

LATEST NEWS

Volume 35 - April 2016

One of the most frequent questions we’re asked is “How’s the market doing?” The answer right now is that it’s quite robust in Tucson, but not building too quickly. Take a look at the improving statistics below:

March 2016 Recap by Month and Year - % of Change

Total Sales Volume

	2016	2015	Annual % Change
March	\$315,222,675	\$266,059,250	18.48%
February	\$217,465,638	\$195,792,147	11.07%
Month % Change	44.95%	35.89%	

Average Sales Price

	2016	2015	Annual % Change
March	\$212,988	\$208,673	2.07%
February	\$206,128	\$209,403	-1.56%
Month % Change	3.33%	-0.35%	

Average List Price

	2016	2015	Annual % Change
March	\$219,086	\$213,907	2.42%
February	\$212,063	\$216,281	-1.95%
Month % Change	3.31%	-1.10%	

Total Under Contract

	2016	2015	Annual % Change
March	2,549	2,294	11.12%
February	2,282	1,993	14.50%
Month % Change	11.70%	15.10%	

Total Unit Sales

	2016	2015	Annual % Change
March	1,480	1,275	16.08%
February	1,055	935	12.83%
Month % Change	40.28%	36.36%	

Median Sales Price

	2016	2015	Annual % Change
March	\$177,050	\$172,000	2.94%
February	\$168,900	\$167,000	1.14%
Month % Change	4.83%	2.99%	

New Listings

	2016	2015	Annual % Change
March	2,259	2,415	-6.46%
February	2,208	2,387	-7.50%
Month % Change	2.31%	1.17%	

Active Listings

	2016	2015	Annual % Change
March	4,802	5,721	-16.06%
February	5,078	5,857	-13.30%
Month % Change	-5.44%	-2.32%	

PIMA COUNTY FAIR

Time is running out to visit the Pima County Fair as this is the last weekend it will be running. Admission to the fair is \$8, while children 6-10 are \$4, and 5 & under are free. Friday the carnival hours run 3pm - midnight and on the weekend it will open at 11am and run to midnight. Tickets for the carnival rides cost 50 cents each with each ride being between 3 - 16 tickets. There is also a wide variety of concessions available and like most fairs a family trip is not cheap. There is free admission on Sunday before noon if you bring two cans of unopened food as a donation.



The Housing Report

Powered by Long Realty Research Center



[Monthly Housing Reports By Area & Community Here](#)

HOUSEHOLD TIPS - POOL MAINTENANCE

For those who have pools there’s no question that regularly performed maintenance is a necessity which can prevent major issues. If you don’t have a professional company handling your maintenance here are a few reminders as we head into swimming season soon for proper care:

- ▶ The first tip doesn’t directly relate to the pool but will definitely help in the upkeep. Trim all nearby bushes frequently to prevent leaves from entering the pool easily, especially now that growth will be quick.
- ▶ Skim the pool frequently! Keeping the pool clean of leaves and debris will go a long way in proper maintenance. Also, vacuum the pool & brush the walls weekly if possible.
- ▶ Keep the filter clean, but not too clean. for best results. Follow manufacturer specifications.



WWW.TEAMWOODALL.COM



STEPHEN WOODALL
REALTOR, GRI
LONG REALTY’S DIRECTOR’S CIRCLE
CELL: (520) 818 - 4504
OFFICE: (520) 818 - 9314
STEPHEN@TEAMWOODALL.COM



DOWNLOAD THE MOBILE APP

LONGREALTYAPP.COM/STEPHENWOODALL



@TEAMWOODALL



TEAMWOODALLAZ



TEAMWOODALL

