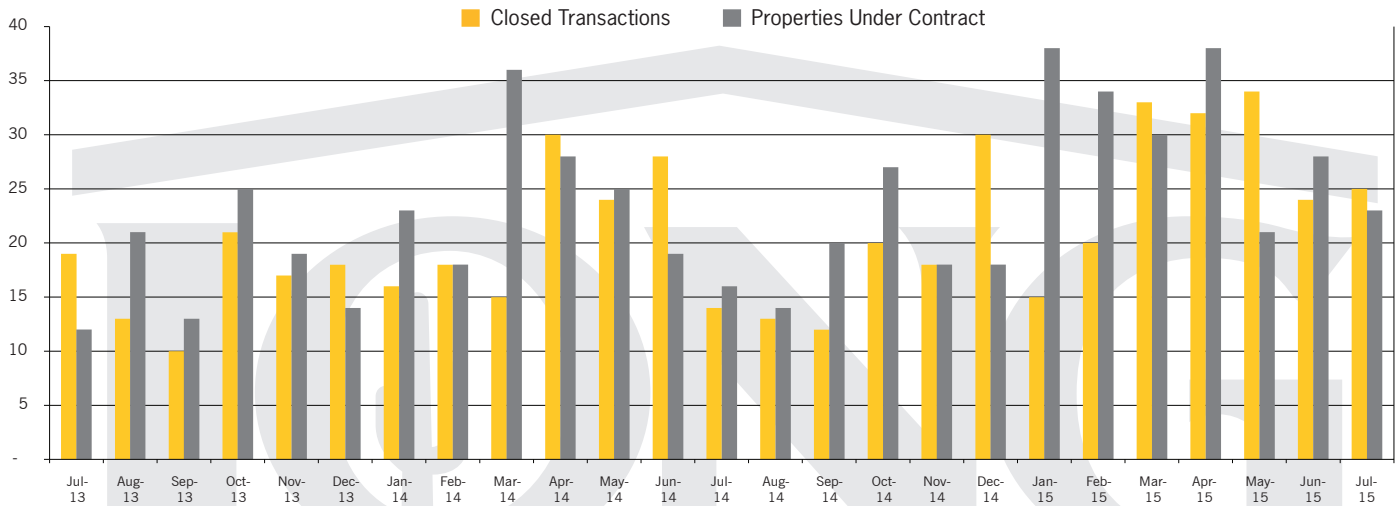




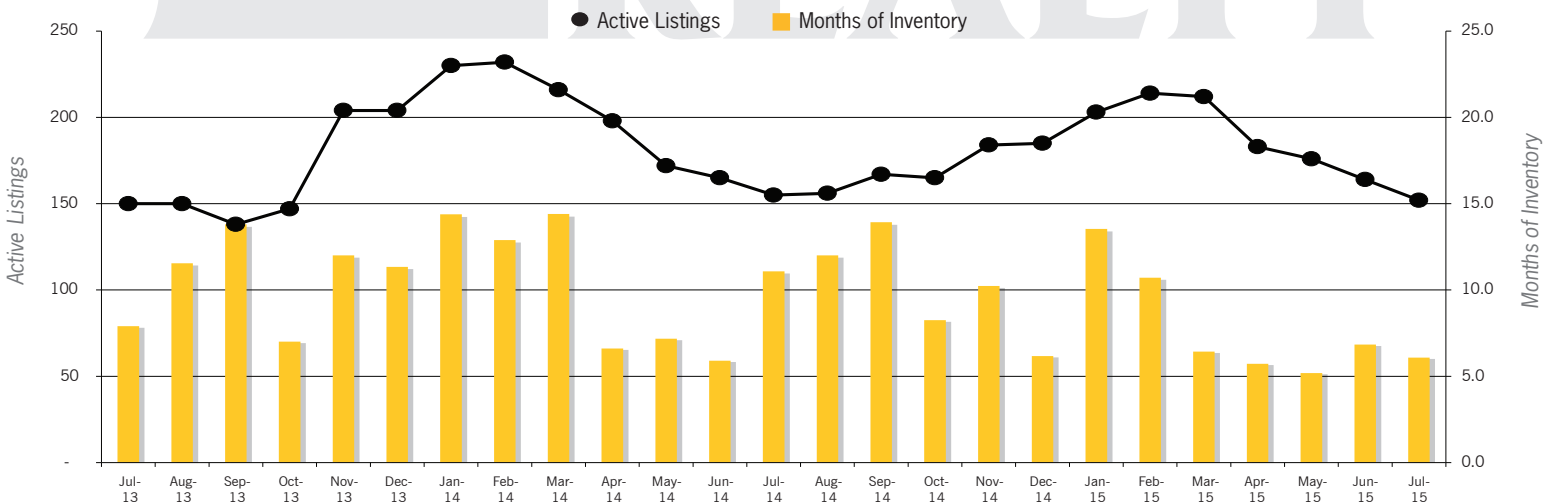
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In the SaddleBrooke area, July 2015 active inventory was 152, a 2% decrease from July 2014. There were 25 closings in July 2015, a 79% increase from July 2014. Year-to-date 2015 there were 187 closings, a 25% increase from year-to-date 2014. Months of Inventory was 6.1, down from 11.1 in July 2014. Median price of sold homes was \$255,000 for the month of July 2015, down 5% from July 2014. The SaddleBrooke area had 23 new properties under contract in July 2015, up 44% from July 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SADDLEBROOKE



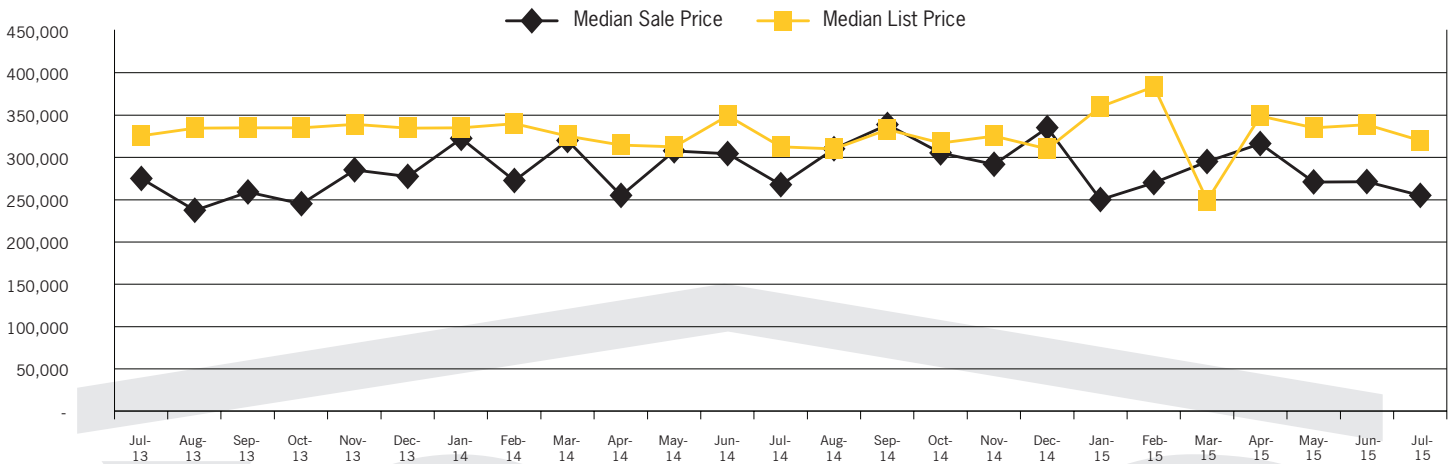
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SADDLEBROOKE



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 08/05/2015 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SADDLEBROOKE

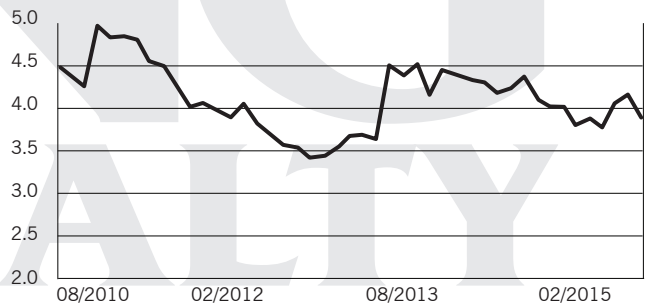


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SADDLEBROOKE

Year	Median Price	Int. Rate	MO. Payment
2006	\$187,900	6.140%	\$1,086.35
2014	\$267,500	4.125%	\$1,231.62
2015	\$255,000	4.000%	\$1,156.54

30 YEAR FIXED MORTGAGE RATE

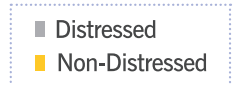
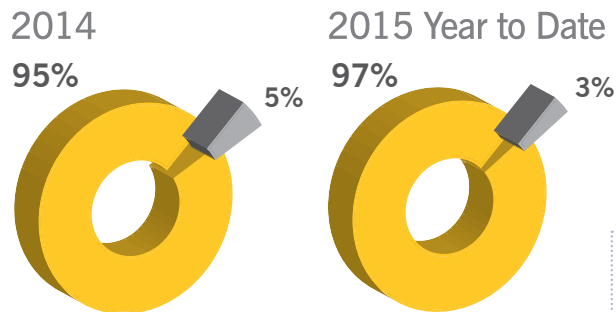
While mortgage rates have increased slightly recently, they are still well below 2010 levels.



Source: Bankrate.com

DISTRESSED VS. NON-DISTRESSED SALES – SADDLEBROOKE

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.





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MARKET CONDITIONS BY PRICE BAND – SADDLEBROOKE

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	1	0	1	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	1	3	2	1	2	2	1	1.0	0.6	Seller
\$175,000 - 199,999	7	2	3	0	5	1	4	1.8	2.6	Seller
\$200,000 - 224,999	5	2	3	2	2	3	3	1.7	2.4	Seller
\$225,000 - 249,999	7	0	5	6	5	4	3	2.3	1.8	Seller
\$250,000 - 274,999	7	2	1	2	4	2	3	2.3	2.3	Seller
\$275,000 - 299,999	16	5	3	1	2	4	2	8.0	5.9	Balanced
\$300,000 - 349,999	36	2	8	8	4	4	4	9.0	8.8	Buyer
\$350,000 - 399,999	24	1	6	5	3	2	3	8.0	9.6	Buyer
\$400,000 - 499,999	24	0	2	2	3	2	2	12.0	11.3	Buyer
\$500,000 - 599,999	16	2	2	1	2	0	0	n/a	30.0	Buyer
\$600,000 - 699,999	7	0	0	1	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	2	0	0	1	1	0	0	n/a	8.0	Slightly Buyer
\$800,000 - 899,999	0	0	0	1	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	1	0	0	n/a	0.0	Seller
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	152	20	35	32	34	24	25	6.1	5.9	Balanced

				
Seller's Market	Slight Seller's Market	Balanced Market	Slight Buyer's Market	Buyer's Market

Statistics based on information obtained from TARMLS and using Brokermetrics software on 08/05/2015.

3 month trend in months of inventory is the average of closed sales and active listing data from 05/01/2015 - 07/31/2015. Information is believed to be reliable, but not guaranteed.



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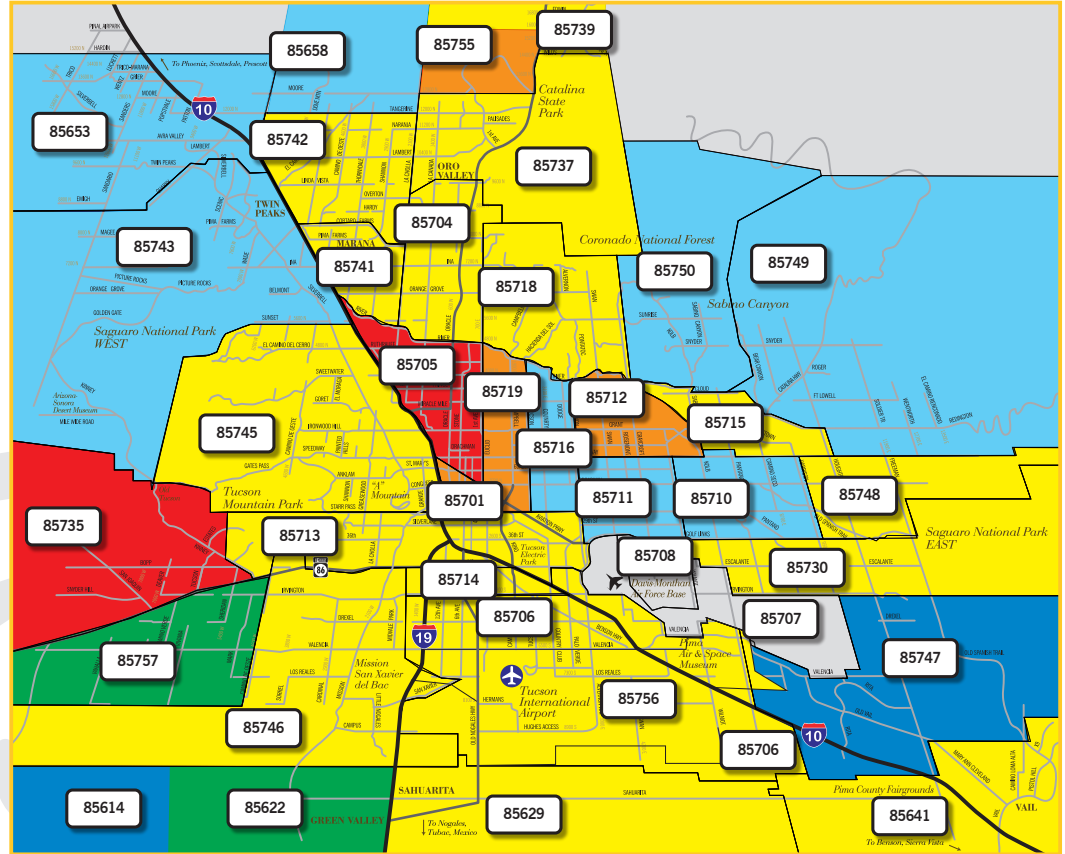
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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

MAY 2014-JUL 2014 TO MAY 2015-JUL 2015

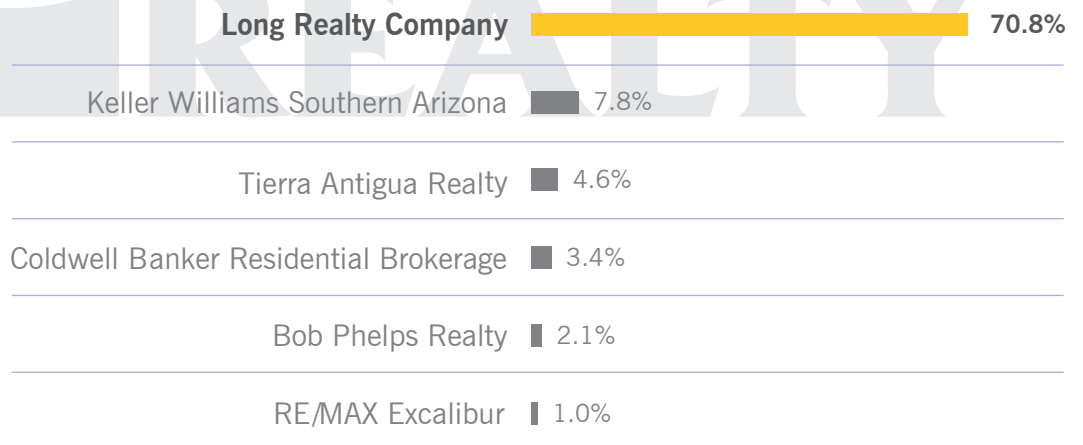
This heat map represents the percentage of change in Tucson metro median sales prices from May 2014-July 2014 to May 2015-July 2015 by zip code.



MARKET SHARE – SADDLEBROOKE

Long Realty leads the market in successful real estate sales.

Data Obtained 08/05/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 08/01/2014 – 07/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The SaddleBrooke Housing Report is comprised of data for residential properties in the subdivision of SaddleBrooke. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 08/05/2015. Information is believed to be reliable, but not guaranteed.