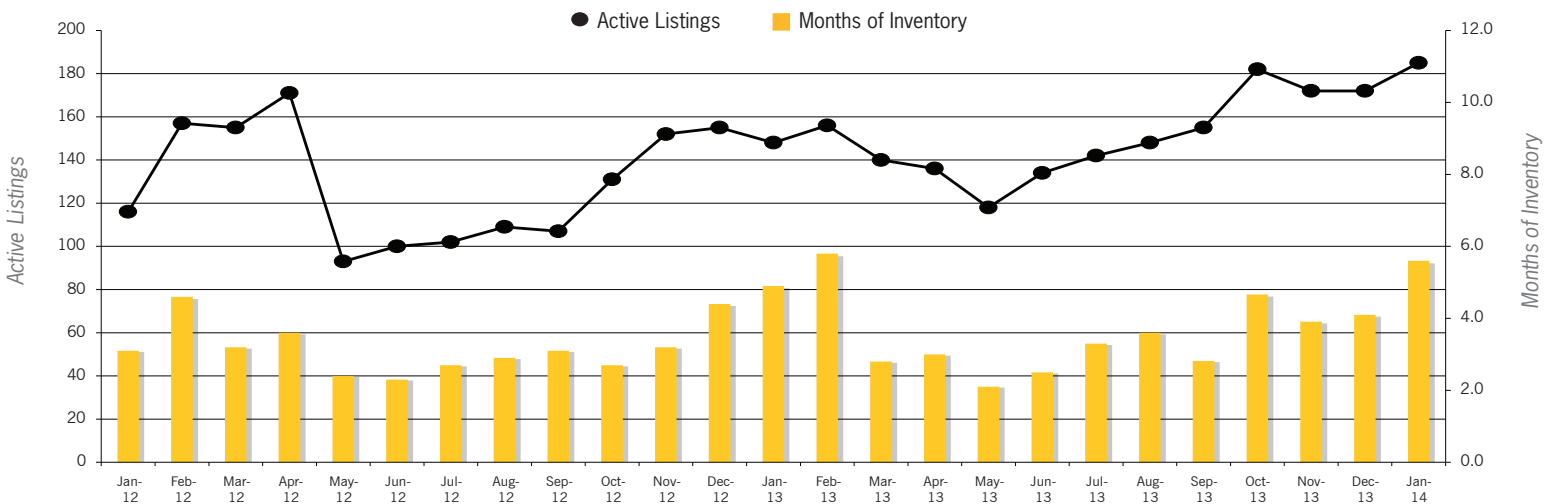
Sahuarita | February 2014

In the Sahuarita area, January 2014 active inventory was 185, a 25% increase from January 2013. There were 33 closings in January 2014, a 10% increase from January 2013. Months of Inventory was 5.6, up from 4.9 in January 2013. Median price of sold homes was \$175,000 for the month of January 2014, up 17% from January 2013. The Sahuarita area had 57 new properties under contract in January 2014, down 14% from January 2013.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SAHUARITA



ACTIVE LISTINGS AND MONTHS OF INVENTORY – SAHUARITA

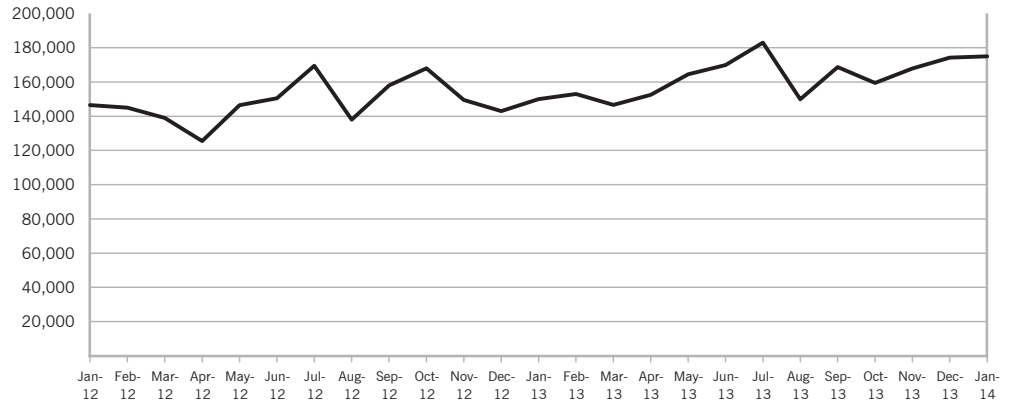


Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 02/05/2014 is believed to be reliable, but not guaranteed.



MEDIAN PRICE – SAHUARITA

This graph represents the median sold home prices over the past two years.



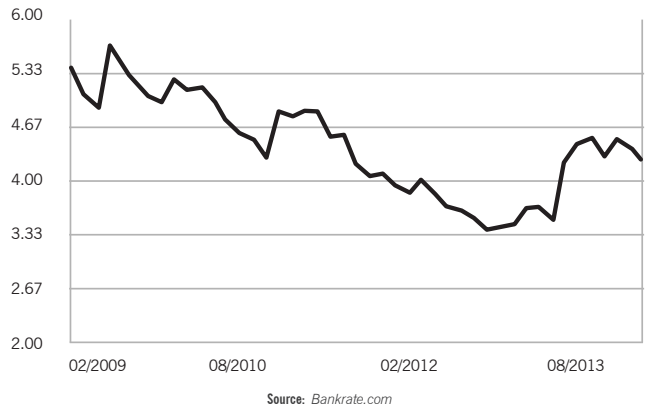
MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SAHUARITA

Year	Median Price	Int. Rate	MO. Payment
2006	\$217,200	6.14%	\$1,255.75
2013	\$150,000	3.39%	\$631.17
2014	\$175,000	4.48%	\$840.39

Source: Residential median sales prices. Data obtained 02/05/2014 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

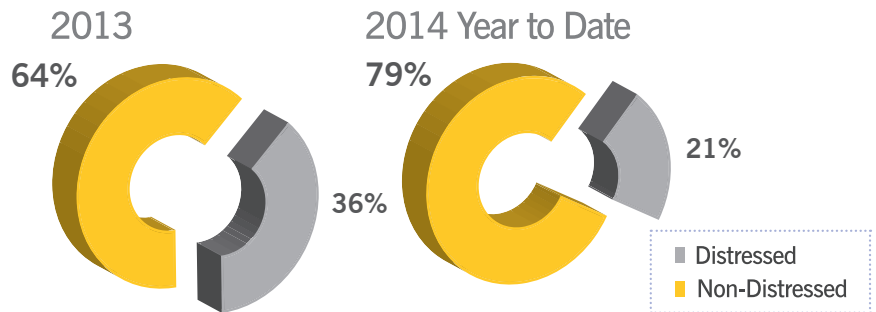
30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2009 levels.



DISTRESSED VS. NON-DISTRESSED SALES – SAHUARITA

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.





The Housing Report



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MARKET CONDITIONS BY PRICE BAND – SAHUARITA

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14			
\$1 - 49,999	2	0	0	1	2	0	1	2.0	2.0	Seller
\$50,000 - 74,999	1	1	2	0	0	1	1	1.0	2.0	Seller
\$75,000 - 99,999	6	0	1	1	1	1	0	n/a	9.0	Buyer
\$100,000 - 124,999	6	5	5	7	5	1	2	3.0	2.5	Seller
\$125,000 - 149,999	31	16	10	9	11	8	4	7.8	3.1	Seller
\$150,000 - 174,999	35	6	11	7	4	11	8	4.4	3.9	Seller
\$175,000 - 199,999	38	3	12	8	9	9	5	7.6	4.8	Slightly Seller
\$200,000 - 224,999	12	2	3	3	5	6	3	4.0	3.0	Seller
\$225,000 - 249,999	21	7	3	2	4	2	3	7.0	6.4	Balanced
\$250,000 - 274,999	16	2	4	2	1	3	1	16.0	10.8	Buyer
\$275,000 - 299,999	5	3	1	1	1	2	2	2.5	3.2	Seller
\$300,000 - 349,999	4	1	3	2	2	1	1	4.0	3.5	Seller
\$350,000 - 399,999	3	0	0	0	0	1	2	1.5	3.0	Seller
\$400,000 - 499,999	5	0	0	0	0	0	0	n/a	n/a	n/a
\$500,000 - 599,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$600,000 - 699,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	185	46	55	43	45	46	33	5.6	4.3	Slightly Seller



Statistics based on information obtained from TARMLS and using Brokermetrics software on 02/05/2014.
 3 month trend in months of inventory is the average of closed sales and active listing data from 11/01/2013 - 1/31/2014. Information is believed to be reliable, but not guaranteed.



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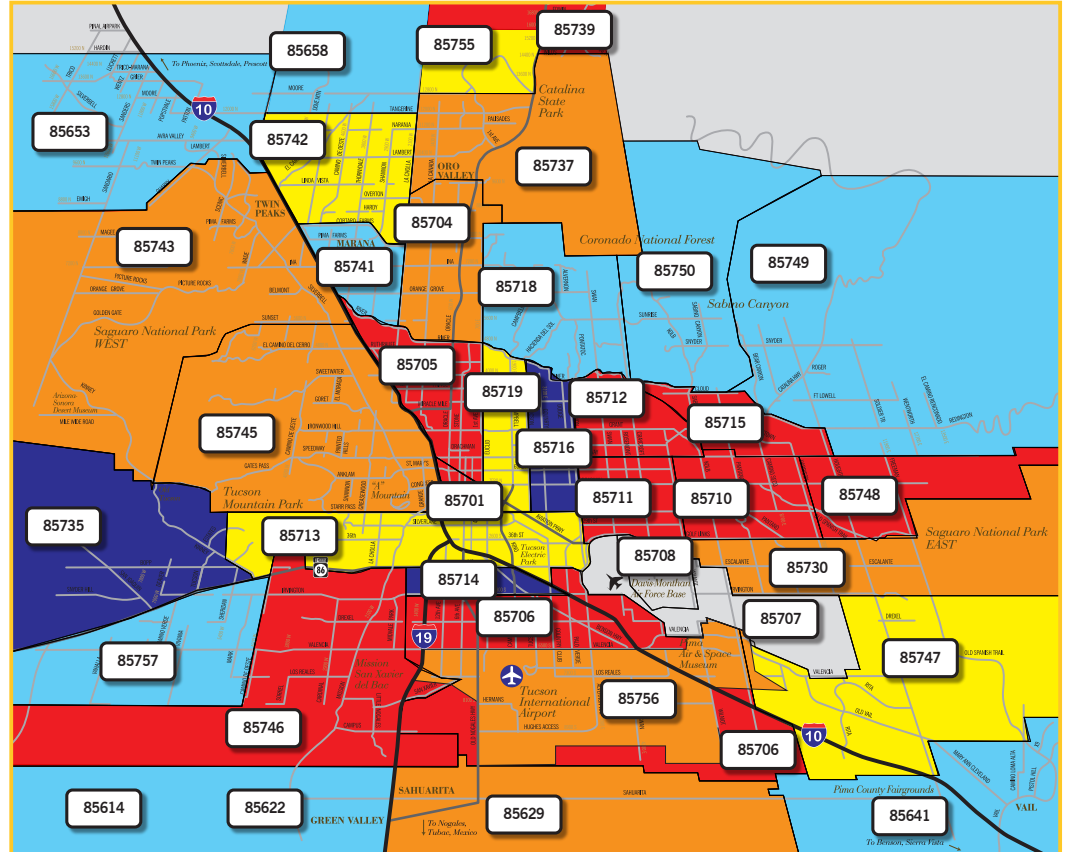
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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

JANUARY 2013 TO JANUARY 2014

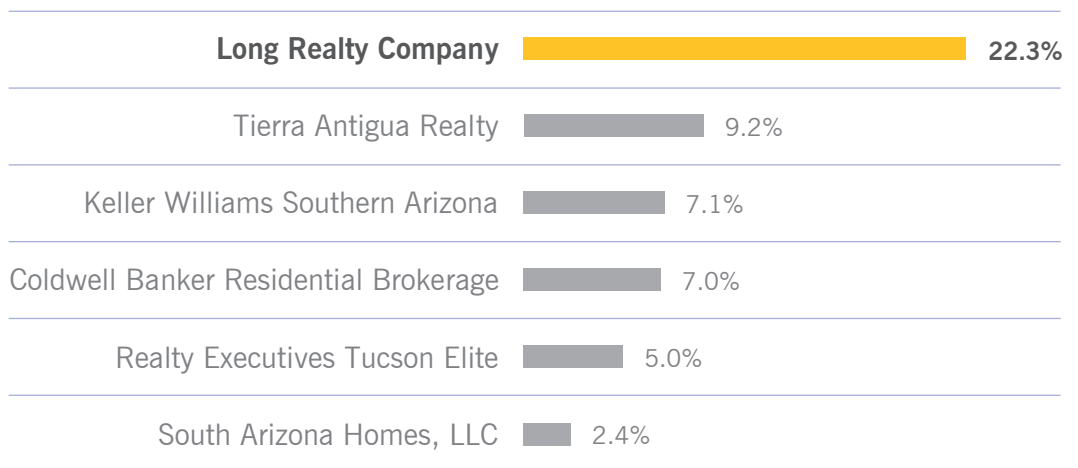
This heat map represents the percentage of change in Tucson metro median sales prices from January 2013 to January 2014 by zip code.



MARKET SHARE – SAHUARITA

Long Realty leads the market in successful real estate sales.

Data Obtained 02/05/2014 from TARMLS using BrokerMetrics software for all closed residential sales volume between 02/01/2013 – 01/31/2014 rounded to the nearest tenth of one percent and deemed to be correct.



The Sahuarita Housing Report is comprised of data for residential properties in the City of Sahuarita. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 02/05/2014. Information is believed to be reliable, but not guaranteed.