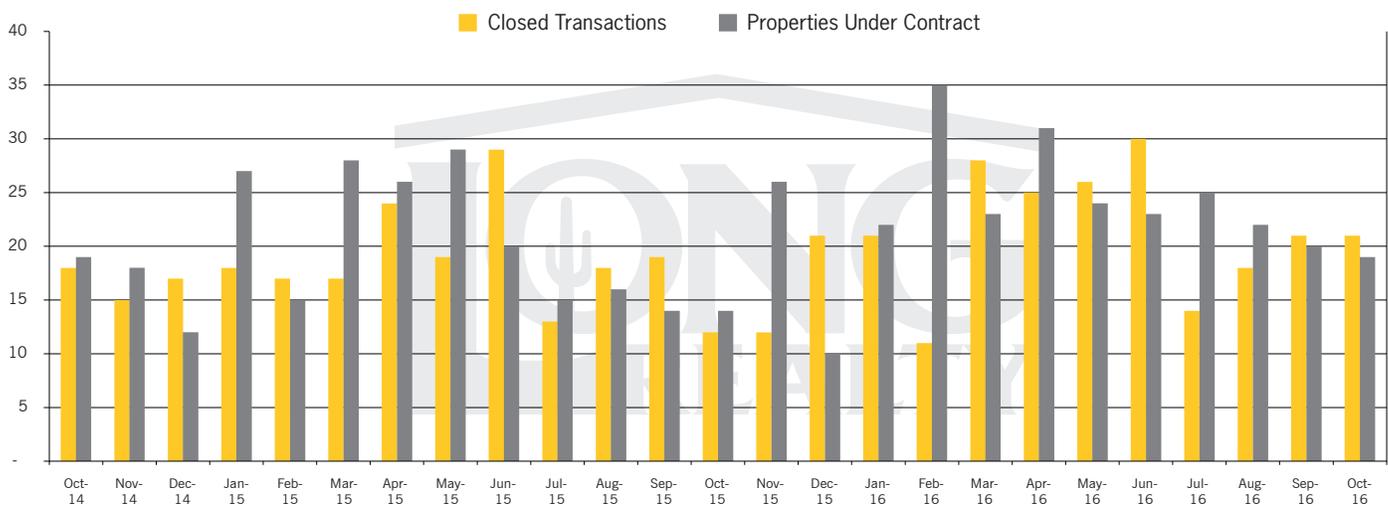




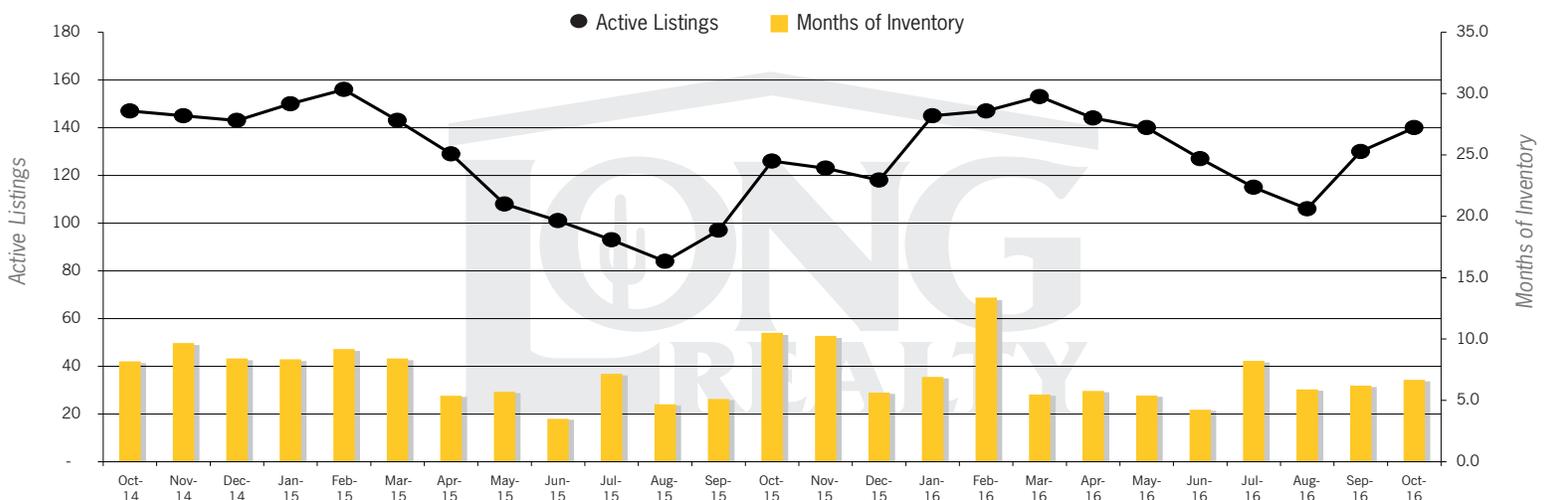
Dove Mountain | November 2016

In the Dove Mountain area, October 2016 active inventory was 140, an 11% increase from October 2015. There were 21 closings in October 2016, a 75% increase from October 2015. Year-to-date 2016 there were 224 closings, a 13% increase from year-to-date 2015. Months of Inventory was 6.7, up from 10.5 in October 2015. Median price of sold homes was \$314,000 for the month of October 2016, down 7% from October 2015. The Dove Mountain area had 19 new properties under contract in October 2016, up 36% from October 2015.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – DOVE MOUNTAIN



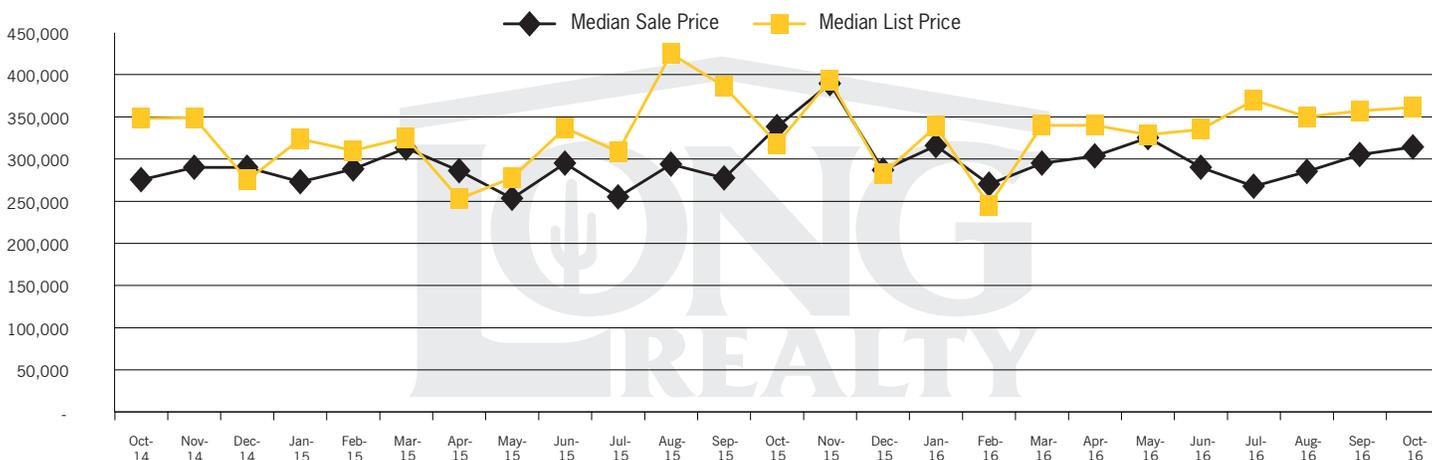
ACTIVE LISTINGS AND MONTHS OF INVENTORY – DOVE MOUNTAIN



Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using Brokermetrics software.
 All data obtained 11/03/2016 is believed to be reliable, but not guaranteed.



MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – DOVE MOUNTAIN



MONTHLY PAYMENT ON A MEDIAN PRICED HOME – DOVE MOUNTAIN

Year	Median Price	Int. Rate	MO. Payment
2006	\$249,591	6.140%	\$1,443.01
2015	\$338,245	3.750%	\$1,488.14
2016	\$314,000	3.500%	\$1,339.50

Source: Residential median sales prices. Data obtained 11/03/2016 from MLSSAZ using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

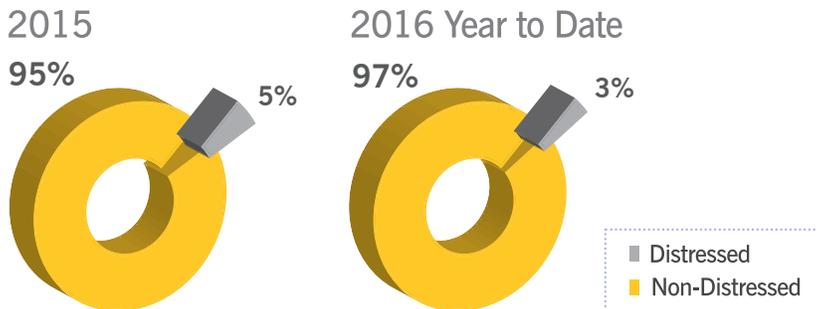
30 YEAR FIXED MORTGAGE RATE



Source: Bankrate.com

DISTRESSED VS. NON-DISTRESSED SALES – DOVE MOUNTAIN

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.





MARKET CONDITIONS BY PRICE BAND – DOVE MOUNTAIN

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	0	1	2	0	1	2	0	n/a	0.0	Seller
\$175,000 - 199,999	7	3	2	2	2	0	4	1.8	3.8	Seller
\$200,000 - 224,999	8	1	2	2	1	2	0	n/a	6.7	Slightly Buyer
\$225,000 - 249,999	9	1	3	1	3	1	2	4.5	3.7	Seller
\$250,000 - 274,999	8	4	5	3	1	4	2	4.0	3.4	Seller
\$275,000 - 299,999	13	0	1	2	3	2	2	6.5	5.0	Balanced
\$300,000 - 349,999	20	6	7	3	3	3	6	3.3	4.3	Slightly Seller
\$350,000 - 399,999	13	5	2	0	3	4	0	n/a	5.0	Balanced
\$400,000 - 499,999	21	5	4	0	2	3	2	10.5	7.9	Slightly Buyer
\$500,000 - 599,999	8	0	0	0	0	0	0	n/a	n/a	n/a
\$600,000 - 699,999	3	0	1	1	0	2	0	n/a	3.5	Seller
\$700,000 - 799,999	3	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	2	0	1	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	3	0	0	0	0	0	1	3.0	8.0	Slightly Buyer
\$1,000,000 - and over	22	0	1	0	0	1	2	11.0	19.3	Buyer
TOTAL	140	26	31	14	19	24	21	6.7	5.9	Balanced

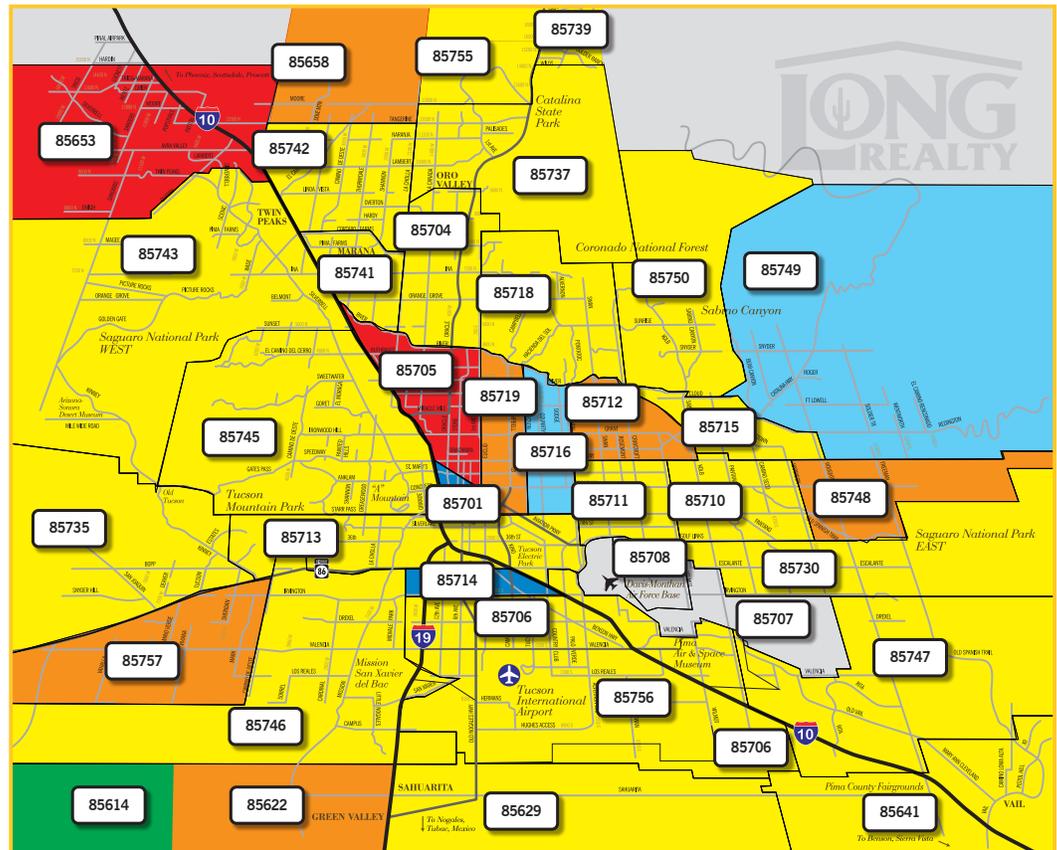
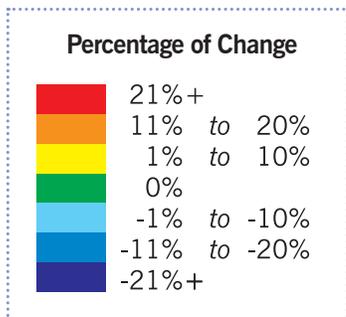




CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

AUG 2015-OCT 2015 TO
AUG 2016-OCT 2016

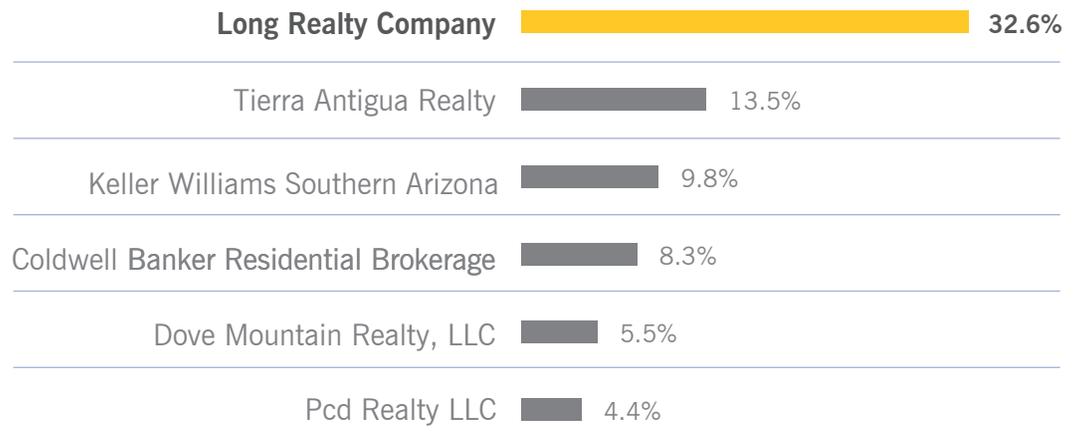
This heat map represents the percentage of change in Tucson metro median sales prices from August 2015-October 2015 to August 2016-October 2016 by zip code.



MARKET SHARE – DOVE MOUNTAIN

Long Realty leads the market in successful real estate sales.

Data Obtained 11/03/2016 from MLSSAZ using BrokerMetrics software for all closed residential sales volume between 11/01/2015 – 10/31/2016 rounded to the nearest tenth of one percent and deemed to be correct.



The Dove Mountain Housing Report is comprised of data for residential properties in the community of Dove Mountain. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.