



BUYING A HOME

EXPLORE THE BENEFITS OF USING TEAM WOODALL AS YOUR REALTORS WHEN PURCHASING A HOME





KNOWLEDGE & RESOURCES

Team Woodall plays a crucial role in the buying process by offering our extensive knowledge and resources for your benefit throughout the entire transaction. This includes helping you navigate the necessary steps in a purchase, such as:

- * Property Searches & Home Showings
- * Detailed Comparative Market Analysis
- Negotiating Price & Terms
- * Home Inspections & Repairs
- * Selecting & Obtaining Financing
- * Appraisal Process
- Home Warranty Plans
- * Title Policy Review
- * Close of Escrow



'Visit TeamWoodall.com for extensive buyer resources'

A wide range of useful information exists for prospective buyers on our website. Log on today to explore the vast resources we've compiled and update continually for your benefit, including:

- * Local Market Statistics & Housing Reports
- * ADRE Buyer Advisory
- * Latest News Blog & Community Info
- * Frequently Asked Questions & MORE!



TECHNOLOGY ADVANTAGE

'Virtual HomeFinder has changed the way property is found today'





Utilizing the latest technology allows for greater efficiency when looking for a home. Easily one of the best and most popular tools we employ is the Virtual HomeFinder technology. This enables us to create an online home search based upon your specific parameters. You'll then be notified by email when a house matching your criteria comes on the market or changes price. The email you'll receive has an interactive link that includes photos and property details. In today's market which is rapidly becoming more competitive, being informed in a timely manner is crucial to finding and securing the right property.



Download The Mobile App! LongRealtyApp.com/StephenWoodall

- iOS & Android Compatible
- Active, Pending & Sold Data
- Updated Every 15 Minutes
- Large, Hi-Res Photos
- Home Scan Using Camera View



OTHER USEFUL TECHNOLOGICAL TOOLS

- * TextLong Property Information Program
- * TeamWoodall.com's Suite of Buyer Resources

ABOUT TEAM WOODALL







ANGELA GREYNOLD

Team Woodall strives to achieve long term client relationships by demonstrating the utmost personal attention, honesty, and dedication. Operating under the Long Realty Company brokerage we are privileged to be partnered with a local company that has developed a reputation of excellence since 1926 and dominates market share within Tucson. The drive, passion, and experience of Stephen and Angela, coupled with their superior communication skills, ensure an atmosphere of trust and success.

Team Woodall brings a breadth of experience to each transaction, working diligently on your behalf to find the best home. We've represented clients in transactions ranging from under \$100,000 to well over \$1,500,000. These transactions include single family homes, vacant land, and condos. In addition, Stephen has continued to advance his real estate knowledge by earning the coveted GRI Designation.

At the end of the day our proven results speak for themselves. Team Woodall reaches beyond your expectations and provides first-class service during the entire transaction. By partnering with Team Woodall you're aligning yourself to succeed. We welcome the opportunity to provide you with a detailed presentation of our services and discuss your real estate needs. Our commitment to finding your perfect home is unmatched.

TESTIMONIALS

"Stephen Woodall represented me on a seasonal purchase in Oro Valley. I couldn't be happier with his representation. I am a real estate investor from Omaha, Nebraska and have purchased over 80 homes in my career. Stephen is the BEST real estate agent I have ever worked with. He was informed, thorough, diligent, and professional. If I ever buy another home in Tucson, I know who I will call. Thank you Stephen!"

- Matt

"We had the privilege of working with Stephen Woodall in recently purchasing our home. We have never experienced such a dedicated and committed Realtor in all our experiences of buying and building 6 homes. It is with the highest regard for Stephen Woodall that we recommend him for his excellence in dedicated customer service as an exemplary Realtor."

- Flaine & Don

"I could not have asked for a more simple and enjoyable home buying experience than what l experienced with Stephen Woodall. As first time homebuyers, Stephen was there to help us through the process every step of the way and was extremely patient in addressing all of our questions. If I needed anything at all, Stephen was just a phone call or email away and it was always easy to reach him quickly. It was incredibly reassuring to know that he had everything under control throughout the entire process and followed up on every issue that needed addressing. | could not recommend working with Stephen more highly. Because of my experience with him, | will always recommend Stephen to friends and family looking to buy or sell a home."

~ Kate





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