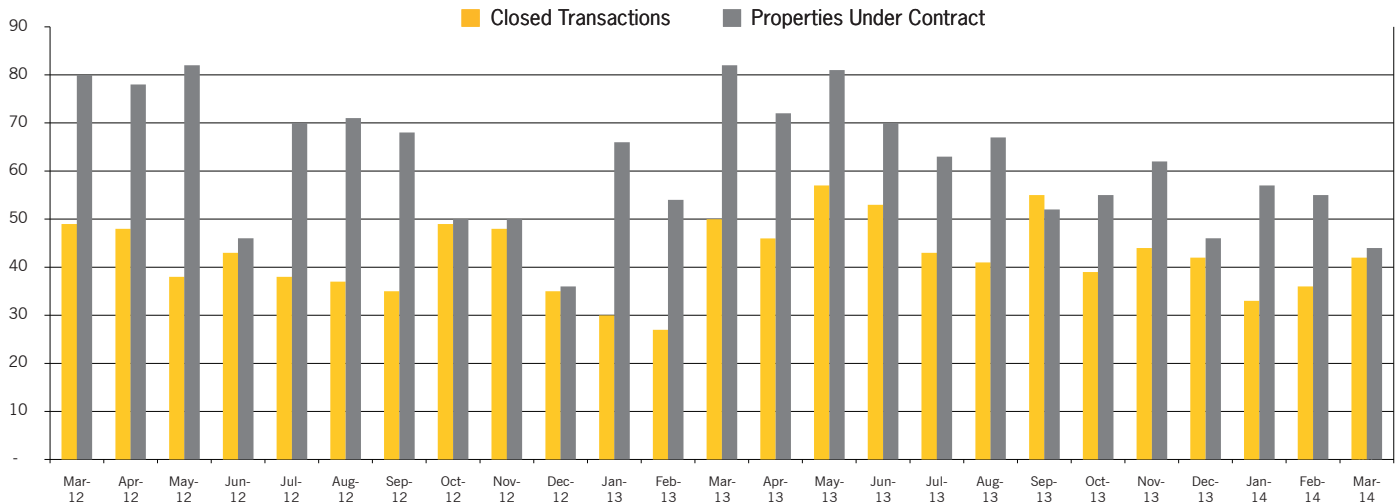


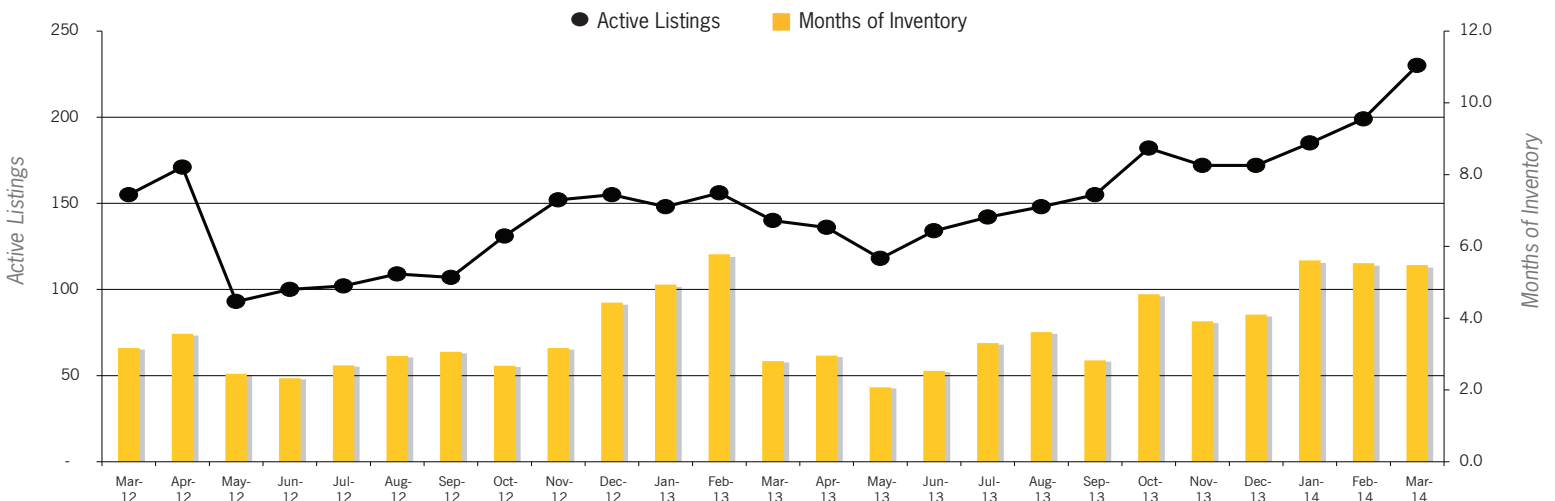


In the Sahuarita area, March 2014 active inventory was 230, a 64% increase from March 2013. There were 42 closings in March 2014, a 16% decrease from March 2013. Months of Inventory was 5.5, up from 2.8 in March 2013. Median price of sold homes was \$172,100 for the month of March 2014, up 17% from March 2013. The Sahuarita area had 44 new properties under contract in March 2014, down 46% from March 2013.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SAHUARITA



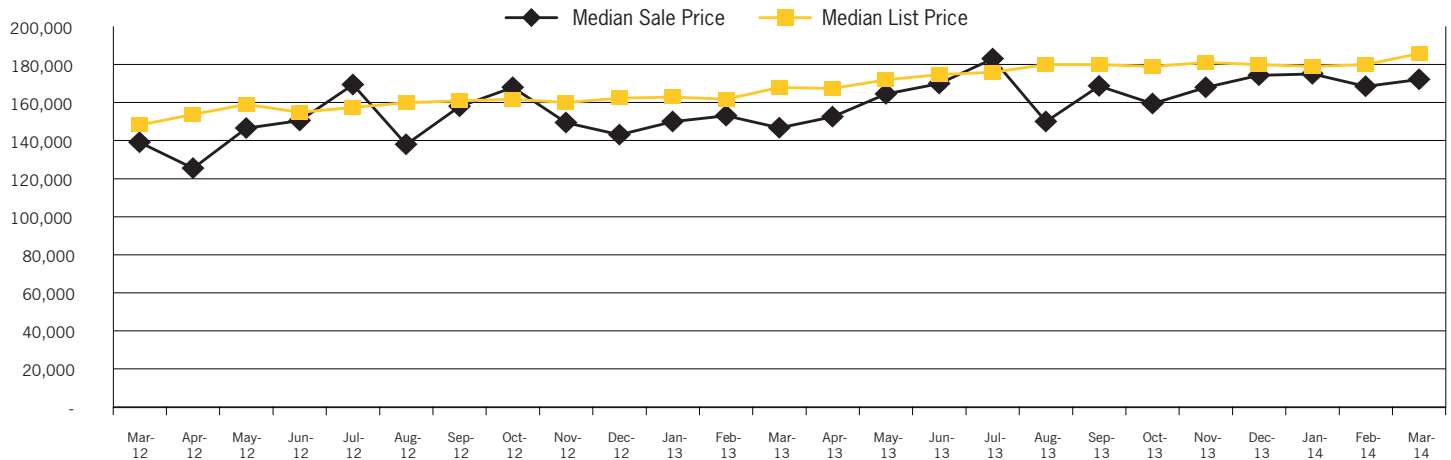
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SAHUARITA



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 04/03/2014 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SAHUARITA

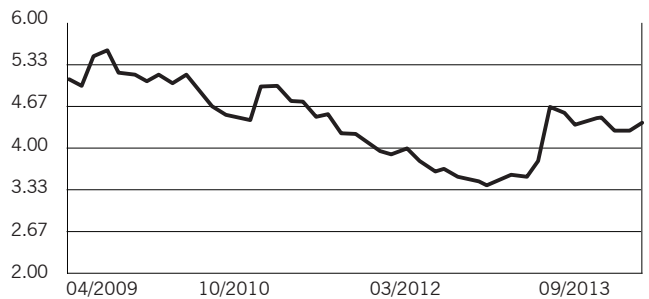


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SAHUARITA

Year	Median Price	Int. Rate	MO. Payment
2006	\$217,200	6.14%	\$1,255.75
2013	\$146,625	3.75%	\$645.09
2014	\$172,100	4.50%	\$828.41

30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2009 levels.

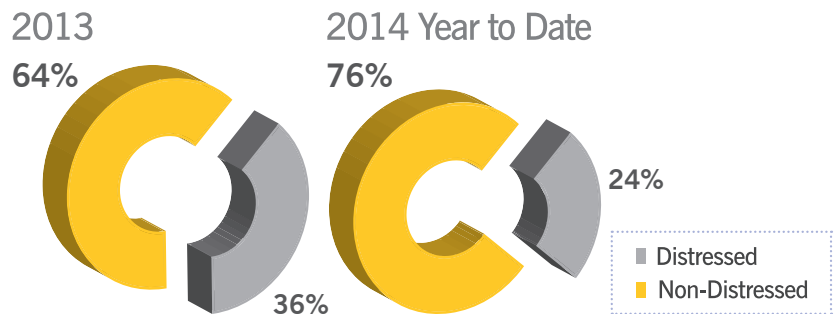


Source: Residential median sales prices. Data obtained 04/03/2014 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

Source: Bankrate.com

DISTRESSED VS. NON-DISTRESSED SALES – SAHUARITA

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.





MARKET CONDITIONS BY PRICE BAND – SAHUARITA

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14			
\$1 - 49,999	2	1	2	0	1	0	1	2.0	2.5	Seller
\$50,000 - 74,999	2	0	0	1	1	1	0	n/a	2.5	Seller
\$75,000 - 99,999	7	1	1	1	0	4	2	3.5	3.3	Seller
\$100,000 - 124,999	10	7	5	1	2	2	6	1.7	2.2	Seller
\$125,000 - 149,999	33	9	11	8	5	5	5	6.6	6.3	Balanced
\$150,000 - 174,999	35	7	4	11	8	7	8	4.4	4.5	Slightly Seller
\$175,000 - 199,999	53	8	9	9	6	5	4	13.3	8.6	Buyer
\$200,000 - 224,999	25	3	5	6	3	1	3	8.3	8.1	Slightly Buyer
\$225,000 - 249,999	25	2	4	2	3	2	6	4.2	6.5	Balanced
\$250,000 - 274,999	14	2	1	3	1	8	3	4.7	3.7	Seller
\$275,000 - 299,999	9	1	1	2	2	0	1	9.0	6.7	Slightly Buyer
\$300,000 - 349,999	8	2	2	1	1	3	3	2.7	2.9	Seller
\$350,000 - 399,999	2	0	0	1	2	0	0	n/a	3.0	Seller
\$400,000 - 499,999	5	0	0	0	0	0	0	n/a	n/a	n/a
\$500,000 - 599,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$600,000 - 699,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	230	43	45	46	35	38	42	5.5	5.3	Balanced





The Housing Report



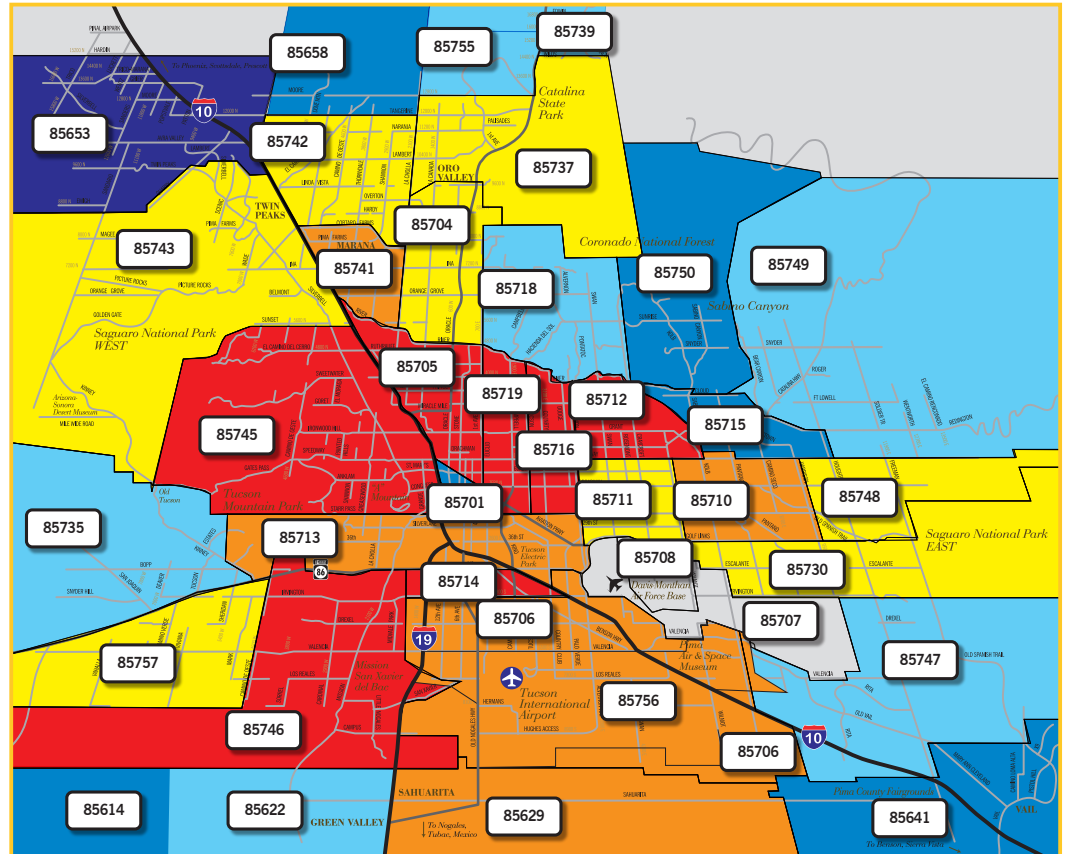
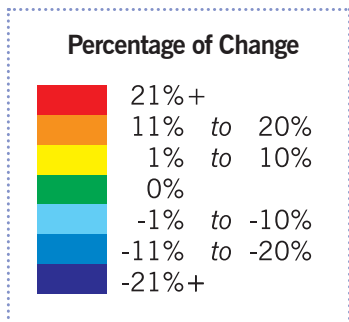
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Sahuarita | April 2014

CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

MARCH 2013 TO MARCH 2014

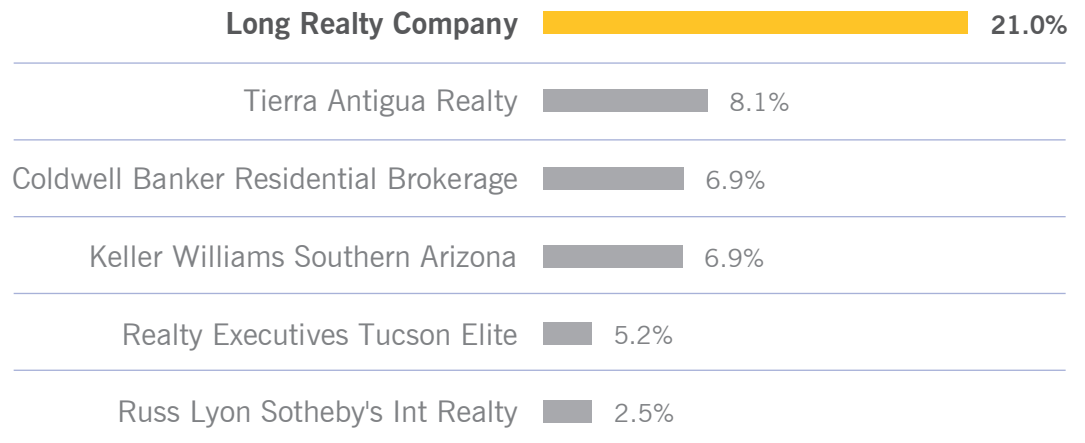
This heat map represents the percentage of change in Tucson metro median sales prices from March 2013 to March 2014 by zip code.



MARKET SHARE – SAHUARITA

Long Realty leads the market in successful real estate sales.

Data Obtained 04/03/2014 from TARMLS using BrokerMetrics software for all closed residential sales volume between 04/01/2013 – 03/31/2014 rounded to the nearest tenth of one percent and deemed to be correct.



The Sahuarita Housing Report is comprised of data for residential properties in the City of Sahuarita. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 04/03/2014. Information is believed to be reliable, but not guaranteed.