

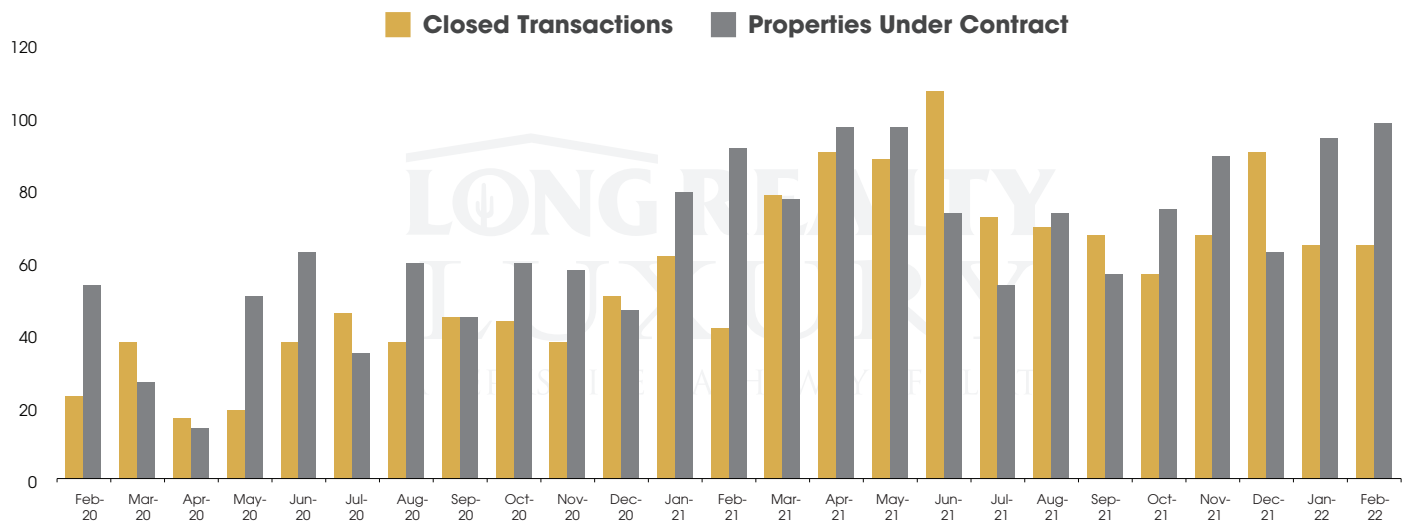
THE LUXURY HOUSING REPORT

TUCSON | MARCH 2022

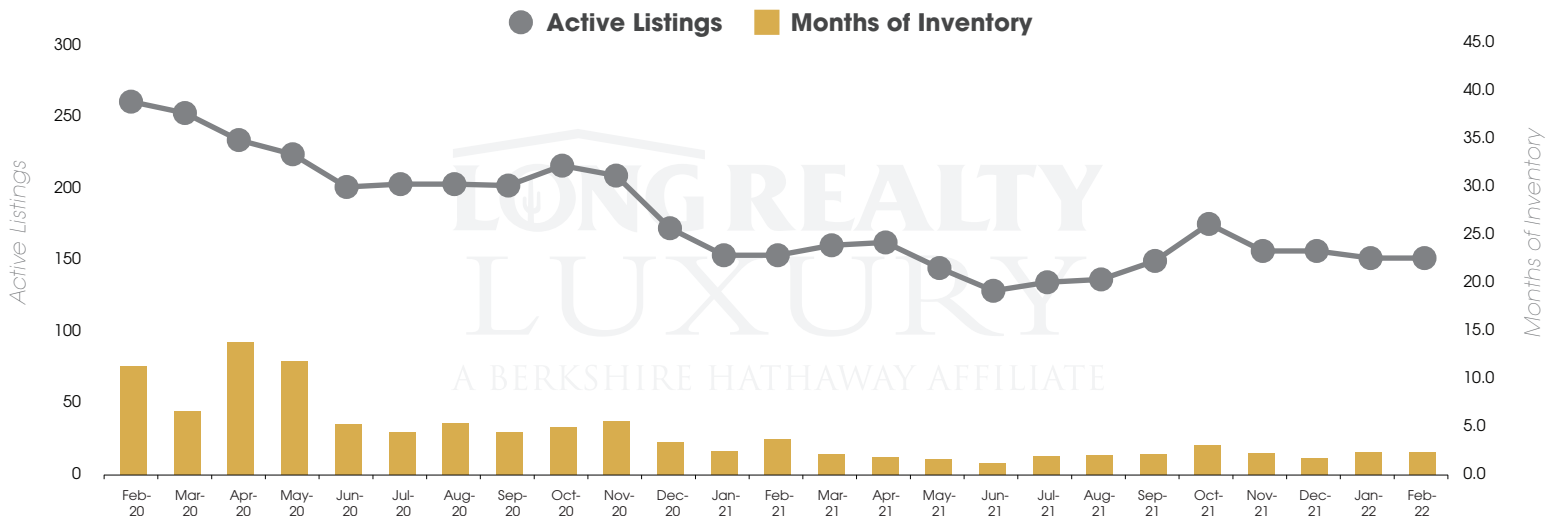
LONG REALTY
LUXURY
A BERKSHIRE HATHAWAY AFFILIATE

In the Tucson Luxury market, February 2022 active inventory was 153, a 1% decrease from February 2021. There were 65 closings in February 2022, a 55% increase from February 2021. Year-to-date 2022 there were 130 closings, a 25% increase from year-to-date 2021. Months of Inventory was 2.4, down from 3.7 in February 2021. Median price of sold homes was \$1,042,927 for the month of February 2022, virtually unchanged % from February 2021. The Tucson Luxury area had 99 new properties under contract in February 2022, up 8% from February 2021.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT Tucson Luxury



ACTIVE LISTINGS AND MONTHS OF INVENTORY Tucson Luxury



Stephen Woodall - Team Woodall
(520) 818-4504 | Stephen@TeamWoodall.com

Long Realty Company

Properties under contract and Home Sales data is based on information obtained from the MLSSAZ for all residential properties priced \$800,000 and above. All data obtained 03/07/2022 is believed to be reliable, but not guaranteed.

THE LUXURY HOUSING REPORT

TUCSON | MARCH 2022

LONG REALTY
LUXURY
A BERKSHIRE HATHAWAY AFFILIATE

MEDIAN
SOLD PRICE
Tucson Luxury

**On average, homes
sold this % of
original list price.**

Feb 2021	Feb 2022
95.0%	96.5%



MARKET SHARE
Tucson Luxury

**Long Realty leads the
market in successful
real estate sales.**

*Data Obtained 03/07/2022
from MLSSAZ using
TrendGraphix software for
all closed residential sales
volume priced \$800,000 and
above between 03/01/2021
– 02/28/2022 rounded to the
nearest tenth of one percent
and deemed to be correct.*

LONG REALTY COMPANY 40.6%

Tierra Antigua Realty 9.7%

Russ Lyon Sotheby's International Realty 8.4%

Coldwell Banker Residential Brokerage 5.4%

Realty Executives Arizona Territory 5.2%

Keller Williams Southern Arizona 4.1%



Stephen Woodall - Team Woodall
(520) 818-4504 | Stephen@TeamWoodall.com

Long Realty Company

Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 03/07/2022 for all residential properties priced \$800,000 and above. Information is believed to be reliable, but not guaranteed.

THE LUXURY HOUSING REPORT

TUCSON | MARCH 2022



MARKET CONDITIONS BY PRICE BAND Tucson Luxury

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22			
\$800,000 - \$899,999	18	24	10	25	32	18	16	1.1	1.1	Seller
\$900,000 - \$999,999	21	15	17	11	21	9	17	1.2	1.2	Seller
\$1,000,000 - \$1,249,999	18	17	14	13	18	18	11	1.6	1.3	Seller
\$1,250,000 - \$1,499,999	25	7	6	8	11	10	8	3.1	2.8	Seller
\$1,500,000 - \$1,749,999	18	2	3	4	4	5	2	9.0	4.2	Slightly Seller
\$1,750,000 - \$1,999,999	11	2	2	1	1	2	4	2.8	4.4	Slightly Seller
\$2,000,000 - and over	42	1	5	6	4	3	7	6.0	8.1	Slightly Buyer
TOTAL	153	68	57	68	91	65	65	2.4	2.1	Seller

 Seller's Market

 Slight Seller's Market

 Balanced Market

 Slight Buyer's Market

 Buyer's Market



Stephen Woodall - Team Woodall
(520) 818-4504 | Stephen@TeamWoodall.com

Long Realty Company

Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 03/07/2022 for all residential properties priced \$800,000 and above. 3 month trend in months of inventory is the average of closed sales and active listing data from 12/01/2021-02/28/2022. Information is believed to be reliable, but not guaranteed.