

The Housing Report

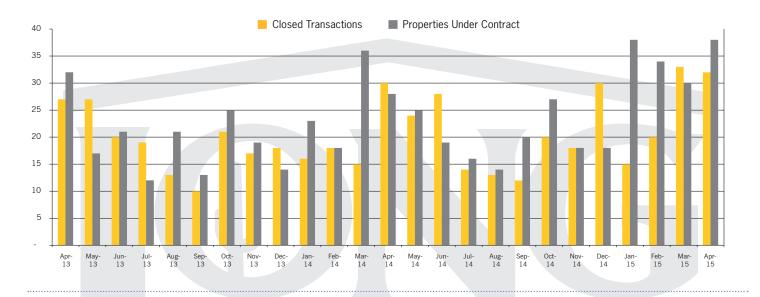
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SaddleBrooke | May 2015

In the SaddleBrooke area, April 2015 active inventory was 183, an 8% decrease from April 2014. There were 32 closings in April 2015, a 7% increase from April 2014. Year-to-date 2015 there were 100 closings, a 27% increase from year-to-date 2014. Months of Inventory was 5.7, down from 6.6 in April 2014. Median price of sold homes was \$316,250 for the month of April 2015, up 24% from April 2014. The SaddleBrooke area had 38 new properties under contract in April 2015, up 36% from April 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SADDLEBROOKE



ACTIVE LISTINGS AND MONTHS OF INVENTORY - SADDLEBROOKE



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software. All data obtained 05/05/2015 is believed to be reliable, but not guaranteed.



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MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SADDLEBROOKE



MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SADDLEBROOKE

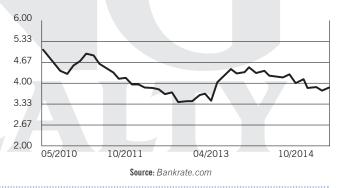
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Year	Median Price	Int. Rate	MO. Payment
2006	\$187,900	6.140%	\$1,086.35
2014	\$255,000	4.250%	\$1,191.72
2015	\$316,250	3.675%	\$1,378.62

Source: Residential median sales prices. Data obtained 05/05/2015 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

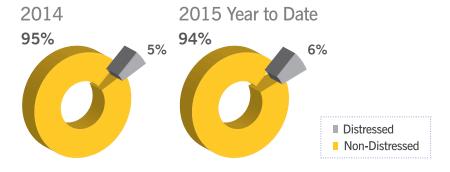
30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2010 levels.



DISTRESSED VS. NON-DISTRESSED SALES – SADDLEBROOKE

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.





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MARKET CONDITIONS BY PRICE BAND – SADDLEBROOKE

	Active Listings		Last 6 Month Closed Sales			5	Current Months of	Last 3 Month Trend Months	Market Conditions	
		Nov-14	Dec-14	Jan-15 Fe	Feb-15	eb-15 Mar-15	Apr-15	Inventory	of Inventory	
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	1	0	0	1	0	1	0.0	1.5	Seller
\$150,000 - 174,999	1	0	2	0	3	2	1	1.0	0.8	Seller
\$175,000 - 199,999	8	2	3	3	2	3	0	n/a	7.6	Slightly Buyer
\$200,000 - 224,999	10	1	0	0	2	3	2	5.0	4.7	Slightly Seller
\$225,000 - 249,999	10	2	2	3	0	5	6	1.7	3.8	Seller
\$250,000 - 274,999	12	2	2	4	2	1	2	6.0	7.4	Slightly Buyer
\$275,000 - 299,999	18	2	0	1	5	3	1	18.0	6.8	Slightly Buyer
\$300,000 - 349,999	30	3	7	1	2	8	8	3.8	5.4	Balanced
\$350,000 - 399,999	27	0	8	3	1	6	5	5.4	6.8	Slightly Buyer
\$400,000 - 499,999	32	2	2	0	0	2	2	16.0	25.5	Buyer
\$500,000 - 599,999	23	3	4	1	2	2	1	23.0	14.2	Buyer
\$600,000 - 699,999	8	0	0	0	0	0	1	8.0	24.0	Buyer
\$700,000 - 799,999	4	0	0	0	0	0	1	4.0	13.0	Buyer
\$800,000 - 899,999	0	0	0	0	0	0	_1	0.0	1.0	Seller
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	183	18	30	16	20	35	32	5.7	7.0	Slightly Buyer

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•	C - II	Slight Seller's Market	Balanced Market	Slight Buyer's Market	Buver's Market
	Seller's Market	Slight Soller's Market	Kalancod Warket	Slight KIWAr's Warkat	
		0		0,	

Statistics based on information obtained from TARMLS and using Brokermetrics software on 05/05/2015.

3 month trend in months of inventory is the average of closed sales and active listing data from 02/01/2015 - 04/30/2015. Information is believed to be reliable, but not guaranteed.



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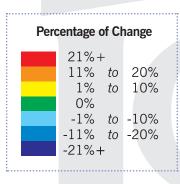
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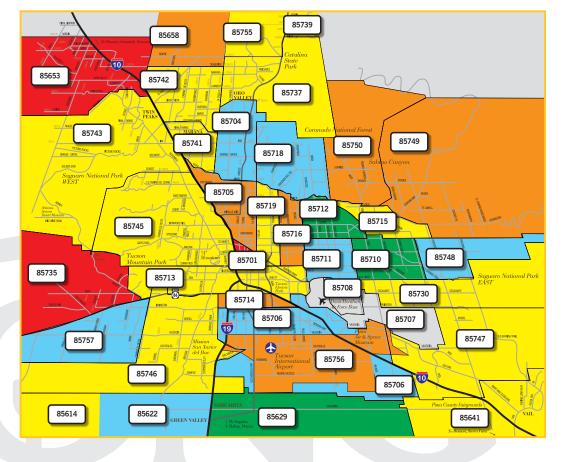
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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

FEB 2014-APR 2014 TO FEB 2015-APR 2015

This heat map represents the percentage of change in Tucson metro median sales prices from February 2014-April 2014 to February 2015-April 2015 by zip code.

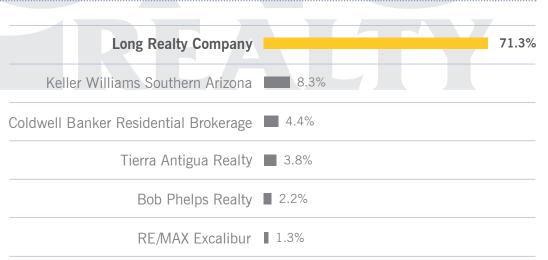




MARKET SHARE – SADDLEBROOKE

Long Realty leads the market in successful real estate sales.

Data Obtained 05/05/2015 from TARMLS using Broker/Metrics software for all closed residential sales volume between 04/01/2014 – 03/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The SaddleBrooke Housing Report is comprised of data for residential properties in the subdivision of SaddleBrooke. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.