

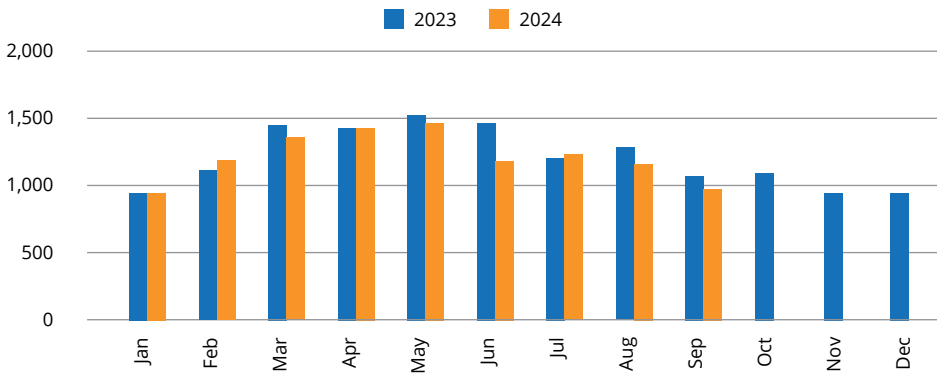


SMART MOVE.

2024 Third Quarter Housing Trends — Tucson and Southern Arizona

In the third quarter we saw a continued growth of listing inventory, now matching historically normal levels. Closed sales continue to trail slightly behind 2023 levels. Days on market inched higher than third quarter 2023 levels and the market is shifting to one of balance – favoring neither sellers nor buyers. Market trends can vary greatly by neighborhood and price, so always contact your Long Realty agent for market information in your area and how those trends may impact or benefit you.

Closed Sales — Tucson Area Residential



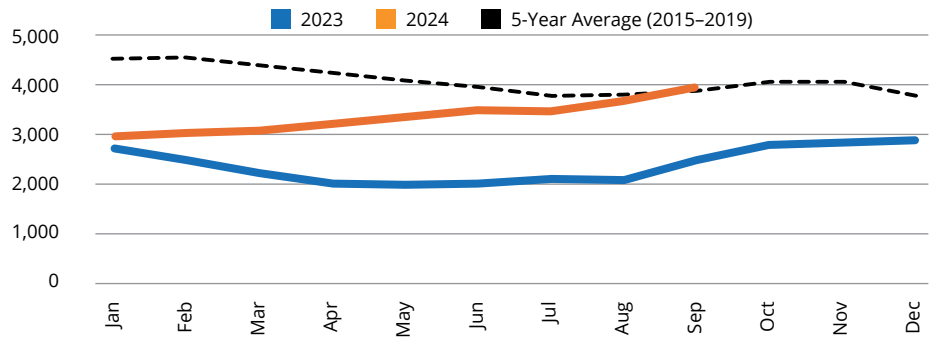
% Change vs YTD 2023

Tucson Area	↓	-4%
Oro Valley	↓	-19%
SaddleBrooke	↑	+20%
Marana	↑	+1%
Vail	↑	+16%
Sahuarita	↓	-14%
Green Valley	↓	-8%
Cochise County	↓	-13%

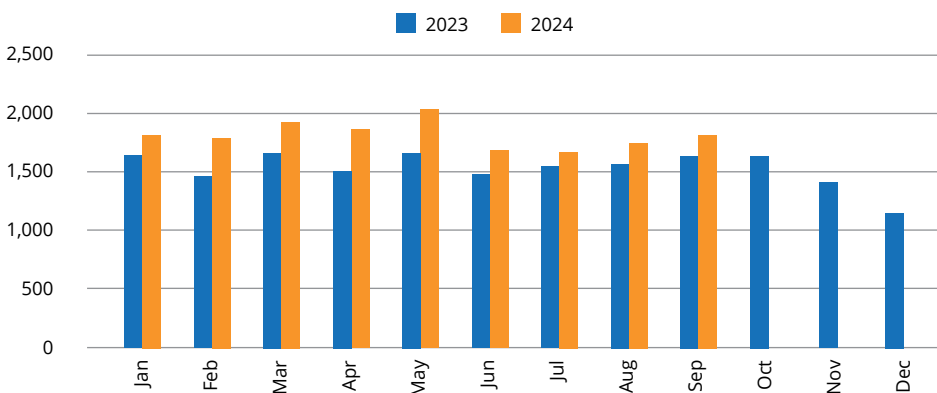
Sep 2024 % Change vs Sep 2023

Tucson Area	↑	+59%
Oro Valley	↑	+20%
SaddleBrooke	↑	+60%
Marana	↑	+31%
Vail	↑	+38%
Sahuarita	↑	+40%
Green Valley	↑	+76%
Cochise County	↑	+20%

Active Residential Inventory — Tucson Area



New Listings — Tucson Area Residential



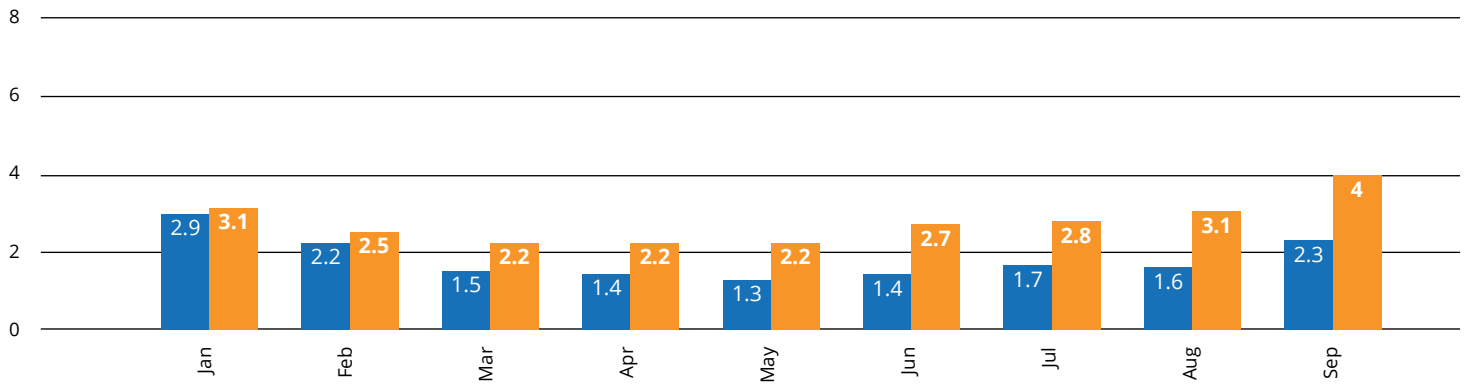
% Change vs YTD 2023

Tucson Area	↑	+16%
Oro Valley	↑	+95%
SaddleBrooke	↑	+27%
Marana	↑	+13%
Vail	↑	+33%
Sahuarita	↑	+3%
Green Valley	↑	+9%
Cochise County	↓	-2%



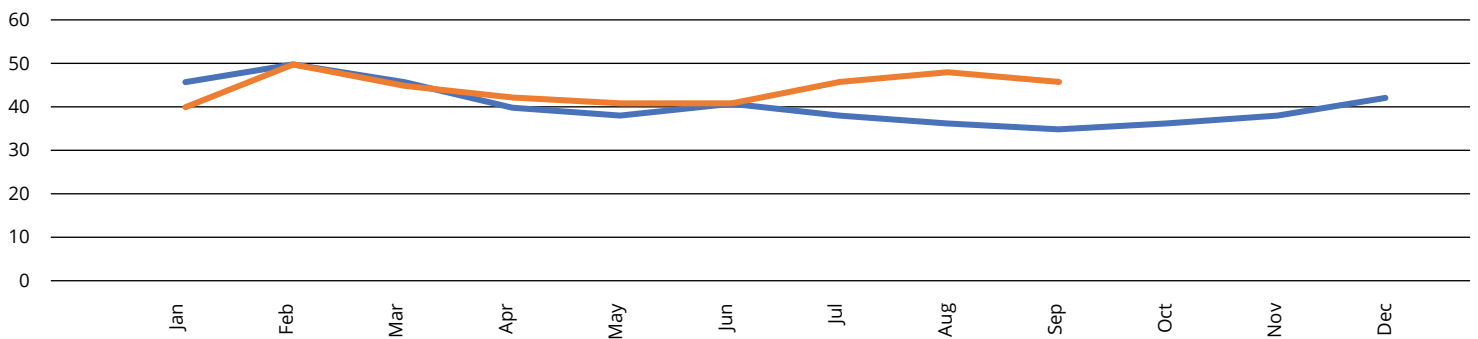
Months of Inventory — Tucson Area Residential YTD 2024 vs YTD 2023

■ 2023 ■ 2024

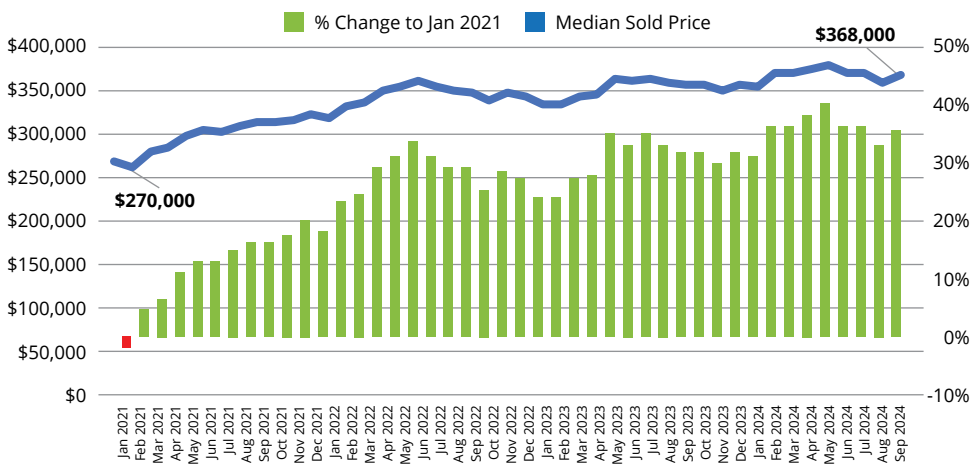


Average Days on Market — Tucson Area Residential

■ 2023 ■ 2024



Median Home Sold Price Trends — Tucson Area



Sep 2024 % Change vs Sep 2023

Tucson Area	↑	+3%
Oro Valley	↓	-1%
SaddleBrooke	↑	+14%
Marana	↓	-3%
Vail	↔	no change
Sahuarita	↑	+3%
Green Valley	↑	+9%
Cochise County	↑	+9%

Curious about what this means for your real estate goals?

Market conditions can vary for each neighborhood and community, so please reach out for the most current information and guidance for your area.



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Long Realty Company

Statistics based on information obtained from MLSSAZ and ARMLS on 10/24/2024 using TrendGraphix software. Information is believed to be reliable, but not guaranteed.