



Neighborhood Market Report



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Rancho Vistoso

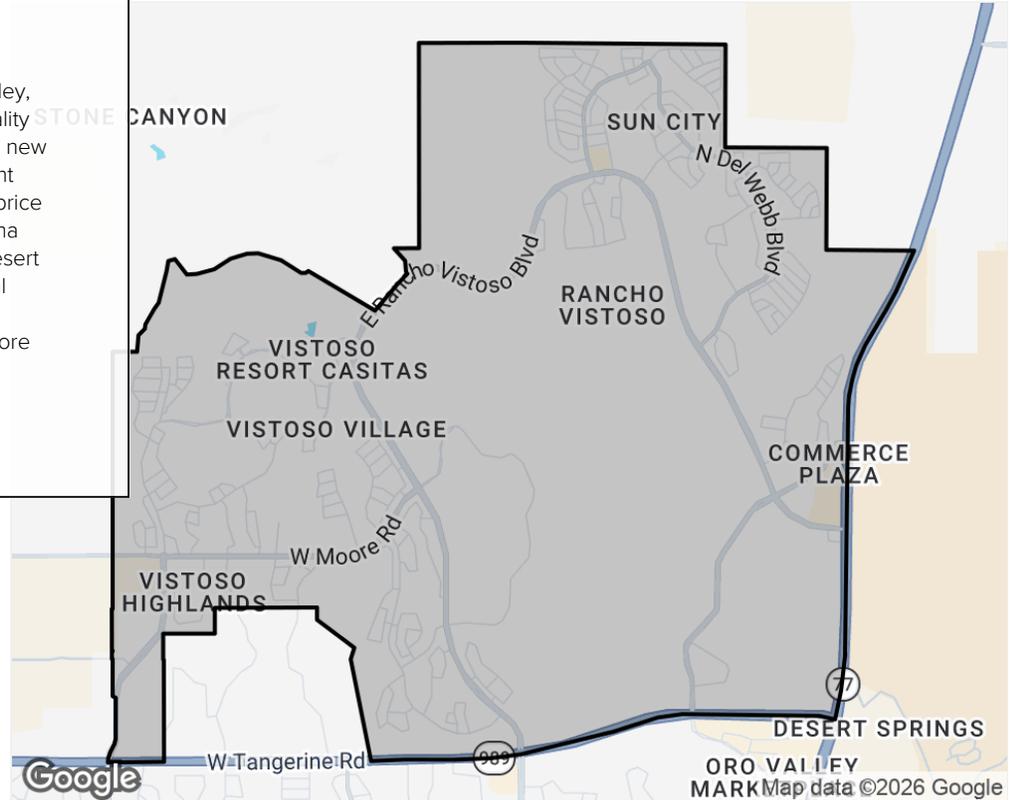
Oro Valley, Arizona

March 2026



About Rancho Vistoso

A master-planned community in northern Oro Valley, Rancho Vistoso is held in high esteem for the quality and variety of its many homes. These encompass new constructions, condominiums, golf course-adjacent properties, townhomes, and more, all at variable price points. Rancho Vistoso's close proximity to Catalina State Park suffuses the entire area with vibrant desert scenery. Residents enjoy easy access to essential retail destinations at the nearby Oro Valley Marketplace, as well as parks, hiking trails, and more embedded in the community itself.



Contact me to get
the full Market Report
and to learn more
about Rancho
Vistoso.





Market Summary - All Property Types

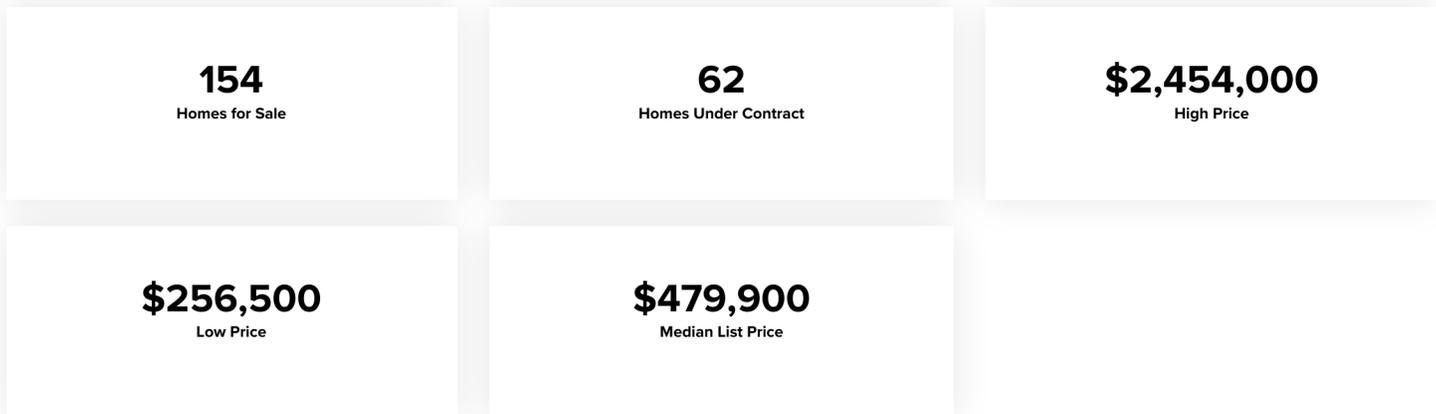
Recent Sales Trends

The statistics below highlight key market indicators for Rancho Vistoso. The data in the Sold Listings table is based on homes sold within the month of February 2026.

	Current Period Feb 2026	Last Month Jan 2026	Change From Last Month	Last Year Feb 2025	Change From Last Year
Homes Sold	38	22	▲ 73%	46	▼ 17%
Median Sale Price	\$509,000	\$487,500	▲ 4%	\$459,500	▲ 11%
Median List Price	\$512,500	\$495,500	▲ 3%	\$464,500	▲ 10%
Sale to List Price Ratio	98%	98%	0%	98%	0%
Sales Volume	\$19,584,005	\$11,685,824	▲ 68%	\$25,399,730	▼ 23%
Average Days on Market	74 days	70 days	▲ 4 days	60 days	▲ 14 days
Homes Sold Year to Date	60	22	▲ 173%	80	▼ 25%
For Sale at Month's End	156	142	▲ 10%	113	▲ 38%

Current Market

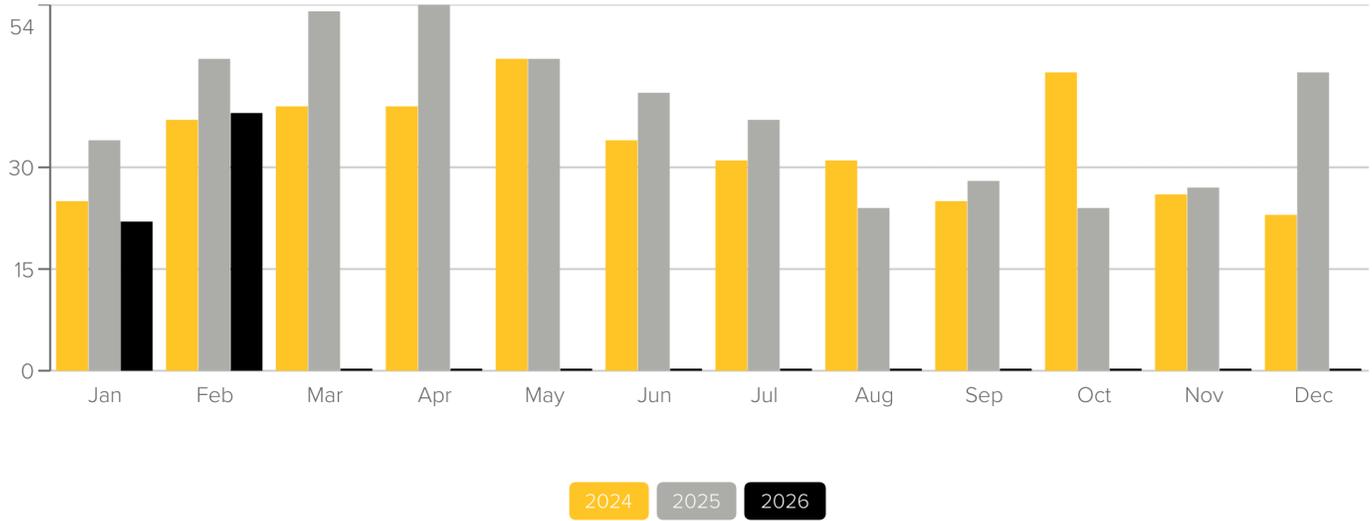
The statistics below provide an up-to-date snapshot of the listed inventory as of March 4, 2026. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.



Values pulled on 3/4/2026



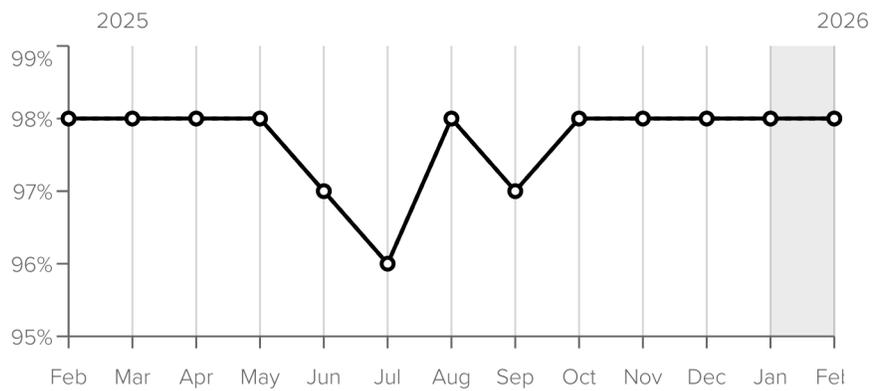
Homes Sold



Sale to List Price Ratio

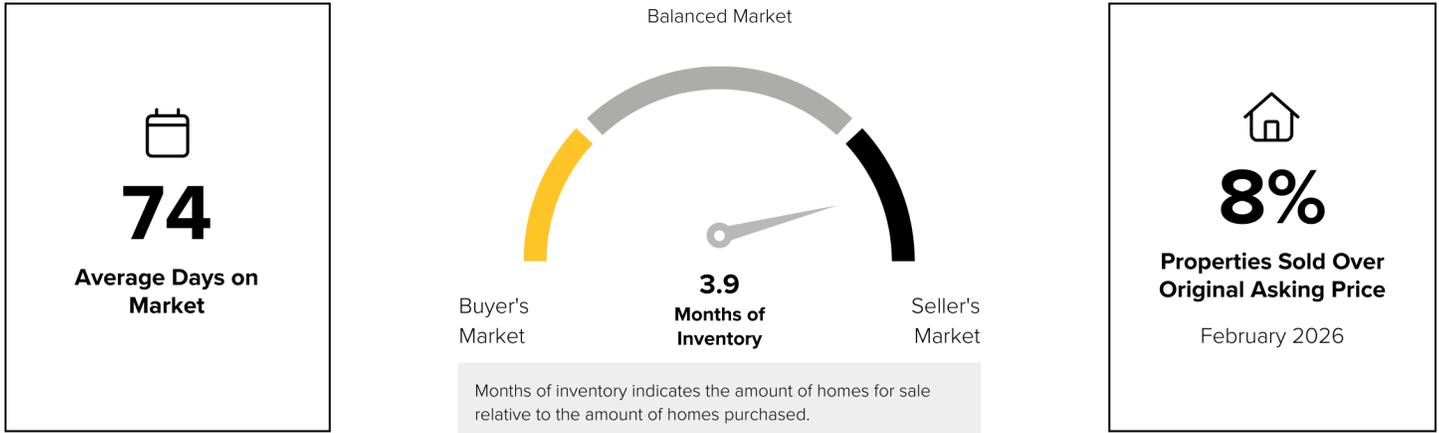


98%
 Average Sale to List Price Ratio
 February 2026





Market Conditions



Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it Impacts Buyers	<p>Buyer's Market More people selling homes than buying</p> <ul style="list-style-type: none"> More homes to choose from Could spend less than asking price Price restrictions Rarely competing offers 	<p>Seller's Market More people buying homes than selling</p> <ul style="list-style-type: none"> Fewer homes to choose from Need to be able to close quickly Could spend more than asking price Competition from other buyers
	<p>Buyer's Market More people selling homes than buying</p> <ul style="list-style-type: none"> Takes more time to sell Fewer offers received Could get lower than asking price May have to make repairs and/or concessions 	<p>Seller's Market More people buying homes than selling</p> <ul style="list-style-type: none"> Home sells quickly Multiple offers likely Could get more than asking price Buyers willing to overlook repairs



Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory			Sales		Market Climate
		As of 3/4/26	Current Period Feb 2026	3 Month Trend	Current Period Feb 2026	6 Month Avg	
All Price Ranges	154	3.9	1.5	39	31	Seller's	
< \$100,000	0	—	—	0	0	—	
\$100,000 - \$200,000	0	—	—	0	0	—	
\$200,000 - \$300,000	2	2.0	1.0	1	0	● Seller's	
\$300,000 - \$400,000	36	4.0	1.5	9	8	● Balanced	
\$400,000 - \$500,000	47	5.2	1.7	9	7	● Balanced	
\$500,000 - \$600,000	16	1.6	0.6	10	7	● Seller's	
\$600,000 - \$700,000	19	2.7	1.4	7	3	● Seller's	
\$700,000 - \$800,000	13	13.0	4.3	1	1	● Buyer's	
\$800,000 - \$900,000	9	9.0	9.0	1	0	● Buyer's	
\$900,000 - \$1,000,000	5	—	2.5	0	0	—	
> \$1,000,000	7	7.0	3.5	1	1	● Buyer's	

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

More than 6 months of inventory

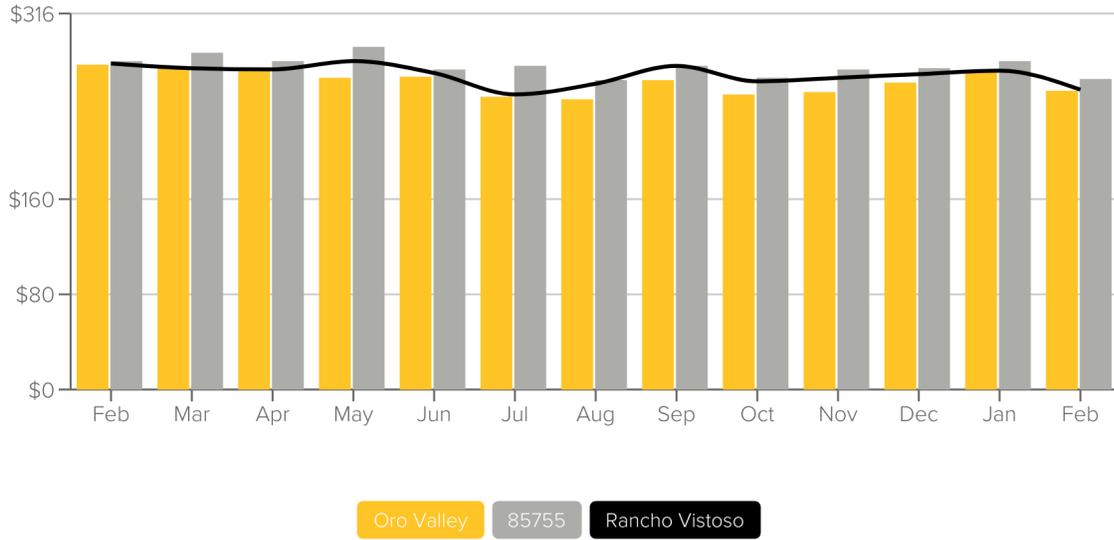




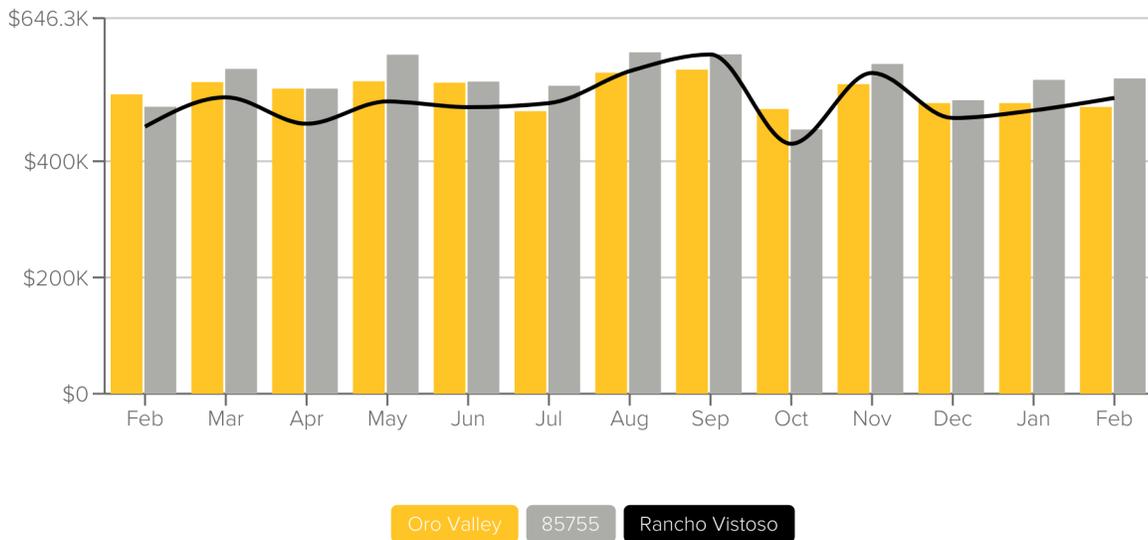
Compare Rancho Vistoso to Zip Code and City

The charts below compare the average price per square foot and median sale price indicators of the neighborhood to its parent zip code and city.

Average Price per Square Foot



Median Sale Price





Statistics

Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in Rancho Vistoso. The values are based on closed transactions in February 2026.

