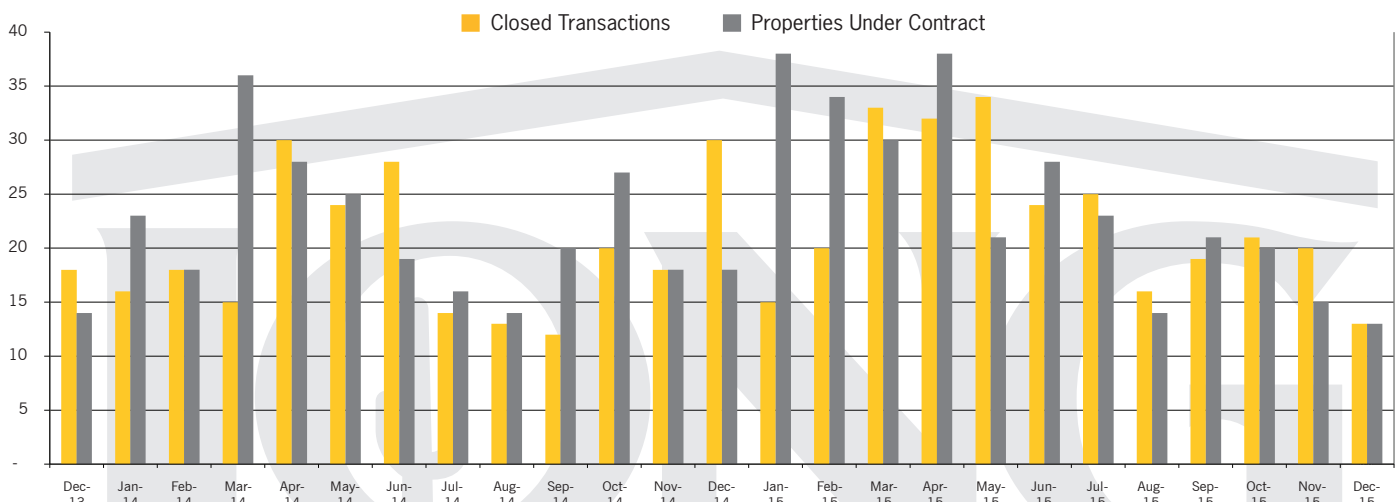




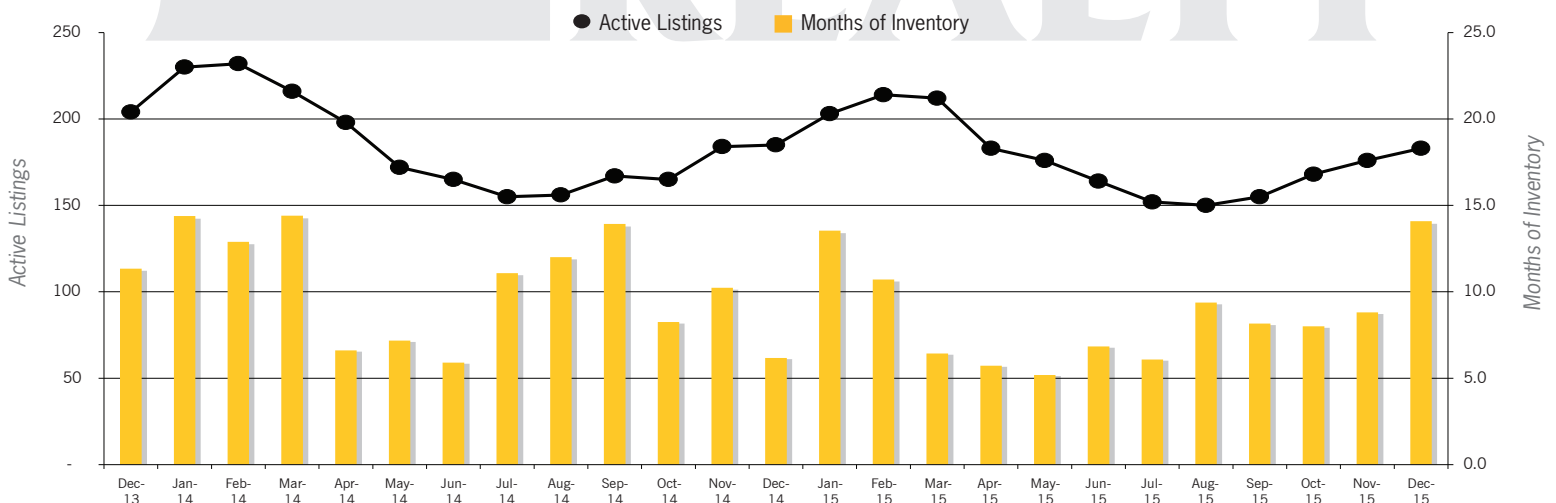
SaddleBrooke | January 2016

In the SaddleBrooke area, December 2015 active inventory was 183, a 1% decrease from December 2014. There were 13 closings in December 2015, a 57% decrease from December 2014. Year-to-date 2015 there were 278 closings, a 14% increase from year-to-date 2014. Months of Inventory was 14.1, up from 6.2 in December 2014. Median price of sold homes was \$321,000 for the month of December 2015, down 4% from December 2014. The SaddleBrooke area had 13 new properties under contract in December 2015, down 28% from December 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SADDLEBROOKE



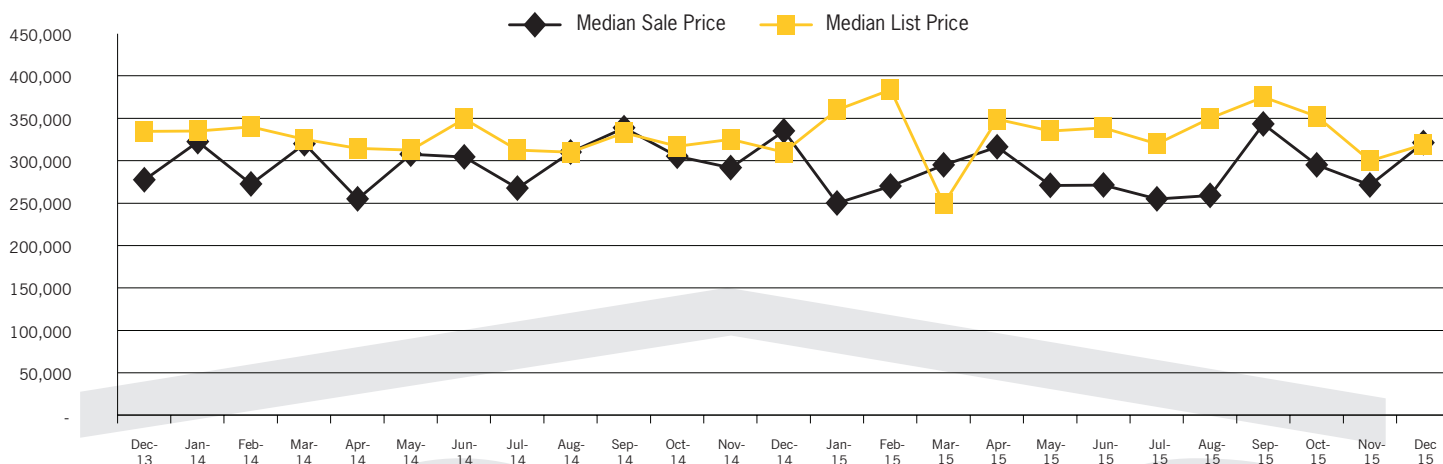
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SADDLEBROOKE



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
 All data obtained 01/06/2016 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SADDLEBROOKE



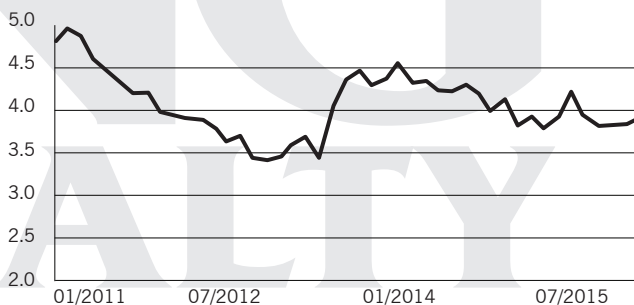
MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SADDLEBROOKE

Year	Median Price	Int. Rate	MO. Payment
2006	\$187,900	6.140%	\$1,086.35
2014	\$335,000	3.830%	\$1,488.35
2015	\$321,000	3.900%	\$1,438.35

Source: Residential median sales prices. Data obtained 01/06/2016 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

30 YEAR FIXED MORTGAGE RATE

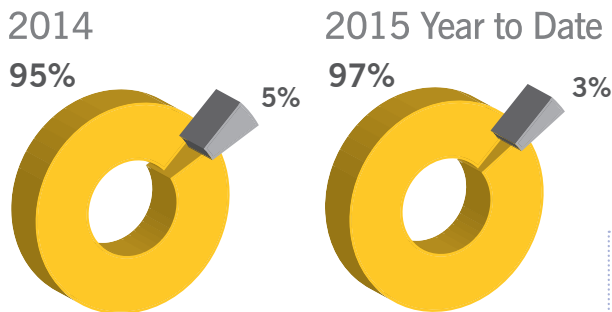
While mortgage rates have increased slightly recently, they are still well below 2011 levels.



Source: Bankrate.com

DISTRESSED VS. NON-DISTRESSED SALES – SADDLEBROOKE

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.



■ Distressed
■ Non-Distressed



MARKET CONDITIONS BY PRICE BAND – SADDLEBROOKE

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	2	1	1	0	0	0	0	n/a	n/a	n/a
\$175,000 - 199,999	9	5	1	4	4	3	1	9.0	2.8	Seller
\$200,000 - 224,999	11	3	1	0	1	1	0	n/a	12.0	Buyer
\$225,000 - 249,999	12	3	5	1	2	3	1	12.0	6.2	Balanced
\$250,000 - 274,999	10	3	1	1	1	4	1	10.0	3.7	Seller
\$275,000 - 299,999	23	2	1	3	3	1	2	11.5	10.5	Buyer
\$300,000 - 349,999	31	4	2	1	3	4	2	15.5	11.2	Buyer
\$350,000 - 399,999	28	3	0	4	3	3	4	7.0	8.4	Slightly Buyer
\$400,000 - 499,999	26	2	3	4	3	1	2	13.0	12.2	Buyer
\$500,000 - 599,999	22	0	1	0	0	1	0	n/a	65.0	Buyer
\$600,000 - 699,999	6	0	0	0	1	0	0	n/a	22.0	Buyer
\$700,000 - 799,999	2	0	0	1	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	1	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	183	26	16	19	21	21	13	14.1	9.6	Buyer

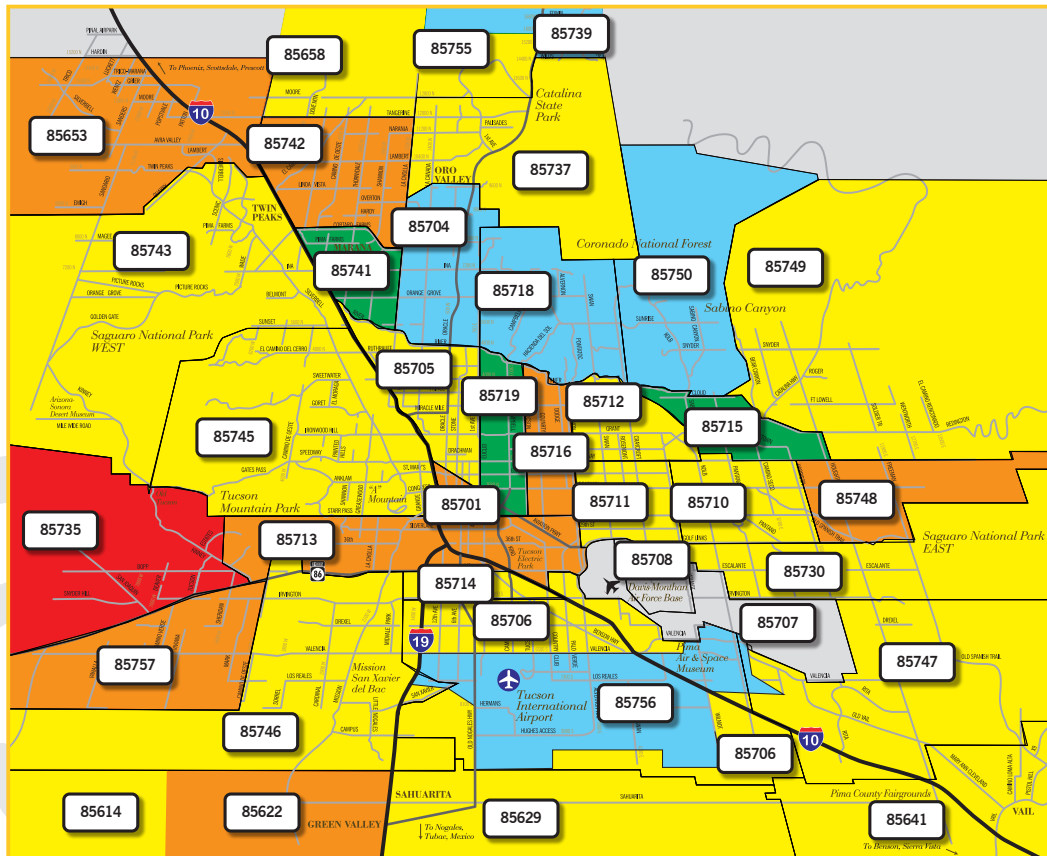
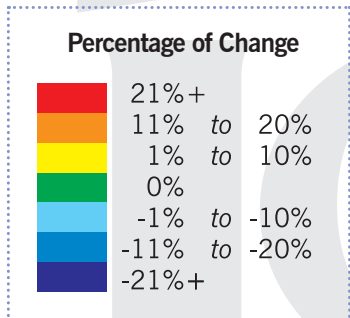
				
Seller's Market	Slight Seller's Market	Balanced Market	Slight Buyer's Market	Buyer's Market



CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

OCT 2014-DEC 2014 TO OCT 2015-DEC 2015

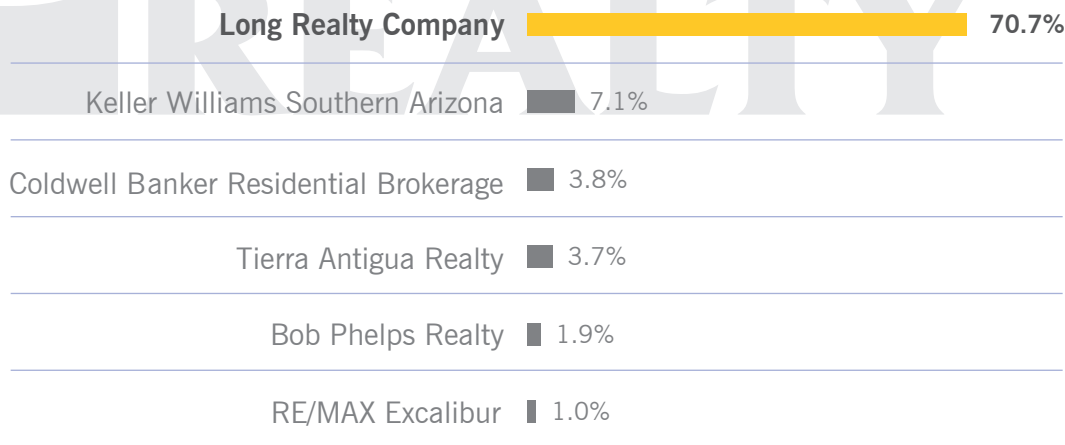
This heat map represents the percentage of change in Tucson metro median sales prices from October 2014-December 2014 to October 2015-December 2015 by zip code.



MARKET SHARE – SADDLEBROOKE

Long Realty leads the market in successful real estate sales.

Data Obtained 01/06/2016 from TARMLS using BrokerMetrics software for all closed residential sales volume between 01/01/2015 – 12/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The SaddleBrooke Housing Report is comprised of data for residential properties in the subdivision of SaddleBrooke. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 01/06/2016. Information is believed to be reliable, but not guaranteed.