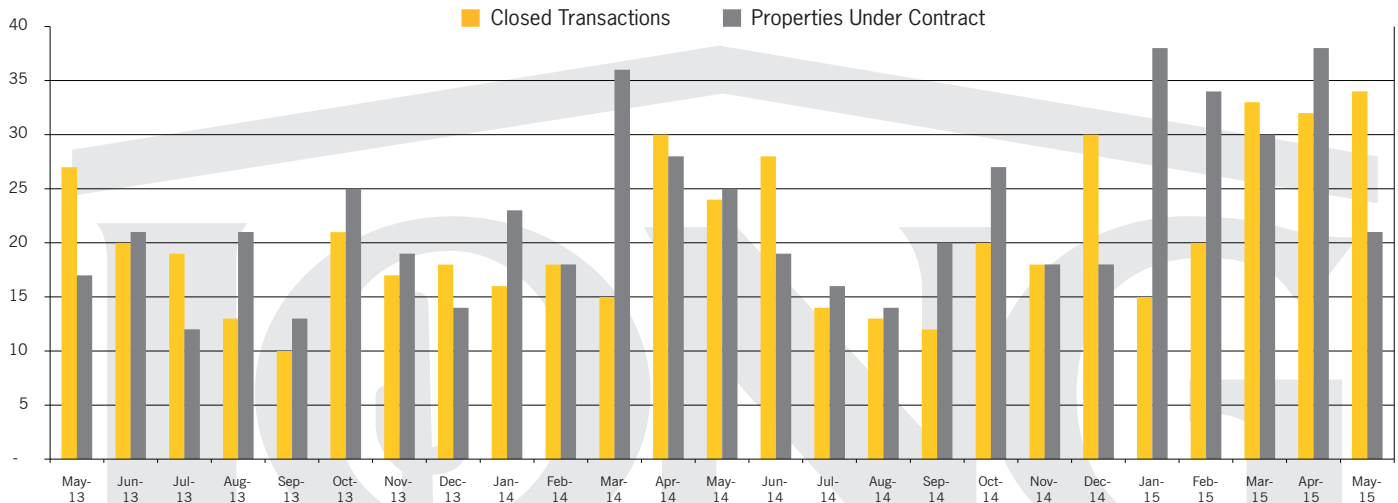




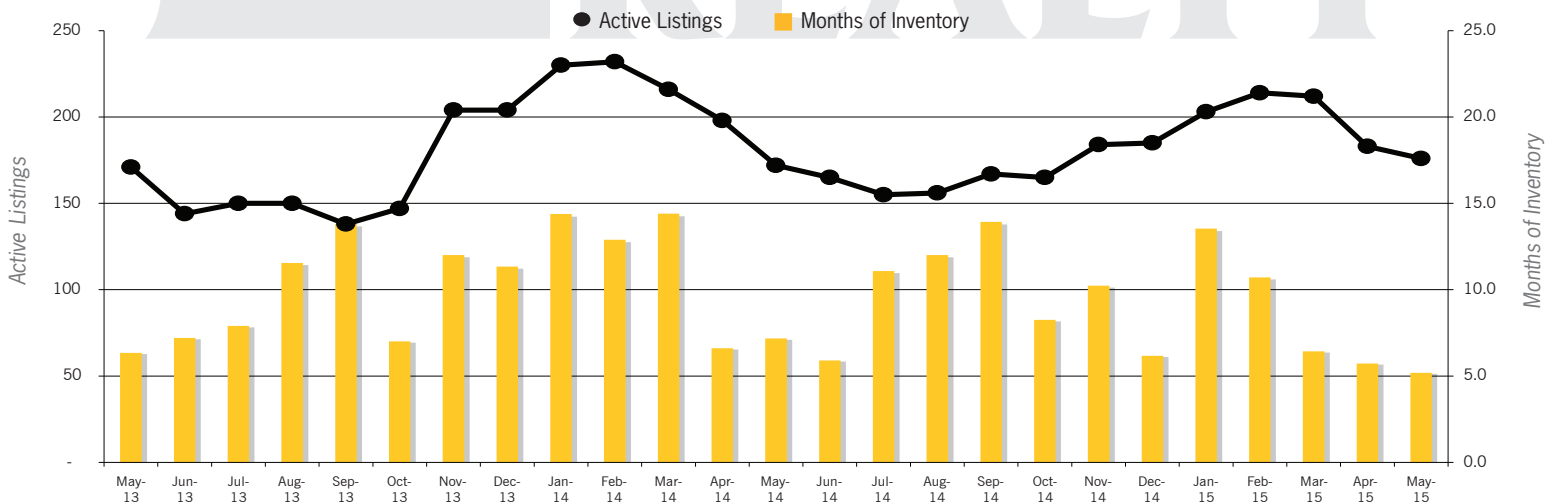
SaddleBrooke | June 2015

In the SaddleBrooke area, May 2015 active inventory was 176, a 2% increase from May 2014. There were 34 closings in May 2015, a 42% increase from May 2014. Year-to-date 2015 there were 134 closings, a 30% increase from year-to-date 2014. Months of Inventory was 5.2, down from 7.2 in May 2014. Median price of sold homes was \$271,000 for the month of May 2015, down 12% from May 2014. The SaddleBrooke area had 21 new properties under contract in May 2015, down 16% from May 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SADDLEBROOKE



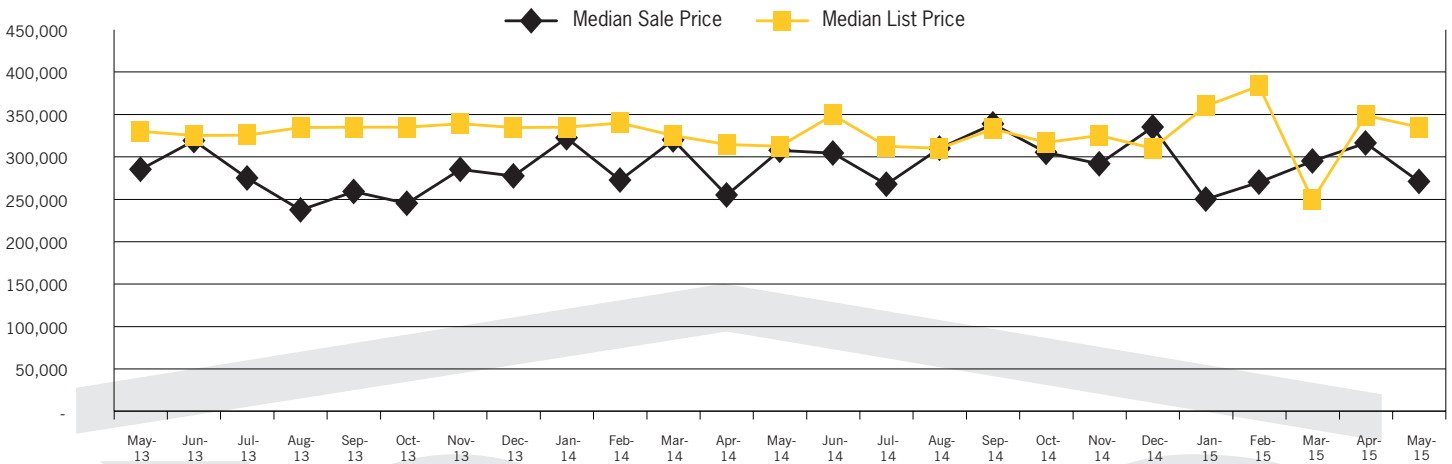
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SADDLEBROOKE



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 06/03/2015 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SADDLEBROOKE

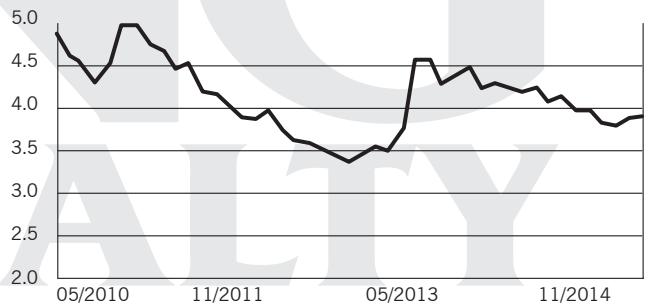


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SADDLEBROOKE

Year	Median Price	Int. Rate	MO. Payment
2006	\$187,900	6.140%	\$1,086.35
2014	\$307,450	4.250%	\$1,436.85
2015	\$271,000	3.800%	\$1,199.61

30 YEAR FIXED MORTGAGE RATE

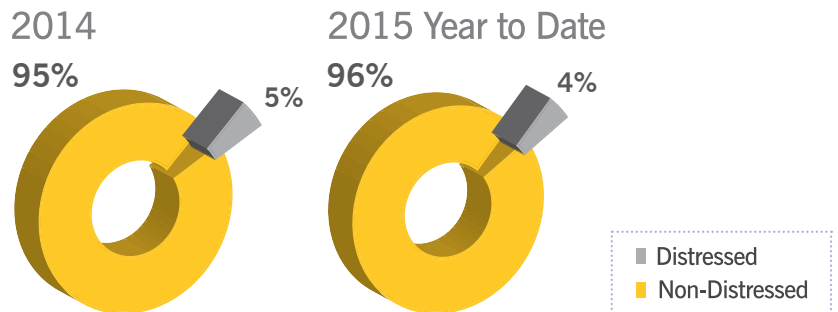
While mortgage rates have increased slightly recently, they are still well below 2010 levels.



Source: Bankrate.com

DISTRESSED VS. NON-DISTRESSED SALES – SADDLEBROOKE

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.





MARKET CONDITIONS BY PRICE BAND – SADDLEBROOKE

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	1	0	1	0	n/a	1.0	Seller
\$150,000 - 174,999	1	2	0	3	2	1	2	0.5	0.6	Seller
\$175,000 - 199,999	11	3	3	2	3	0	5	2.2	4.5	Slightly Seller
\$200,000 - 224,999	7	0	0	2	3	2	2	3.5	4.1	Slightly Seller
\$225,000 - 249,999	7	2	3	0	5	6	5	1.4	2.1	Seller
\$250,000 - 274,999	8	2	4	2	1	2	4	2.0	4.4	Slightly Seller
\$275,000 - 299,999	16	0	1	5	3	1	2	8.0	9.3	Buyer
\$300,000 - 349,999	33	7	1	2	8	8	4	8.3	4.9	Slightly Seller
\$350,000 - 399,999	29	8	3	1	6	5	3	9.7	6.1	Balanced
\$400,000 - 499,999	29	2	0	0	2	2	3	9.7	13.6	Buyer
\$500,000 - 599,999	23	4	1	2	2	1	2	11.5	13.4	Buyer
\$600,000 - 699,999	9	0	0	0	0	1	0	n/a	25.0	Buyer
\$700,000 - 799,999	3	0	0	0	0	1	1	3.0	6.0	Balanced
\$800,000 - 899,999	0	0	0	0	0	1	0	n/a	0.0	Seller
\$900,000 - 999,999	0	0	0	0	0	0	1	0.0	0.0	Seller
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	176	30	16	20	35	32	34	5.2	5.7	Balanced





The Housing Report



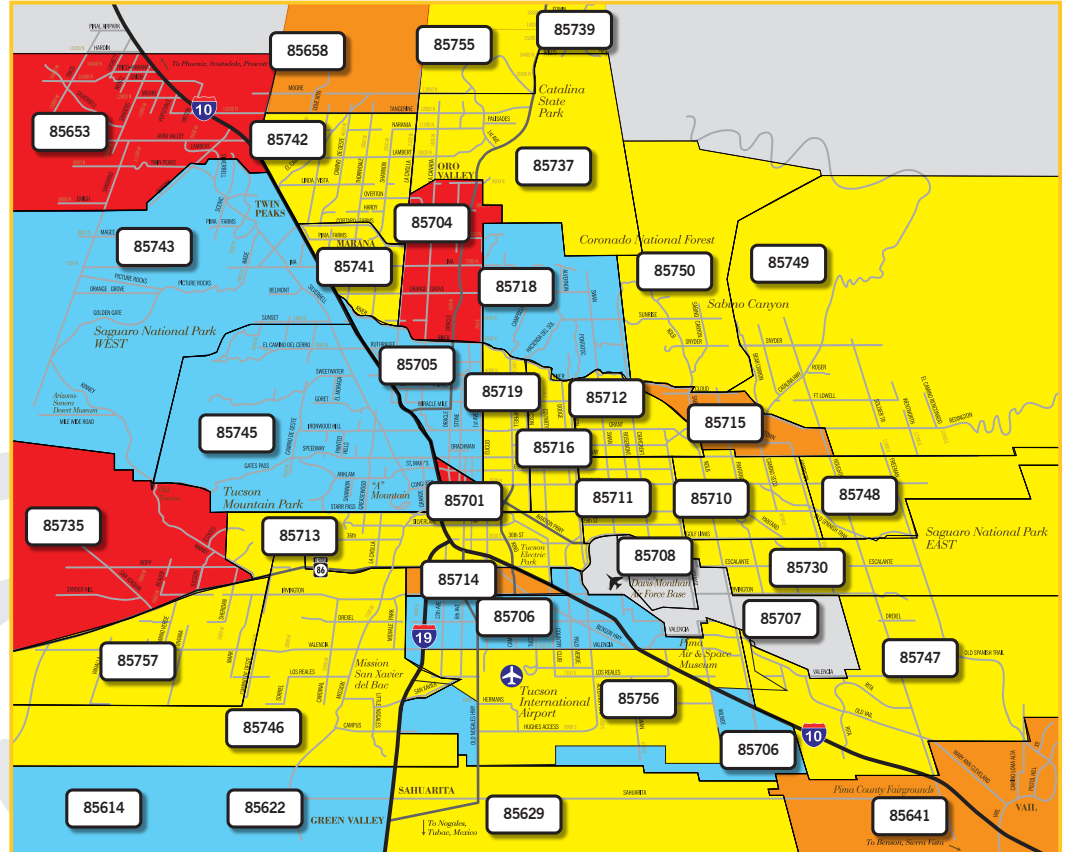
Stephen Woodall | (520) 818-4504
 Stephen@TeamWoodall.com | TeamWoodall.com

SaddleBrooke | June 2015

CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

MAR 2014-MAY 2014 TO
 MAR 2015-MAY 2015

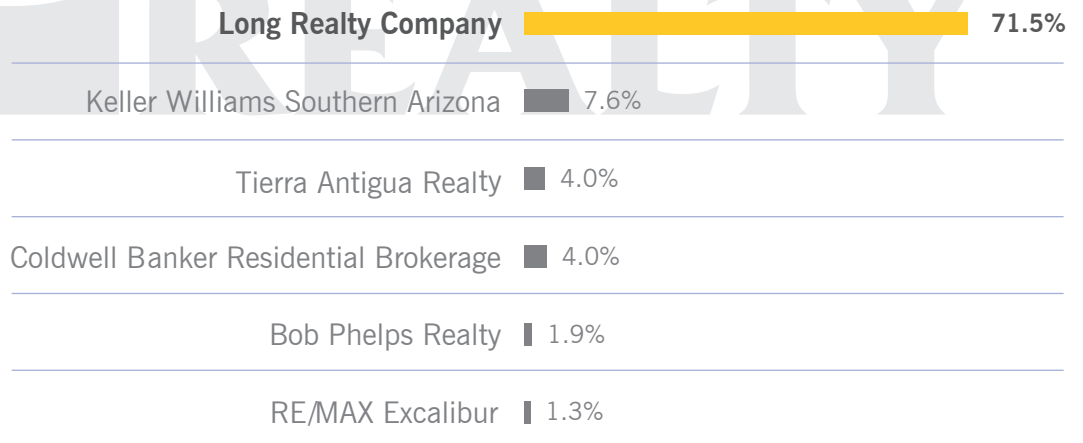
This heat map represents the percentage of change in Tucson metro median sales prices from March 2014-May 2014 to March 2015-May 2015 by zip code.



MARKET SHARE – SADDLEBROOKE

Long Realty leads the market in successful real estate sales.

Data Obtained 06/03/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 06/01/2014 – 05/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The SaddleBrooke Housing Report is comprised of data for residential properties in the subdivision of SaddleBrooke. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 06/03/2015. Information is believed to be reliable, but not guaranteed.