

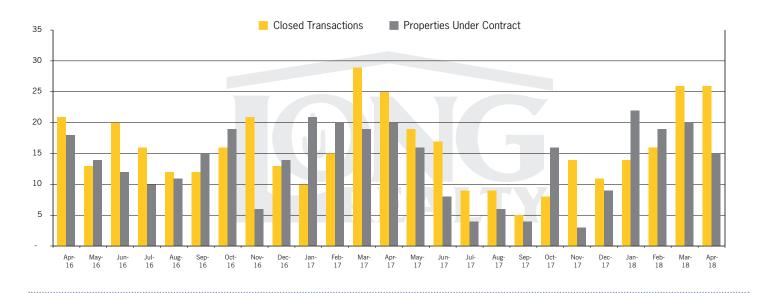
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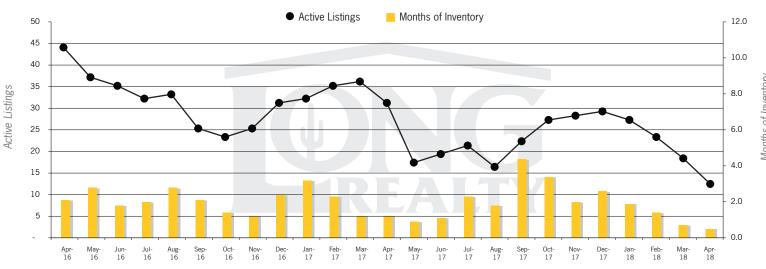
Sun City Oro Valley | May 2018

In the Sun City Oro Valley area, April 2018 active inventory was 12, a 61% decrease from April 2017. There were 26 closings in April 2018, a 4% increase from April 2017. Year-to-date 2018 there were 83 closings, a 5% increase from year-to-date 2017. Months of Inventory was 0.5, down from 1.2 in April 2017. Median price of sold homes was \$280,000 for the month of April 2018, up 14% from April 2017. The Sun City Oro Valley area had 15 new properties under contract in April 2018, down 25% from April 2017.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT – SUN CITY ORO VALLEY



ACTIVE LISTINGS AND MONTHS OF INVENTORY – SUN CITY ORO VALLEY



Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using Brokermetrics software. All data obtained 05/04/2018 is believed to be reliable, but not guaranteed.

Months of Inventory

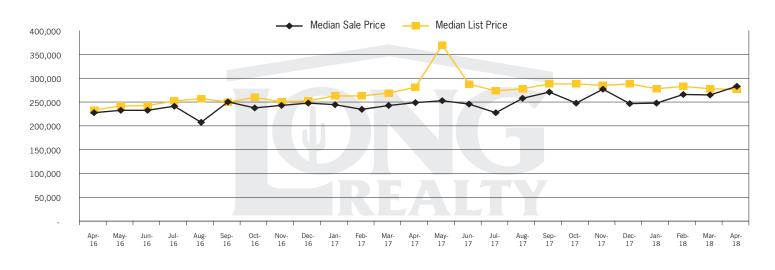


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MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE – SUN CITY ORO VALLEY



MONTHLY PAYMENT ON A MEDIAN PRICED HOME – SUN CITY ORO VALLEY

| Year | Median Price | Int. Rate | MO. Payment |
|------|--------------|-----------|-------------|
| 2006 | \$331,200 | 6.14% | \$1,914.84 |
| 2017 | \$246,016 | 4.05% | \$1,122.54 |
| 2018 | \$280,000 | 4.470% | \$1,343.05 |

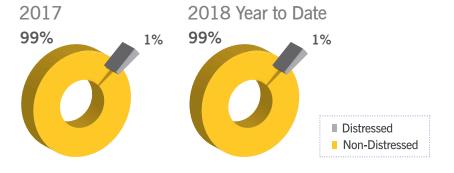
Source: Residential median sales prices. Data obtained 05/04/2018 from MLSSAZ using Brokermetrics software. Monthly payments based on a 5% down payment on a median priced home. All data obtained is believed to be reliable, but not guaranteed.

30 YEAR FIXED MORTGAGE RATE



DISTRESSED VS. NON-DISTRESSED SALES – SUN CITY ORO VALLEY

The percentage of property sales that are distressed, meaning bank owned or short sales, for the current year as compared to the same time period last year. A lower percentage of distressed sales can lead to improving market conditions.







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MARKET CONDITIONS BY PRICE BAND - SUN CITY ORO VALLEY

| | Active Listings | | | | Month d Sales | - | | Current Months of | Last 3 Month Trend Months | Market Conditions |
|------------------------|--------------------|--------|---------------|----------|------------------|--------|-----------|----------------------|------------------------------|----------------------|
| | _ | Nov-17 | Dec-17 Jan-18 | Feb-18 M | Mar-18 | Apr-18 | Inventory | of Inventory | | |
| \$1 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$50,000 - 74,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$75,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$100,000 - 124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$125,000 - 149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$150,000 - 174,999 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$175,000 - 199,999 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | n/a | 0.0 | Seller |
| \$200,000 - 224,999 | 1 | 3 | 0 | 0 | 2 | 3 | 3 | 0.3 | 0.8 | Seller |
| \$225,000 - 249,999 | 2 | 1 | 6 | 6 | 3 | 4 | 8 | 0.3 | 0.6 | Seller |
| \$250,000 - 274,999 | 2 | 3 | 4 | 1 | 5 | 6 | 2 | 1.0 | 0.8 | Seller |
| \$275,000 - 299,999 | 2 | 2 | 1 | 2 | 1 | 5 | 5 | 0.4 | 1.1 | Seller |
| \$300,000 - 349,999 | 3 | 1 | 0 | 1 | 0 | 4 | 3 | 1.0 | 1.3 | Seller |
| \$350,000 - 399,999 | 2 | 3 | 0 | 2 | 3 | 4 | 1 | 2.0 | 0.8 | Seller |
| \$400,000 - 499,999 | 0 | 2 | 0 | 0 | 1 | 0 | 4 | 0.0 | 0.2 | Seller |
| \$500,000 - 599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$600,000 - 699,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$700,000 - 799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$800,000 - 899,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$900,000 - 999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| \$1,000,000 - and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| TOTAL | 12 | 15 | 11 | 14 | 16 | 26 | 26 | 0.5 | 0.8 | Seller |

| Seller's Market | Slight Seller's Market | Balanced Market | Slight Buyer's Market | Buyer's Market |
|-----------------|------------------------|-----------------|-----------------------|----------------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Statistics based on information obtained from MLSSAZ and using Brokermetrics software on 05/04/2018.

3 month trend in months of inventory is the average of closed sales and active listing data from 02/01/2018 - 04/30/2018. Information is believed to be reliable, but not guaranteed.





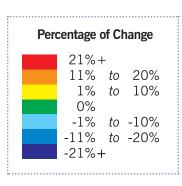
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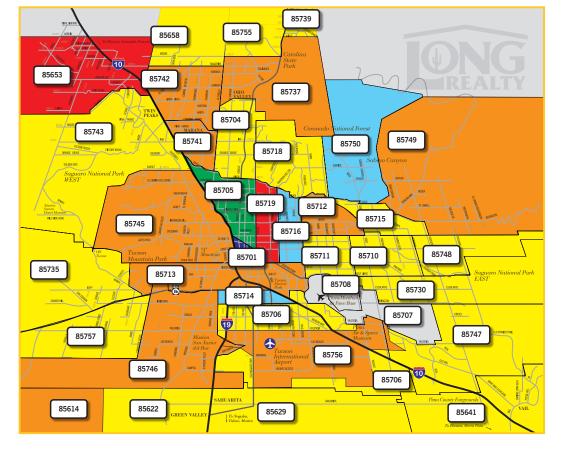
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CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

FEB 2017-APR 2017 TO FEB 2018-APR 2018

This heat map represents the percentage of change in Tucson metro median sales prices from February 2017-April 2017 to February 2018-April 2018 by zip code.

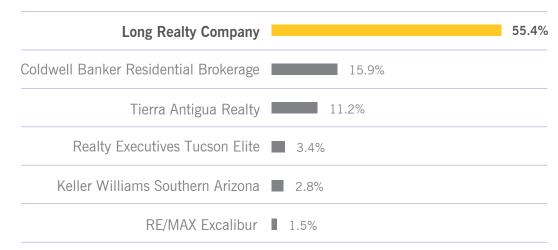




MARKET SHARE – SUN CITY ORO VALLEY

Long Realty leads the market in successful real estate sales.

Data Obtained 05/04/2018 from MLSSAZ using Broker/Metrics software for all closed residential sales volume between 05/01/2017 – 04/30/2018 rounded to the nearest tenth of one percent and deemed to be correct.



The Sun City Oro Valley Housing Report is comprised of data for residential properties in subdivisions of Sun City Vistoso in Oro Valley. Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range. Please feel free to contact me for a more in-depth analysis.