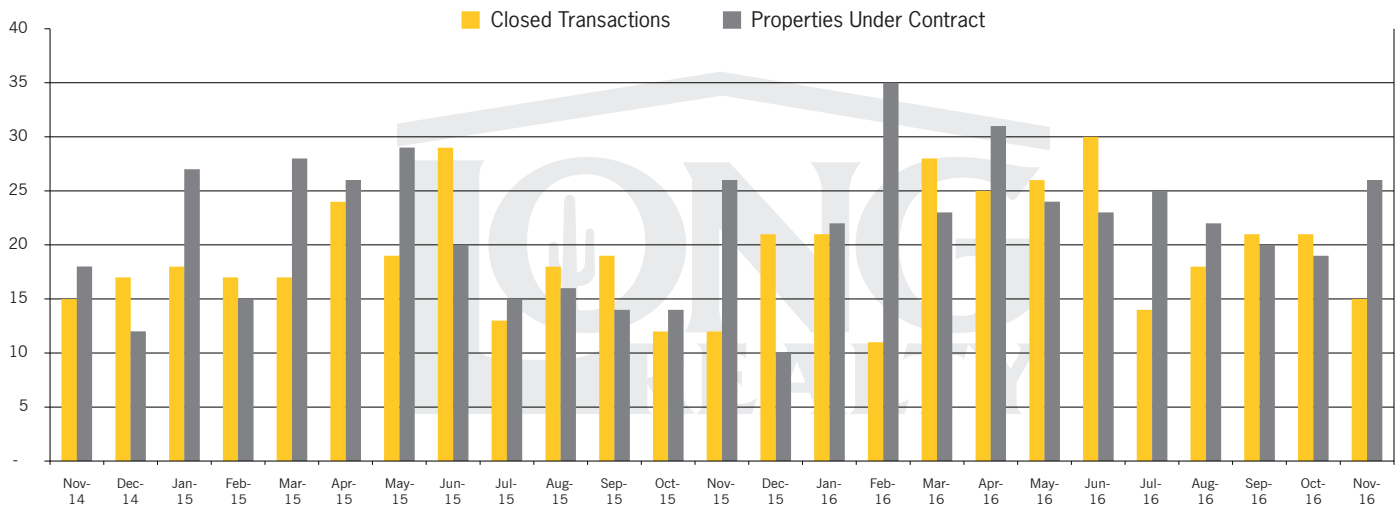




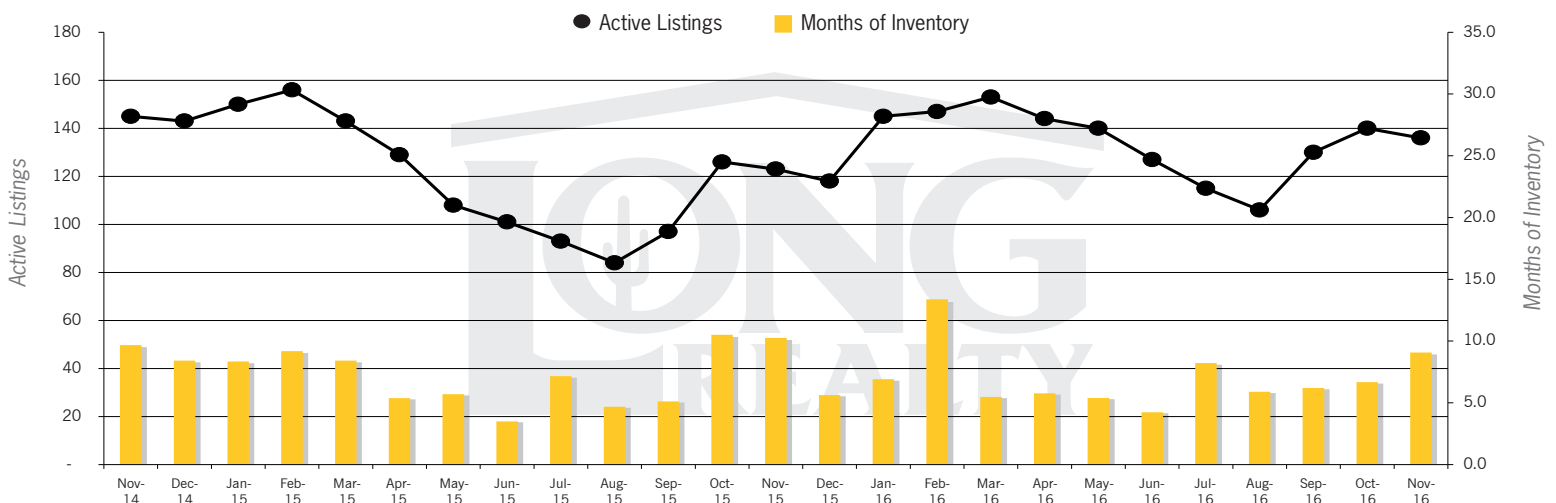
## Dove Mountain | December 2016

In the Dove Mountain area, November 2016 active inventory was 136, an 11% increase from November 2015. There were 15 closings in November 2016, a 25% increase from November 2015. Year-to-date 2016 there were 239 closings, a 13% increase from year-to-date 2015. Months of Inventory was 9.1, up from 10.3 in November 2015. Median price of sold homes was \$287,500 for the month of November 2016, down 26% from November 2015. The Dove Mountain area had 26 new properties under contract in November 2016, virtually unchanged from November 2015.

### CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – DOVE MOUNTAIN



### ACTIVE LISTINGS AND MONTHS OF INVENTORY – DOVE MOUNTAIN

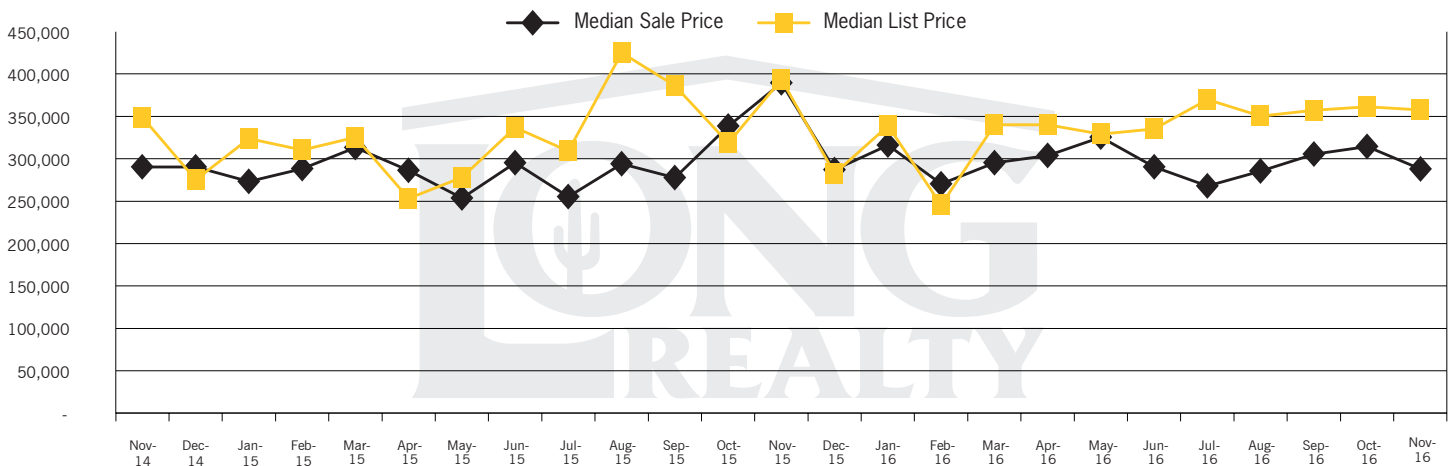


Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using Brokermetrics software.  
All data obtained 12/05/2016 is believed to be reliable, but not guaranteed.



Dove Mountain | December 2016

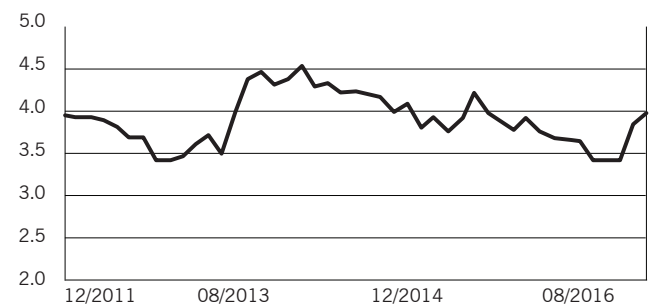
## MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – DOVE MOUNTAIN



## MONTHLY PAYMENT ON A MEDIAN PRICED HOME – DOVE MOUNTAIN

Year	Median Price	Int. Rate	MO. Payment
2006	\$249,591	6.140%	\$1,443.01
2015	\$389,450	4.000%	\$1,766.33
2016	\$287,500	3.875%	\$1,284.34

## 30 YEAR FIXED MORTGAGE RATE

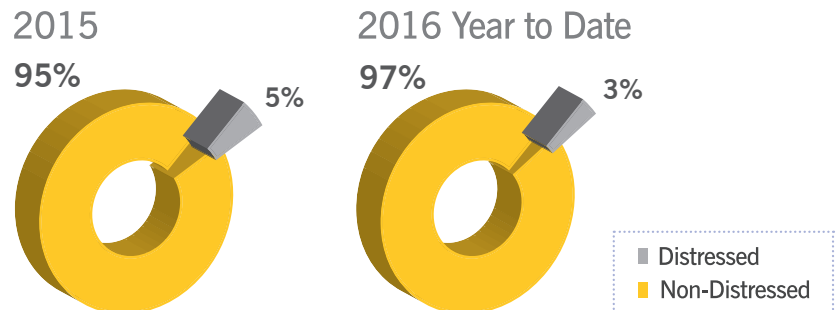


Source: Residential median sales prices. Data obtained 12/05/2016 from MLSSAZ using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

Source: Bankrate.com

## DISTRESSED VS. NON-DISTRESSED SALES – DOVE MOUNTAIN

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.





Dove Mountain | December 2016

## MARKET CONDITIONS BY PRICE BAND – DOVE MOUNTAIN

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	0	2	0	1	2	0	0	n/a	0.0	<b>Seller</b>
\$175,000 - 199,999	5	2	2	2	0	4	4	1.3	2.5	<b>Seller</b>
\$200,000 - 224,999	9	2	2	1	2	0	0	n/a	12.0	<b>Buyer</b>
\$225,000 - 249,999	9	3	1	3	1	2	1	9.0	6.5	<b>Balanced</b>
\$250,000 - 274,999	8	5	3	1	4	2	0	n/a	3.8	<b>Seller</b>
\$275,000 - 299,999	16	1	2	3	2	2	3	5.3	5.9	<b>Balanced</b>
\$300,000 - 349,999	13	7	3	3	3	6	1	13.0	4.9	<b>Slightly Seller</b>
\$350,000 - 399,999	11	2	0	3	4	0	6	1.8	3.7	<b>Seller</b>
\$400,000 - 499,999	19	4	0	2	3	2	0	n/a	12.0	<b>Buyer</b>
\$500,000 - 599,999	9	0	0	0	0	0	0	n/a	n/a	n/a
\$600,000 - 699,999	4	1	1	0	2	0	0	n/a	5.0	<b>Balanced</b>
\$700,000 - 799,999	7	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	2	1	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	3	0	0	0	0	1	0	n/a	9.0	<b>Buyer</b>
\$1,000,000 - and over	21	1	0	0	1	2	0	n/a	21.0	<b>Buyer</b>
<b>TOTAL</b>	<b>136</b>	<b>31</b>	<b>14</b>	<b>19</b>	<b>24</b>	<b>21</b>	<b>15</b>	<b>9.1</b>	<b>6.8</b>	<b>Slightly Buyer</b>

				
<b>Seller's Market</b>	<b>Slight Seller's Market</b>	<b>Balanced Market</b>	<b>Slight Buyer's Market</b>	<b>Buyer's Market</b>

Statistics based on information obtained from MLSSAZ and using Brokermetrics software on 12/05/2016.

3 month trend in months of inventory is the average of closed sales and active listing data from 09/01/2016 - 11/30/2016. Information is believed to be reliable, but not guaranteed.

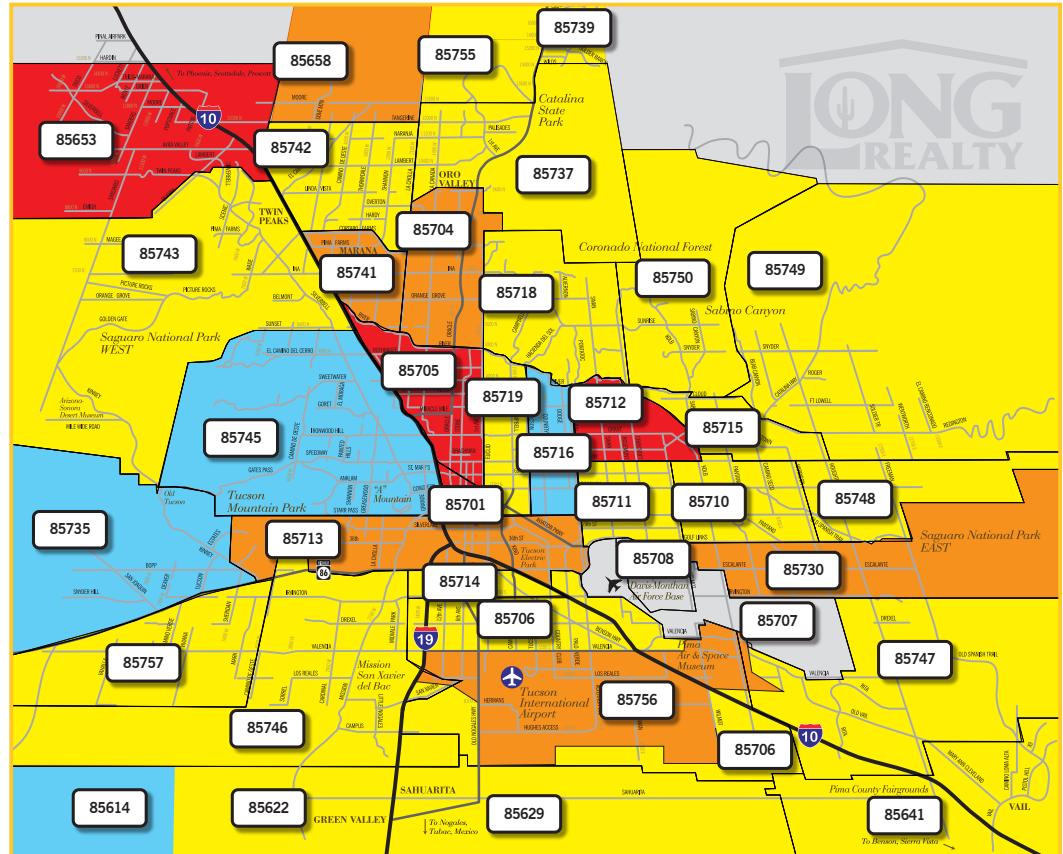


Dove Mountain | December 2016

## CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

SEP 2015-NOV 2015 TO  
SEP 2016-NOV 2016

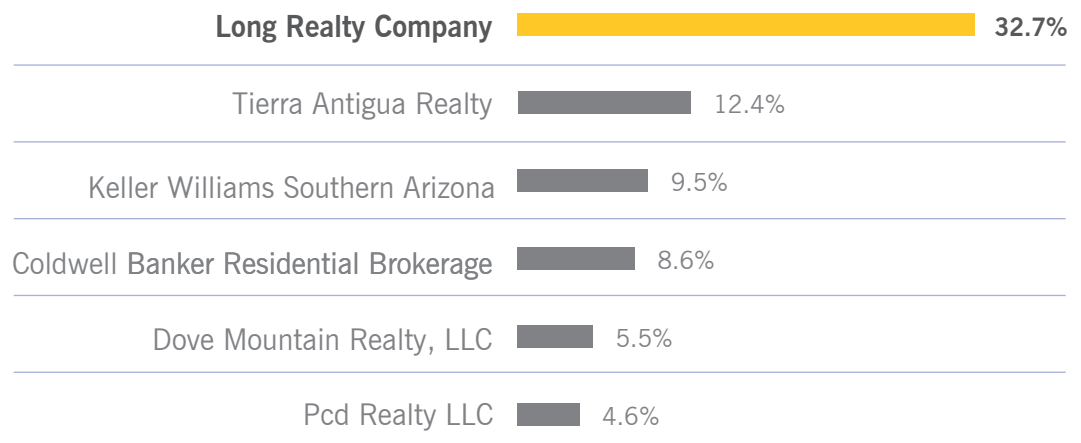
*This heat map represents the percentage of change in Tucson metro median sales prices from September 2015-November 2015 to September 2016-November 2016 by zip code.*



## MARKET SHARE – DOVE MOUNTAIN

*Long Realty leads the market in successful real estate sales.*

*Data Obtained 12/05/2016 from MLSSAZ using BrokerMetrics software for all closed residential sales volume between 12/01/2015 – 11/30/2016 rounded to the nearest tenth of one percent and deemed to be correct.*



The Dove Mountain Housing Report is comprised of data for residential properties in the community of Dove Mountain. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.