

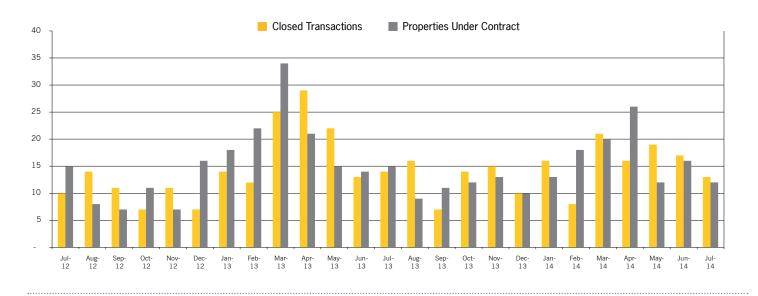
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Sun City Oro Valley | August 2014

In the Sun City Oro Valley area, July 2014 active inventory was 29, a 4% increase from July 2013. There were 13 closings in July 2014, a 7% decrease from July 2013. Months of Inventory was 2.2, up from 2.0 in July 2013. Median price of sold homes was \$230,000 for the month of July 2014, up 27% from July 2013. The Sun City Oro Valley area had 12 new properties under contract in July 2014, down 20% from July 2013.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT - SUN CITY ORO VALLEY



ACTIVE LISTINGS AND MONTHS OF INVENTORY - SUN CITY ORO VALLEY



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software. All data obtained 08/05/2014 is believed to be reliable, but not guaranteed.





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MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SUN CITY ORO VALLEY



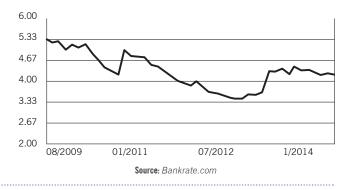
MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SUN CITY ORO VALLEY

Year	Median Price	Int. Rate	MO. Payment
2006	\$331,200	6.14%	\$1,914.84
2013	\$181,000	4.50%	\$871.25
2014	\$230,000	4.250%	\$1,074.89

Source: Residential median sales prices. Data obtained 08/05/2014 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

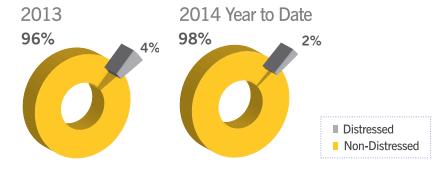
30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2009 levels.



DISTRESSED VS. NON-DISTRESSED SALES – SUN CITY ORO VALLEY

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.







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MARKET CONDITIONS BY PRICE BAND - SUN CITY ORO VALLEY

	Active Listings	Last 6 Months Closed Sales					Current Months of	Last 3 Month Trend Months	Market Conditions	
		Feb-14	Mar-14	Apr-14	1 May-14 .	Jun-14 J	Ju1-14	Inventory	of Inventory	
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	2	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	6	2	1	4	4	2	1	6.0	2.7	Seller
\$175,000 - 199,999	8	3	7	3	4	6	4	2.0	2.1	Seller
\$200,000 - 224,999	7	1	5	2	4	2	1	7.0	4.4	Slightly Seller
\$225,000 - 249,999	2	0	4	1	2	2	2	1.0	1.5	Seller
\$250,000 - 274,999	3	0	1	2	4	4	0	n/a	0.9	Seller
\$275,000 - 299,999	5	0	0	2	1	0	1	5.0	7.5	Slightly Buyer
\$300,000 - 349,999	1	1	0	2	0	1	3	0.3	1.8	Seller
\$350,000 - 399,999	0	1	1	0	1	0	0	n/a	0.0	Seller
\$400,000 - 499,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$500,000 - 599,999	0	0	0	0	0	0	1	0.0	1.0	Seller
\$600,000 - 699,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	32	8	21	16	20	17	13	2.5	2.4	Seller

- 11					
					•
- 1					
	Seller's Market	Slight Seller's Market	Balanced Market	Slight Buyer's Market	Buver's Market
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Statistics based on information obtained from TARMLS and using Brokermetrics software on 08/05/2014.

3 month trend in months of inventory is the average of closed sales and active listing data from 05/01/2014 - 7/31/2014. Information is believed to be reliable, but not guaranteed.





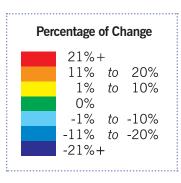
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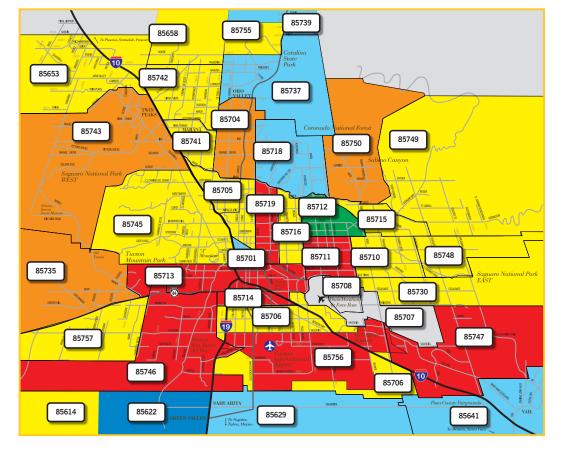
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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

MAY-JUL 2013 TO MAY-JUL 2014

This heat map represents the percentage of change in Tucson metro median sales prices from May-July 2013 to May-July 2014 by zip code.

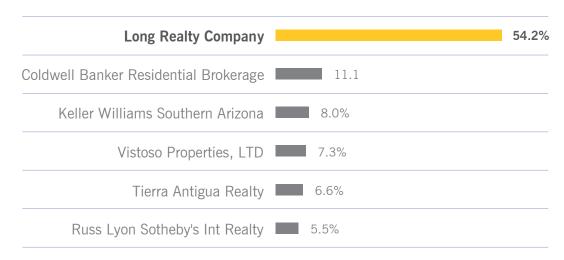




MARKET SHARE – SUN CITY ORO VALLEY

Long Realty leads the market in successful real estate sales.

Data Obtained 08/05/2014 from TARMLS using BrokerMetrics software for all closed residential sales volume between 08/01/2013 – 07/31/2014 rounded to the nearest tenth of one percent and deemed to be correct.



The Sun City Oro Valley Housing Report is comprised of data for residential properties in subdivisions of Sun City Vistoso in Oro Valley. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.