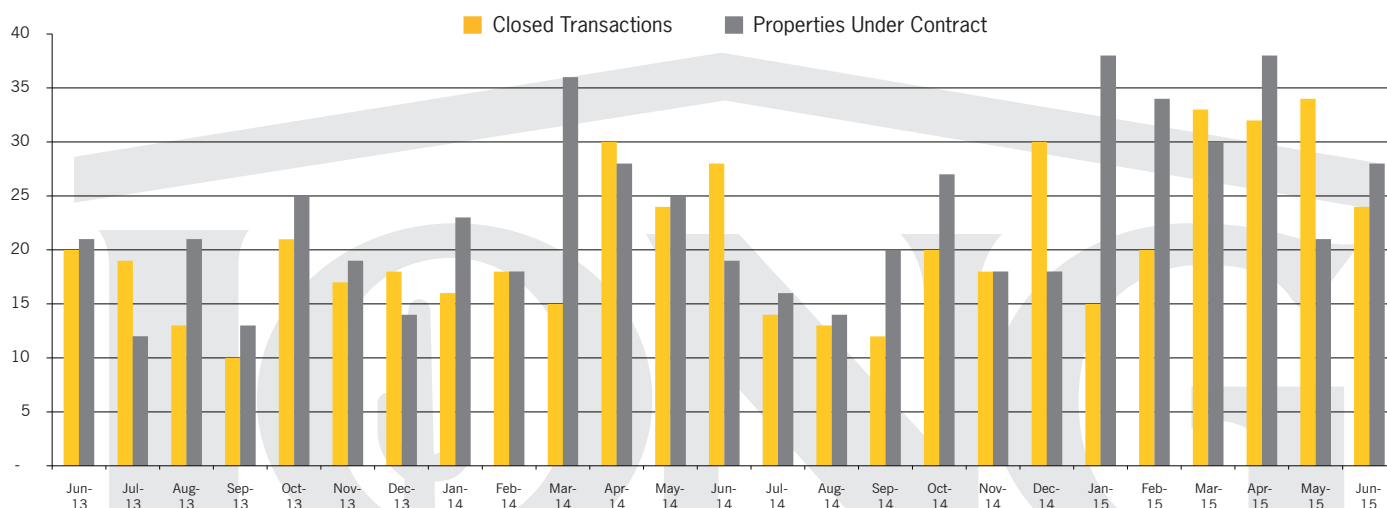




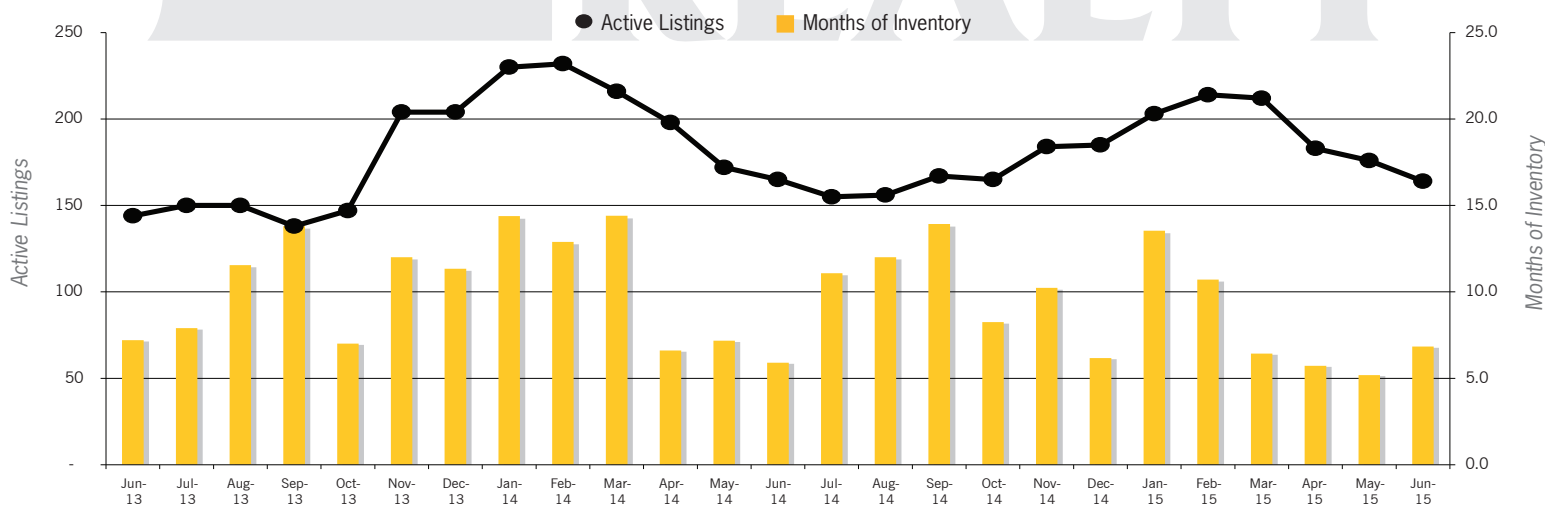
SaddleBrooke | July 2015

In the SaddleBrooke area, June 2015 active inventory was 164, a 1% decrease from June 2014. There were 24 closings in June 2015, a 14% decrease from June 2014. Year-to-date 2015 there were 161 closings, a 20% increase from year-to-date 2014. Months of Inventory was 6.8, up from 5.9 in June 2014. Median price of sold homes was \$271,250 for the month of June 2015, down 11% from June 2014. The SaddleBrooke area had 28 new properties under contract in June 2015, up 47% from June 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SADDLEBROOKE



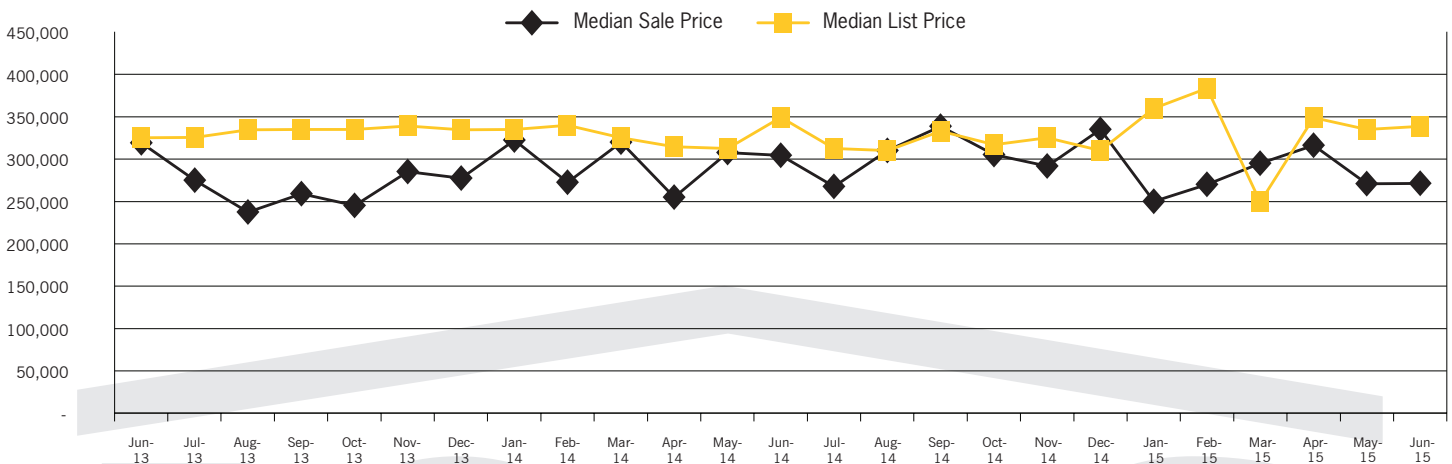
ACTIVE LISTINGS AND MONTHS OF INVENTORY – SADDLEBROOKE





SaddleBrooke | July 2015

MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SADDLEBROOKE

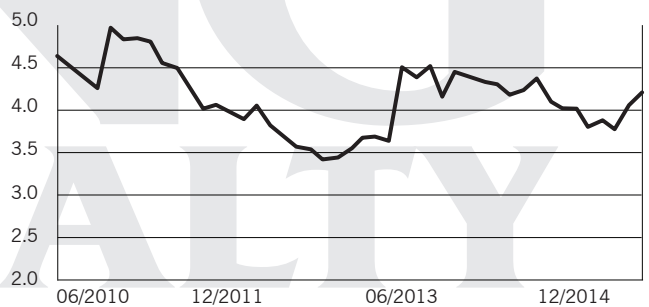


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SADDLEBROOKE

| Year | Median Price | Int. Rate | MO. Payment |
|------|--------------|-----------|-------------|
| 2006 | \$187,900 | 6.140% | \$1,086.35 |
| 2014 | \$304,500 | 4.250% | \$1,423.06 |
| 2015 | \$271,250 | 4.080% | \$1,242.15 |

30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2010 levels.

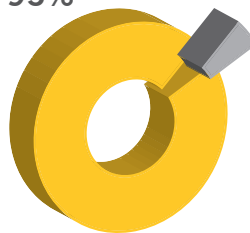


Source: Bankrate.com

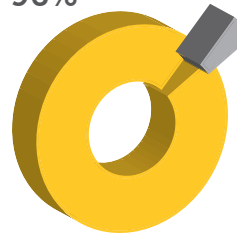
DISTRESSED VS. NON-DISTRESSED SALES – SADDLEBROOKE

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.

2014
95%



2015 Year to Date
96%



■ Distressed
■ Non-Distressed



SaddleBrooke | July 2015

MARKET CONDITIONS BY PRICE BAND – SADDLEBROOKE

| | Active Listings | Last 6 Months Closed Sales | | | | | | Current Months of Inventory | Last 3 Month Trend Months of Inventory | Market Conditions |
|------------------------|-----------------|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------------------------|--|-------------------|
| | | Jan-15 | Feb-15 | Mar-15 | Apr-15 | May-15 | Jun-15 | | | |
| \$1 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$50,000 - 74,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$75,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$100,000 - 124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$125,000 - 149,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | n/a | 0.0 | Seller |
| \$150,000 - 174,999 | 1 | 0 | 3 | 2 | 1 | 2 | 2 | 0.5 | 0.6 | Seller |
| \$175,000 - 199,999 | 8 | 3 | 2 | 3 | 0 | 5 | 1 | 8.0 | 4.5 | Slightly Seller |
| \$200,000 - 224,999 | 7 | 0 | 2 | 3 | 2 | 2 | 3 | 2.3 | 3.4 | Seller |
| \$225,000 - 249,999 | 8 | 3 | 0 | 5 | 6 | 5 | 4 | 2.0 | 1.7 | Seller |
| \$250,000 - 274,999 | 6 | 4 | 2 | 1 | 2 | 4 | 2 | 3.0 | 3.3 | Seller |
| \$275,000 - 299,999 | 15 | 1 | 5 | 3 | 1 | 2 | 4 | 3.8 | 7.0 | Slightly Buyer |
| \$300,000 - 349,999 | 36 | 1 | 2 | 8 | 8 | 4 | 4 | 9.0 | 6.2 | Balanced |
| \$350,000 - 399,999 | 24 | 3 | 1 | 6 | 5 | 3 | 2 | 12.0 | 8.0 | Slightly Buyer |
| \$400,000 - 499,999 | 26 | 0 | 0 | 2 | 2 | 3 | 2 | 13.0 | 12.4 | Buyer |
| \$500,000 - 599,999 | 21 | 1 | 2 | 2 | 1 | 2 | 0 | n/a | 22.3 | Buyer |
| \$600,000 - 699,999 | 9 | 0 | 0 | 0 | 1 | 0 | 0 | n/a | 26.0 | Buyer |
| \$700,000 - 799,999 | 3 | 0 | 0 | 0 | 1 | 1 | 0 | n/a | 5.0 | Balanced |
| \$800,000 - 899,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | n/a | 0.0 | Seller |
| \$900,000 - 999,999 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | n/a | 0.0 | Seller |
| \$1,000,000 - and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| TOTAL | 164 | 16 | 20 | 35 | 32 | 34 | 24 | 6.8 | 5.8 | Balanced |

| | | | | |
|---|---|---|---|---|
|  |  |  |  |  |
| Seller's Market | Slight Seller's Market | Balanced Market | Slight Buyer's Market | Buyer's Market |

Statistics based on information obtained from TARMLS and using Brokermetrics software on 07/06/2015.

3 month trend in months of inventory is the average of closed sales and active listing data from 04/01/2015 - 06/30/2015. Information is believed to be reliable, but not guaranteed.

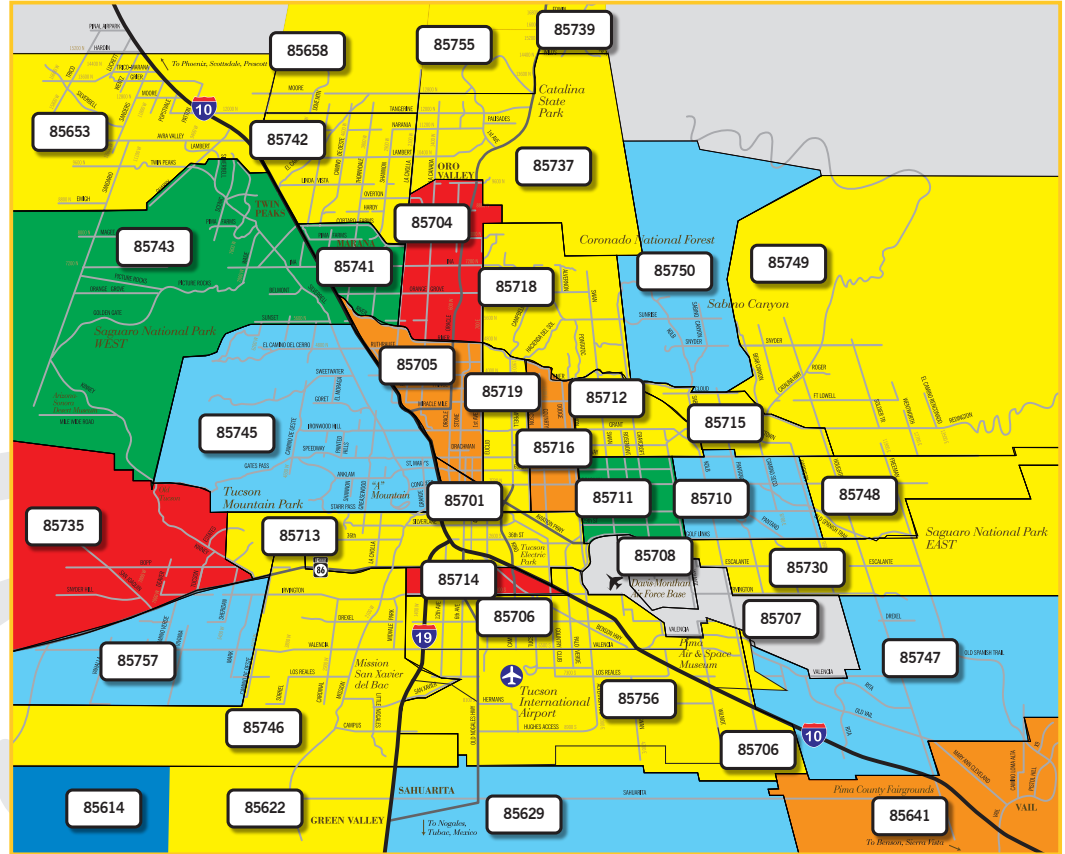
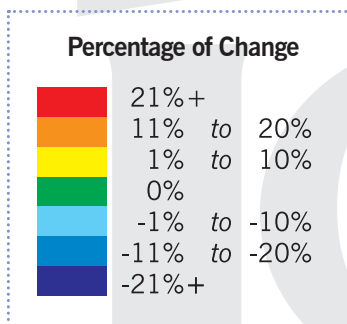


SaddleBrooke | July 2015

CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

APR 2014-JUN 2014 TO
APR 2015-JUN 2015

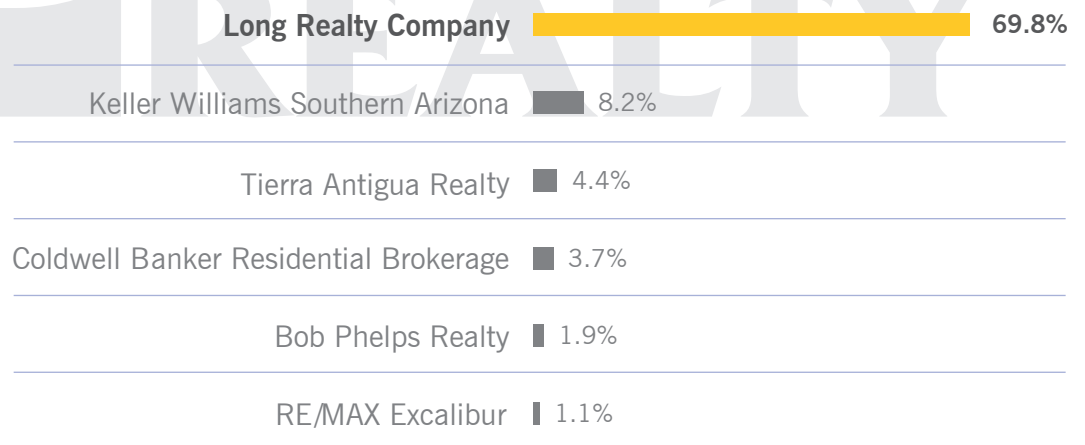
This heat map represents the percentage of change in Tucson metro median sales prices from April 2014-June 2014 to April 2015-June 2015 by zip code.



MARKET SHARE – SADDLEBROOKE

Long Realty leads the market in successful real estate sales.

Data Obtained 07/06/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 07/01/2014 – 06/30/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The SaddleBrooke Housing Report is comprised of data for residential properties in the subdivision of SaddleBrooke. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.