



Market Summary

All Property Types

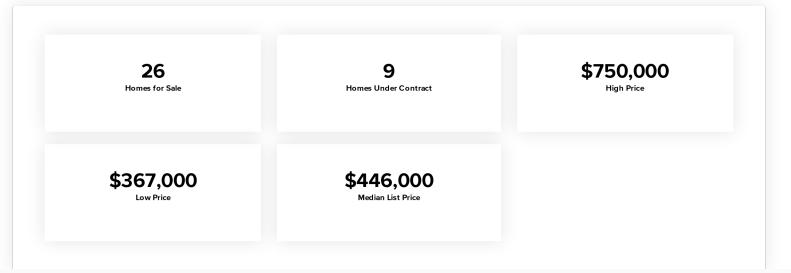
Recent Sales Trends

The statistics below highlight key market indicators for Sun City Oro Valley. The data in the Sold Listings table is based on homes sold within the month of August 2024.

	Current Period Aug 2024	Last Month Jul 2024	Change From Last Month	Last Year Aug 2023	Change From Last Year
Homes Sold	9	10	1 0%	13	▼ 31%
Median Sale Price	\$425,000	\$477,500	▼ 11%	\$471,000	~ 10%
Median List Price	\$425,000	\$497,500	▼ 15%	\$459,000	▼ 7%
Sale to List Price Ratio	100%	98%	2 %	99%	1 %
Sales Volume	\$4,322,900	\$4,884,000	▼ 11%	\$6,740,280	▼36%
Average Days on Market	38.67 days	48.8 days	▼10 days	19.62 days	▲19 days
Homes Sold Year to Date	96	87	1 0%	105	▼ 9%
For Sale at Month's End	_	26	▼ 100%	6	▼ 100%

Current Market

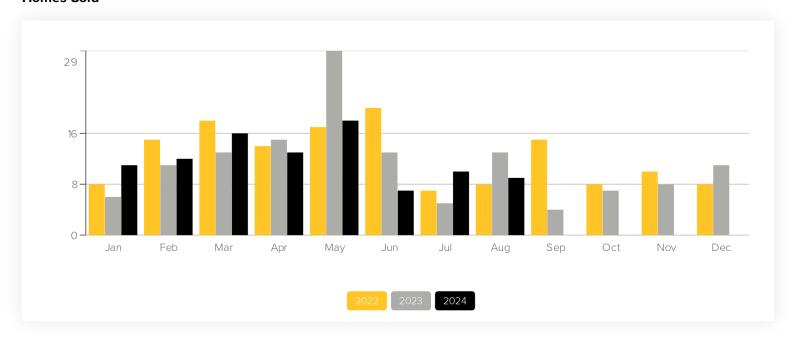
The statistics below provide an up-to-date snapshot of the listed inventory as of September 7, 2024. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.



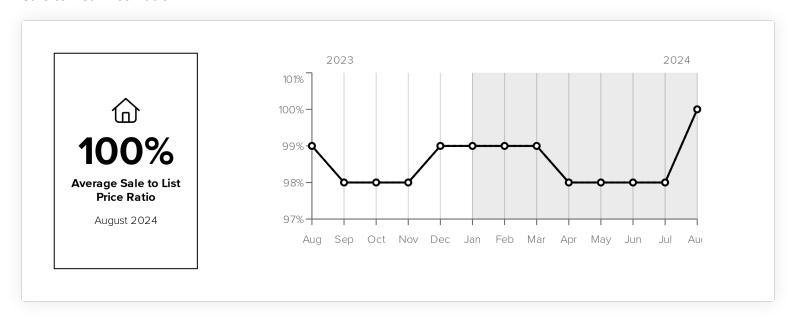




Homes Sold



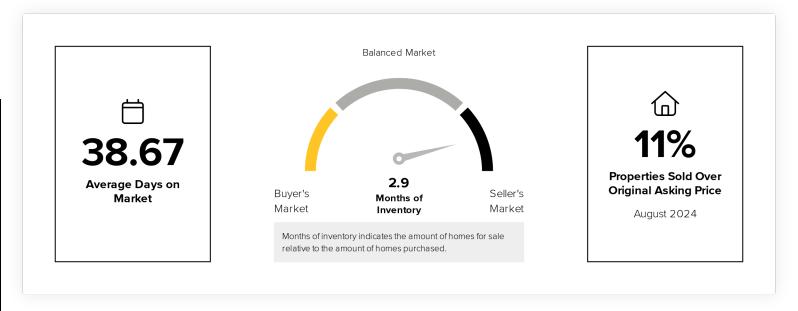
Sale to List Price Ratio







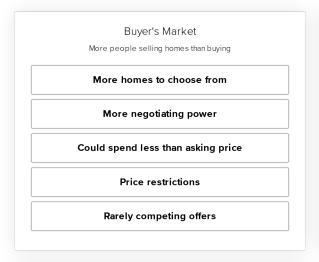
Market Conditions



Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it Impacts Buyers



Seller's Market

More people buying homes than selling

Fewer homes to choose from

Less negotiating power

Need to be able to close quickly

Could spend more than asking price

Competition from other buyers

How it Impacts Sellers Buyer's Market
More people selling homes than buying

Takes more time to sell

Fewer offers received

Could get lower than asking price

May have to make repairs and/or concessions

Seller's Market

More people buying homes than selling

Home sells quickly

Multiple offers likely

Could get more than asking price

Buyers willing to overlook repairs





Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings Months of Inventory		Sales		Market Climate	
	As of 9/7/24	Current Period Aug 2024	3 Month Trend	Current Period Aug 2024	6 Month Avg	
All Price Ranges	26	2.9	1.0	9	12	Seller's
< \$100,000	0	_	_	0	0	_
\$100,000 - \$200,000	0	_	_	0	0	_
\$200,000 - \$300,000	0	_	_	0	0	_
\$300,000 - \$400,000	3	1.5	0.4	2	2	• Seller's
\$400,000 - \$500,000	14	4.7	1.8	3	6	● Seller's
\$500,000 - \$600,000	7	2.3	1.0	3	2	● Seller's
\$600,000 - \$700,000	1	1.0	1.0	1	0	● Seller's
\$700,000 - \$800,000	1	-	0.5	0	0	_
\$800,000 - \$900,000	0	-	_	0	0	_
\$900,000 - \$1,000,000	0	-	-	0	0	_
> \$1,000,000	0	_	_	0	0	_
> \$1,000,000	0	_	_	0	0	_

Seller's Market

Less than 6 months of inventory

Balanced Market

Between 6-7 months of inventory

Buyer's Market

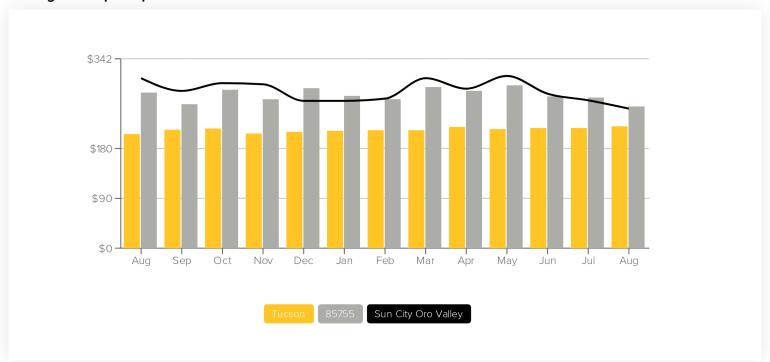
More than 7 months of inventory



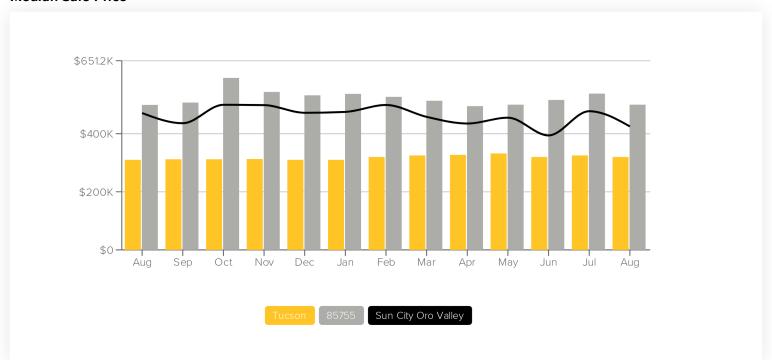
Compare Sun City Oro Valley to Zip Code and City

The charts below compare the average price per square foot and median sale price indicators of the neighborhood to its parent zip code and city.

Average Price per Square Foot



Median Sale Price







Statistics

Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in Sun City Oro Valley. The values are based on closed transactions in August 2024.

