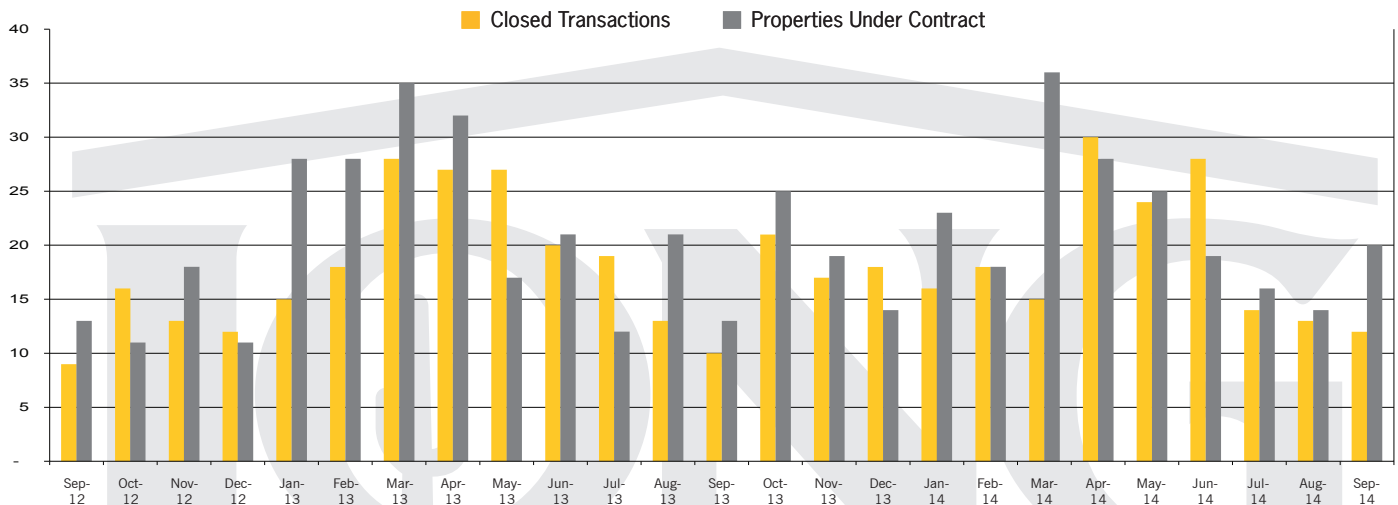




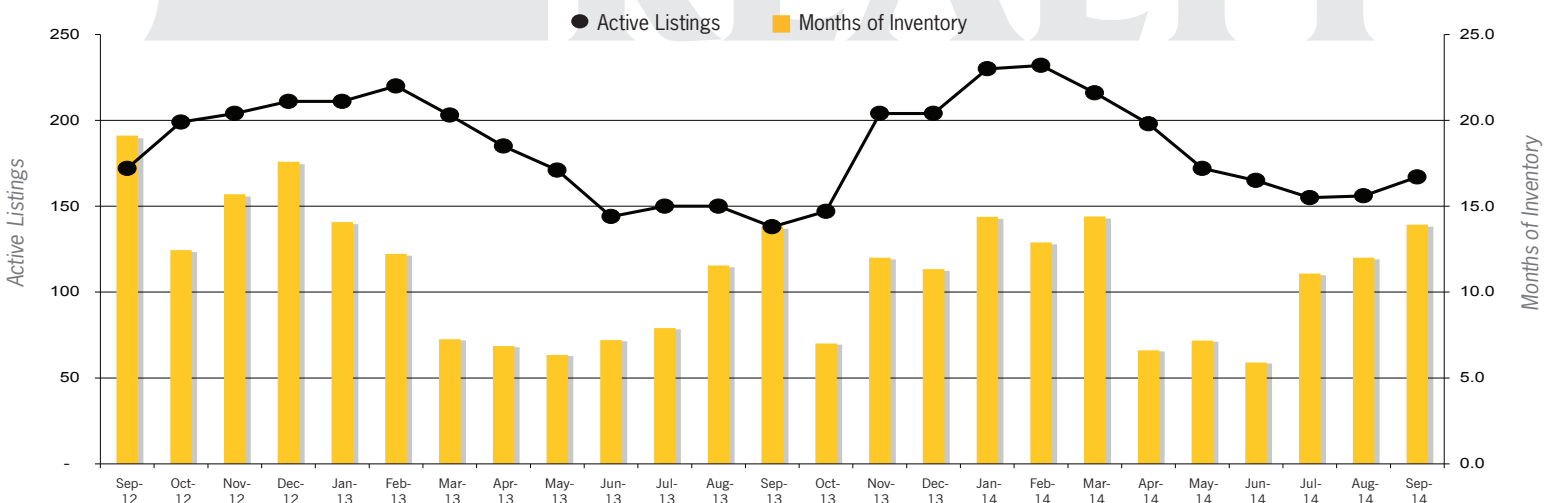
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In the SaddleBrooke area, September 2014 active inventory was 167, a 21% increase from September 2013. There were 12 closings in September 2014, a 20% increase from September 2013. Months of Inventory was 13.9, up from 13.8 in September 2013. Median price of sold homes was \$338,750 for the month of September 2014, up 31% from September 2013. The SaddleBrooke area had 20 new properties under contract in September 2014, up 54% from September 2013.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SADDLEBROOKE



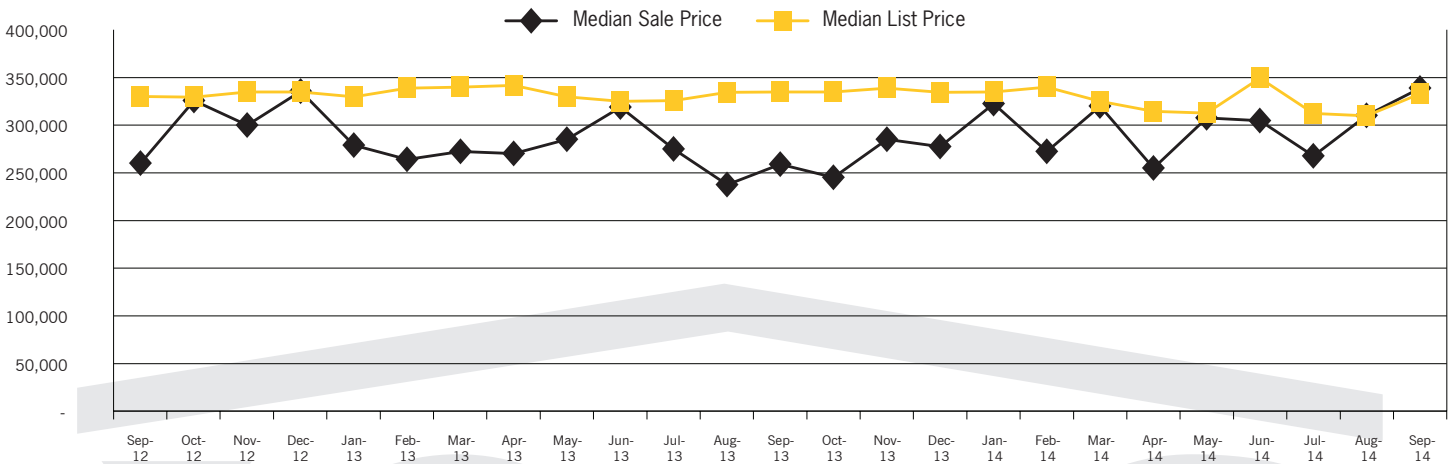
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SADDLEBROOKE



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 10/03/2014 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SADDLEBROOKE

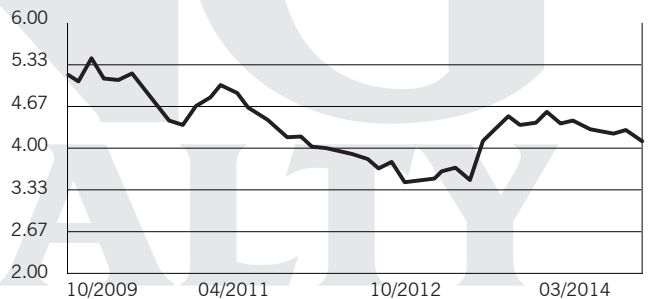


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SADDLEBROOKE

Year	Median Price	Int. Rate	MO. Payment
2006	\$187,900	6.140%	\$1,086.35
2013	\$258,875	4.500%	\$1,246.10
2014	\$338,750	4.250%	\$1,583.12

30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2009 levels.



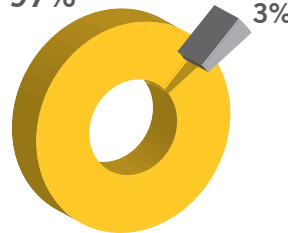
Source: Residential median sales prices. Data obtained 10/03/2014 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

Source: Bankrate.com

DISTRESSED VS. NON-DISTRESSED SALES – SADDLEBROOKE

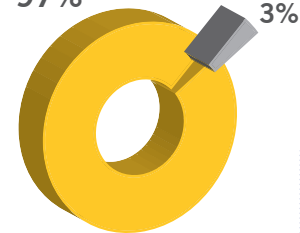
The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.

2013
97%



2014 Year to Date

97%



■ Distressed
■ Non-Distressed



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MARKET CONDITIONS BY PRICE BAND – SADDLEBROOKE

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	2	0	0	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	3	1	2	1	0	1	1	3.0	4.0	Seller
\$175,000 - 199,999	17	3	0	5	4	1	1	17.0	8.2	Slightly Buyer
\$200,000 - 224,999	8	3	6	2	2	1	0	n/a	10.3	Buyer
\$225,000 - 249,999	16	7	2	1	1	2	1	16.0	9.3	Buyer
\$250,000 - 274,999	17	2	1	1	1	1	0	n/a	22.5	Buyer
\$275,000 - 299,999	7	2	2	3	2	0	1	7.0	10.0	Buyer
\$300,000 - 349,999	28	5	4	6	3	3	3	9.3	8.6	Buyer
\$350,000 - 399,999	23	1	4	2	1	2	2	11.5	12.6	Buyer
\$400,000 - 499,999	16	3	3	4	1	0	1	16.0	25.5	Buyer
\$500,000 - 599,999	24	3	0	1	1	2	1	24.0	15.0	Buyer
\$600,000 - 699,999	3	0	0	1	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	3	0	1	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	1	0	0	1	0.0	2.0	Seller
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	167	30	25	28	16	13	12	13.9	11.7	Buyer



Statistics based on information obtained from TARMLS and using Brokermetrics software on 10/03/2014.
 3 month trend in months of inventory is the average of closed sales and active listing data from 07/01/2014 - 09/30/2014. Information is believed to be reliable, but not guaranteed.



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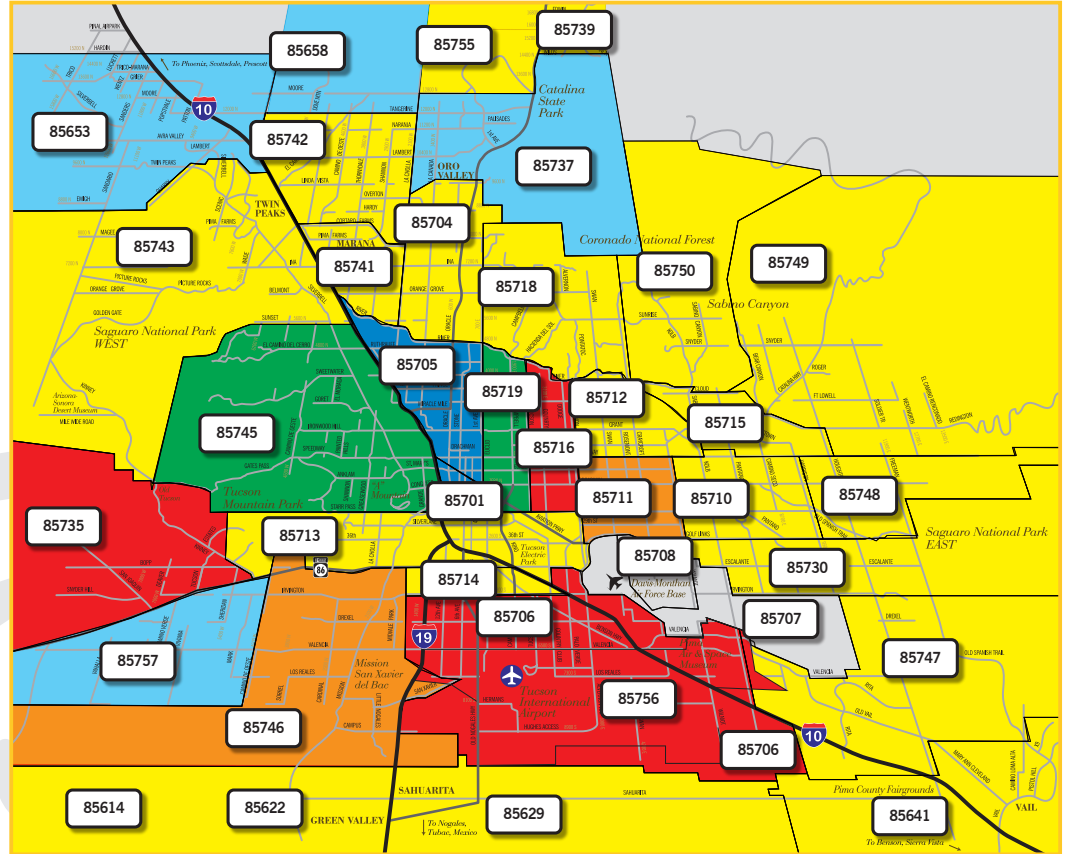
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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

JUL-SEP 2013 TO JUL-SEP 2014

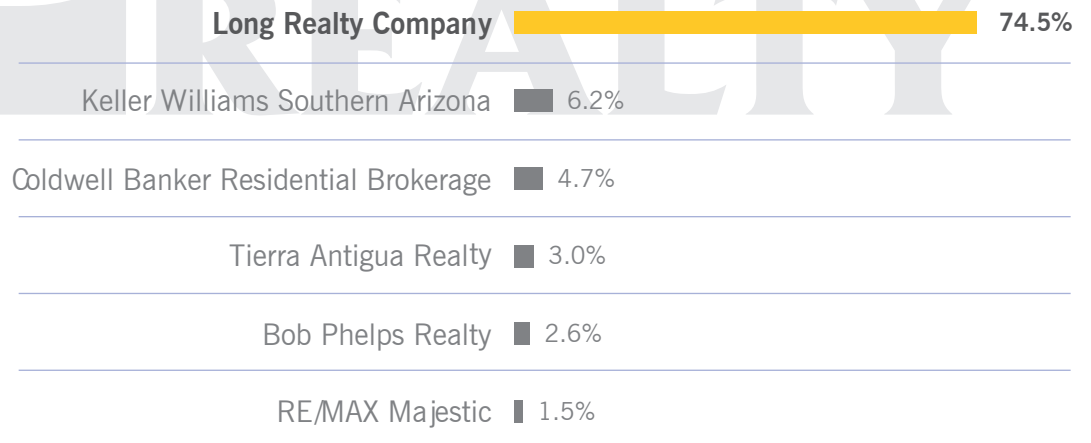
This heat map represents the percentage of change in Tucson metro median sales prices from July-September 2013 to July-September 2014 by zip code.



MARKET SHARE – SADDLEBROOKE

Long Realty leads the market in successful real estate sales.

Data Obtained 10/03/2014 from TARMLS using BrokerMetrics software for all closed residential sales volume between 10/01/2013 – 09/30/2014 rounded to the nearest tenth of one percent and deemed to be correct.



The SaddleBrooke Housing Report is comprised of data for residential properties in the subdivision of SaddleBrooke. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 10/03/2014. Information is believed to be reliable, but not guaranteed.