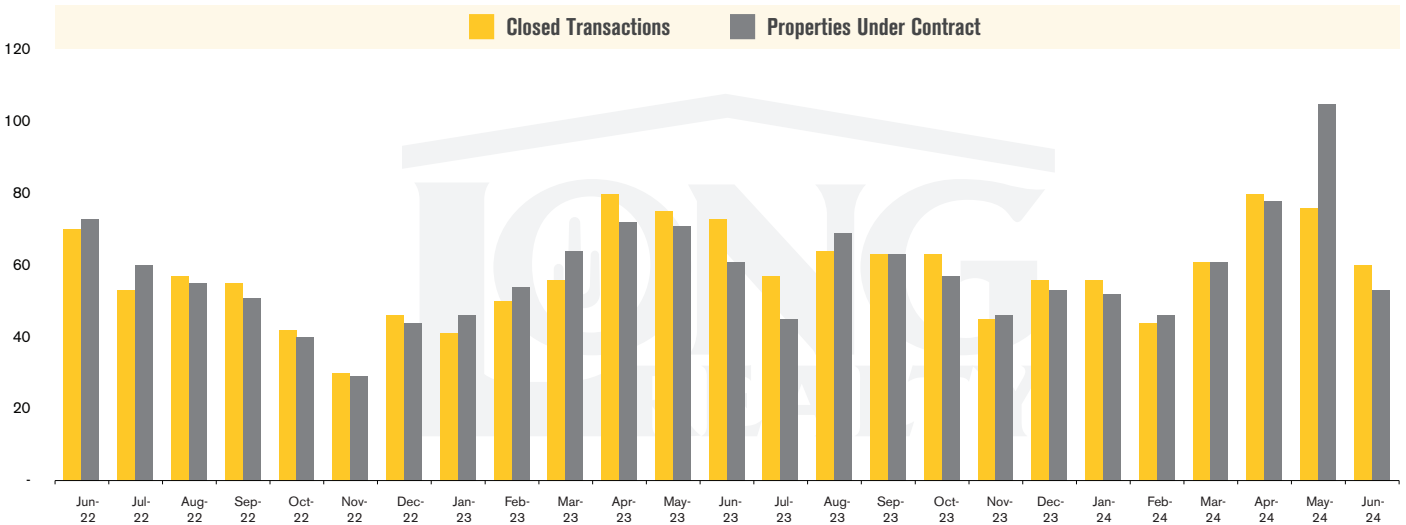
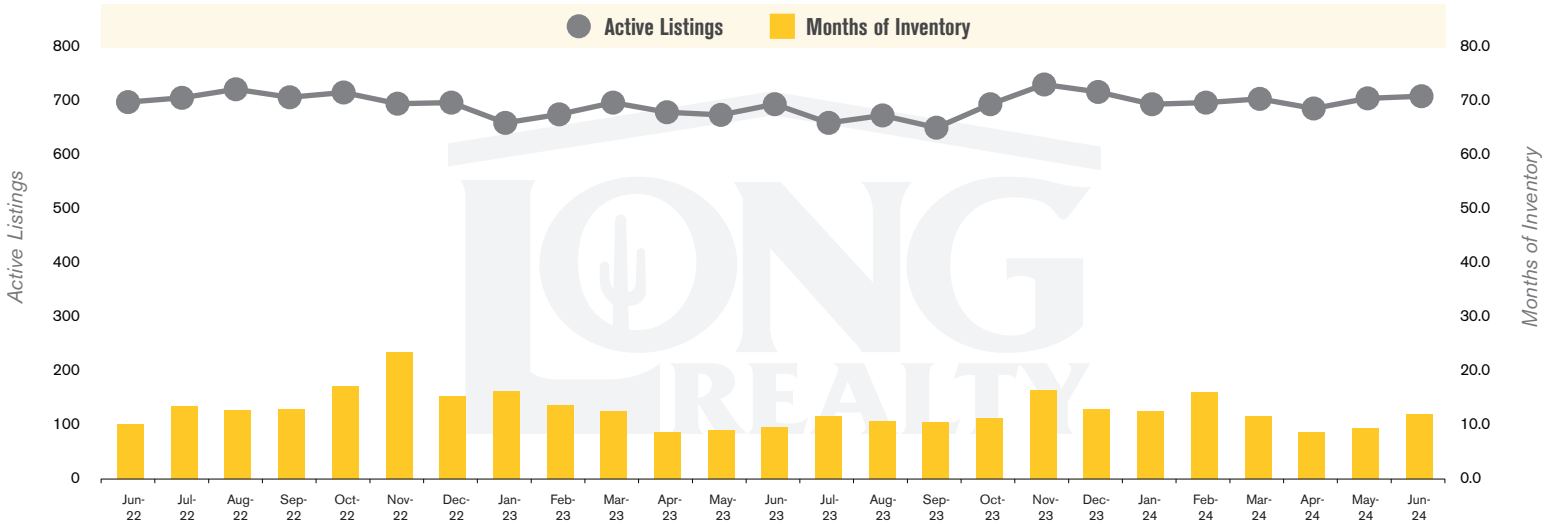


In the Tucson Lot and Land market, June 2024 active inventory was 719, a 2% increase from June 2023. There were 60 closings in June 2024, an 18% decrease from June 2023. Year-to-date 2024 there were 377 closings, a 1% increase from year-to-date 2023. Months of Inventory was 12.0, down from 9.6 in June 2023. Median price of sold lots was \$148,768 for the month of June 2024, up 22% from June 2023. The Tucson Lot and Land area had 53 new properties under contract in June 2024, down 13% from June 2023.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT TUCSON LAND



ACTIVE LISTINGS AND MONTHS OF INVENTORY TUCSON LAND



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Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using TrendGraphix software. All data obtained 07/08/2024 is believed to be reliable, but not guaranteed.

THE LAND REPORT

TUCSON | JULY 2024



MEDIAN SOLD PRICE

TUCSON LAND

On average, homes sold this % of original list price.

Jun 2023	Jun 2024
83.4%	91.5%

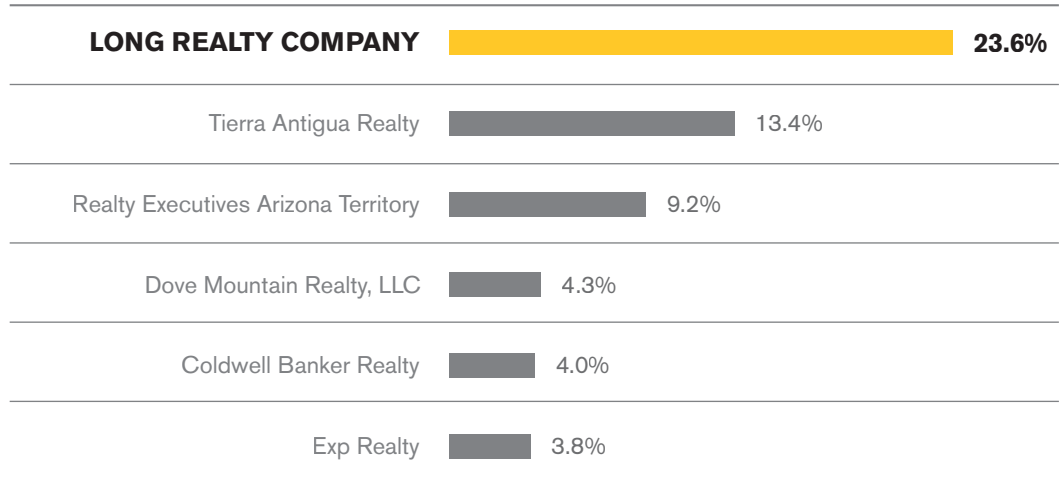


MARKET SHARE

TUCSON LAND

Long Realty leads the market in successful real estate sales.

Data Obtained 07/08/2024 from MLSSAZ using TrendGraphix software for all closed residential sales volume between 07/01/2023 – 06/30/2024 rounded to the nearest tenth of one percent and deemed to be correct.



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THE LAND REPORT

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MARKET CONDITIONS BY PRICE BAND TUCSON LAND

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24			
\$1 - 49,999	81	15	9	19	13	11	7	11.6	6.7	Slightly Buyer
\$50,000 - 74,999	56	7	6	6	15	11	10	5.6	5.0	Slightly Seller
\$75,000 - 99,999	91	6	9	8	7	12	7	13.0	10.2	Buyer
\$100,000 - 124,999	47	8	5	6	6	7	4	11.8	8.3	Slightly Buyer
\$125,000 - 149,999	44	1	2	7	5	9	3	14.7	8.5	Buyer
\$150,000 - 174,999	41	1	4	4	11	9	5	8.2	5.0	Balanced
\$175,000 - 199,999	46	3	2	1	1	3	2	23.0	22.5	Buyer
\$200,000 - 224,999	41	4	0	2	3	2	8	5.1	9.6	Buyer
\$225,000 - 249,999	41	4	1	2	6	0	2	20.5	14.5	Buyer
\$250,000 - 274,999	20	1	1	0	1	0	2	10.0	20.3	Buyer
\$275,000 - 299,999	20	2	0	1	0	3	0	n/a	19.3	Buyer
\$300,000 - 349,999	38	0	0	4	6	3	5	7.6	7.9	Slightly Buyer
\$350,000 - 399,999	39	2	1	0	0	1	2	19.5	42.0	Buyer
\$400,000 - 499,999	47	1	1	1	2	2	0	n/a	33.0	Buyer
\$500,000 - 599,999	19	0	2	0	4	2	1	19.0	9.1	Buyer
\$600,000 - 699,999	15	0	0	0	0	0	1	15.0	39.0	Buyer
\$700,000 - 799,999	6	0	1	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	6	1	0	0	0	1	0	n/a	16.0	Buyer
\$900,000 - 999,999	2	0	0	0	0	0	1	2.0	6.0	Balanced
\$1,000,000 - and over	19	0	0	0	0	0	0	n/a	n/a	n/a
TOTAL	719	56	44	61	80	76	60	12.0	9.9	Buyer



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Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 07/08/2024. 3 month trend in months of inventory is the average of closed sales and active listing data from 04/01/2024-06/30/2024. Information is believed to be reliable, but not guaranteed.