

## LATEST NEWS

Tucson's real estate market continues its steady upwards growth as inventory levels remain low throughout the mid to lower price points. The luxury market while still very much a buyer's market has continued to improve as well. The median home price in Tucson is up almost 17% from a year ago and days on the market have shrunk. With winter visitors set to start arriving into the region shortly this trend is unlikely to stop anytime soon. Even though the average Tucson home is in a seller's market position, buyers still can take some comfort in that interest rates have continued to remain extremely low. Securing a property in this competitive market takes creativity at times and at Team Woodall we've been successful in delivering for our clients.

Volume 68 - October 2017



While he's been negotiating effectively for nearly 10 years in real estate, Stephen recently took an advanced course in negotiation that will further position him to deliver the best possible outcomes for his clients. Earning the real estate specific title of a Certified Negotiation Expert is another sign of Stephen's commitment to continuing to advance his knowledge.

### The Housing Report

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## FEATURED PROPERTIES - CLICK FOR MORE INFORMATION

### Contemporary Stone Canyon



Listed Price - \$3,495,000  
Home Size - 7,876 Sq. Ft.  
Lot Size - 1.28 Acres  
4 Bedrooms/6 Bathrooms  
Provided Courtesy: Long Realty

### Mud Adobe in Oro Valley



Listed Price - \$759,000  
Home Size - 3,772 Sq. Ft.  
Lot Size - 0.59 Acres  
4 Bedrooms/4 Bathrooms  
Provided Courtesy: Long Realty

### Two New Specs Starting!



Listed Price - \$1,149,000  
Home Size - 3,950 Sq. Ft.  
Lot Size - 3.29 Acres  
4 Bedrooms/4 Bathrooms  
[www.TortolitaPreserve.com](http://www.TortolitaPreserve.com)

### Oro Valley Upgraded 1-Story



Listed Price - \$278,000  
Home Size - 1,888 Sq. Ft.  
Lot Size - 6,691 Sq. Ft.  
4 Bedrooms/2 Bathrooms  
[TeamWoodall.com/Tremolo](http://TeamWoodall.com/Tremolo)

### Sweeping Catalina Views



Listed Price - \$750,000  
Home Size - 3,453 Sq. Ft.  
Lot Size - 0.56 Acres  
4 Bedrooms/3 Bathrooms  
Provided Courtesy: Long Realty

### Palisades w/Pusch Ridge Vista



Listed Price - \$729,900  
Home Size - 4,640 Sq. Ft.  
Lot Size - 1.51 Acres  
5 Bedrooms/4 Bathrooms  
Provided Courtesy: Long Realty

[WWW.TEAMWOODALL.COM](http://WWW.TEAMWOODALL.COM)



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