

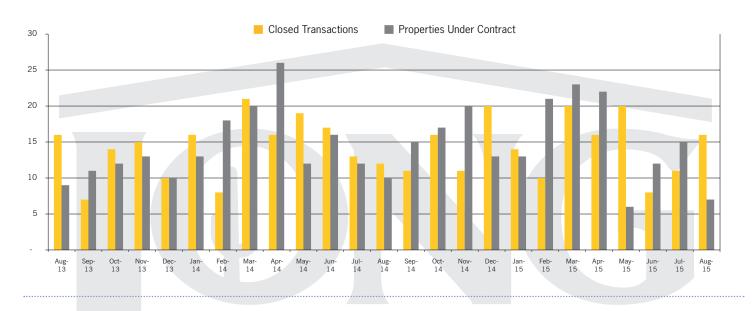


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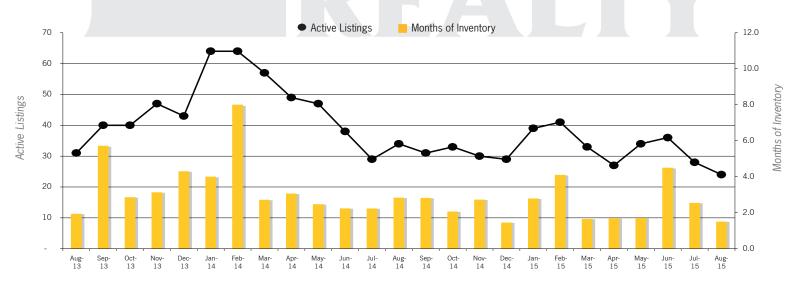
### Sun City Oro Valley | September 2015

In the Sun City Oro Valley area, August 2015 active inventory was 24, a 29% decrease from August 2014. There were 16 closings in August 2015, a 33% increase from August 2014. Year-to-date 2015 there were 124 closings, a 2% decrease from year-to-date 2014. Months of Inventory was 1.5, down from 2.8 in August 2014. Median price of sold homes was \$228,750 for the month of August 2015, up 12% from August 2014. The Sun City Oro Valley area had 7 new properties under contract in August 2015, down 30% from August 2014.

#### CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SUN CITY ORO VALLEY



### ACTIVE LISTINGS AND MONTHS OF INVENTORY - SUN CITY ORO VALLEY



Properties under contract and Home Sales data is based on information obtained from the TARMLS using Brokermetrics software.

All data obtained 09/03/2015 is believed to be reliable, but not guaranteed.





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#### MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE - SUN CITY ORO VALLEY



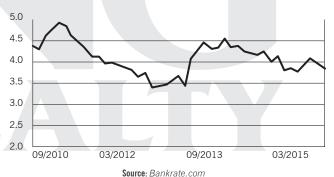
# MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SUN CITY ORO VALLEY

Year	Median Price	Int. Rate	MO. Payment
2006	\$331,200	6.14%	\$1,914.84
2014	\$203,500	4.13%	\$936.95
2015	\$228,750	4.000%	\$1,037.48

**Source:** Residential median sales prices. Data obtained 09/03/2015 from TARMLS using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

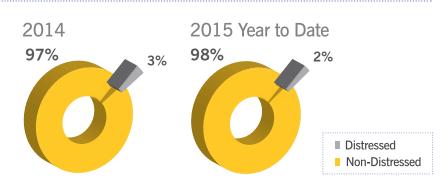
## 30 YEAR FIXED MORTGAGE RATE

While mortgage rates have increased slightly recently, they are still well below 2010 levels.



# DISTRESSED VS. NON-DISTRESSED SALES – SUN CITY ORO VALLEY

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.







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### MARKET CONDITIONS BY PRICE BAND - SUN CITY ORO VALLEY

	Active Listings	Mar-15	Apr-15	Close	Months d Sales Jun-15		Aug-15	Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	 n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	0	0	0	2	0.0	0.5	Seller
\$150,000 - 174,999	3	3	1	1	3	2	1	3.0	2.0	Seller
\$175,000 - 199,999	3	3	0	5	0	2	3	1.0	2.8	Seller
\$200,000 - 224,999	2	3	7	5	2	3	1	2.0	1.5	Seller
\$225,000 - 249,999	8	3	5	3	0	2	3	2.7	4.8	Slightly Seller
\$250,000 - 274,999	4	2	4	3	1	2	2	2.0	2.4	Seller
\$275,000 - 299,999	4	0	1	0	0	0	2	2.0	6.0	Balanced
\$300,000 - 349,999	3	4	0	1	2	1	3	1.0	1.5	Seller
\$350,000 - 399,999	1	2	0	1	0	0	1	n/a	4.0	Seller
\$400,000 - 499,999	0	1	0	1	0	0	0	n/a	n/a	n/a
\$500,000 - 599,999	0	0	0	1	0	0	0	n/a	n/a	n/a
\$600,000 - 699,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	28	21	18	21	8	12	18	1.6	2.6	Seller







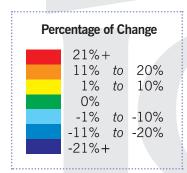
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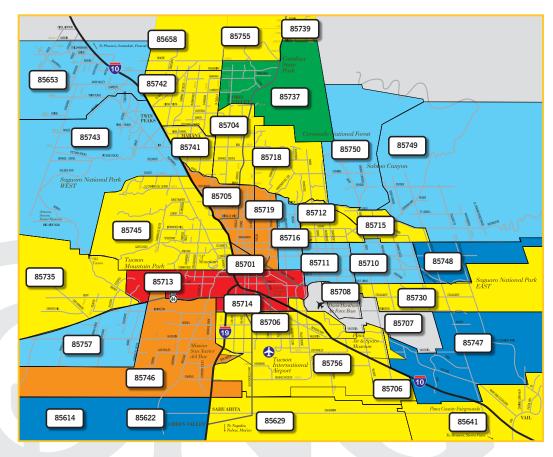
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# CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

## JUN 2014-AUG 2014 TO JUN 2015-AUG 2015

This heat map represents the percentage of change in Tucson metro median sales prices from June 2014-August 2014 to June 2015-August 2015 by zip code.

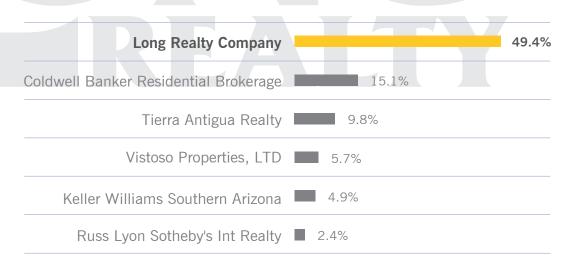




# MARKET SHARE – SUN CITY ORO VALLEY

Long Realty leads the market in successful real estate sales.

Data Obtained 09/03/2015 from TARMLS using BrokerMetrics software for all closed residential sales volume between 09/01/2014 – 08/31/2015 rounded to the nearest tenth of one percent and deemed to be correct.



The Sun City Oro Valley Housing Report is comprised of data for residential properties in subdivisions of Sun City Vistoso in Oro Valley. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.