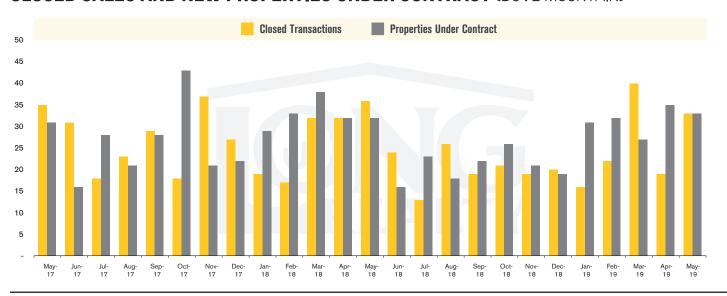


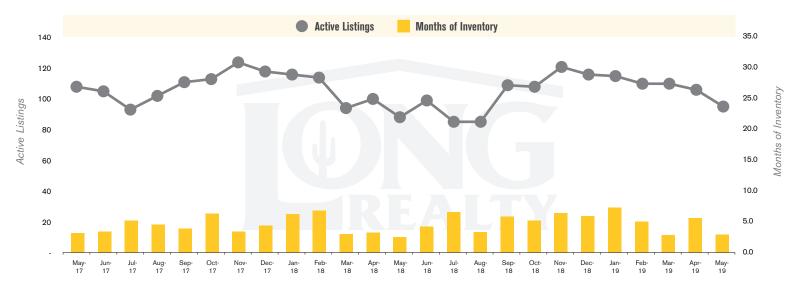
DOVE MOUNTAIN I JUNE 2019

In the Dove Mountain area, May 2019 active inventory was 96, an 8% increase from May 2018. There were 33 closings in May 2019, an 8% decrease from May 2018. Year-to-date 2019 there were 130 closings, a 4% decrease from year-to-date 2018. Months of Inventory was 2.9, up from 2.5 in May 2018. Median price of sold homes was \$360,110 for the month of May 2019, up 4% from May 2018. The Dove Mountain area had 33 new properties under contract in May 2019, up 3% from May 2018.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT (DOVE MOUNTAIN)



ACTIVE LISTINGS AND MONTHS OF INVENTORY (DOVE MOUNTAIN)





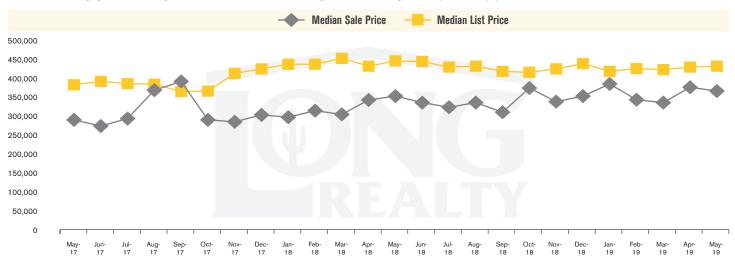
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DOVE MOUNTAIN I JUNE 2019

MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE (DOVE MOUNTAIN)

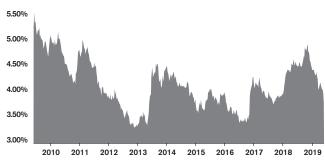


MONTHLY PAYMENT ON A MEDIAN PRICED HOME (DOVE MOUNTAIN)

Year	Median Price	Int. Rate	MO. Payment
2006	\$249,591	6.140%	\$1,443.01
2018	\$347,000	4.625%	\$1,694.86
2019	\$360,110	4.000%	\$1,633.26

Residential median sales prices. Monthly payments are based on a 5% down payment on a median priced home.

30 YEAR FIXED MORTGAGE RATE



Source: FreddieMac.com

NEW HOME PERMITS AND CLOSINGS (TUCSON METRO)



Source: Ginger G. Kneup of Bright Future Real Estate Research, LLC.



For April 2019, new home permits were down 2% year-to-date from 2018 and new home closings were up 11% year to date from 2018.

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These statistics are based on information obtained from MLSSAZ and using Brokermetrics software on 06/05/2019. Information is believed to be reliable, but not guaranteed.



DOVE MOUNTAIN | JUNE 2019

MARKET CONDITIONS BY PRICE BAND (DOVE MOUNTAIN)

	Active Listings				Month d Sale			Current Months of	Last 3 Month Trend Months	Market Conditions
		Dec-18	Jan-19				May-19	Inventory	of Inventory	
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	0	0	0	0	1	0	0	n/a	0.0	Seller
\$175,000 - 199,999	0	0	0	0	1	0	0	n/a	0.0	Seller
\$200,000 - 224,999	1	0	0	0	4	1	0	n/a	0.2	Seller
\$225,000 - 249,999	3	4	1	4	1	1	1	3.0	2.3	Seller
\$250,000 - 274,999	5	0	0	1	3	0	3	1.7	2.7	Seller
\$275,000 - 299,999	3	0	1	1	6	0	4	0.8	1.1	Seller
\$300,000 - 349,999	17	7	5	6	9	7	7	2.4	2.0	Seller
\$350,000 - 399,999	15	2	2	4	6	4	4	3.8	4.1	Slightly Seller
\$400,000 - 499,999	20	7	2	6	3	3	8	2.5	4.6	Slightly Seller
\$500,000 - 599,999	4	1	2	1	2	0	1	4.0	7.0	Slightly Buyer
\$600,000 - 699,999	4	0	1	0	2	0	1	4.0	3.3	Seller
\$700,000 - 799,999	9	0	0	0	1	0	1	9.0	13.5	Buyer
\$800,000 - 899,999	2	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	1	0	0	0	2	0	n/a	0.5	Seller
\$1,000,000 - and over	13	0	2	0	3	1	3	4.3	6.4	Balanced
TOTAL	96	22	16	23	42	19	33	2.9	3.3	Seller



Seller's Market

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Slight Seller's Market

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Buyer's Market

Slight Buyer's Market

Balanced Market

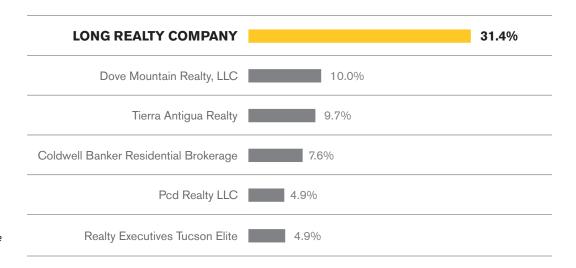


DOVE MOUNTAIN | JUNE 2019

MARKET SHARE (DOVE MOUNTAIN)

Long Realty leads the market in successful real estate sales.

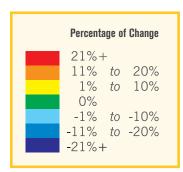
Data Obtained 06/05/2019 from MLSSAZ using BrokerMetrics software for all closed residential sales volume between 06/01/2018 – 05/31/2019 rounded to the nearest tenth of one percent and deemed to be correct.

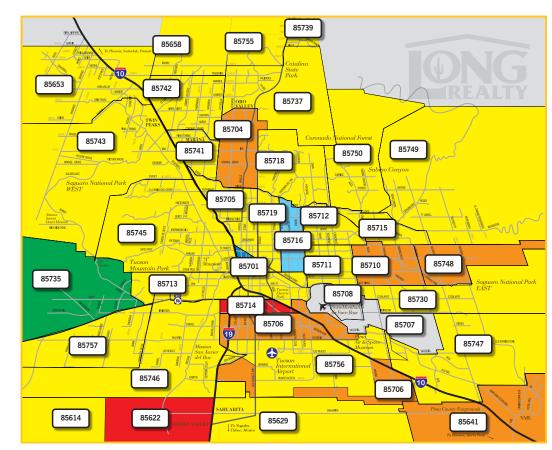


CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

(MAR 2018-MAY 2018 TO MAR 2019-MAY 2019)

Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range.







PLEASE FEEL FREE TO CONTACT ME FOR A MORE IN-DEPTH ANALYSIS.

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