



# Community Market Report



**Stephen Woodall - Team Woodall**  
(520) 818-4504  
Stephen@TeamWoodall.com  
<https://TeamWoodall.com>

## Tucson Metro MLSSAZ Area, Arizona

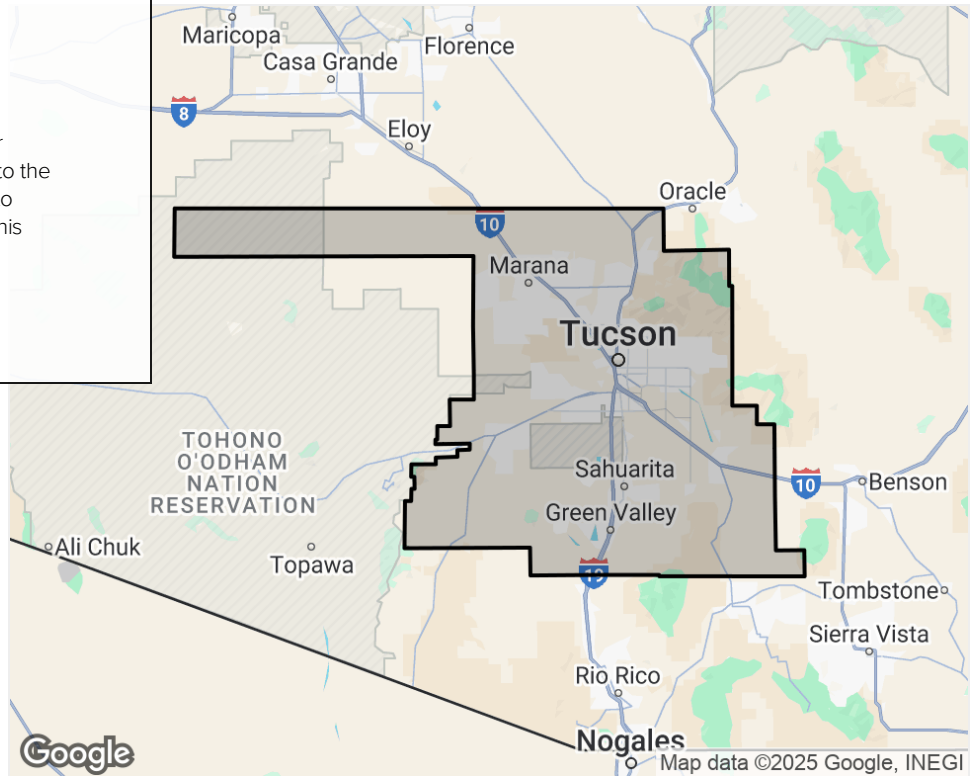
June 2025





## About Tucson Metro MLSSAZ Area

Welcome to your personalized market report for Tucson Metro MLSSAZ Area in Arizona. Dive into the latest market trends, insights, and key statistics to better understand the real estate landscape in this area.



Contact me to get  
the full Market  
Report and to learn  
more about Tucson  
Metro MLSSAZ Area.





# Market Summary

## All Property Types

## Recent Sales Trends

The statistics below highlight key market indicators for Tucson Metro MLSSAZ Area, Arizona. The data in the Sold Listings table is based on homes sold within the month of May 2025.

	Current Period May 2025	Last Month Apr 2025	Change From Last Month	Last Year May 2024	Change From Last Year
Homes Sold	1,350	1463	▼ 8%	1491	▼ 9%
Median Sale Price	\$373,300	\$365,500	▲ 2%	\$380,000	▼ 2%
Median List Price	\$379,495	\$374,900	▲ 1%	\$383,872	▼ 1%
Sale to List Price Ratio	98%	98%	0%	99%	▼ 1%
Sales Volume	\$616,309,563	\$651,620,022	▼ 5%	\$670,782,236	▼ 8%
Average Days on Market	52 days	55 days	▼ 3 days	43 days	▲ 9 days
Homes Sold Year to Date	6,391	5,041	▲ 27%	6,381	0%
For Sale at Month's End	4,832	4574	▲ 6%	3203	▲ 51%

## Current Market

The statistics below provide an up-to-date snapshot of the listed inventory as of June 3, 2025. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

4,812

Homes for Sale

1,685

Homes Under Contract

\$12,950,000

High Price

\$16,000

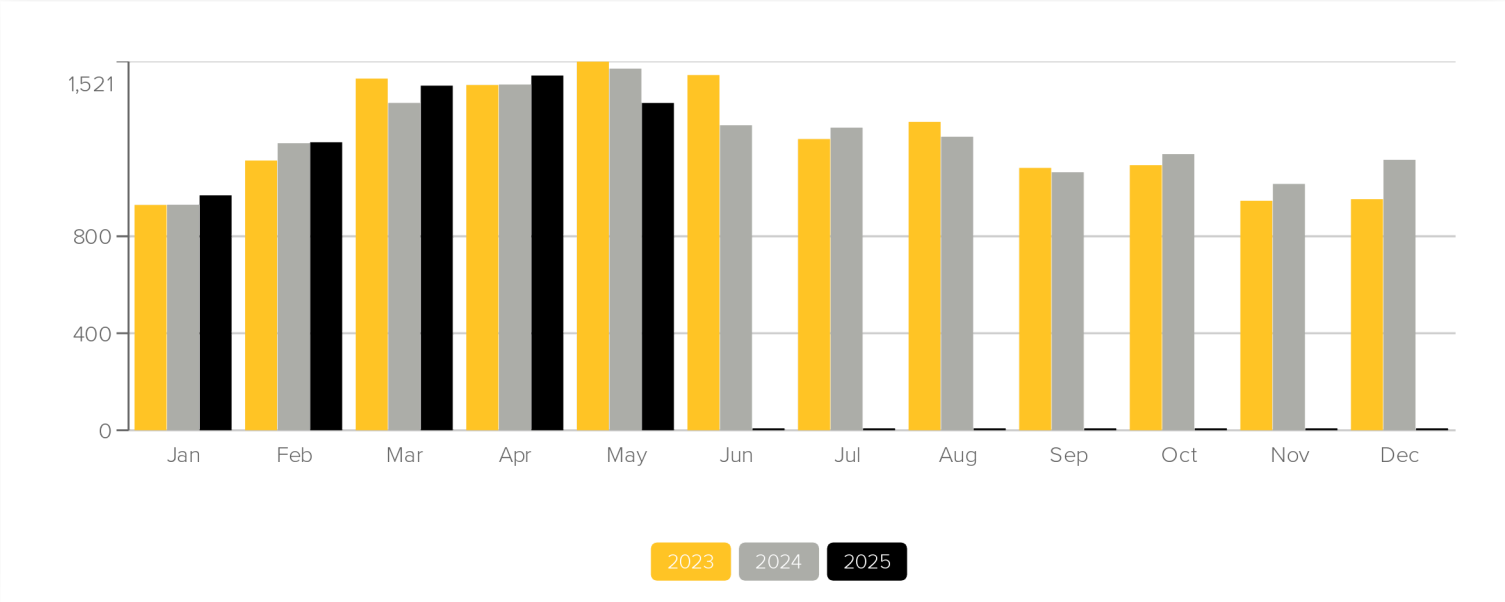
Low Price

\$385,000

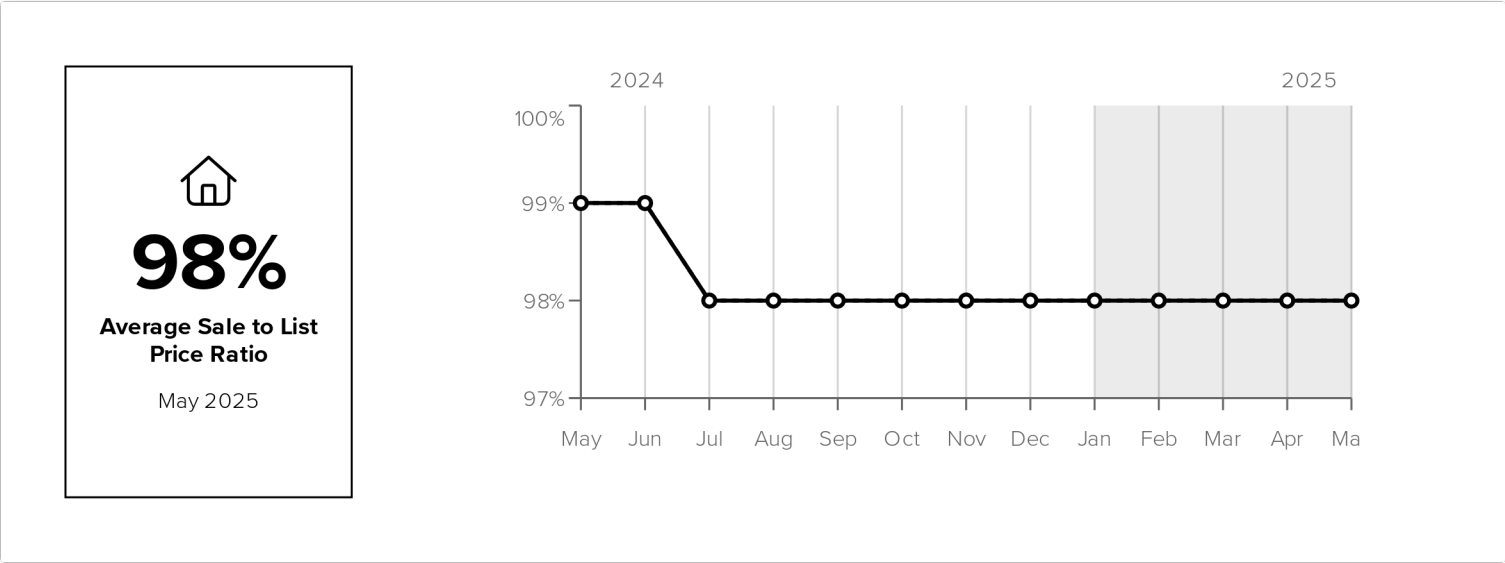
Median List Price



### Homes Sold

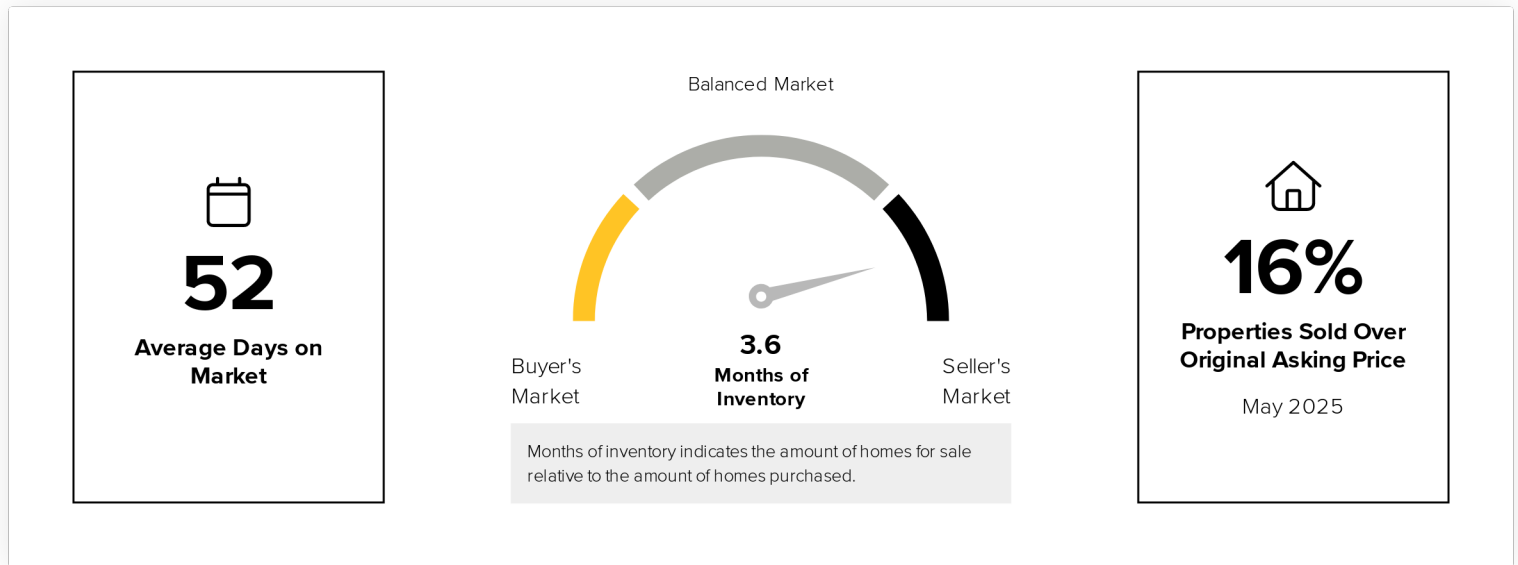


### Sale to List Price Ratio





# Market Conditions



## Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it  
Impacts  
Buyers

**Buyer's Market**  
More people selling homes than buying

**More homes to choose from**

**More negotiating power**

**Could spend less than asking price**

**Price restrictions**

**Rarely competing offers**

**Seller's Market**  
More people buying homes than selling

**Fewer homes to choose from**

**Less negotiating power**

**Need to be able to close quickly**

**Could spend more than asking price**

**Competition from other buyers**

How it  
Impacts  
Sellers

**Buyer's Market**  
More people selling homes than buying

**Takes more time to sell**

**Fewer offers received**

**Could get lower than asking price**

**May have to make repairs and/or concessions**

**Seller's Market**  
More people buying homes than selling

**Home sells quickly**

**Multiple offers likely**

**Could get more than asking price**

**Buyers willing to overlook repairs**



# Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory		Sales		Market Climate
		As of 6/3/25	Current Period May 2025	3 Month Trend	Current Period May 2025	6 Month Avg
All Price Ranges	4,604	3.6	1.1	1,296	1,194	Seller's
< \$100,000	30	5.0	1.3	6	7	● Balanced
\$100,000 - \$200,000	197	4.5	1.4	44	46	● Balanced
\$200,000 - \$300,000	588	2.5	0.8	239	225	● Seller's
\$300,000 - \$400,000	1,548	3.6	1.1	432	401	● Seller's
\$400,000 - \$500,000	856	3.6	1.2	236	214	● Seller's
\$500,000 - \$600,000	429	3.9	1.2	111	102	● Seller's
\$600,000 - \$700,000	276	4.1	1.4	67	61	● Balanced
\$700,000 - \$800,000	184	3.7	1.3	50	41	● Seller's
\$800,000 - \$900,000	116	3.9	1.4	30	26	● Seller's
\$900,000 - \$1,000,000	71	6.5	1.7	11	13	● Buyer's
> \$1,000,000	309	4.4	1.5	70	54	● Balanced

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

More than 6 months of inventory



# Statistics

## Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in Tucson Metro MLSSAZ Area, Arizona. The values are based on closed transactions in May 2025.

