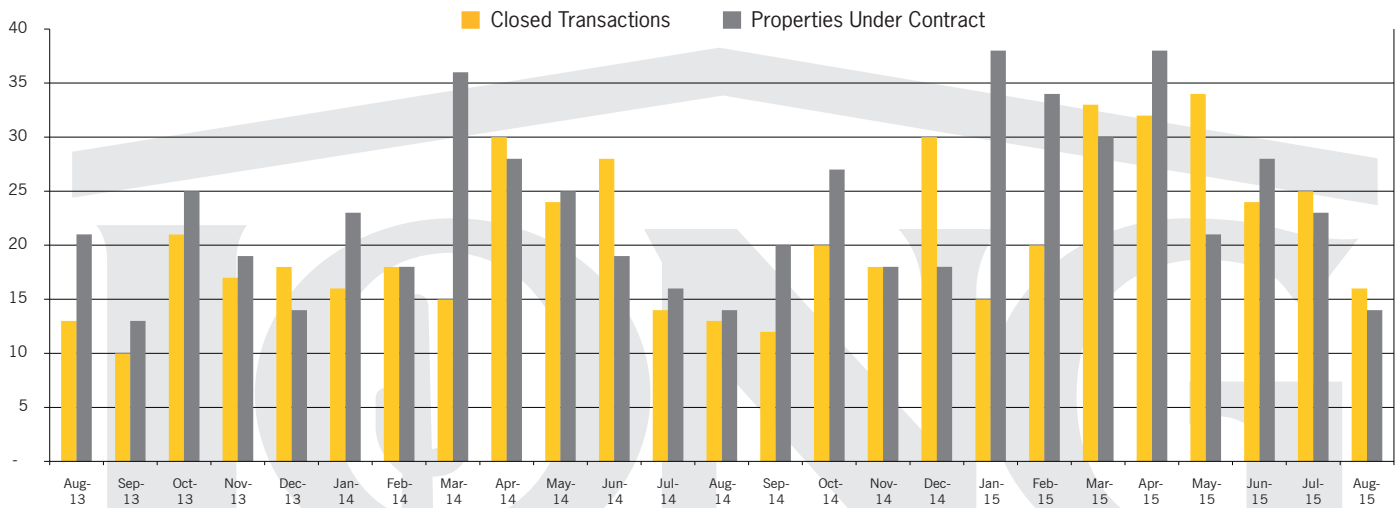




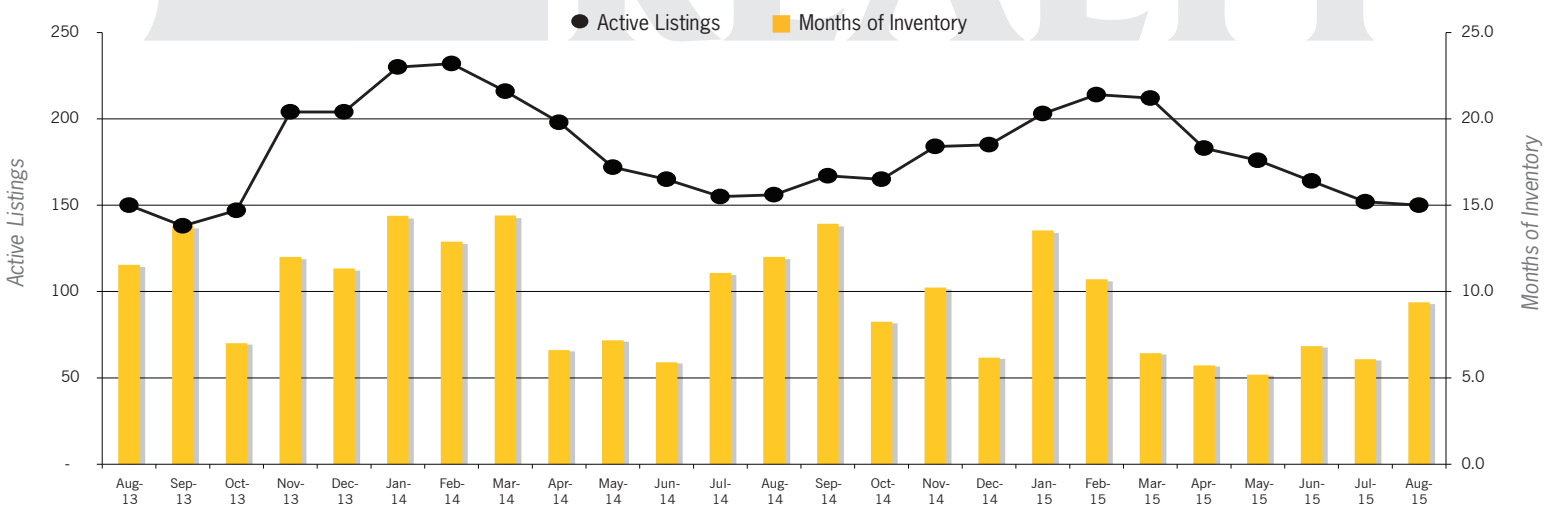
SaddleBrooke | September 2015

In the SaddleBrooke area, August 2015 active inventory was 150, a 4% decrease from August 2014. There were 16 closings in August 2015, a 23% increase from August 2014. Year-to-date 2015 there were 203 closings, a 25% increase from year-to-date 2014. Months of Inventory was 9.4, down from 12.0 in August 2014. Median price of sold homes was \$258,950 for the month of August 2015, down 17% from August 2014. The SaddleBrooke area had 14 new properties under contract in August 2015, virtually unchanged from August 2014

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SADDLEBROOKE



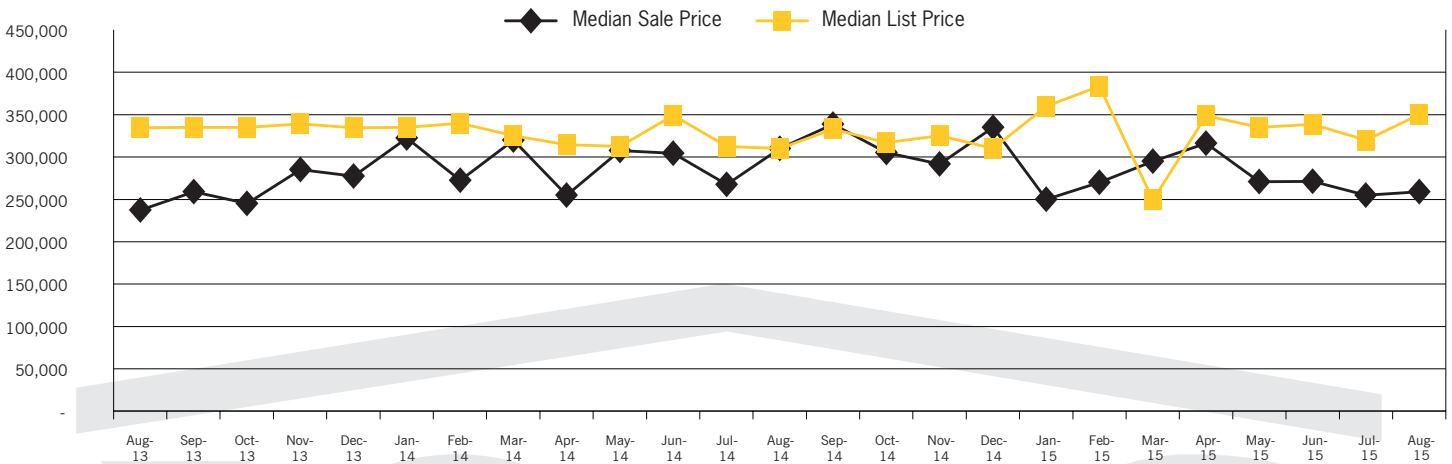
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SADDLEBROOKE



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 09/03/2015 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SADDLEBROOKE

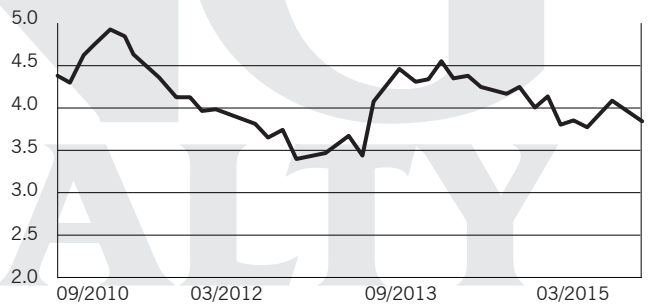


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SADDLEBROOKE

Year	Median Price	Int. Rate	MO. Payment
2006	\$187,900	6.140%	\$1,086.35
2014	\$310,000	4.125%	\$1,427.29
2015	\$258,950	4.000%	\$1,174.45

30 YEAR FIXED MORTGAGE RATE

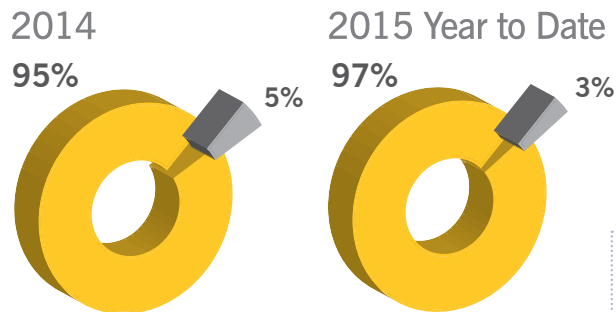
While mortgage rates have increased slightly recently, they are still well below 2010 levels.



Source: Bankrate.com

DISTRESSED VS. NON-DISTRESSED SALES – SADDLEBROOKE

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.



■ Distressed
■ Non-Distressed



MARKET CONDITIONS BY PRICE BAND – SADDLEBROOKE

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	1	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	1	2	1	2	2	1	1	1.0	0.8	Seller
\$175,000 - 199,999	6	3	0	5	1	5	1	6.0	3.0	Seller
\$200,000 - 224,999	7	3	2	2	3	3	1	7.0	2.7	Seller
\$225,000 - 249,999	9	5	6	5	4	3	5	1.8	2.0	Seller
\$250,000 - 274,999	5	1	2	4	2	3	1	5.0	3.0	Seller
\$275,000 - 299,999	16	3	1	2	4	2	1	16.0	6.7	Slightly Buyer
\$300,000 - 349,999	36	8	8	4	4	4	2	18.0	10.8	Buyer
\$350,000 - 399,999	22	6	5	3	2	3	0	n/a	14.0	Buyer
\$400,000 - 499,999	24	2	2	3	2	2	3	8.0	10.6	Buyer
\$500,000 - 599,999	17	2	1	2	0	0	1	17.0	54.0	Buyer
\$600,000 - 699,999	5	0	1	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	2	0	1	1	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	1	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	1	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	150	35	32	34	24	26	16	9.4	7.1	Slightly Buyer





The Housing Report



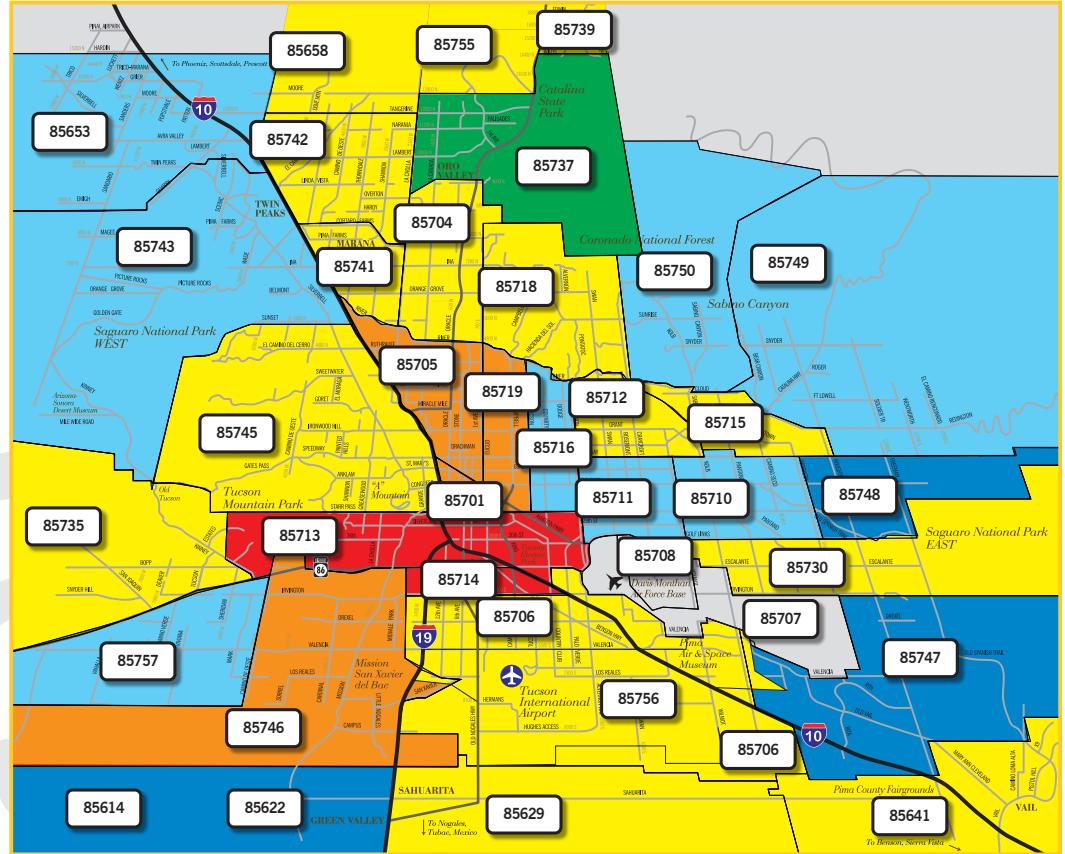
Stephen Woodall | (520) 818-4504
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SaddleBrooke | September 2015

CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

JUN 2014-AUG 2014 TO JUN 2015-AUG 2015

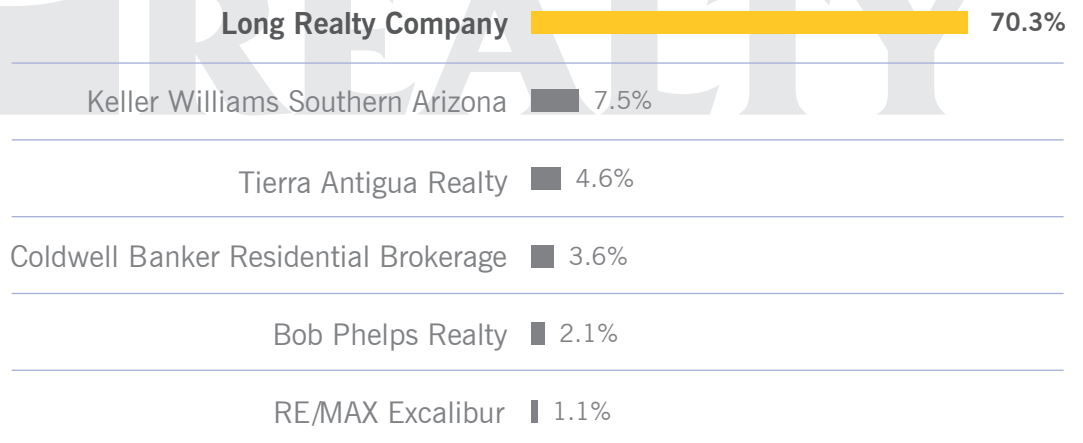
This heat map represents the percentage of change in Tucson metro median sales prices from June 2014-August 2014 to June 2015-August 2015 by zip code.



MARKET SHARE – SADDLEBROOKE

Long Realty leads the market in successful real estate sales.

Data Obtained 09/03/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 09/01/2014 – 08/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The SaddleBrooke Housing Report is comprised of data for residential properties in the subdivision of SaddleBrooke. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 09/03/2015. Information is believed to be reliable, but not guaranteed.