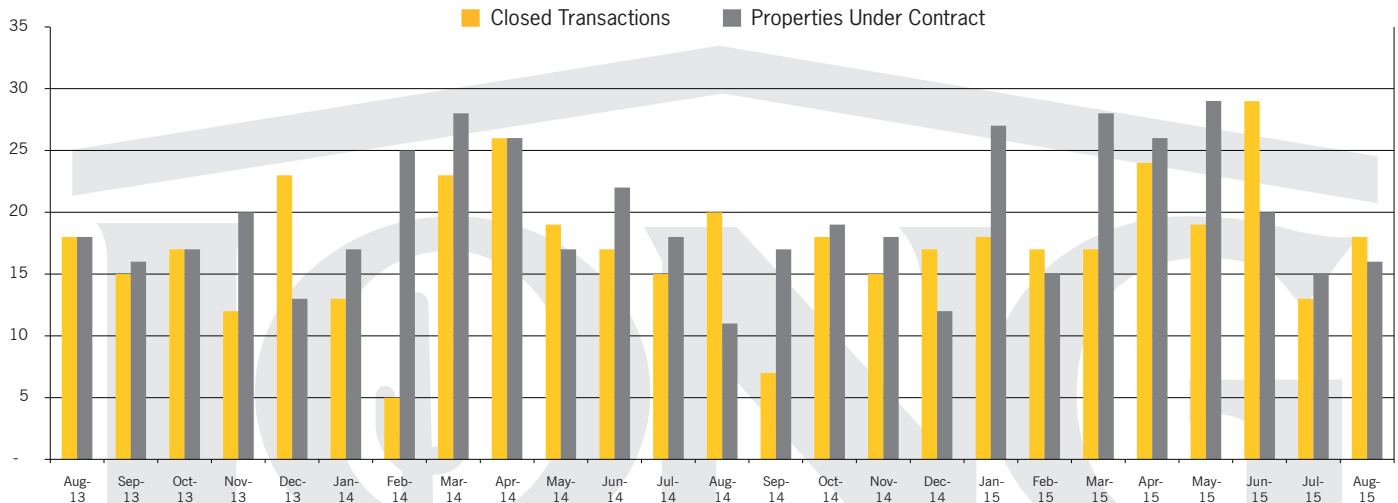




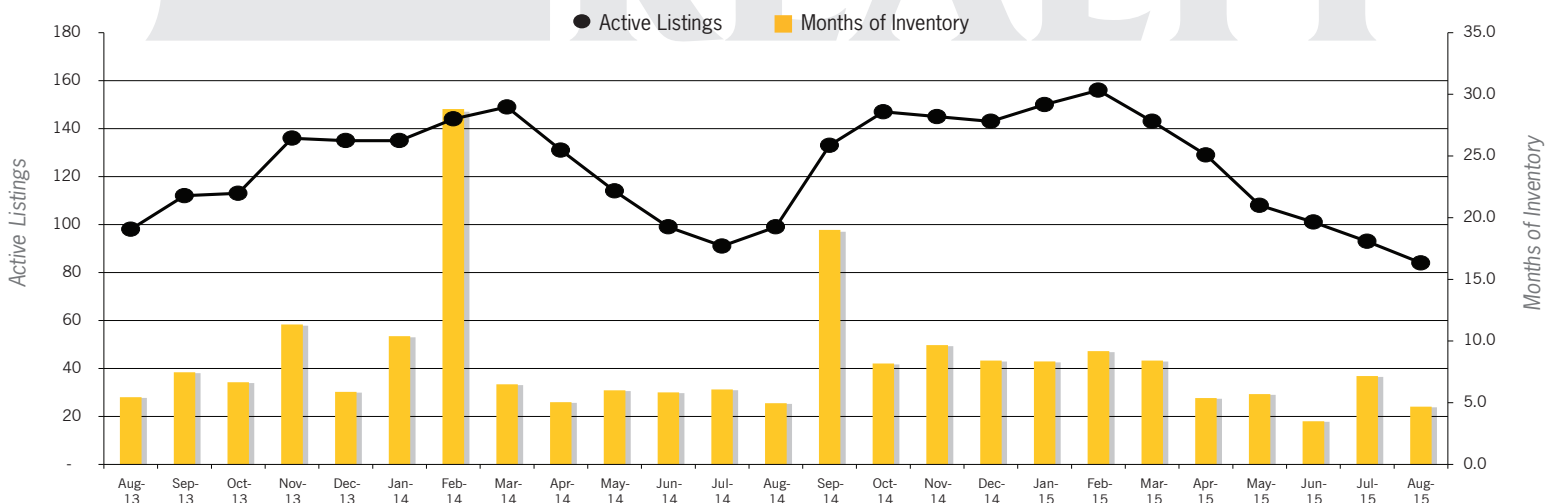
Dove Mountain | September 2015

In the Dove Mountain area, August 2015 active inventory was 84, a 15% decrease from August 2014. There were 18 closings in August 2015, a 10% decrease from August 2014. Year-to-date 2015 there were 165 closings, a 14% increase from year-to-date 2014. Months of Inventory was 4.7, down from 5.0 in August 2014. Median price of sold homes was \$293,846 for the month of August 2015, up 32% from August 2014. The Dove Mountain area had 16 new properties under contract in August 2015, up 45% from August 2014.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – DOVE MOUNTAIN



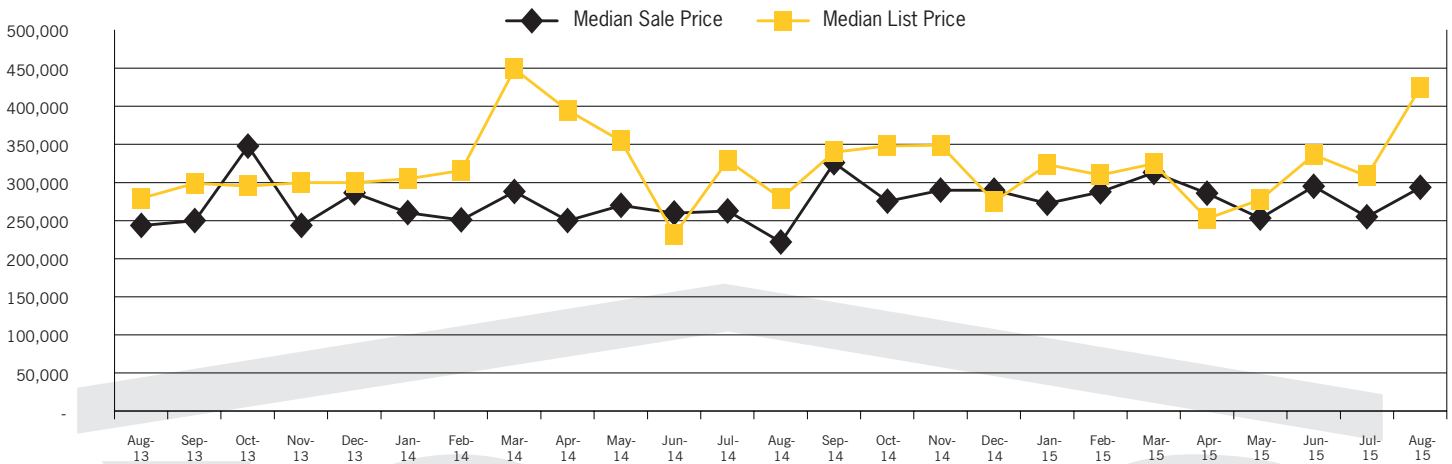
ACTIVE LISTINGS AND MONTHS OF INVENTORY – DOVE MOUNTAIN





Dove Mountain | September 2015

MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – DOVE MOUNTAIN

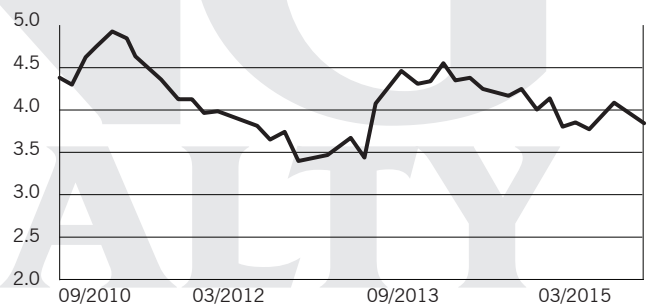


MONTHLY PAYMENT ON A MEDIAN PRICED HOME – DOVE MOUNTAIN

Year	Median Price	Int. Rate	MO. Payment
2006	\$249,591	6.140%	\$1,443.01
2014	\$221,872	4.125%	\$1,021.54
2015	\$293,846	4.000%	\$1,332.72

30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2010 levels.

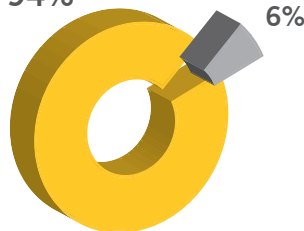


Source: Bankrate.com

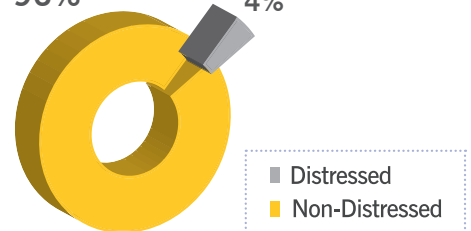
DISTRESSED VS. NON-DISTRESSED SALES – DOVE MOUNTAIN

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.

2014
94%



2015 Year to Date
96%





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MARKET CONDITIONS BY PRICE BAND – DOVE MOUNTAIN

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	1	1	0	0	n/a	0.0	Seller
\$150,000 - 174,999	1	1	1	1	2	0	1	1.0	2.7	Seller
\$175,000 - 199,999	7	0	3	1	0	2	2	3.5	5.8	Balanced
\$200,000 - 224,999	3	0	0	1	1	2	0	n/a	3.3	Seller
\$225,000 - 249,999	7	1	2	4	4	3	2	3.5	2.3	Seller
\$250,000 - 274,999	3	2	5	6	4	2	1	3.0	2.0	Seller
\$275,000 - 299,999	6	3	3	2	5	1	4	1.5	2.3	Seller
\$300,000 - 349,999	8	4	5	1	6	2	4	2.0	2.5	Seller
\$350,000 - 399,999	7	3	1	2	2	0	0	n/a	12.5	Buyer
\$400,000 - 499,999	11	1	3	0	3	2	1	11.0	4.7	Slightly Seller
\$500,000 - 599,999	5	1	1	0	0	1	2	2.5	6.3	Balanced
\$600,000 - 699,999	5	0	0	0	1	0	0	n/a	13.0	Buyer
\$700,000 - 799,999	6	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	4	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	1	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	10	2	1	1	3	0	1	10.0	8.5	Buyer
TOTAL	84	18	25	20	32	15	18	4.7	4.3	Slightly Seller

				
Seller's Market	Slight Seller's Market	Balanced Market	Slight Buyer's Market	Buyer's Market

Statistics based on information obtained from TARMLS and using Brokermetrics software on 09/03/2015.

3 month trend in months of inventory is the average of closed sales and active listing data from 06/01/2015 - 08/31/2015. Information is believed to be reliable, but not guaranteed.



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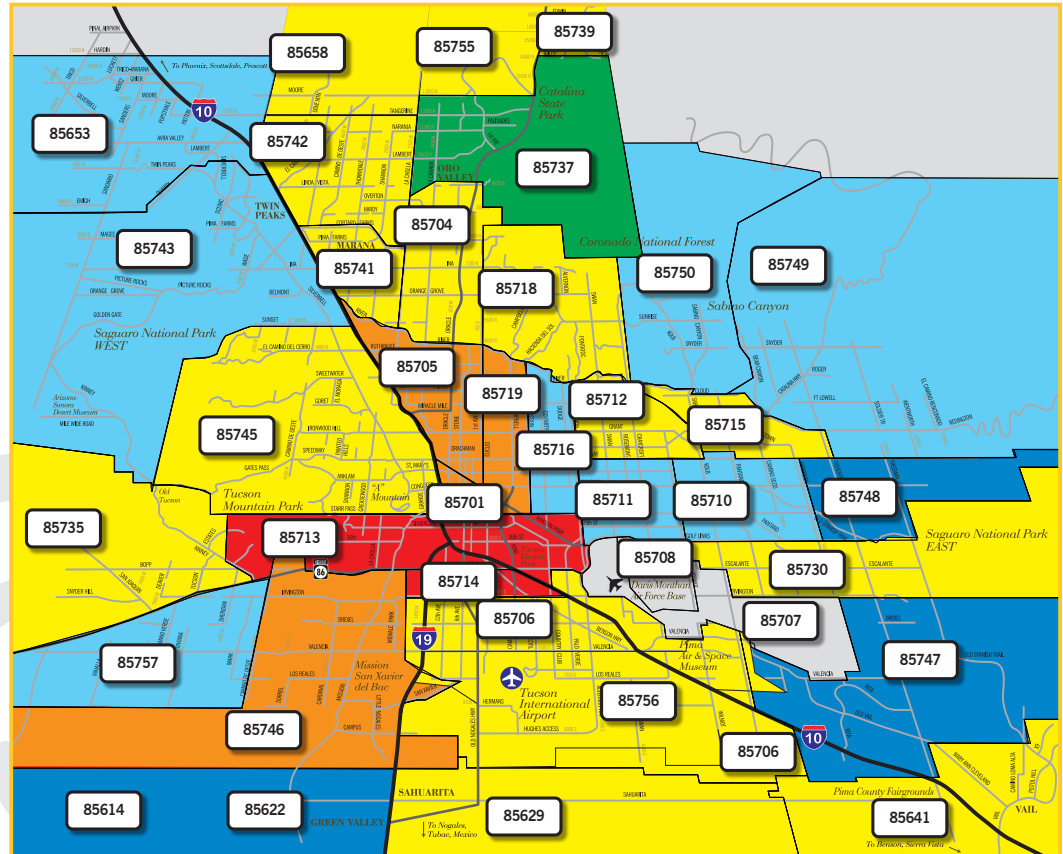
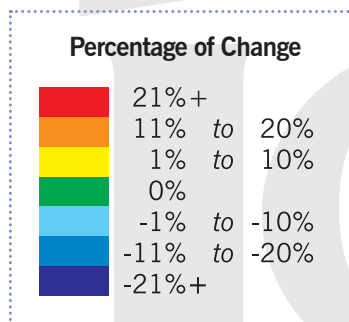
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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

JUN 2014-AUG 2014 TO
JUN 2015-AUG 2015

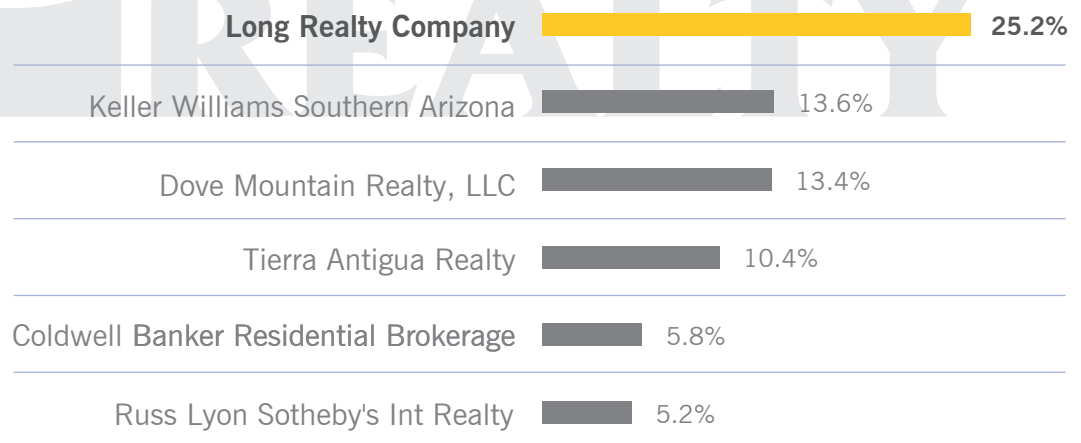
This heat map represents the percentage of change in Tucson metro median sales prices from June 2014-August 2014 to June 2015-August 2015 by zip code.



MARKET SHARE – DOVE MOUNTAIN

Long Realty leads the market in successful real estate sales.

Data Obtained 09/03/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 09/01/2014 – 08/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The Dove Mountain Housing Report is comprised of data for residential properties in the community of Dove Mountain. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.

These statistics are based on information obtained from the TARMLS and GVARMLS on 09/03/2015. Information is believed to be reliable, but not guaranteed.