



# Neighborhood Market Report



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## **Continental Ranch**

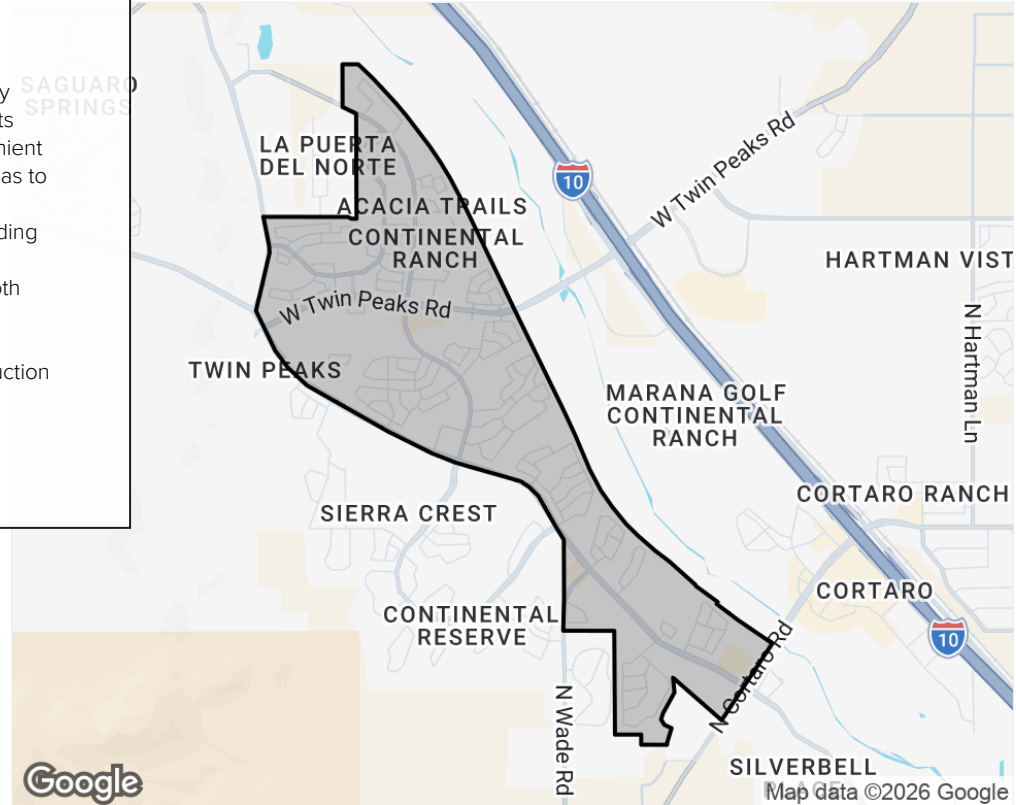
Tucson, Arizona

April 2026



## About Continental Ranch

Continental Ranch is a premier Marana community located at the foothills of the Tucson Mountains. Its proximity to Interstate 10 gives residents a convenient avenue to explore everything Southern Arizona has to offer; closer to home, it features many fantastic amenities just beyond residents' doorsteps, including parks, baseball and soccer fields, and two pool facilities. Homes in the area are constructed in both the Santa Fe style and more contemporary architectural styles. Continental Ranch is ever-expanding, with new residential and retail construction enriching the community on a regular basis.



Scan to view the full digital market report for Continental Ranch.





# Market Summary - All Property Types

## Recent Sales Trends

The statistics below highlight key market indicators for Continental Ranch. The data in the Sold Listings table is based on homes sold within the month of March 2026.

	Current Period Mar 2026	Last Month Feb 2026	Change From Last Month	Last Year Mar 2025	Change From Last Year
<b>Homes Sold</b>	16	10	▲ 60%	19	▼ 16%
<b>Median Sale Price</b>	\$338,750	\$347,500	▼ 3%	\$370,000	▼ 8%
<b>Median List Price</b>	\$347,450	\$359,950	▼ 3%	\$380,000	▼ 9%
<b>Sale to List Price Ratio</b>	99%	98%	▲ 1%	99%	0%
<b>Sales Volume</b>	\$5,804,000	\$3,737,900	▲ 55%	\$7,104,900	▼ 18%
<b>Average Days on Market</b>	54 days	56 days	▼ 2 days	57 days	▼ 3 days
<b>Homes Sold Year to Date</b>	35	19	▲ 84%	39	▼ 10%
<b>For Sale at Month's End</b>	43	54	▼ 20%	61	▼ 30%

## Current Market

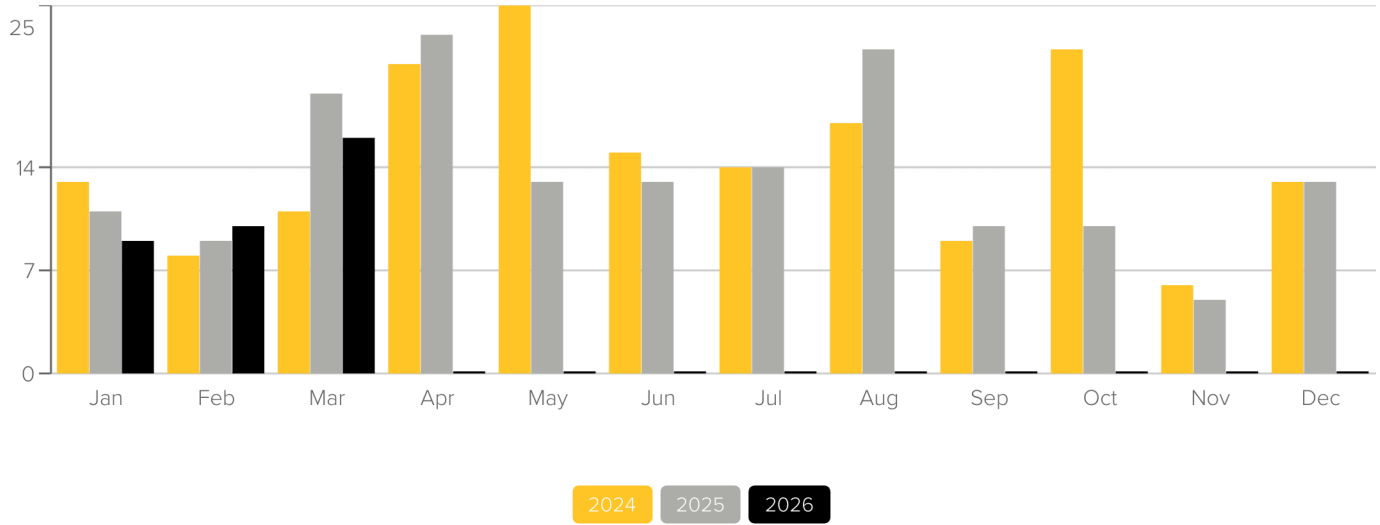
The statistics below provide an up-to-date snapshot of the listed inventory as of April 3, 2026. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

<b>47</b> Homes for Sale	<b>23</b> Homes Under Contract	<b>\$649,000</b> High Price
<b>\$280,000</b> Low Price	<b>\$376,950</b> Median List Price	

Values pulled on 4/3/2026



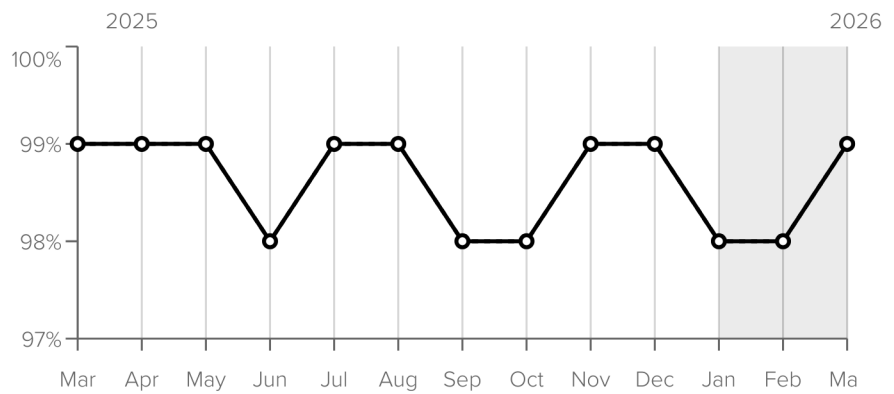
**Homes Sold**



**Sale to List Price Ratio**

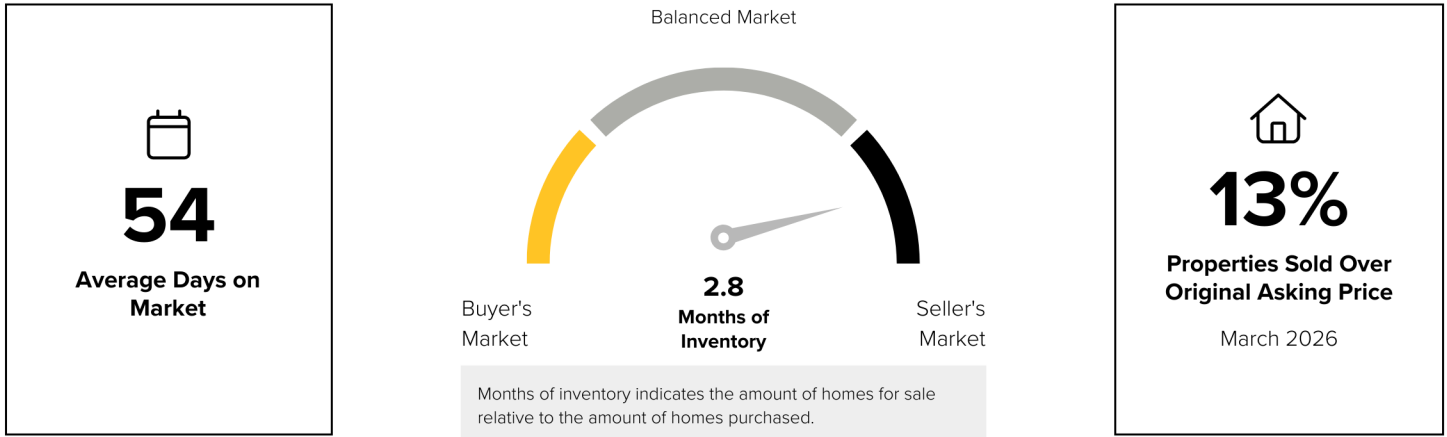


**99%**  
 Average Sale to List Price Ratio  
 March 2026





# Market Conditions



## Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it Impacts Buyers	<p><b>Buyer's Market</b> More people selling homes than buying</p> <ul style="list-style-type: none"> <li>More homes to choose from</li> <li>Could spend less than asking price</li> <li>Price restrictions</li> <li>Rarely competing offers</li> </ul>	<p><b>Seller's Market</b> More people buying homes than selling</p> <ul style="list-style-type: none"> <li>Fewer homes to choose from</li> <li>Need to be able to close quickly</li> <li>Could spend more than asking price</li> <li>Competition from other buyers</li> </ul>
	<p><b>Buyer's Market</b> More people selling homes than buying</p> <ul style="list-style-type: none"> <li>Takes more time to sell</li> <li>Fewer offers received</li> <li>Could get lower than asking price</li> <li>May have to make repairs and/or concessions</li> </ul>	<p><b>Seller's Market</b> More people buying homes than selling</p> <ul style="list-style-type: none"> <li>Home sells quickly</li> <li>Multiple offers likely</li> <li>Could get more than asking price</li> <li>Buyers willing to overlook repairs</li> </ul>
How it Impacts Sellers		



## Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory			Sales		Market Climate
		As of 4/3/26	Current Period Mar 2026	3 Month Trend	Current Period Mar 2026	6 Month Avg	
<b>All Price Ranges</b>	47	2.8	1.3	17	11	Seller's	
< \$300,000	2	2.0	0.7	1	1	● Seller's	
\$300,000 - \$600,000	45	2.8	1.4	16	9	● Seller's	
\$600,000 - \$900,000	0	—	0.0	0	0	—	
\$900,000 - \$1,200,000	0	—	—	0	0	—	
\$1,200,000 - \$1,500,000	0	—	—	0	0	—	
\$1,500,000 - \$1,800,000	0	—	—	0	0	—	
\$1,800,000 - \$2,100,000	0	—	—	0	0	—	
\$2,100,000 - \$2,400,000	0	—	—	0	0	—	
\$2,400,000 - \$2,700,000	0	—	—	0	0	—	
\$2,700,000 - \$3,000,000	0	—	—	0	0	—	
> \$3,000,000	0	—	—	0	0	—	

**Seller's Market**

Less than 4 months of inventory

**Balanced Market**

Between 4-6 months of inventory

**Buyer's Market**

More than 6 months of inventory

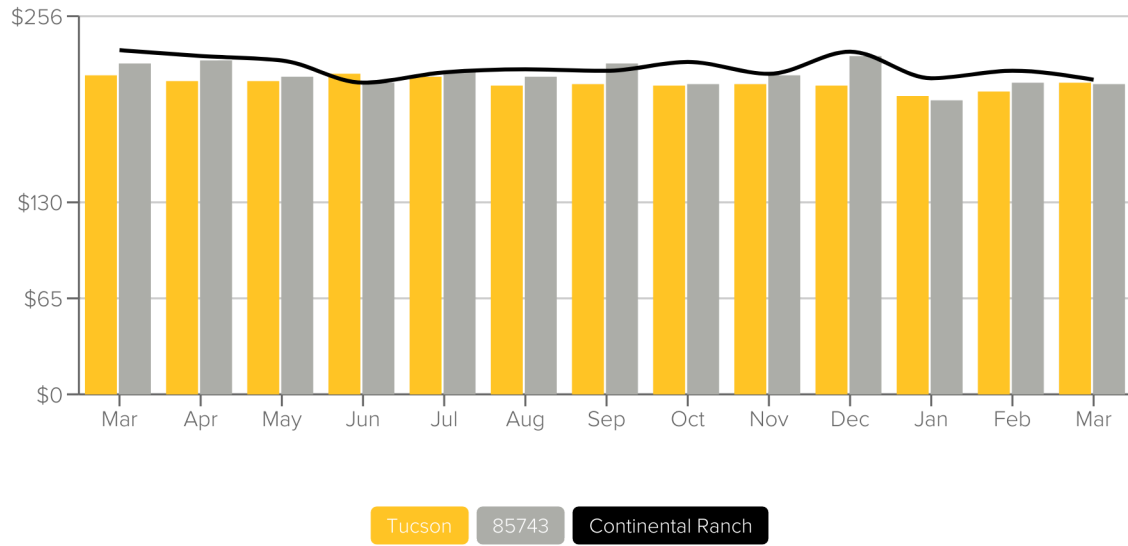




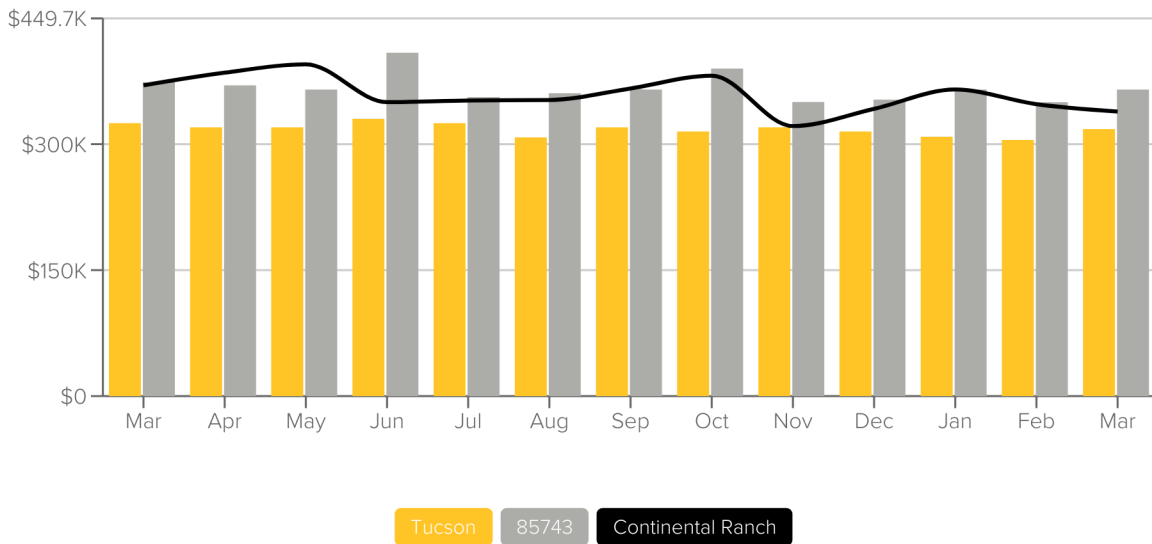
# Compare Continental Ranch to Zip Code and City

The charts below compare the average price per square foot and median sale price indicators of the neighborhood to its parent zip code and city.

## Average Price per Square Foot



## Median Sale Price





# Statistics

## Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in Continental Ranch. The values are based on closed transactions in March 2026.

