

Team  
**Woodall**  
DRIVEN. PASSIONATE. EXPERIENCED.



## BUYING A HOME

EXPLORE THE BENEFITS OF USING  
TEAM WOODALL AS YOUR REALTORS  
WHEN PURCHASING A HOME



A BERKSHIRE HATHAWAY AFFILIATE

[WWW.TEAMWOODALL.COM](http://WWW.TEAMWOODALL.COM)



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## KNOWLEDGE & RESOURCES

Team Woodall plays a crucial role in the buying process by offering our extensive knowledge and resources for your benefit throughout the entire transaction process. This includes helping you navigate today's assortment of steps, such as:

- \* Property Searches & Home Showings
- \* Detailed Comparative Market Analysis
- \* Negotiating Price & Terms
- \* Home Inspections & Repairs
- \* Appraisal Process
- \* Selecting & Obtaining Financing
- \* Home Warranty Plans
- \* Title Policy Review
- \* Close of Escrow



'Visit [TeamWoodall.com](http://TeamWoodall.com) for extensive buyer resources'

A wide range of useful information exists for prospective buyers on our website. Log on today to explore the vast resources we've compiled and update continually for your benefit, including:

- \* Local Market Statistics
- \* ADRE Buyer Advisory
- \* Latest News Blog & Community Info
- \* Frequently Asked Questions & MORE!

# Team

# Woodall

## TECHNOLOGY ADVANTAGE

'Virtual HomeFinder has changed the way property is found today'



Utilizing the latest technology allows for greater efficiency when looking for a home. Easily one of the best and most popular tools we employ is the Virtual HomeFinder technology. This enables us to create an online home search based upon your specific parameters. You'll then be notified by email when a house matching your criteria comes on the market or changes price. The email you'll receive has an interactive link that includes photos and property details. In today's market which is rapidly becoming more competitive, being informed in a timely manner is crucial to finding and securing the right property.



Download The Mobile App!  
[LongRealtyApp.com/StephenWoodall](http://LongRealtyApp.com/StephenWoodall)

- iOS & Android Compatible
- Active, Pending & Sold Data
- Updated Every 15 Minutes
- Large, Hi-Res Photos
- Home Scan Using Camera View



### OTHER USEFUL TECHNOLOGICAL TOOLS

- \* TextLong Property Information Program
- \* TeamWoodall.com's Suite of Buyer Resources

## ABOUT TEAM WOODALL



STEPHEN WOODALL



HEATHER WOODALL

Team Woodall strives to achieve long term relationships by demonstrating the utmost personal attention, honesty, and dedication. Operating under the Long Realty Company brokerage we are privileged to be partnered with a local company that has developed a reputation of excellence since 1926 and dominates market share within Tucson. The drive, passion, and experience of Stephen and Heather, coupled with their superior communication skills, ensure an atmosphere of trust and success.

Team Woodall brings a breadth of experience to each transaction, working diligently on your behalf to find the best home. We've represented clients in transactions ranging from under \$100,000 to well over \$1,000,000. In addition, the team of Stephen & Heather Woodall have both continued to advance their real estate knowledge and acumen by earning the coveted GRI Designation.

At the end of the day our proven results speak for themselves. Team Woodall reaches beyond your expectations and provides first-class service during the entire transaction. By partnering with Team Woodall you're aligning yourself to succeed. We welcome the opportunity to provide you with a detailed presentation of our services and discuss your real estate needs. Our commitment to finding your perfect home is unmatched.

## TESTIMONIALS

“The service we received from Stephen & Heather Woodall was above anything we could expect or ask for. Customer service to the max! This was an amazing experience for us and hugely impacted the memories of buying our first house. I would recommend Team Woodall to anyone looking for great service and true, knowledgeable assistance.”

- Nicole & Mendall

“This Fall we purchased a home using Team Woodall as our Realtors. We lived out of town and had a very constrained schedule to see homes. Stephen was supportive of our needs and worked with us to ensure we got to see everything we wanted, even though we ended up seeing up to 10 homes one evening.

Stephen’s level of preparedness, both in terms of planning the agenda and routes for the visits, as well as his knowledge of the homes was invaluable. When we found a home that we were interested in, his expertise in the entire process made it extremely easy to do everything from finding and selecting a good mortgage broker, making the initial offer, to assistance and advice for negotiating tactics based on facts about the market, home, and Seller. We ended up getting the perfect home for us because of his responsiveness, support, and expertise.”

- Abe & Kerry

“I am so grateful to Stephen for his professionalism and integrity in helping me with my lovely new home. The individual attention throughout was a reassuring and stressless experience. This experience was all that I hoped for and I am very appreciative.”

- Mary

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OR SCAN THE QR CODE BELOW



MOBILE APP QR CODE



A BERKSHIRE HATHAWAY AFFILIATE

8540 N. ORACLE ROAD  
ORO VALLEY, AZ 85704

PHONE: (520) 818 - 4504

EMAIL: [INFO@TEAMWOODALL.COM](mailto:INFO@TEAMWOODALL.COM)

WEBSITE: [TEAMWOODALL.COM](http://TEAMWOODALL.COM)



THIS FLYER IS NOT MEANT TO SOLICIT  
A BUYER EXCLUSIVELY REPRESENTED

