



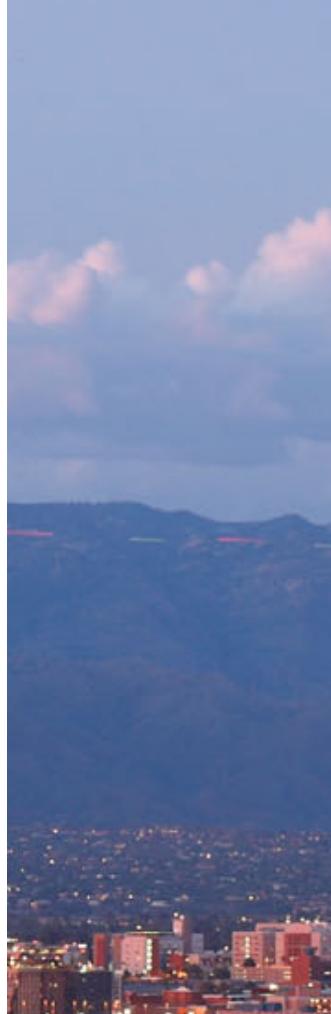
Community Market Report



Stephen Woodall - Team Woodall
(520) 818-4504
Stephen@TeamWoodall.com
<https://TeamWoodall.com>

West Tucson MLS Area, Arizona

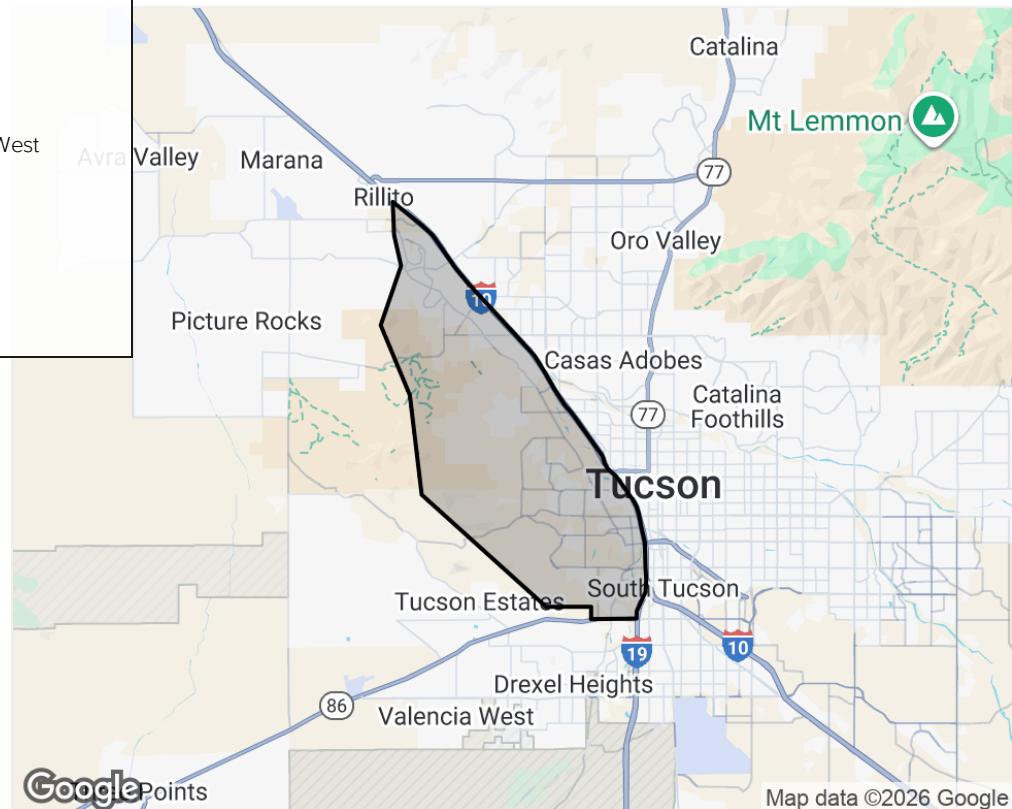
January 2026





About West Tucson MLS Area

Welcome to your personalized market report for West Tucson MLS Area in Arizona. Dive into the latest market trends, insights, and key statistics to better understand the real estate landscape in this area.



Contact me to get
the full Market
Report and to learn
more about West
Tucson MLS Area.





Market Summary - All Property Types

Recent Sales Trends

The statistics below highlight key market indicators for West Tucson MLS Area, Arizona. The data in the Sold Listings table is based on homes sold within the month of December 2025.

	Current Period Dec 2025	Last Month Nov 2025	Change From Last Month	Last Year Dec 2024	Change From Last Year
Homes Sold	71	44	▲ 61%	61	▲ 16%
Median Sale Price	\$353,300	\$352,500	0%	\$400,000	▼ 12%
Median List Price	\$355,000	\$357,500	▼ 1%	\$400,000	▼ 11%
Sale to List Price Ratio	98%	98%	0%	98%	0%
Sales Volume	\$30,787,320	\$19,875,640	▲ 55%	\$27,993,779	▲ 10%
Average Days on Market	72 days	59 days	▲ 13 days	52 days	▲ 20 days
Homes Sold Year to Date	799	728	▲ 10%	837	▼ 5%
For Sale at Month's End	287	289	▼ 1%	184	▲ 56%

Current Market

The statistics below provide an up-to-date snapshot of the listed inventory as of January 5, 2026. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

242

Homes for Sale

63

Homes Under Contract

\$3,165,000

High Price

\$150,000

Low Price

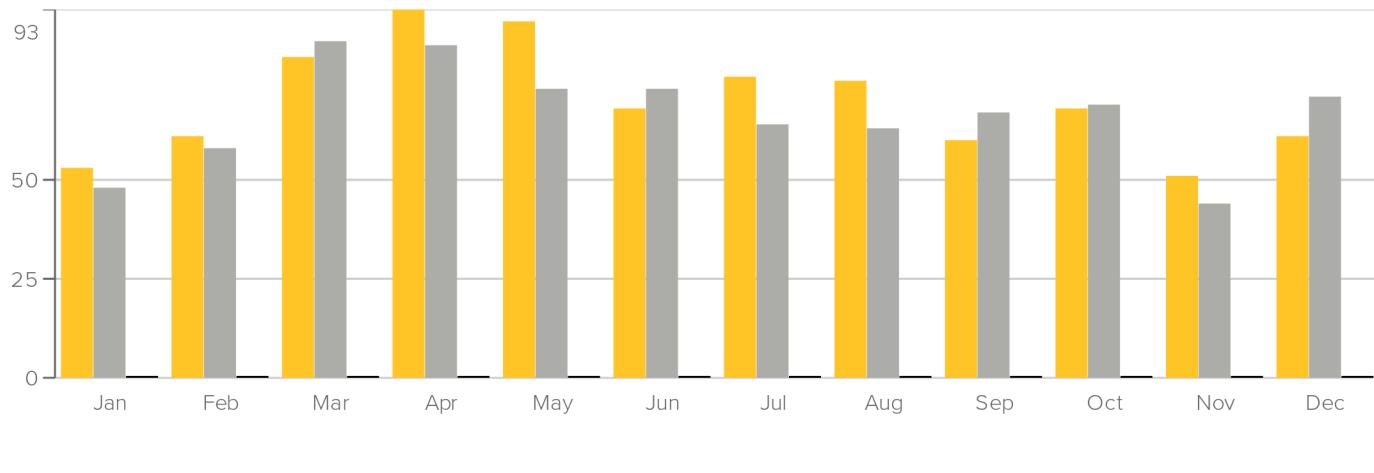
\$401,530

Median List Price

Values pulled on 1/5/2026

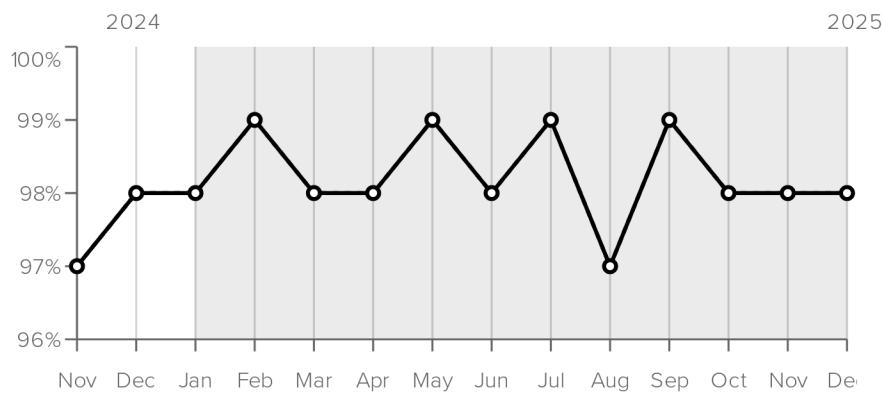


Homes Sold



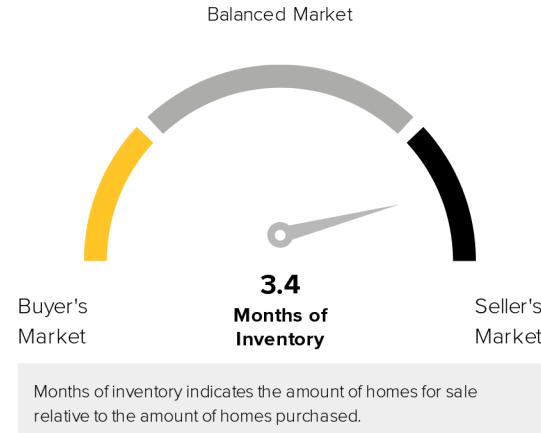
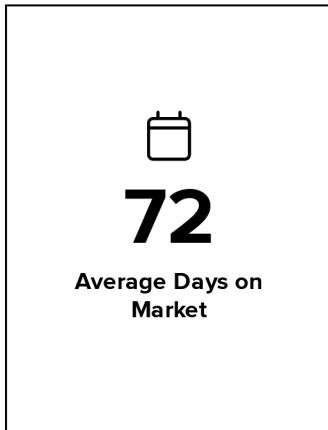
2024 2025 2026

Sale to List Price Ratio





Market Conditions



Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it
Impacts
Buyers

Buyer's Market

More people selling homes than buying

More homes to choose from

Could spend less than asking price

Price restrictions

Rarely competing offers

Seller's Market

More people buying homes than selling

Fewer homes to choose from

Need to be able to close quickly

Could spend more than asking price

Competition from other buyers

How it
Impacts
Sellers

Buyer's Market

More people selling homes than buying

Takes more time to sell

Fewer offers received

Could get lower than asking price

May have to make repairs and/or concessions

Seller's Market

More people buying homes than selling

Home sells quickly

Multiple offers likely

Could get more than asking price

Buyers willing to overlook repairs



Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory			Sales	Market Climate
		As of 1/5/26	Current Period Dec 2025	3 Month Trend		
All Price Ranges	238	3.4	—	1.3	70	62
< \$100,000	0	—	—	—	0	—
\$100,000 - \$200,000	9	3.0	—	1.3	3	3
\$200,000 - \$300,000	32	2.9	—	0.9	11	11
\$300,000 - \$400,000	67	2.2	—	1.0	31	24
\$400,000 - \$500,000	48	5.3	—	1.5	9	12
\$500,000 - \$600,000	23	3.3	—	1.9	7	3
\$600,000 - \$700,000	12	12.0	—	1.3	1	2
\$700,000 - \$800,000	9	4.5	—	2.3	2	1
\$800,000 - \$900,000	7	7.0	—	2.3	1	1
\$900,000 - \$1,000,000	9	3.0	—	3.0	3	0
> \$1,000,000	22	11.0	—	3.1	2	2

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

More than 6 months of inventory



Statistics

Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in West Tucson MLS Area, Arizona. The values are based on closed transactions in December 2025.

