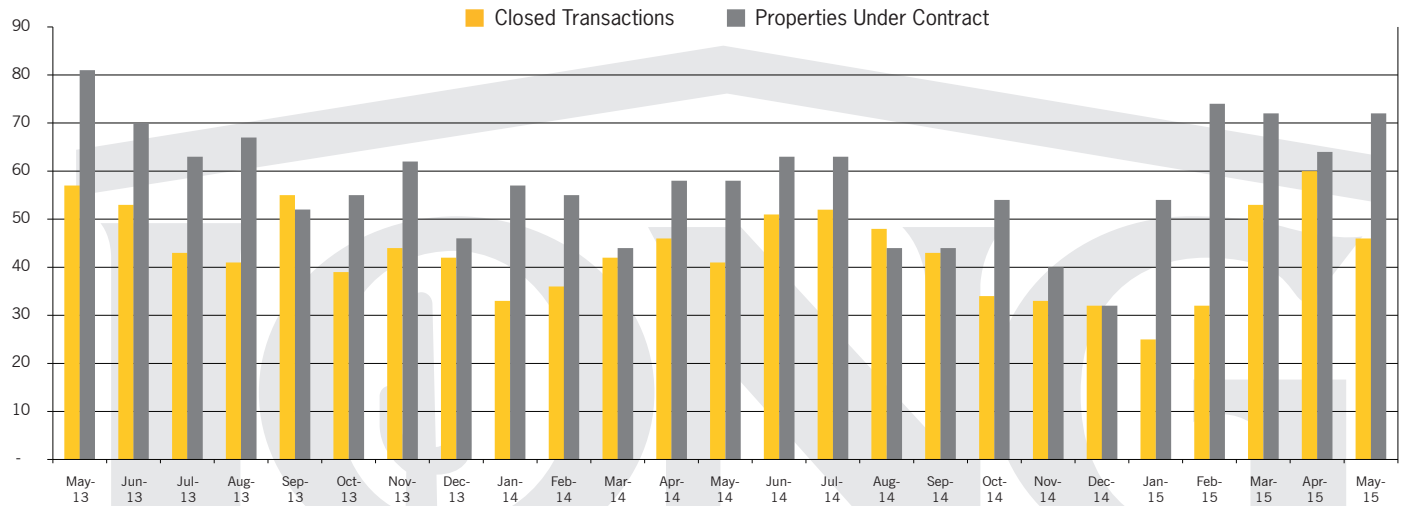




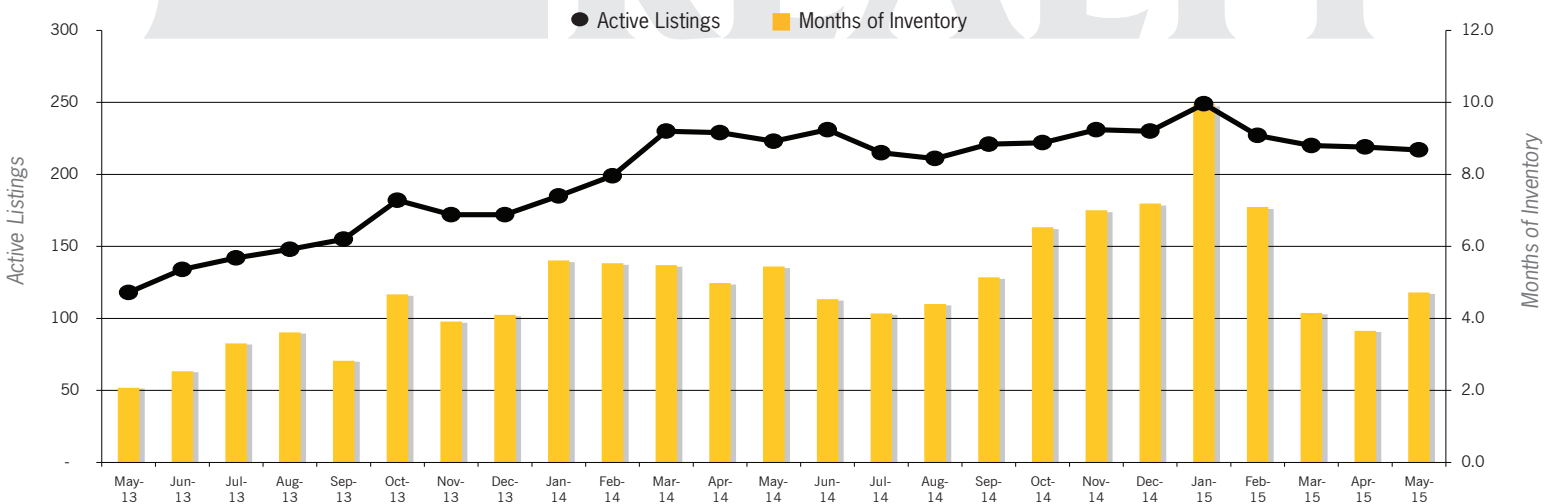
Sahuarita | June 2015

In the Sahuarita area, May 2015 active inventory was 217, a 3% decrease from May 2014. There were 46 closings in May 2015, a 12% increase from May 2014. Year-to-date 2015 there were 216 closings, a 9% increase from year-to-date 2014. Months of Inventory was 4.7, down from 5.4 in May 2014. Median price of sold homes was \$170,500 for the month of May 2015, up 12% from May 2014. The Sahuarita area had 72 new properties under contract in May 2015, up 24% from May 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SAHUARITA



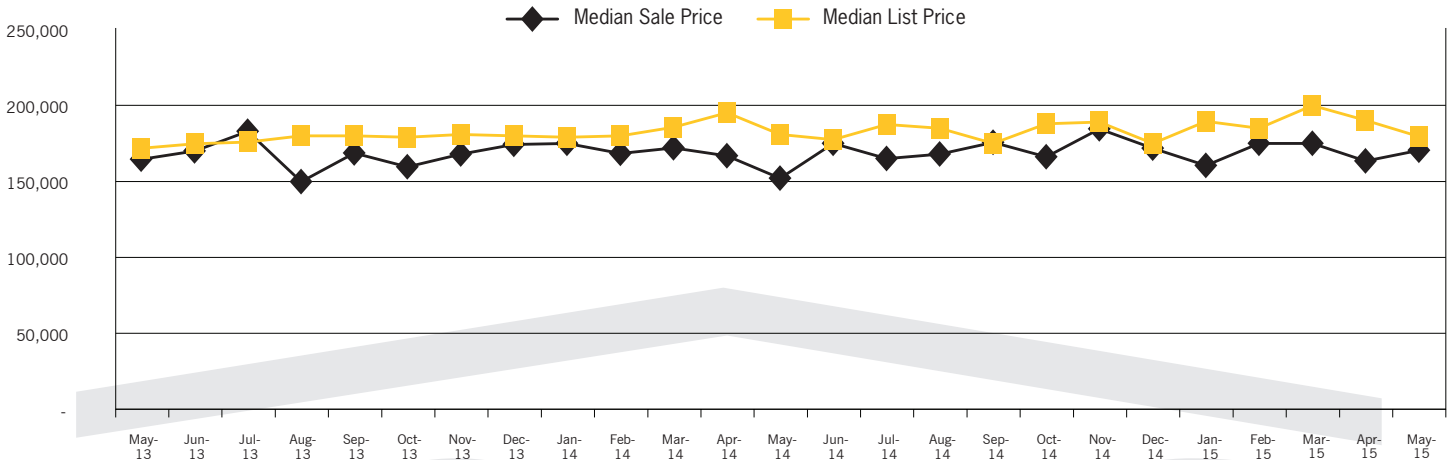
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SAHUARITA



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 06/03/2015 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SAHUARITA

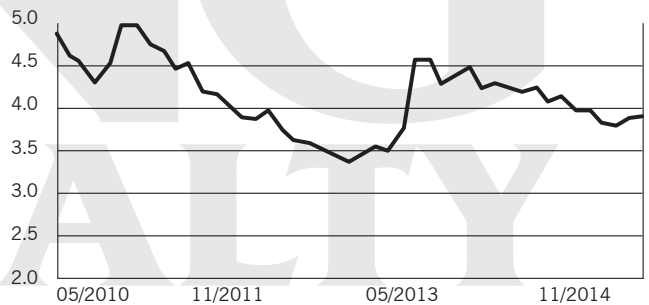


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SAHUARITA

Year	Median Price	Int. Rate	MO. Payment
2006	\$217,200	6.140%	\$1,255.75
2014	\$152,000	4.250%	\$710.36
2015	\$170,500	3.800%	\$754.73

30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2010 levels.



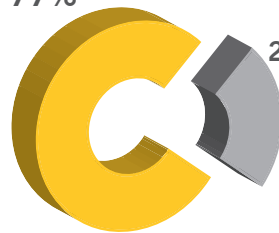
Source: Bankrate.com

Source: Residential median sales prices. Data obtained 06/03/2015 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

DISTRESSED VS. NON-DISTRESSED SALES – SAHUARITA

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.

2014
77%



2015 Year to Date
83%



■ Distressed
■ Non-Distressed



The Housing Report



Stephen Woodall | (520) 818-4504
 Stephen@TeamWoodall.com | TeamWoodall.com

Sahuarita | June 2015

MARKET CONDITIONS BY PRICE BAND – SAHUARITA

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15			
\$1 - 49,999	0	0	0	0	0	1	0	n/a	2.0	Seller
\$50,000 - 74,999	2	0	2	2	1	1	2	1.0	3.0	Seller
\$75,000 - 99,999	6	0	1	0	3	0	1	6.0	5.0	Balanced
\$100,000 - 124,999	16	2	3	2	6	6	1	16.0	3.2	Seller
\$125,000 - 149,999	27	8	6	8	9	20	12	2.3	1.7	Seller
\$150,000 - 174,999	39	8	5	7	7	7	7	5.6	5.5	Balanced
\$175,000 - 199,999	24	4	5	6	9	6	4	6.0	3.9	Seller
\$200,000 - 224,999	26	5	2	5	3	7	10	2.6	4.1	Slightly Seller
\$225,000 - 249,999	28	2	0	2	4	5	4	7.0	6.7	Slightly Buyer
\$250,000 - 274,999	18	0	3	2	9	3	4	4.5	3.4	Seller
\$275,000 - 299,999	11	1	2	1	3	4	0	n/a	5.0	Balanced
\$300,000 - 349,999	8	1	0	1	1	3	0	n/a	5.5	Balanced
\$350,000 - 399,999	5	1	0	0	0	0	0	n/a	n/a	n/a
\$400,000 - 499,999	6	1	0	0	0	0	1	6.0	21.0	Buyer
\$500,000 - 599,999	1	0	0	0	0	0	0	n/a	n/a	n/a
\$600,000 - 699,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	217	33	29	36	55	63	46	4.7	4.0	Seller



Statistics based on information obtained from TARMLS and using Brokermetrics software on 06/03/2015.
 3 month trend in months of inventory is the average of closed sales and active listing data from 03/01/2015 - 05/31/2015. Information is believed to be reliable, but not guaranteed.



The Housing Report



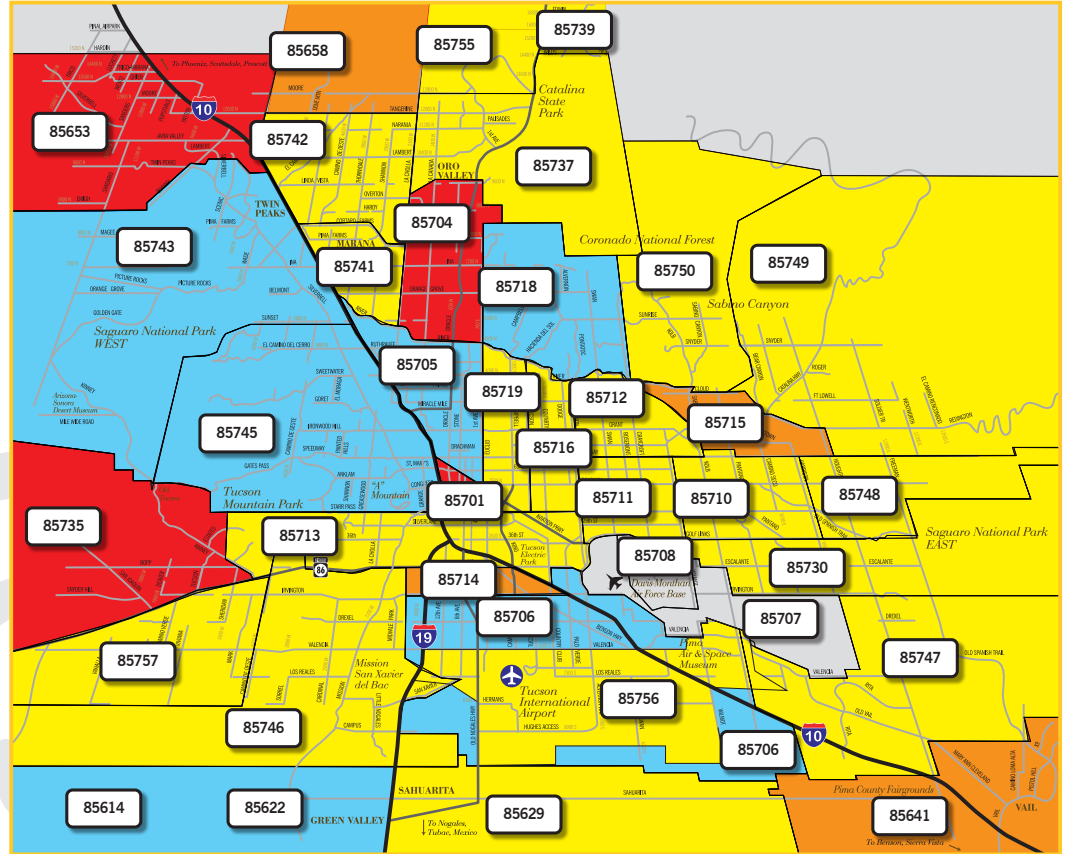
Stephen Woodall | (520) 818-4504
 Stephen@TeamWoodall.com | TeamWoodall.com

Sahuarita | June 2015

CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

MAR 2014-MAY 2014 TO MAR 2015-MAY 2015

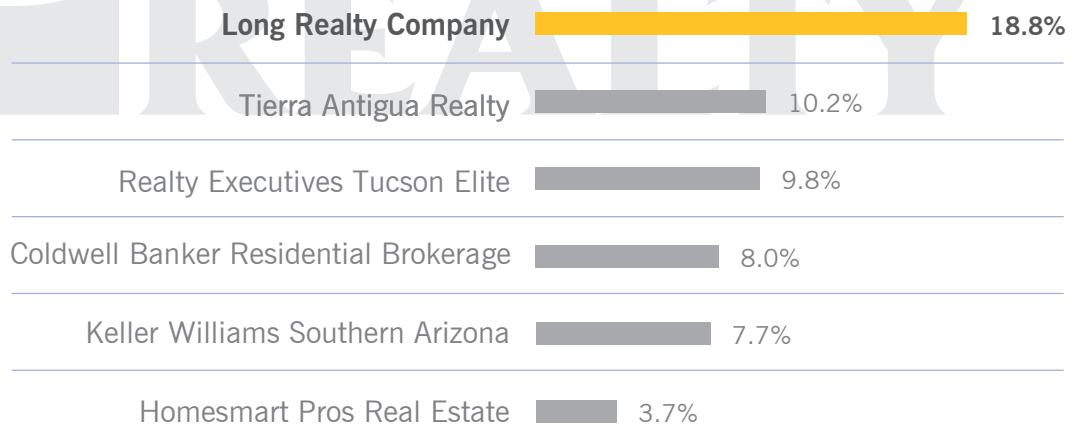
This heat map represents the percentage of change in Tucson metro median sales prices from March 2014-May 2014 to March 2015-May 2015 by zip code.



MARKET SHARE – SAHUARITA

Long Realty leads the market in successful real estate sales.

Data Obtained 06/03/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 06/01/2014 – 05/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The Sahuarita Housing Report is comprised of data for residential properties in the City of Sahuarita. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 06/03/2015. Information is believed to be reliable, but not guaranteed.