

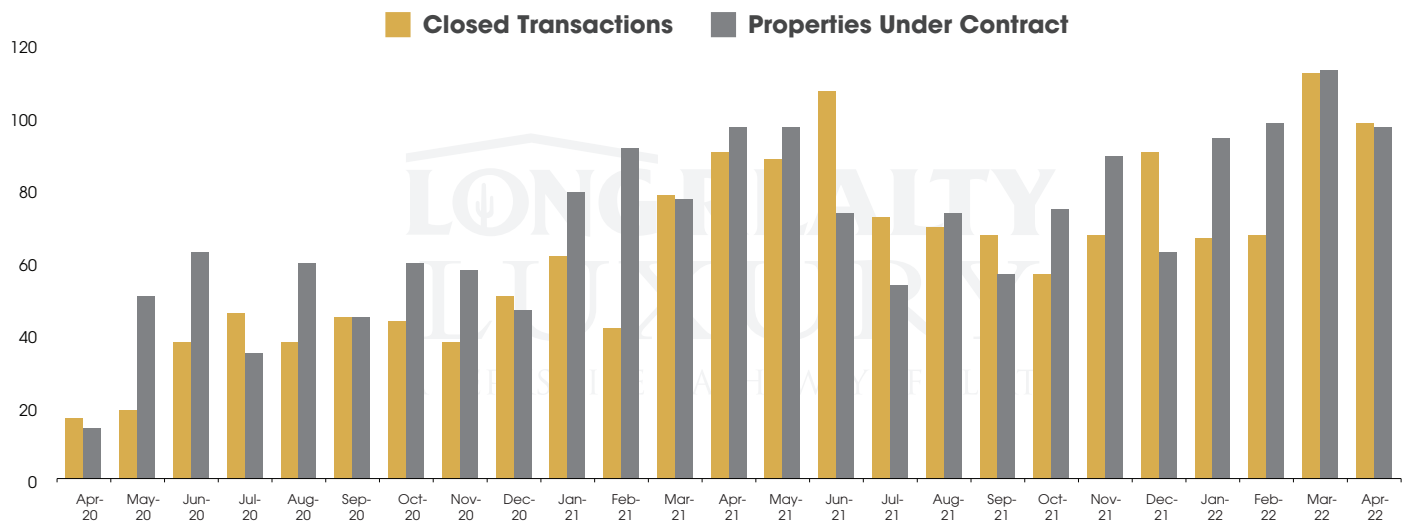
# THE LUXURY HOUSING REPORT

TUCSON | MAY 2022

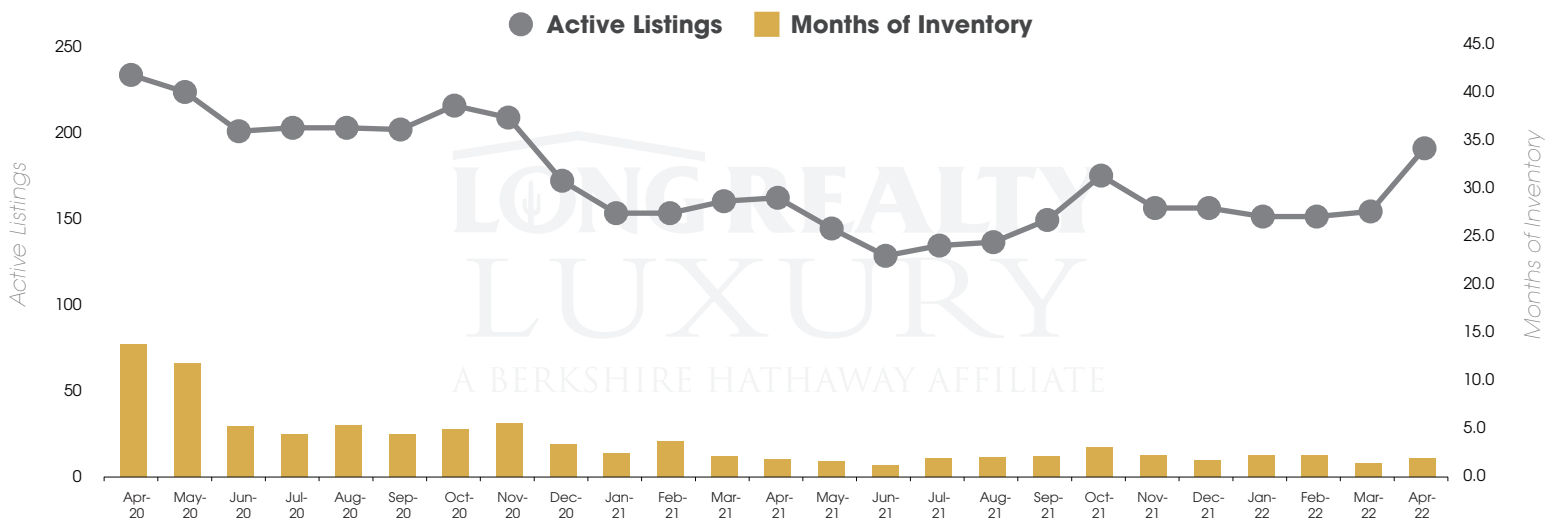
**LONG REALTY**  
**LUXURY**  
A BERKSHIRE HATHAWAY AFFILIATE

In the Tucson Luxury market, April 2022 active inventory was 193, a 18% increase from April 2021. There were 99 closings in April 2022, a 9% increase from April 2021. Year-to-date 2022 there were 347 closings, a 27% increase from year-to-date 2021. Months of Inventory was 1.9, up from 1.8 in April 2021. Median price of sold homes was \$1,074,151 for the month of April 2022, up 2% from April 2021. The Tucson Luxury area had 98 new properties under contract in April 2022, virtually unchanged from April 2021.

## CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT Tucson Luxury



## ACTIVE LISTINGS AND MONTHS OF INVENTORY Tucson Luxury



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Long Realty Company

Properties under contract and Home Sales data is based on information obtained from the MLSSAZ for all residential properties priced \$800,000 and above. All data obtained 05/05/2022 is believed to be reliable, but not guaranteed.

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MEDIAN  
SOLD PRICE  
Tucson Luxury

**On average, homes  
sold this % of  
original list price.**

Apr 2021	Apr 2022
<b>97.3%</b>	<b>101.4%</b>



MARKET SHARE  
Tucson Luxury

**Long Realty leads the  
market in successful  
real estate sales.**

*Data Obtained 05/05/2022  
from MLSSAZ using  
TrendGraphix software for  
all closed residential sales  
volume priced \$800,000 and  
above between 05/01/2021  
– 04/30/2022 rounded to the  
nearest tenth of one percent  
and deemed to be correct.*

**LONG REALTY COMPANY** **39.6%**

Tierra Antigua Realty 9.4%

Russ Lyon Sotheby's International Realty 7.8%

Realty Executives Arizona Territory 5.2%

Coldwell Banker Residential Brokerage 4.8%

Keller Williams Southern Arizona 4.3%



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## MARKET CONDITIONS BY PRICE BAND Tucson Luxury

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22			
\$800,000 - \$899,999	32	25	32	18	16	24	28	1.1	1.0	Seller
\$900,000 - \$999,999	24	11	21	10	18	23	21	1.1	1.1	Seller
\$1,000,000 - \$1,249,999	28	13	18	19	11	24	19	1.5	1.2	Seller
\$1,250,000 - \$1,499,999	36	8	11	10	9	17	17	2.1	2.0	Seller
\$1,500,000 - \$1,749,999	10	4	4	5	2	6	4	2.5	3.7	Seller
\$1,750,000 - \$1,999,999	14	1	1	2	5	12	4	3.5	1.7	Seller
\$2,000,000 - and over	49	6	4	3	7	7	6	8.2	6.6	Slightly Buyer
<b>TOTAL</b>	<b>193</b>	<b>68</b>	<b>91</b>	<b>67</b>	<b>68</b>	<b>113</b>	<b>99</b>	<b>1.9</b>	<b>1.8</b>	<b>Seller</b>

 Seller's Market
  Slight Seller's Market
  Balanced Market
  Slight Buyer's Market
  Buyer's Market



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Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 05/05/2022 for all residential properties priced \$800,000 and above. 3 month trend in months of inventory is the average of closed sales and active listing data from 02/01/2022-04/30/2022. Information is believed to be reliable, but not guaranteed.