

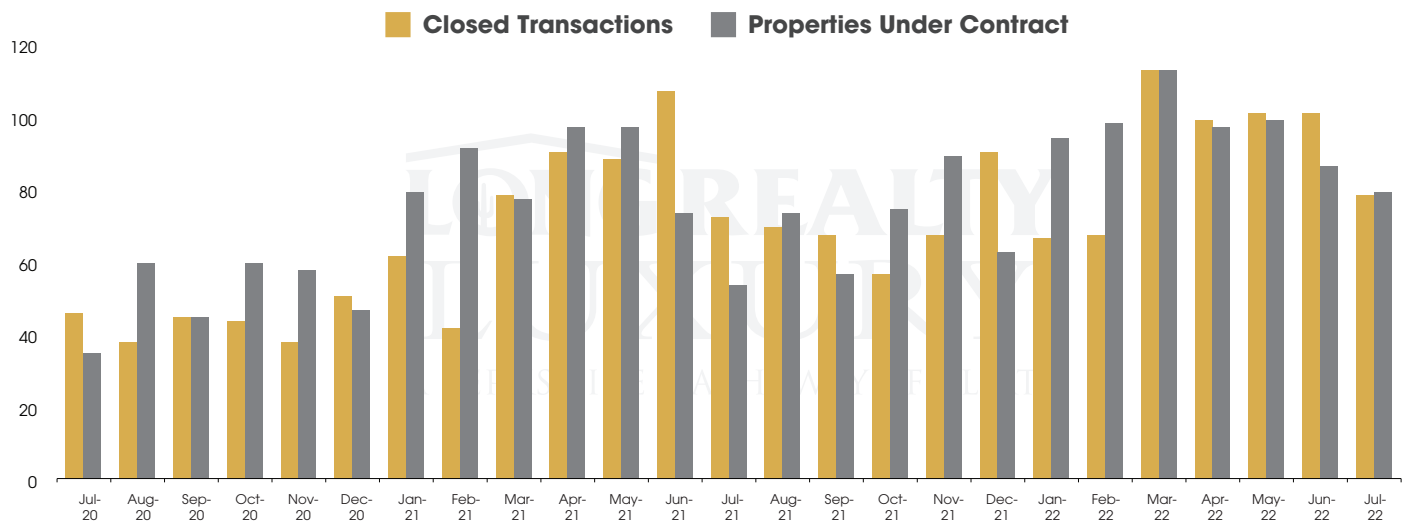
# THE LUXURY HOUSING REPORT

TUCSON | AUGUST 2022

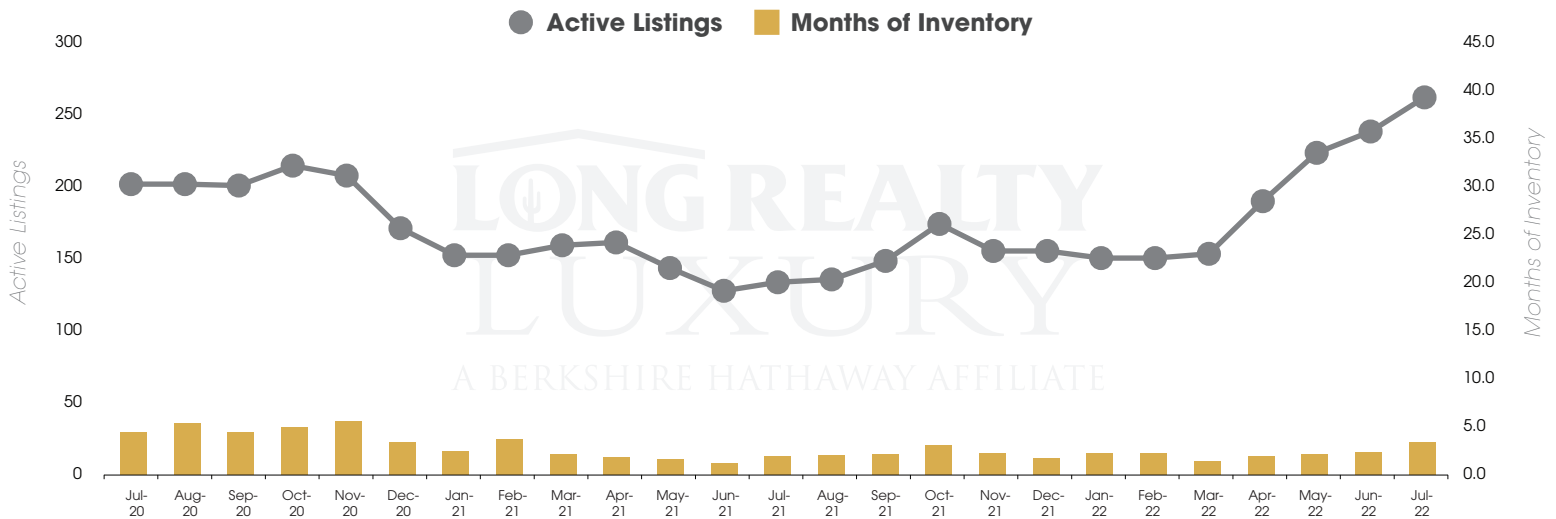
**LONG REALTY**  
**LUXURY**  
A BERKSHIRE HATHAWAY AFFILIATE

In the Tucson Luxury market, July 2022 active inventory was 266, a 96% increase from July 2021. There were 79 closings in July 2022, a 8% increase from July 2021. Year-to-date 2022 there were 632 closings, a 16% increase from year-to-date 2021. Months of Inventory was 3.4, up from 1.9 in July 2021. Median price of sold homes was \$993,869 for the month of July 2022, down 10% from July 2021. The Tucson Luxury area had 80 new properties under contract in July 2022, up 48% from July 2021.

## CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT Tucson Luxury



## ACTIVE LISTINGS AND MONTHS OF INVENTORY Tucson Luxury



Stephen Woodall - Team Woodall  
(520) 818-4504 | [Stephen@TeamWoodall.com](mailto:Stephen@TeamWoodall.com)

Long Realty Company

Properties under contract and Home Sales data is based on information obtained from the MLSSAZ for all residential properties priced \$800,000 and above. All data obtained 08/08/2022 is believed to be reliable, but not guaranteed.

# THE LUXURY HOUSING REPORT

TUCSON | AUGUST 2022

**LONG REALTY**  
**LUXURY**  
A BERKSHIRE HATHAWAY AFFILIATE

MEDIAN  
SOLD PRICE  
Tucson Luxury

**On average, homes  
sold this % of  
original list price.**

Jul 2021	Jul 2022
<b>98.8%</b>	<b>98.5%</b>



MARKET SHARE  
Tucson Luxury

**Long Realty leads the  
market in successful  
real estate sales.**

*Data Obtained 08/08/2022  
from MLSSAZ using  
TrendGraphix software for  
all closed residential sales  
volume priced \$800,000 and  
above between 06/01/2021  
– 07/31/2022 rounded to the  
nearest tenth of one percent  
and deemed to be correct.*

**LONG REALTY COMPANY 37.5%**

Tierra Antigua Realty 10.5%

Russ Lyon Sotheby's International Realty 7.4%

Realty Executives Arizona Territory 5.8%

Coldwell Banker Realty 4.8%

Keller Williams Southern Arizona 4.8%



Stephen Woodall - Team Woodall  
(520) 818-4504 | [Stephen@TeamWoodall.com](mailto:Stephen@TeamWoodall.com)

Long Realty Company

*Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 08/08/2022 for all residential properties priced \$800,000 and above. Information is believed to be reliable, but not guaranteed.*

# THE LUXURY HOUSING REPORT

TUCSON | AUGUST 2022



## MARKET CONDITIONS BY PRICE BAND Tucson Luxury

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22			
\$800,000 - \$899,999	57	16	25	29	27	36	27	2.1	1.6	<b>Seller</b>
\$900,000 - \$999,999	29	18	23	21	25	17	16	1.8	1.4	<b>Seller</b>
\$1,000,000 - \$1,249,999	44	11	24	19	22	13	16	2.8	2.4	<b>Seller</b>
\$1,250,000 - \$1,499,999	42	9	17	17	10	24	6	7.0	3.1	<b>Seller</b>
\$1,500,000 - \$1,749,999	24	2	6	4	9	8	6	4.0	2.5	<b>Seller</b>
\$1,750,000 - \$1,999,999	21	5	12	4	4	1	4	5.3	6.1	<b>Balanced</b>
\$2,000,000 - and over	49	7	7	6	5	7	4	12.3	9.1	<b>Buyer</b>
<b>TOTAL</b>	<b>266</b>	<b>68</b>	<b>114</b>	<b>100</b>	<b>102</b>	<b>106</b>	<b>79</b>	<b>3.4</b>	<b>2.6</b>	<b>Seller</b>

				
<b>Seller's Market</b>	<b>Slight Seller's Market</b>	<b>Balanced Market</b>	<b>Slight Buyer's Market</b>	<b>Buyer's Market</b>



Stephen Woodall - Team Woodall  
(520) 818-4504 | [Stephen@TeamWoodall.com](mailto:Stephen@TeamWoodall.com)

Long Realty Company

Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 08/08/2022 for all residential properties priced \$800,000 and above. 3 month trend in months of inventory is the average of closed sales and active listing data from 05/01/2022-07/31/2022. Information is believed to be reliable, but not guaranteed.