

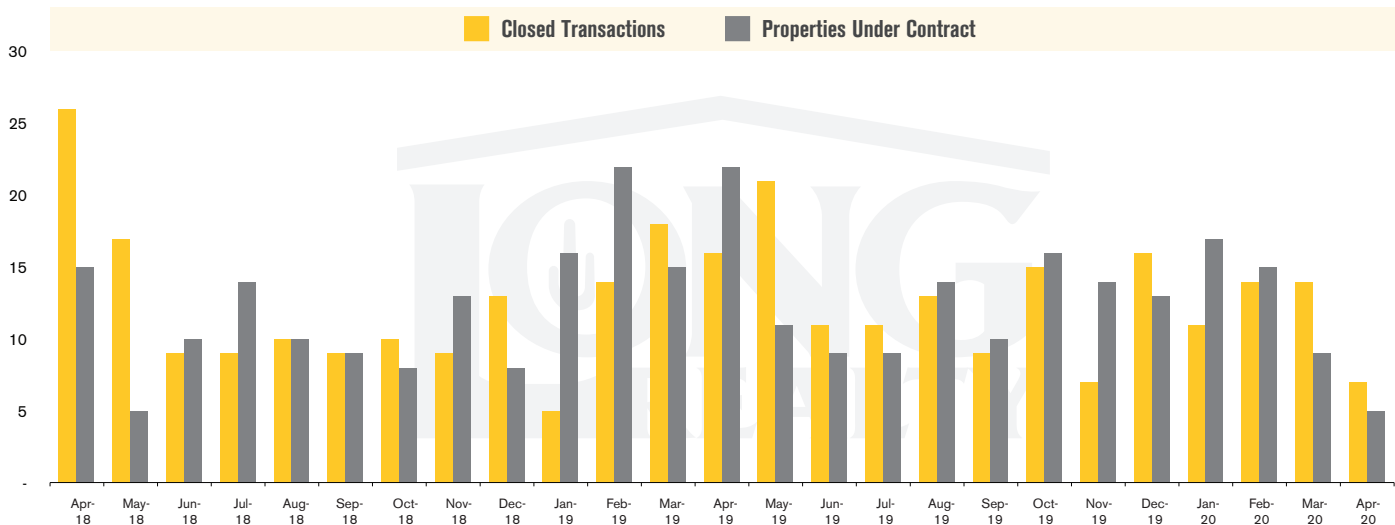
# THE HOUSING REPORT

SUN CITY ORO VALLEY | MAY 2020

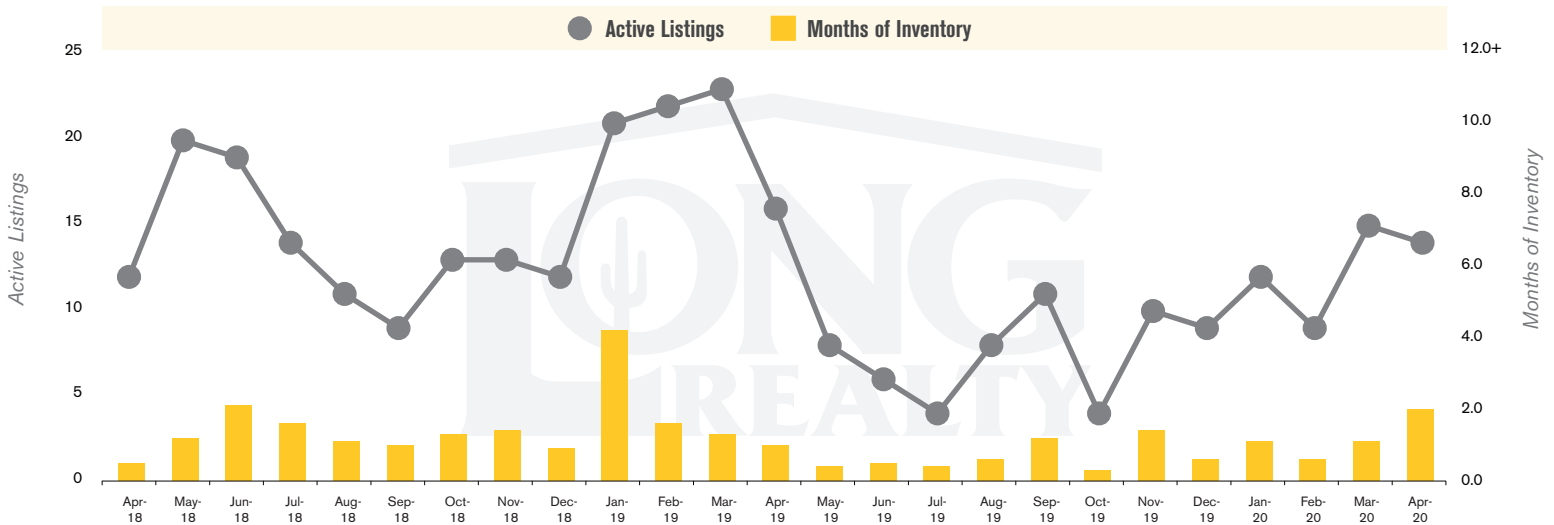


In the Sun City Oro Valley area, April 2020 active inventory was 14, a 13% decrease from April 2019. There were 7 closings in April 2020, a 56% decrease from April 2019. Year-to-date 2020 there were 48 closings, a 9% decrease from year-to-date 2019. Months of Inventory was 2.0, up from 1.0 in April 2019. Median price of sold homes was \$320,000 for the month of April 2020, up 12% from April 2019. The Sun City Oro Valley area had 5 new properties under contract in April 2020, down 77% from April 2019.

## CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT (SUN CITY ORO VALLEY)



## ACTIVE LISTINGS AND MONTHS OF INVENTORY (SUN CITY ORO VALLEY)



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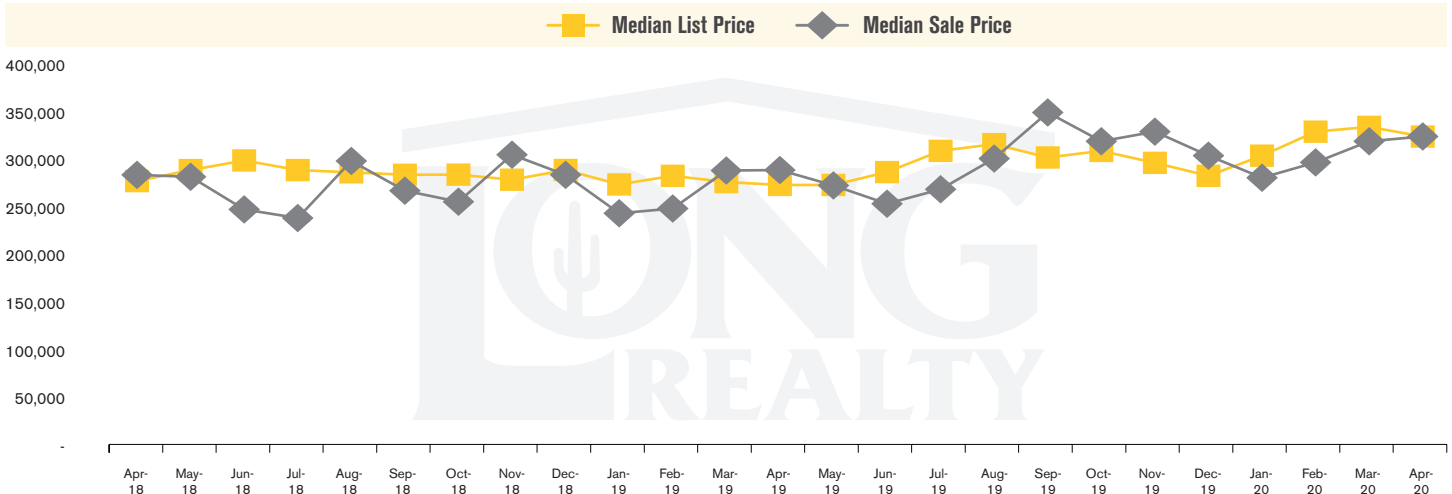
Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using Brokermetrics software.  
All data obtained 05/05/2020 is believed to be reliable, but not guaranteed.

# THE HOUSING REPORT

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## MEDIAN SOLD PRICE AND MEDIAN LISTED PRICE (SUN CITY ORO VALLEY)

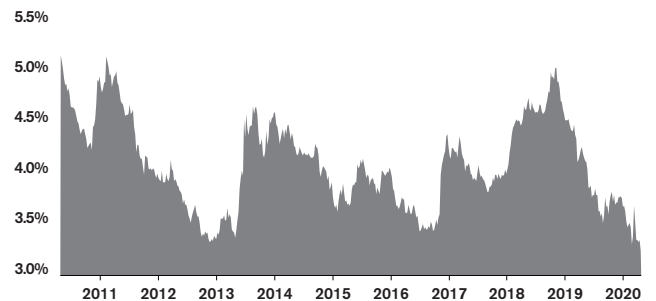


## MONTHLY PAYMENT ON A MEDIAN PRICED HOME (SUN CITY ORO VALLEY)

Year	Median Price	Int. Rate	MO. Payment
2006	\$331,200	6.14%	\$1,914.84
2019	\$285,000	4.14%	\$1,314.55
2020	\$320,000	3.310%	\$1,333.06

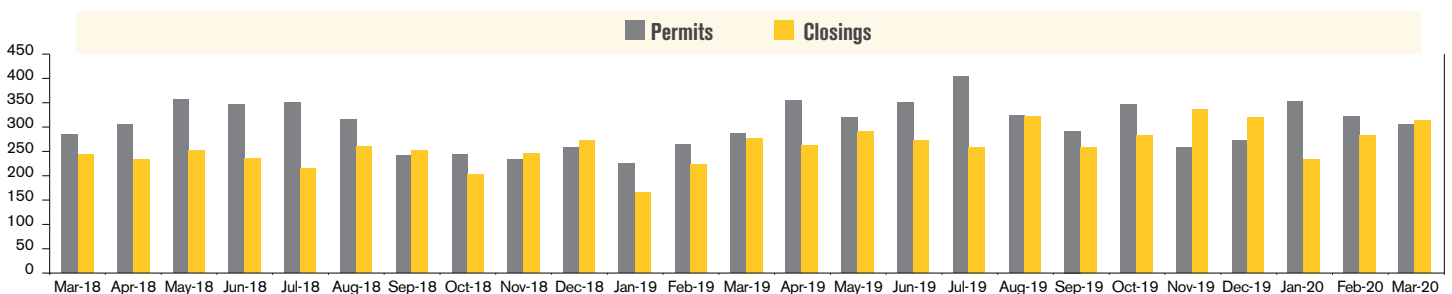
Residential median sales prices. Monthly payments are based on a 5% down payment on a median priced home.

## 30 YEAR FIXED MORTGAGE RATE



Source: FreddieMac.com

## NEW HOME PERMITS AND CLOSINGS (TUCSON METRO)



Source: RLBrownReports/Bright Future Real Estate Research



For March 2020, new home permits were **up 7%** and new home closings were **up 13%** from March 2019.

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# THE HOUSING REPORT

SUN CITY ORO VALLEY | MAY 2020



## MARKET CONDITIONS BY PRICE BAND (SUN CITY ORO VALLEY)

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20			
\$1 - 49,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$50,000 - 74,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$75,000 - 99,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$100,000 - 124,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$125,000 - 149,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$150,000 - 174,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$175,000 - 199,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$200,000 - 224,999	0	1	1	0	0	1	0	n/a	0.0	<b>Seller</b>
\$225,000 - 249,999	1	1	2	2	4	0	0	n/a	0.5	<b>Seller</b>
\$250,000 - 274,999	2	0	2	2	2	1	1	2.0	1.0	<b>Seller</b>
\$275,000 - 299,999	2	0	3	5	1	4	0	n/a	1.2	<b>Seller</b>
\$300,000 - 349,999	4	3	6	0	3	1	5	0.8	1.0	<b>Seller</b>
\$350,000 - 399,999	3	1	1	1	2	4	1	3.0	1.4	<b>Seller</b>
\$400,000 - 499,999	1	1	1	1	2	2	0	n/a	1.3	<b>Seller</b>
\$500,000 - 599,999	1	0	1	0	0	1	0	n/a	1.0	<b>Seller</b>
\$600,000 - 699,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$700,000 - 799,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	0	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	0	0	0	0	0	0	0	n/a	n/a	n/a
<b>TOTAL</b>	<b>14</b>	<b>7</b>	<b>17</b>	<b>11</b>	<b>14</b>	<b>14</b>	<b>7</b>	<b>2.0</b>	<b>1.1</b>	<b>Seller</b>



**Seller's Market**



**Slight Seller's Market**



**Balanced Market**



**Slight Buyer's Market**



**Buyer's Market**



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Statistics based on information obtained from MLSSAZ and using Brokermetrics software on 05/05/2020. 3 month trend in months of inventory is the average of closed sales and active listing data from 02/01/2020-04/30/2020. Information is believed to be reliable, but not guaranteed.

# THE HOUSING REPORT

SUN CITY ORO VALLEY | MAY 2020



## MARKET SHARE (SUN CITY ORO VALLEY)

**Long Realty leads the market in successful real estate sales.**

Data Obtained 05/05/2020 from MLSSAZ using BrokerMetrics software for all closed residential sales volume between 05/01/2019 – 04/30/2020 rounded to the nearest tenth of one percent and deemed to be correct.

### LONG REALTY COMPANY

57.3%

Coldwell Banker Residential Brokerage 19.7%

Tierra Antigua Realty 7.2%

Keller Williams Souther Arizona 4.1%

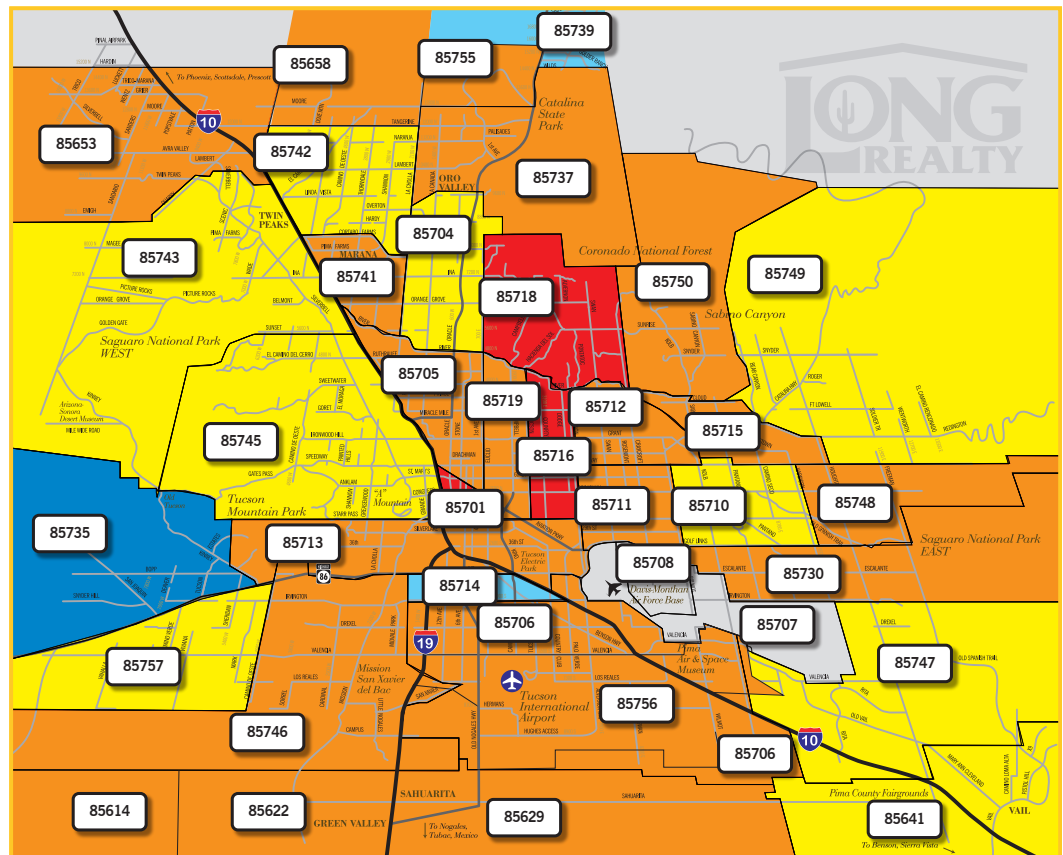
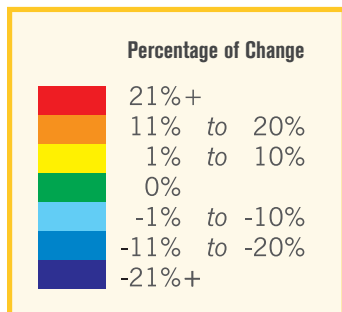
Realty Executives Tucson Elite 2.5%

Russ Lyon Sotheby's 1.7%

## CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

(FEB 2019-APR 2019 TO FEB 2020-APR 2020)

Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range.



**PLEASE FEEL FREE TO CONTACT ME FOR A MORE IN-DEPTH ANALYSIS.**

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This heat map represents the percentage of change in Tucson metro median sales prices from February 2019-April 2019 to February 2020-April 2020 by zip code. These statistics are based on information obtained from the MLSSAZ on 05/05/2020. Information is believed to be reliable, but not guaranteed.