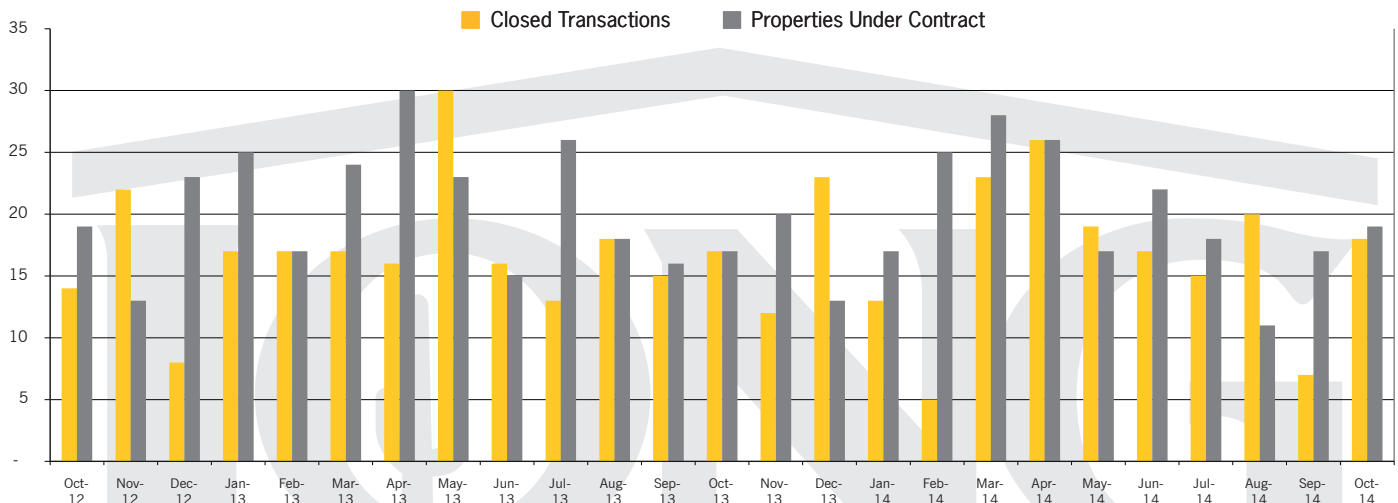




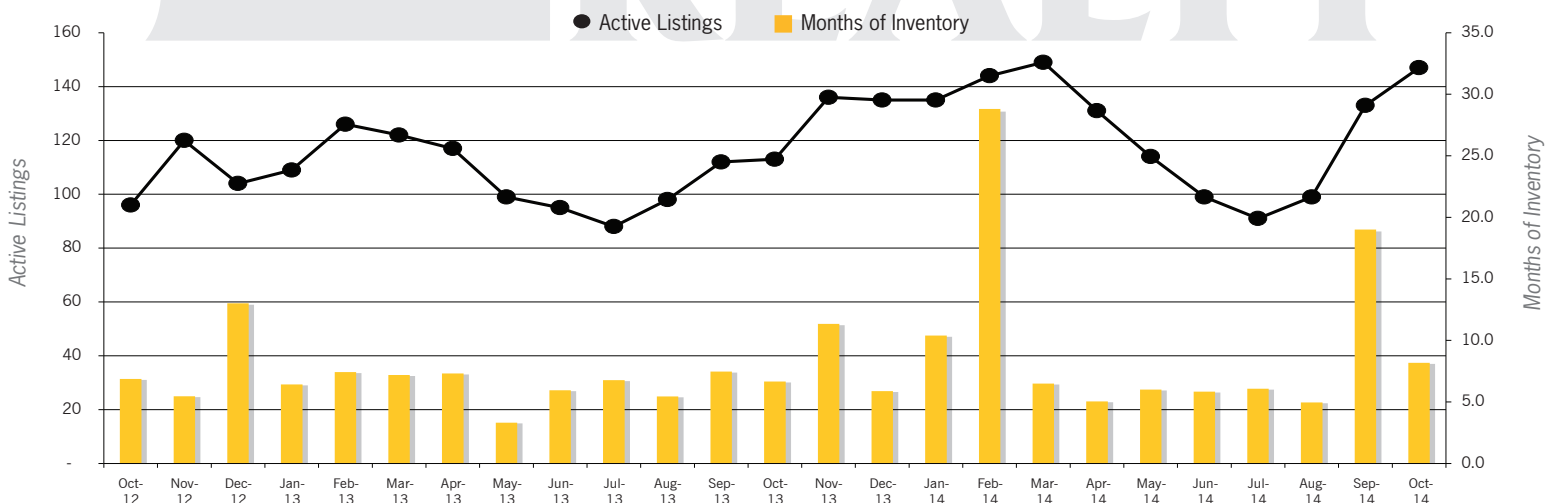
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In the Dove Mountain area, October 2014 active inventory was 147, a 30% increase from October 2013. There were 18 closings in October 2014, a 6% increase from October 2013. Months of Inventory was 8.2, up from 6.6 in October 2013. Median price of sold homes was \$275,300 for the month of October 2014, down 21% from October 2013. The Dove Mountain area had 19 new properties under contract in October 2014, up 12% from October 2013.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – DOVE MOUNTAIN



ACTIVE LISTINGS AND MONTHS OF INVENTORY – DOVE MOUNTAIN



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.
All data obtained 11/05/2014 is believed to be reliable, but not guaranteed.



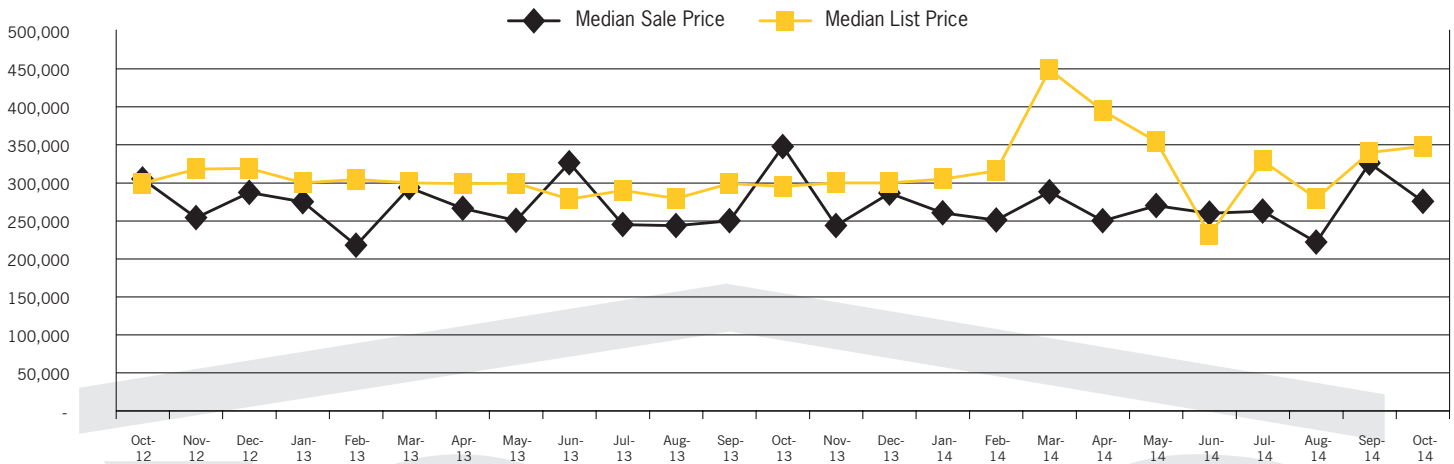
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MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – DOVE MOUNTAIN

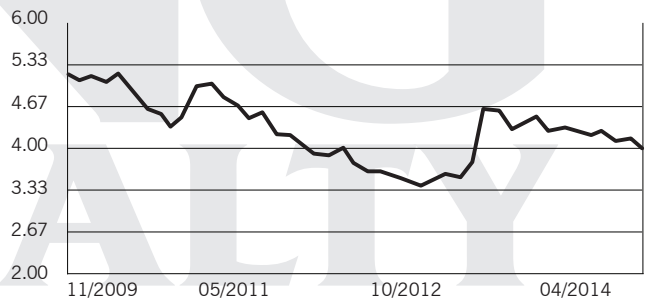


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – DOVE MOUNTAIN

Year	Median Price	Int. Rate	MO. Payment
2006	\$249,591	6.140%	\$1,443.01
2013	\$347,900	4.250%	\$1,625.89
2014	\$275,300	4.000%	\$1,248.61

30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2009 levels.



Source: Bankrate.com

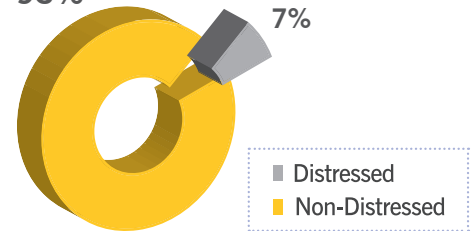
DISTRESSED VS. NON-DISTRESSED SALES – DOVE MOUNTAIN

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.

2013
89%



2014 Year to Date
93%



Distressed sales and market performance data is based on information obtained from the TARMLS on 11/05/2014. Information is believed to be reliable, but not guaranteed.



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MARKET CONDITIONS BY PRICE BAND – DOVE MOUNTAIN

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	1	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	5	2	1	0	6	0	2	2.5	1.5	Seller
\$175,000 - 199,999	11	0	0	4	2	1	0	n/a	11.0	Buyer
\$200,000 - 224,999	5	3	2	1	3	1	1	5.0	3.6	Seller
\$225,000 - 249,999	13	2	4	2	1	0	3	4.3	8.3	Slightly Buyer
\$250,000 - 274,999	13	3	3	2	1	1	2	6.5	7.0	Slightly Buyer
\$275,000 - 299,999	17	2	0	1	0	0	3	5.7	14.3	Buyer
\$300,000 - 349,999	18	1	2	1	0	3	0	n/a	16.3	Buyer
\$350,000 - 399,999	10	2	3	1	3	1	0	n/a	5.8	Balanced
\$400,000 - 499,999	13	0	1	1	3	0	4	3.3	4.9	Slightly Seller
\$500,000 - 599,999	5	1	0	1	1	0	1	5.0	5.0	Balanced
\$600,000 - 699,999	3	2	1	0	0	0	1	3.0	11.0	Buyer
\$700,000 - 799,999	6	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	3	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	3	0	0	0	0	0	1	3.0	7.0	Slightly Buyer
\$1,000,000 - and over	22	1	0	1	1	2	0	n/a	18.7	Buyer
TOTAL	147	19	18	15	21	9	18	8.2	7.9	Slightly Buyer

				
Seller's Market	Slight Seller's Market	Balanced Market	Slight Buyer's Market	Buyer's Market

Statistics based on information obtained from TARMLS and using Brokermetrics software on 11/05/2014.

3 month trend in months of inventory is the average of closed sales and active listing data from 08/01/2014 - 10/31/2014. Information is believed to be reliable, but not guaranteed.

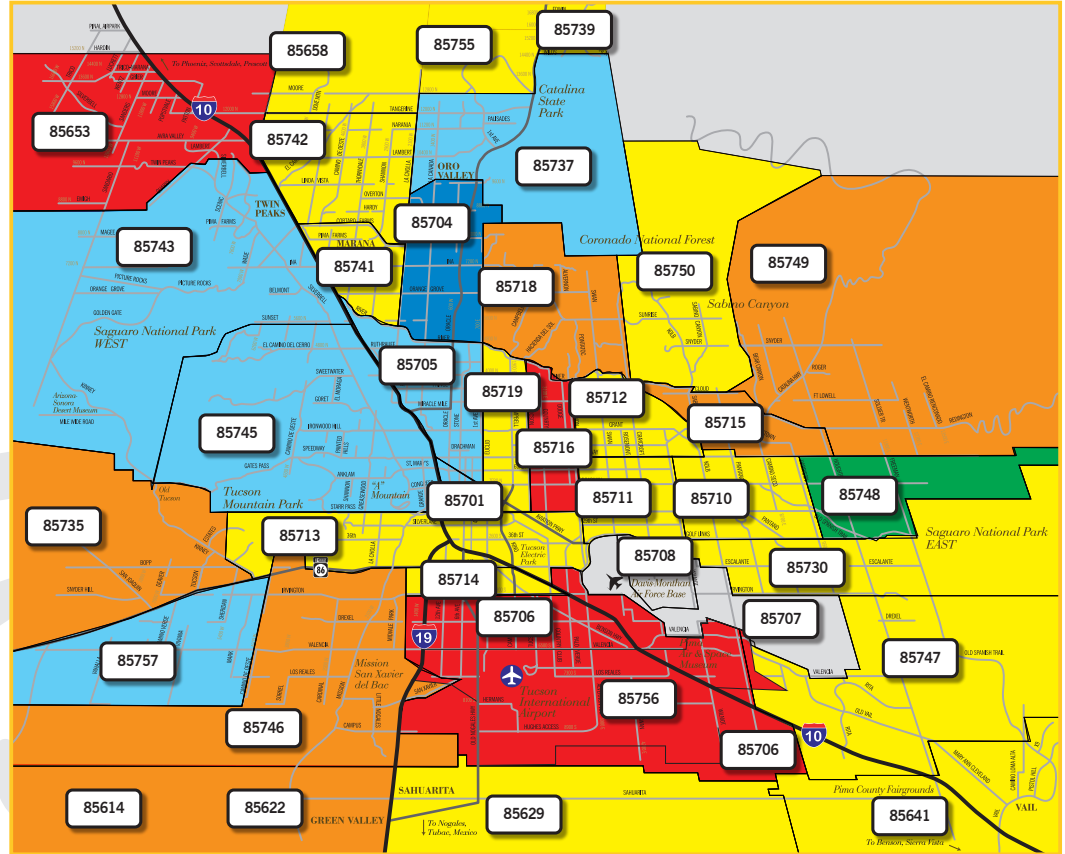
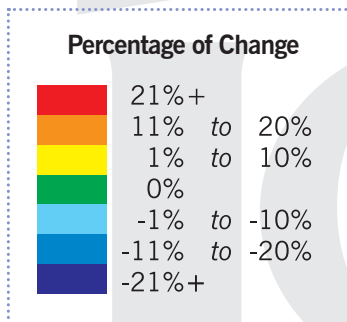


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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

AUG-OCT 2013 TO
AUG-OCT 2014

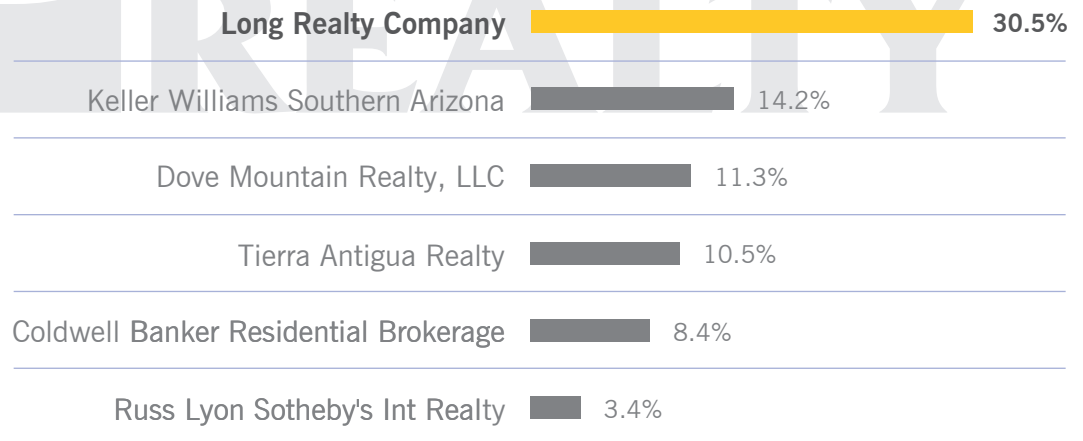
This heat map represents the percentage of change in Tucson metro median sales prices from August-October 2013 to August-October 2014 by zip code.



MARKET SHARE – DOVE MOUNTAIN

Long Realty leads the market
in successful real estate sales.

Data Obtained 11/05/2014 from
TARMLS using BrokerMetrics software
for all closed residential sales volume
between 11/01/2013 – 10/31/2014
rounded to the nearest tenth of one
percent and deemed to be correct.



The Dove Mountain Housing Report is comprised of data for residential properties in the community of Dove Mountain. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.