



BUYING A HOME

EXPLORE THE BENEFITS OF USING TEAM WOODALL AS YOUR REALTORS WHEN PURCHASING A HOME





KNOWLEDGE & RESOURCES

Team Woodall plays a crucial role in the buying process by offering our extensive knowledge and resources for your benefit throughout the transaction process. This includes helping you navigate today's assortment of steps, such as:

- * Property Searches & Home Showings
- * Detailed Comparative Market Analysis
- Negotiating Price & Terms
- * Home Inspections & Repairs
- * Appraisal Process
- * Selecting & Obtaining Financing
- * Home Warranty Plans
- * Title Policy Review
- * Close of Escrow



'Visit TeamWoodall.com for extensive buyer resources'

A plethora of information exists for prospective buyers at our website. Log on today to explore the vast resources & information we've compiled and update continually, including:

- * Housing Report Statistics
- * ADRE Buyer Advisory
- * Latest News Blog & Community Info
- * Frequently Asked Questions & MORE!



TECHNOLOGY ADVANTAGE

'Virtual HomeFinder has changed the way property is found today'





Utilizing the latest technology allows for greater efficiency when looking for a home. Easily one of the best and most popular tools we employ is the Virtual Home Finder technology. This enables us to create an online home search based upon your specific parameters. You'll then be notified by email when a new house comes on the market matching your criteria or has a price change. The email you'll receive has an interactive link that includes photos and property details. In today's market which is rapidly becoming more competitive, being informed in a timely manner is crucial to finding and securing the right property.





USEFUL TECHNOLOGICAL TOOLS

- * Virtual HomeFinder Automatic Searches
- * TextLong Property Information Program
- * TeamWoodall.com's Suite of Buyer Resources
- * Mobile App for Team Woodall (Coming Soon!)

ABOUT TEAM WOODALL







HEATHER WOODALL

Team Woodall strives to achieve long term relationships by demonstrating the utmost personal attention, honesty, and dedication. Operating under the Long Realty Company brokerage we are privileged to be partnered with a local company that

privileged to be partnered with a local company that has developed a reputation of excellence since 1926 and dominates market share within Tucson. The drive, passion, and experience of Stephen and Heather, coupled with their superior communication skills, ensure an atmosphere of trust and success.

Our agents bring a breadth of experience to each transaction, working diligently on your behalf to find the best home. We've represented clients in transactions ranging from under \$100,000 to well over \$1,000,000. In addition, the team of Stephen & Heather Woodall have both continued to advance their real estate knowledge and acumen by earning the coveted GRI Designation.

At the end of the day our proven results speak for themselves. Our Sales Executives extend beyond your expectations and provide first-class service the entire transaction. By partnering with Team Woodall you're aligning yourself to succeed. We welcome the opportunity to provide you with a detailed presentation of our services and discuss your real estate needs. Our commitment to helping find your dream home is unyielding.

TESTIMONIALS

"This Fall we purchased a home using Team Woodall as our Realtors. We lived out of town and had a very constrained schedule to see homes. Stephen was supportive of our needs and worked with us to ensure we got to see everything we wanted, even though we ended up seeing up to 10 homes one evening.

Stephen's level of preparedness, both in terms of planning the agenda and routes for the visits, as well as his knowledge of the homes was invaluable. When we found a home that we were interested in, his expertise in the entire process made it extremely easy to do everything from finding and selecting a good mortgage broker, making the initial offer, to assistance and advice for negotiating tactics based on facts about the market, home, and Seller. We ended up getting the perfect home for us because of his responsiveness, support, and expertise."

- Abe & Kerry

"I am so grateful to Stephen for his professionalism and integrity in helping me with my lovely new home. The individual attention throughout was a reassuring and stressless experience. This experience was all that I hoped for and I am very appreciative."

~ Mary

"We worked with Stephen in 2009-2010 in the purchase of our home in Oro Valley. He was always very professional, prompt, and easy to work with. I would definitely recommend working with Stephen to anyone looking to purchase in the Oro Valley area."

- Nick & Melanie





A BERKSHIRE HATHAWAY AFFILIATE

10445 N. Oracle Rd. Suite 121 Oro Valley, AZ 85737 Phone: (520) 818-4504 Email: Info@TeamWoodall.com

WEBSITE: TEAMWOODALL.COM



