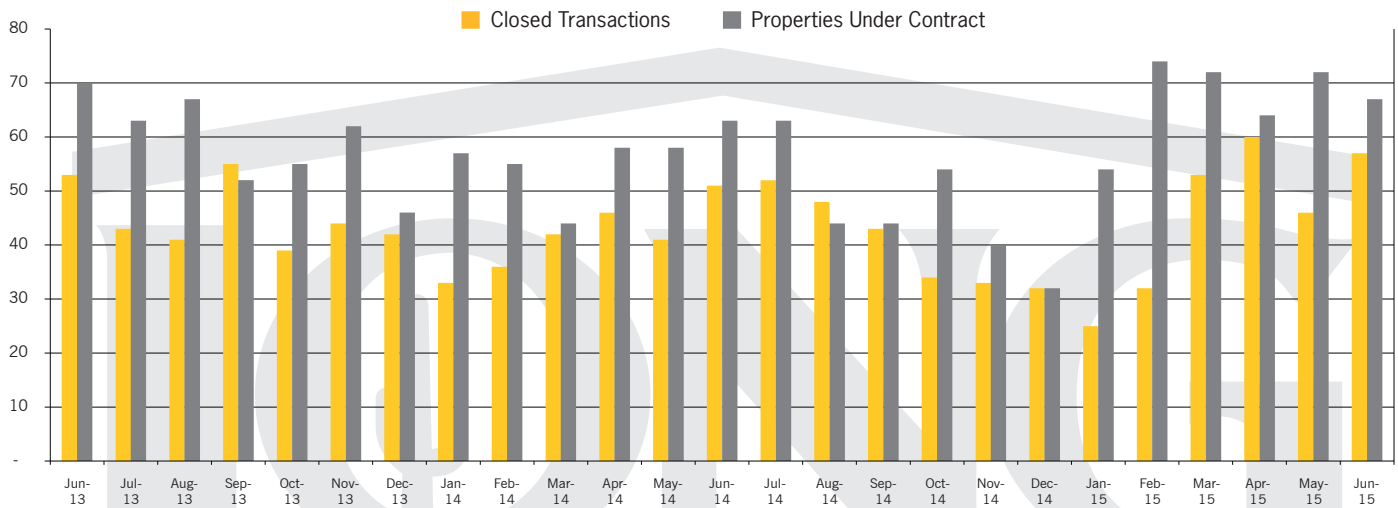




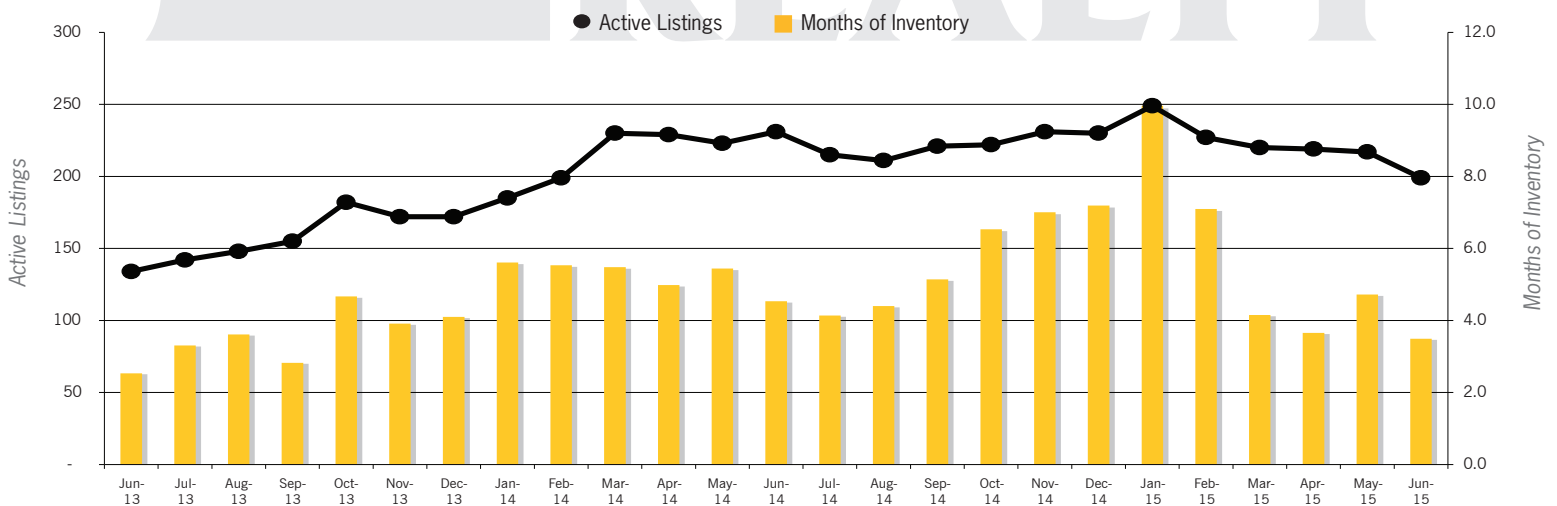
Sahuarita | July 2015

In the Sahuarita area, June 2015 active inventory was 199, a 14% decrease from June 2014. There were 57 closings in June 2015, a 12% increase from June 2014. Year-to-date 2015 there were 286 closings, an 8% increase from year-to-date 2014. Months of Inventory was 3.5, down from 4.5 in June 2014. Median price of sold homes was \$172,000 for the month of June 2015, down 2% from June 2014. The Sahuarita area had 67 new properties under contract in June 2015, up 6% from June 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SAHUARITA



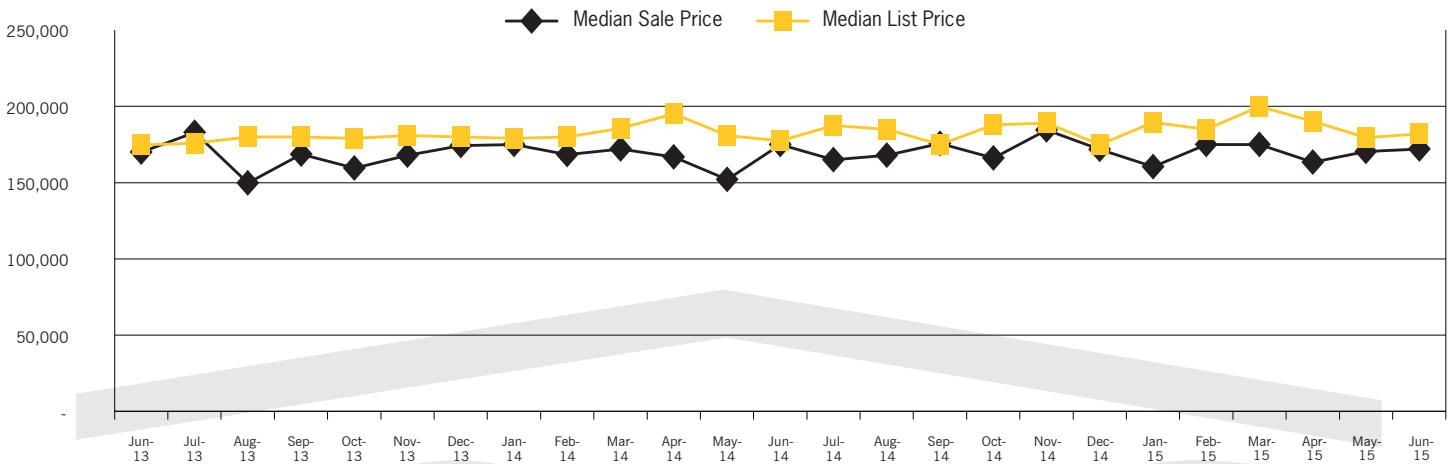
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SAHUARITA



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 07/06/2015 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SAHUARITA

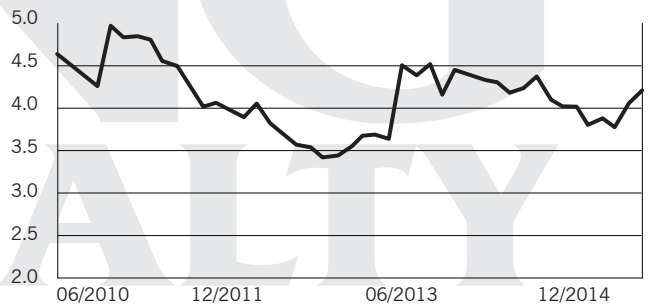


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SAHUARITA

Year	Median Price	Int. Rate	MO. Payment
2006	\$217,200	6.140%	\$1,255.75
2014	\$175,000	4.250%	\$817.85
2015	\$172,000	4.080%	\$787.65

30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2010 levels.

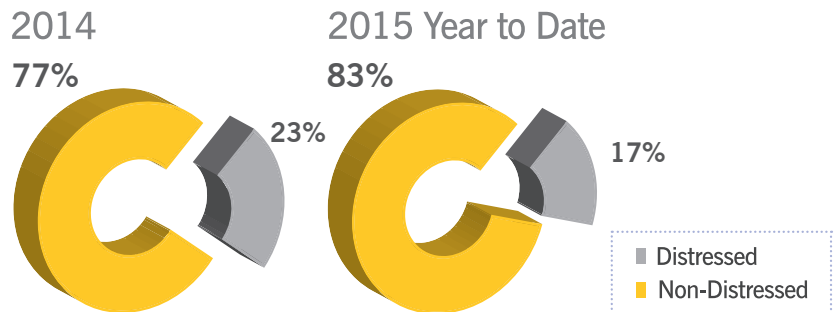


Source: Residential median sales prices. Data obtained 07/06/2015 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

Source: Bankrate.com

DISTRESSED VS. NON-DISTRESSED SALES – SAHUARITA

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.





MARKET CONDITIONS BY PRICE BAND – SAHUARITA

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15			
\$1 - 49,999	0	0	0	0	1	0	0	n/a	1.0	Seller
\$50,000 - 74,999	3	2	2	1	1	2	3	1.0	1.7	Seller
\$75,000 - 99,999	5	1	0	3	0	1	2	2.5	6.3	Balanced
\$100,000 - 124,999	16	3	2	6	6	1	3	5.3	4.4	Slightly Seller
\$125,000 - 149,999	30	6	8	9	20	12	10	3.0	1.9	Seller
\$150,000 - 174,999	31	5	7	7	7	7	11	2.8	4.4	Slightly Seller
\$175,000 - 199,999	31	5	6	9	6	4	5	6.2	5.3	Balanced
\$200,000 - 224,999	19	2	5	3	7	10	3	6.3	3.6	Seller
\$225,000 - 249,999	21	0	2	4	5	4	11	1.9	3.9	Seller
\$250,000 - 274,999	10	3	2	9	3	4	4	2.5	4.4	Slightly Seller
\$275,000 - 299,999	12	2	1	3	4	0	2	6.0	5.5	Balanced
\$300,000 - 349,999	10	0	1	1	3	0	2	5.0	5.2	Balanced
\$350,000 - 399,999	6	0	0	0	0	0	1	6.0	17.0	Buyer
\$400,000 - 499,999	4	0	0	0	0	1	0	n/a	17.0	Buyer
\$500,000 - 599,999	1	0	0	0	0	0	0	n/a	n/a	n/a
\$600,000 - 699,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	199	29	36	55	63	46	57	3.5	3.8	Seller

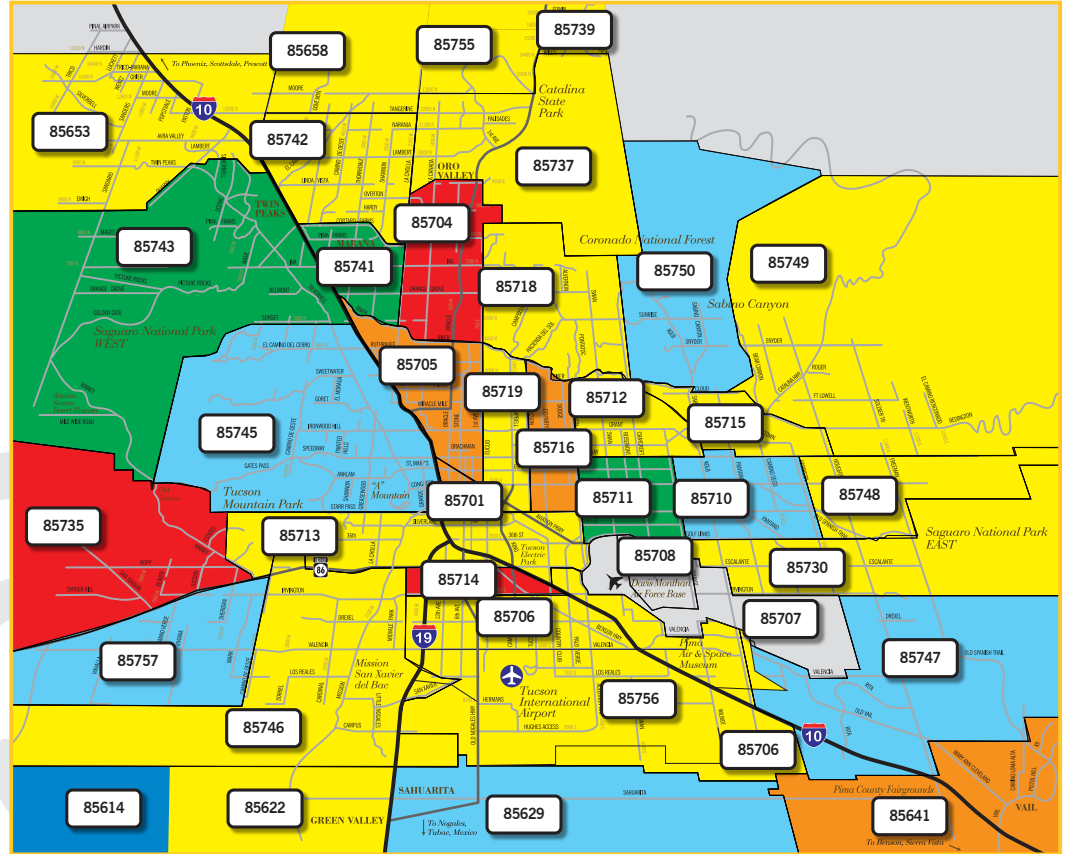




CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

APR 2014-JUN 2014 TO APR 2015-JUN 2015

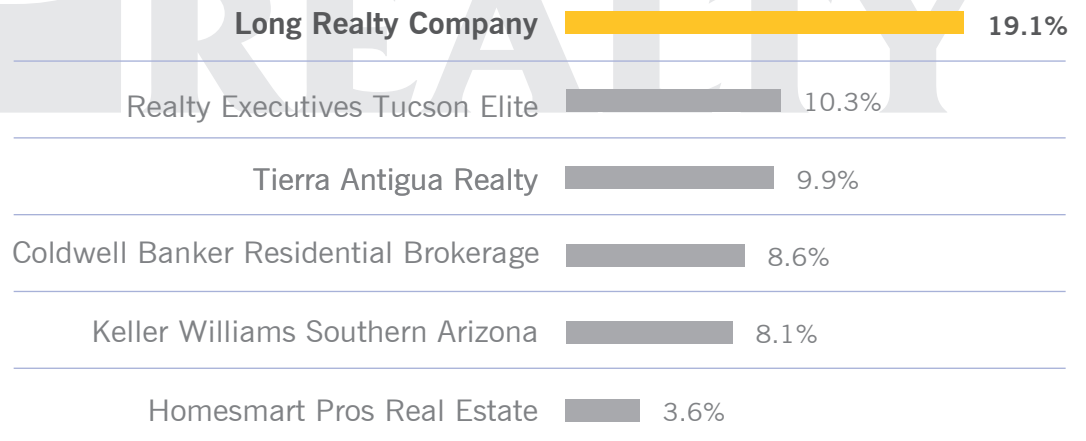
This heat map represents the percentage of change in Tucson metro median sales prices from April 2014-June 2014 to April 2015-June 2015 by zip code.



MARKET SHARE – SAHUARITA

Long Realty leads the market in successful real estate sales.

Data Obtained 07/06/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 07/01/2014 – 06/30/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The Sahuarita Housing Report is comprised of data for residential properties in the City of Sahuarita. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.