



Community Market Report



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West Tucson MLS Area, Arizona

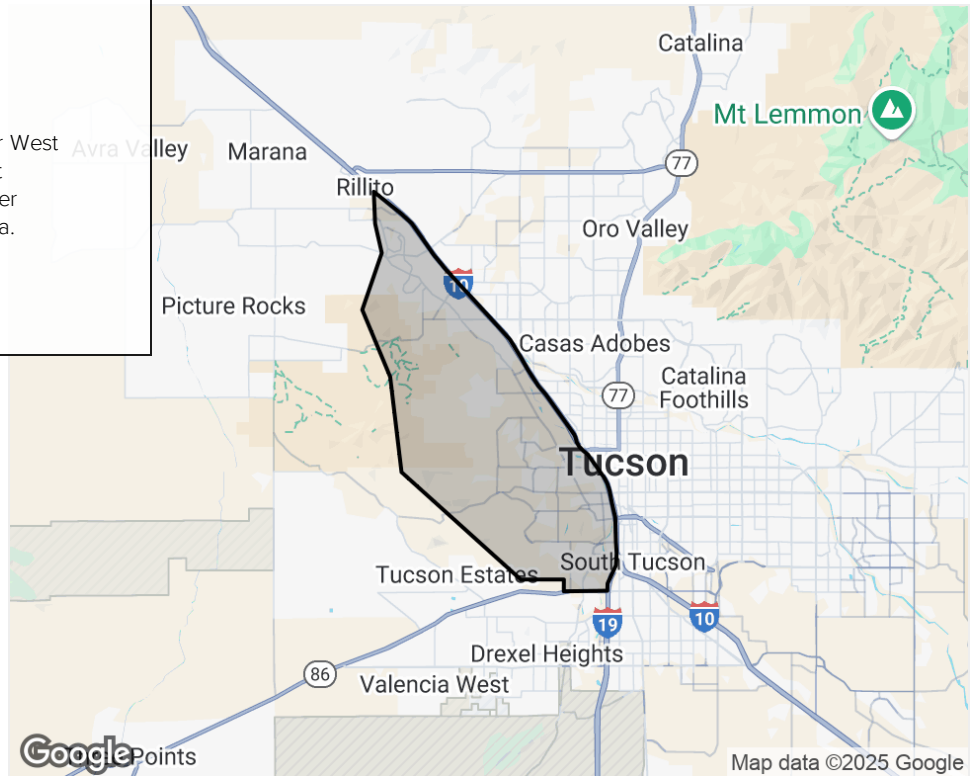
June 2025





About West Tucson MLS Area

Welcome to your personalized market report for West Tucson MLS Area in Arizona. Dive into the latest market trends, insights, and key statistics to better understand the real estate landscape in this area.



Contact me to get
the full Market
Report and to learn
more about West
Tucson MLS Area.





Market Summary

All Property Types

Recent Sales Trends

The statistics below highlight key market indicators for West Tucson MLS Area, Arizona. The data in the Sold Listings table is based on homes sold within the month of May 2025.

| | Current Period May 2025 | Last Month Apr 2025 | Change From Last Month | Last Year May 2024 | Change From Last Year |
|--------------------------|----------------------------|------------------------|---------------------------|-----------------------|--------------------------|
| Homes Sold | 71 | 83 | ▼ 14% | 92 | ▼ 23% |
| Median Sale Price | \$359,900 | \$387,500 | ▼ 7% | \$397,000 | ▼ 9% |
| Median List Price | \$364,900 | \$385,000 | ▼ 5% | \$399,500 | ▼ 9% |
| Sale to List Price Ratio | 99% | 98% | ▲ 1% | 99% | 0% |
| Sales Volume | \$33,248,653 | \$36,198,724 | ▼ 8% | \$38,883,730 | ▼ 14% |
| Average Days on Market | 46 days | 43 days | ▲ 3 days | 35 days | ▲ 11 days |
| Homes Sold Year to Date | 347 | 276 | ▲ 26% | 385 | ▼ 10% |
| For Sale at Month's End | 273 | 255 | ▲ 7% | 146 | ▲ 87% |

Current Market

The statistics below provide an up-to-date snapshot of the listed inventory as of June 3, 2025. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

280

Homes for Sale

91

Homes Under Contract

\$3,500,000

High Price

\$95,000

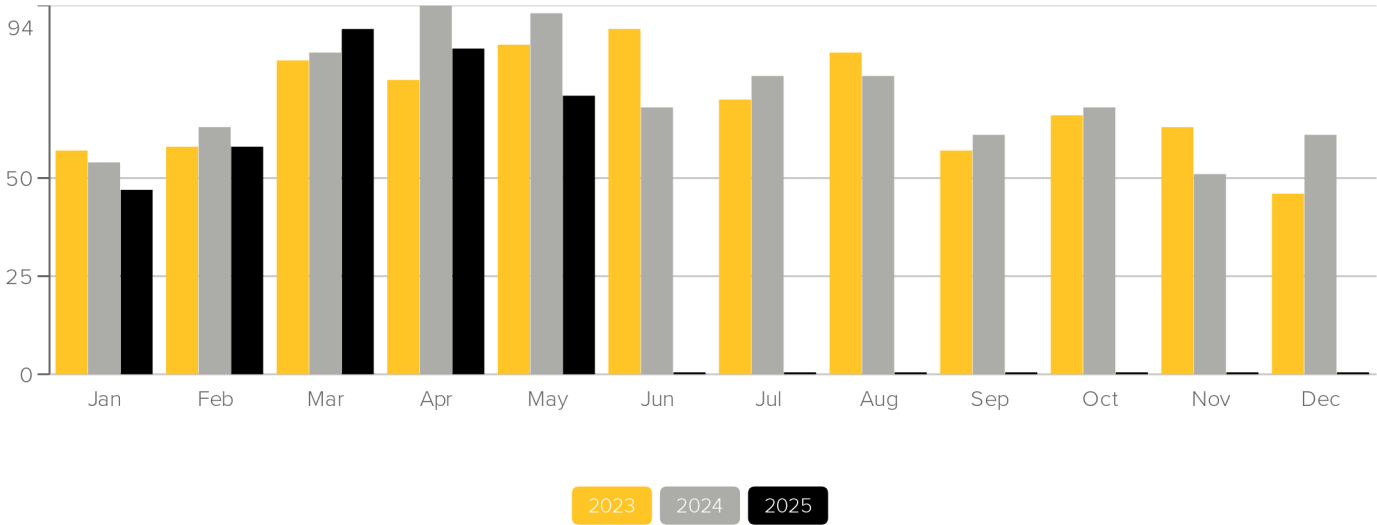
Low Price

\$399,000

Median List Price



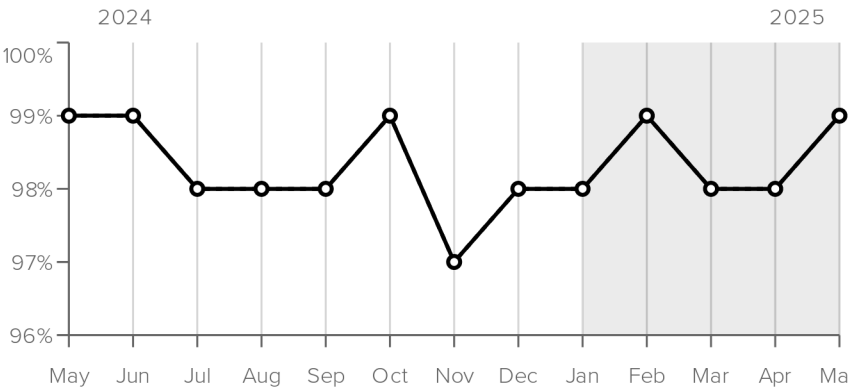
Homes Sold



Sale to List Price Ratio



99%
Average Sale to List
Price Ratio
May 2025





Market Conditions



Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it
Impacts
Buyers

Buyer's Market
More people selling homes than buying

More homes to choose from

More negotiating power

Could spend less than asking price

Price restrictions

Rarely competing offers

Seller's Market
More people buying homes than selling

Fewer homes to choose from

Less negotiating power

Need to be able to close quickly

Could spend more than asking price

Competition from other buyers

How it
Impacts
Sellers

Buyer's Market
More people selling homes than buying

Takes more time to sell

Fewer offers received

Could get lower than asking price

May have to make repairs and/or concessions

Seller's Market
More people buying homes than selling

Home sells quickly

Multiple offers likely

Could get more than asking price

Buyers willing to overlook repairs



Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

| Price Range | Active Listings | Months of Inventory | | Sales | | Market Climate |
|-------------------------|-----------------|---------------------|-------------------------|---------------|-------------------------|----------------|
| | | As of 6/3/25 | Current Period May 2025 | 3 Month Trend | Current Period May 2025 | 6 Month Avg |
| All Price Ranges | 272 | 3.9 | 1.1 | 70 | 67 | Seller's |
| < \$100,000 | 0 | — | — | 0 | 0 | — |
| \$100,000 - \$200,000 | 10 | 10.0 | 1.3 | 1 | 2 | ● Buyer's |
| \$200,000 - \$300,000 | 31 | 2.6 | 0.9 | 12 | 11 | ● Seller's |
| \$300,000 - \$400,000 | 97 | 3.2 | 1.2 | 30 | 22 | ● Seller's |
| \$400,000 - \$500,000 | 63 | 6.3 | 1.2 | 10 | 13 | ● Buyer's |
| \$500,000 - \$600,000 | 23 | 5.8 | 1.6 | 4 | 5 | ● Balanced |
| \$600,000 - \$700,000 | 10 | 3.3 | 0.8 | 3 | 4 | ● Seller's |
| \$700,000 - \$800,000 | 14 | 14.0 | 2.0 | 1 | 1 | ● Buyer's |
| \$800,000 - \$900,000 | 6 | 2.0 | 0.9 | 3 | 2 | ● Seller's |
| \$900,000 - \$1,000,000 | 1 | 1.0 | 0.1 | 1 | 1 | ● Seller's |
| > \$1,000,000 | 17 | 3.4 | 1.7 | 5 | 2 | ● Seller's |

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

More than 6 months of inventory



Statistics

Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in West Tucson MLS Area, Arizona. The values are based on closed transactions in May 2025.

