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Sun City Oro Valley | November 2015

In the Sun City Oro Valley area, October 2015 active inventory was 29, a 12% decrease from October 2014. There were 12 closings in October 2015, a 25% decrease from October 2014. Year-to-date 2015 there were 150 closings, a 3% decrease from year-to-date 2014. Months of Inventory was 2.4, up from 2.1 in October 2014. Median price of sold homes was \$248,500 for the month of October 2015, up 29% from October 2014. The Sun City Oro Valley area had 12 new properties under contract in October 2015, down 29% from October 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SUN CITY ORO VALLEY



ACTIVE LISTINGS AND MONTHS OF INVENTORY - SUN CITY ORO VALLEY



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.

All data obtained 11/04/2015 is believed to be reliable, but not guaranteed.





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MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SUN CITY ORO VALLEY



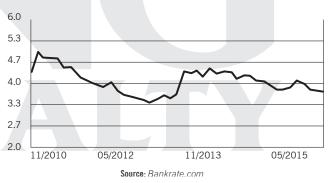
MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SUN CITY ORO VALLEY

Year	Median Price	Int. Rate	MO. Payment
2006	\$331,200	6.14%	\$1,914.84
2014	\$192,250	4.04%	\$875.73
2015	\$248,500	3.805%	\$1,100.68

Source: Residential median sales prices. Data obtained 11/04/2015 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

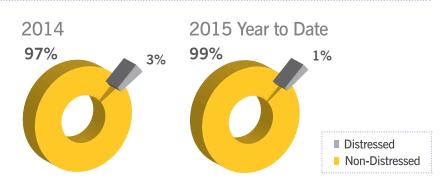
30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2010 levels.



DISTRESSED VS. NON-DISTRESSED SALES – SUN CITY ORO VALLEY

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.







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MARKET CONDITIONS BY PRICE BAND - SUN CITY ORO VALLEY

	Active Listings	Last 6 Months Closed Sales						Current Months of	Last 3 Month Trend Months	Market Conditions
		May-15	Jun-15		Aug-15		Oct-15	Inventory	of Inventory	
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	0	2	0	0	n/a	0.0	Seller
\$150,000 - 174,999	1	1	3	2	1	1	2	0.5	1.5	Seller
\$175,000 - 199,999	4	5	0	2	3	2	2	2.0	1.1	Seller
\$200,000 - 224,999	9	5	2	3	1	1	4	2.3	2.7	Seller
\$225,000 - 249,999	7	3	0	2	3	4	2	3.5	2.7	Seller
\$250,000 - 274,999	4	3	1	2	2	1	3	1.3	1.8	Seller
\$275,000 - 299,999	1	0	0	0	2	0	0	n/a	3.0	Seller
\$300,000 - 349,999	3	1	2	1	3	0	3	1.0	1.2	Seller
\$350,000 - 399,999	4	1	0	0	1	0	1	n/a	3.5	Seller
\$400,000 - 499,999	0	1	0	0	0	0	0	n/a	n/a	n/a
\$500,000 - 599,999	0	1	0	0	0	0	0	n/a	n/a	n/a
\$600,000 - 699,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	33	21	8	12	18	9	17	1.9	1.9	Seller







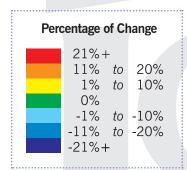
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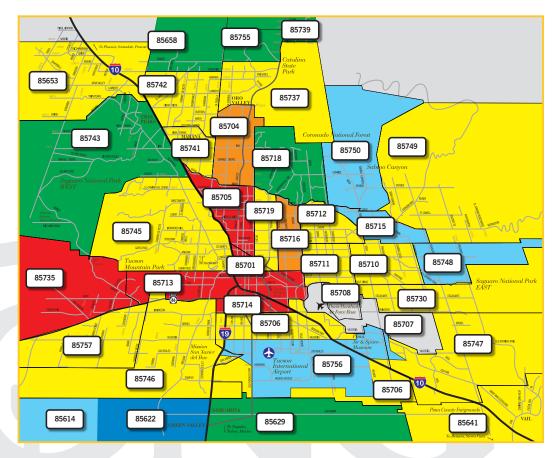
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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

AUG 2014-OCT 2014 TO AUG 2015-OCT 2015

This heat map represents the percentage of change in Tucson metro median sales prices from August 2014-October 2014 to August 2015-October 2015 by zip code.

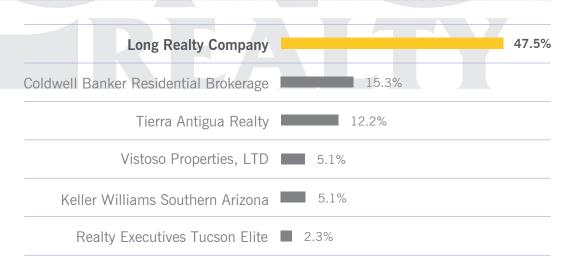




MARKET SHARE – SUN CITY ORO VALLEY

Long Realty leads the market in successful real estate sales.

Data Obtained 11/04/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 11/01/2014 – 10/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The Sun City Oro Valley Housing Report is comprised of data for residential properties in subdivisions of Sun City Vistoso in Oro Valley. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.