



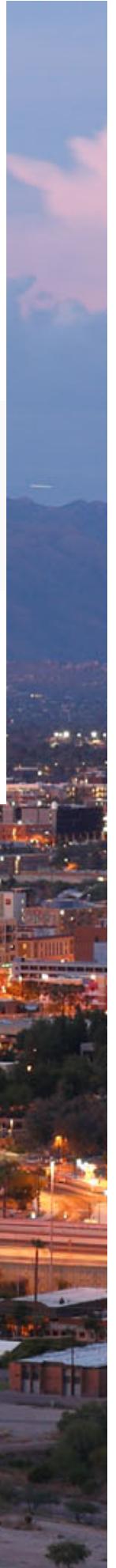
# Community Market Report



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## East Tucson MLS Area, Arizona

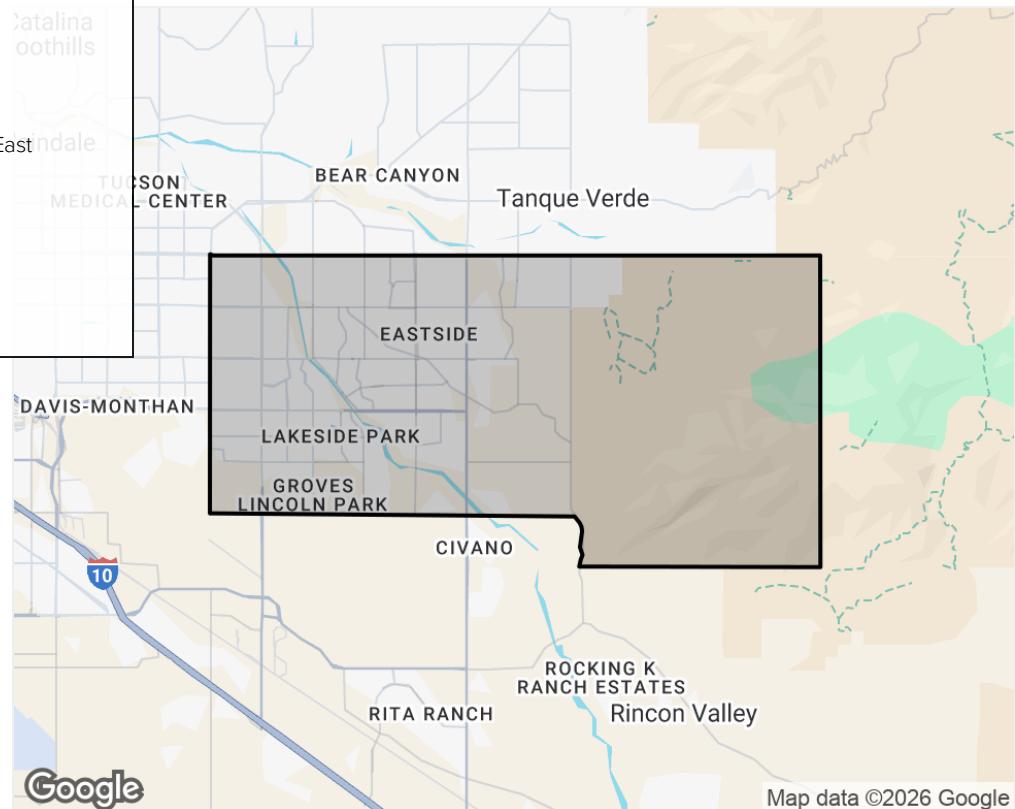
January 2026





## About East Tucson MLS Area

Welcome to your personalized market report for East Tucson MLS Area in Arizona. Dive into the latest market trends, insights, and key statistics to better understand the real estate landscape in this area.



Contact me to get  
the full Market  
Report and to learn  
more about East  
Tucson MLS Area.





# Market Summary - All Property Types

## Recent Sales Trends

The statistics below highlight key market indicators for East Tucson MLS Area, Arizona. The data in the Sold Listings table is based on homes sold within the month of December 2025.

	Current Period Dec 2025	Last Month Nov 2025	Change From Last Month	Last Year Dec 2024	Change From Last Year
<b>Homes Sold</b>	98	71	▲ 38%	94	▲ 4%
<b>Median Sale Price</b>	\$306,750	\$318,000	▼ 4%	\$317,950	▼ 4%
<b>Median List Price</b>	\$314,998	\$324,000	▼ 3%	\$323,450	▼ 3%
<b>Sale to List Price Ratio</b>	98%	98%	0%	98%	0%
<b>Sales Volume</b>	\$32,423,399	\$24,403,615	▲ 33%	\$32,878,800	▼ 1%
<b>Average Days on Market</b>	49 days	55 days	▼ 6 days	54 days	▼ 5 days
<b>Homes Sold Year to Date</b>	1,199	1,101	▲ 9%	1,331	▼ 10%
<b>For Sale at Month's End</b>	359	372	▼ 3%	249	▲ 44%

## Current Market

The statistics below provide an up-to-date snapshot of the listed inventory as of January 5, 2026. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

**319**  
Homes for Sale

**102**  
Homes Under Contract

**\$3,500,000**  
High Price

**\$15,000**  
Low Price

**\$309,000**  
Median List Price

Values pulled on 1/5/2026

**January 2026**

Data provided by Arizona Regional MLS Inc., and MLS of Southern Arizona. All information is deemed reliable but not guaranteed.

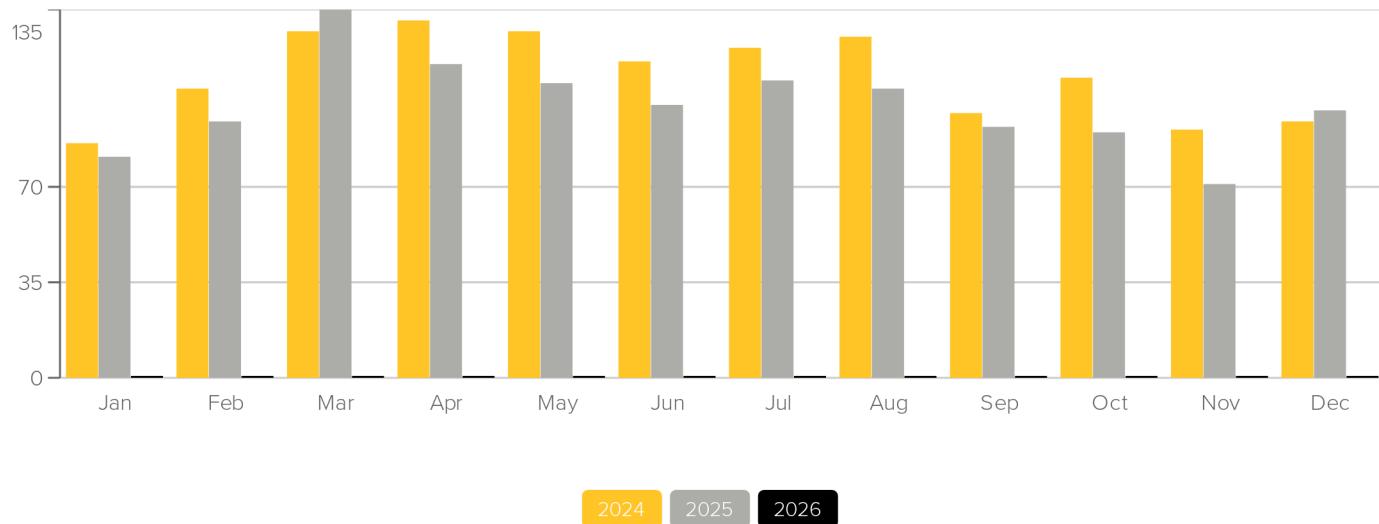
East Tucson MLS Area, Arizona -



Equal Housing Opportunity

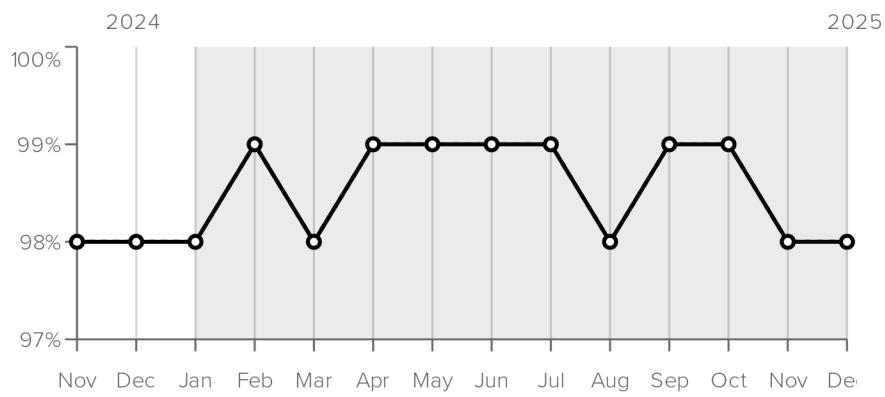


## Homes Sold



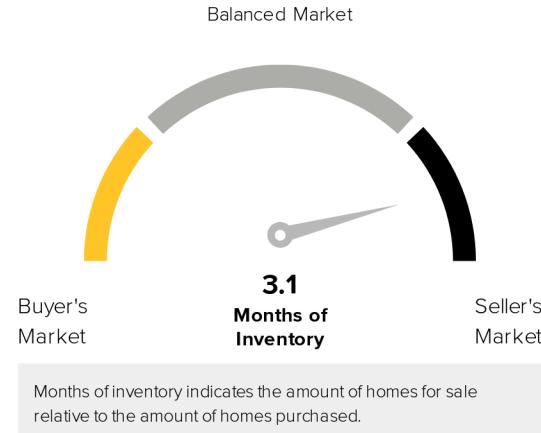
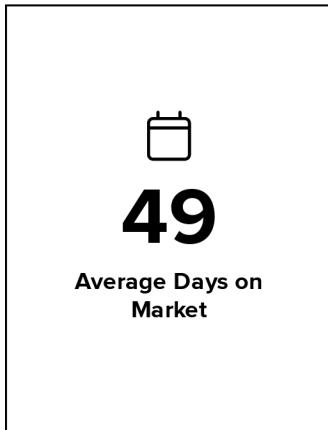
2024 2025 2026

## Sale to List Price Ratio





# Market Conditions



## Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it  
Impacts  
Buyers

### Buyer's Market

More people selling homes than buying

**More homes to choose from**

**Could spend less than asking price**

**Price restrictions**

**Rarely competing offers**

### Seller's Market

More people buying homes than selling

**Fewer homes to choose from**

**Need to be able to close quickly**

**Could spend more than asking price**

**Competition from other buyers**

How it  
Impacts  
Sellers

### Buyer's Market

More people selling homes than buying

**Takes more time to sell**

**Fewer offers received**

**Could get lower than asking price**

**May have to make repairs and/or concessions**

### Seller's Market

More people buying homes than selling

**Home sells quickly**

**Multiple offers likely**

**Could get more than asking price**

**Buyers willing to overlook repairs**



## Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory			Sales	Market Climate
		As of 1/5/26	Current Period Dec 2025	3 Month Trend		
<b>All Price Ranges</b>	294	3.1	1.1	95	94	Seller's
< \$75,000	0	0.0	0.0	1	0	● Seller's
\$75,000 - \$150,000	17	17.0	4.3	1	2	● Buyer's
\$150,000 - \$225,000	23	3.3	1.0	7	8	● Seller's
\$225,000 - \$300,000	80	2.6	1.1	31	26	● Seller's
\$300,000 - \$375,000	102	3.4	1.1	30	32	● Seller's
\$375,000 - \$450,000	40	2.4	1.1	17	12	● Seller's
\$450,000 - \$525,000	9	2.3	0.8	4	5	● Seller's
\$525,000 - \$600,000	2	—	2.0	0	1	—
\$600,000 - \$675,000	5	5.0	1.3	1	1	● Balanced
\$675,000 - \$750,000	2	—	2.0	0	0	—
> \$750,000	14	4.7	2.3	3	2	● Balanced

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

More than 6 months of inventory



# Statistics

## Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in East Tucson MLS Area, Arizona. The values are based on closed transactions in December 2025.

