



Neighborhood Market Report



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Rancho Vistoso

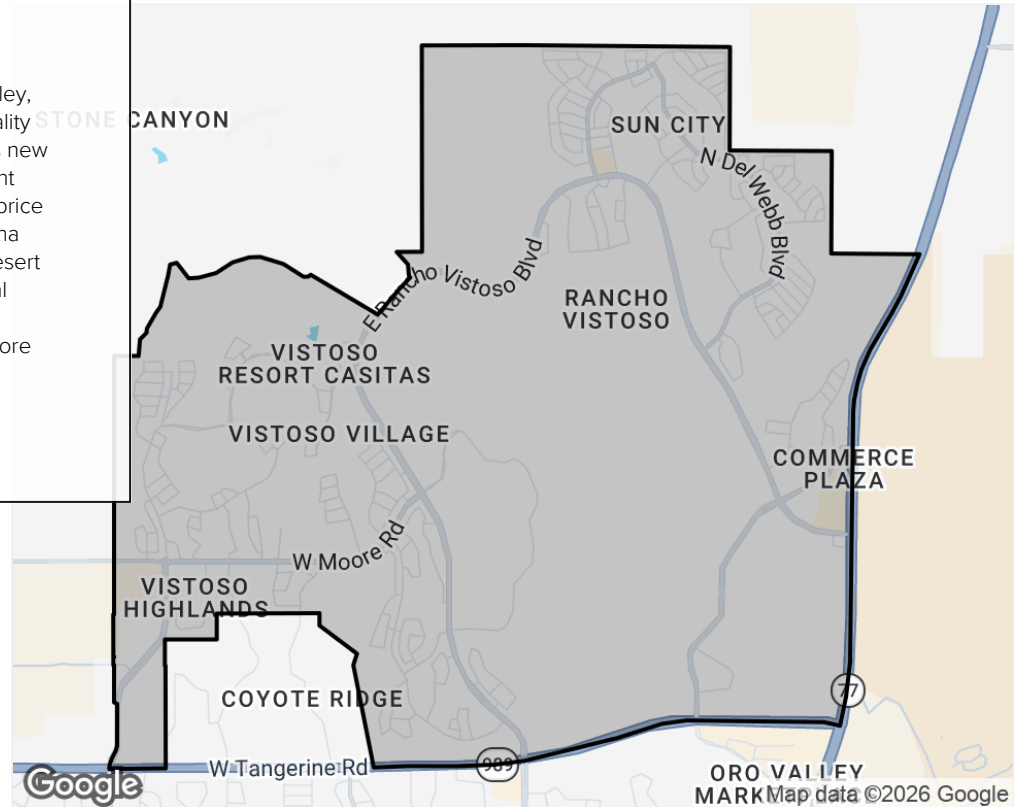
Oro Valley, Arizona

April 2026



About Rancho Vistoso

A master-planned community in northern Oro Valley, Rancho Vistoso is held in high esteem for the quality and variety of its many homes. These encompass new constructions, condominiums, golf course-adjacent properties, townhomes, and more, all at variable price points. Rancho Vistoso's close proximity to Catalina State Park suffuses the entire area with vibrant desert scenery. Residents enjoy easy access to essential retail destinations at the nearby Oro Valley Marketplace, as well as parks, hiking trails, and more embedded in the community itself.



Scan to view the full digital market report for Rancho Vistoso.





Market Summary - All Property Types

Recent Sales Trends

The statistics below highlight key market indicators for Rancho Vistoso. The data in the Sold Listings table is based on homes sold within the month of March 2026.

	Current Period Mar 2026	Last Month Feb 2026	Change From Last Month	Last Year Mar 2025	Change From Last Year
Homes Sold	51	41	▲ 24%	53	▼ 4%
Median Sale Price	\$420,000	\$523,000	▼ 20%	\$510,000	▼ 18%
Median List Price	\$439,000	\$526,000	▼ 17%	\$525,000	▼ 16%
Sale to List Price Ratio	98%	98%	0%	98%	0%
Sales Volume	\$23,925,673	\$21,314,005	▲ 12%	\$31,967,770	▼ 25%
Average Days on Market	79 days	74 days	▲ 5 days	44 days	▲ 35 days
Homes Sold Year to Date	114	63	▲ 81%	133	▼ 14%
For Sale at Month's End	165	156	▲ 6%	109	▲ 51%

Current Market

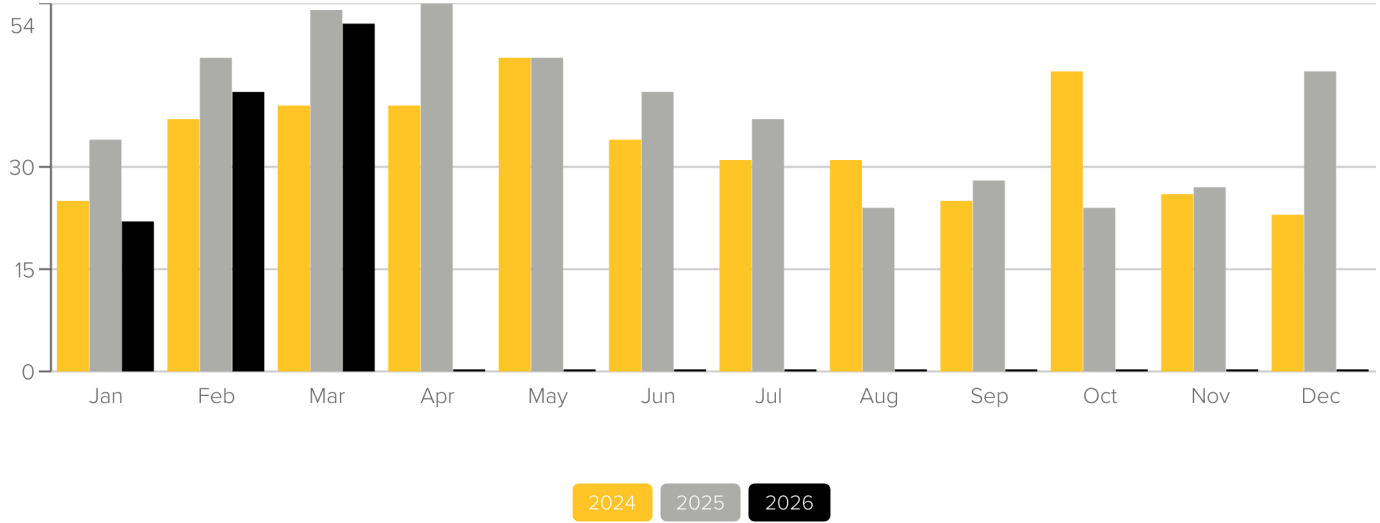
The statistics below provide an up-to-date snapshot of the listed inventory as of April 3, 2026. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

143 Homes for Sale	78 Homes Under Contract	\$2,454,000 High Price
\$256,500 Low Price	\$487,900 Median List Price	

Values pulled on 4/3/2026



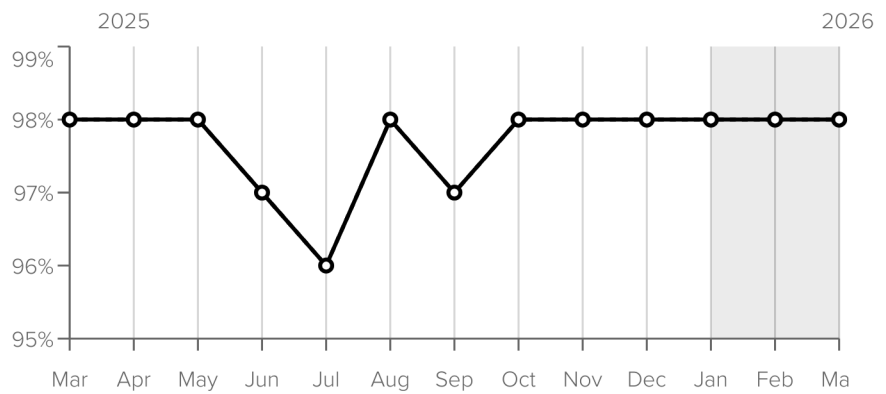
Homes Sold



Sale to List Price Ratio

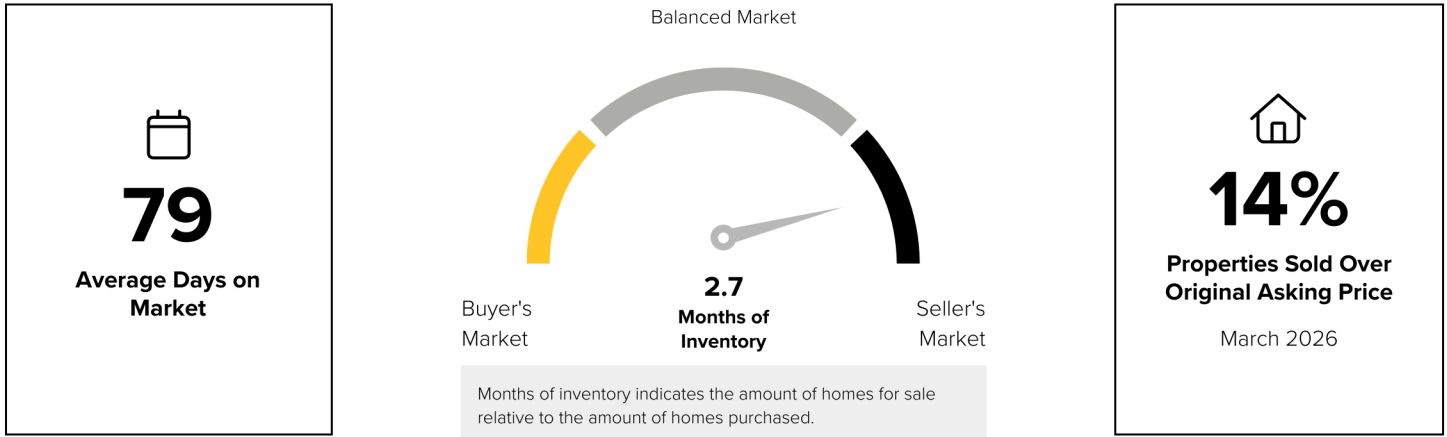


98%
 Average Sale to List Price Ratio
 March 2026





Market Conditions



Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it Impacts Buyers	<p>Buyer's Market More people selling homes than buying</p> <ul style="list-style-type: none"> More homes to choose from Could spend less than asking price Price restrictions Rarely competing offers 	<p>Seller's Market More people buying homes than selling</p> <ul style="list-style-type: none"> Fewer homes to choose from Need to be able to close quickly Could spend more than asking price Competition from other buyers
	<p>Buyer's Market More people selling homes than buying</p> <ul style="list-style-type: none"> Takes more time to sell Fewer offers received Could get lower than asking price May have to make repairs and/or concessions 	<p>Seller's Market More people buying homes than selling</p> <ul style="list-style-type: none"> Home sells quickly Multiple offers likely Could get more than asking price Buyers willing to overlook repairs



Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory			Sales		Market Climate
		As of 4/3/26	Current Period Mar 2026	3 Month Trend	Current Period Mar 2026	6 Month Avg	
All Price Ranges	143	2.7	1.2	53	35	Seller's	
< \$400,000	26	1.2	0.7	22	10	● Seller's	
\$400,000 - \$800,000	94	3.4	1.3	28	22	● Seller's	
\$800,000 - \$1,200,000	20	10.0	4.0	2	1	● Buyer's	
\$1,200,000 - \$1,600,000	1	—	1.0	0	0	—	
\$1,600,000 - \$2,000,000	1	1.0	1.0	1	0	● Seller's	
\$2,000,000 - \$2,400,000	1	—	—	0	0	—	
\$2,400,000 - \$2,800,000	0	—	—	0	0	—	
\$2,800,000 - \$3,200,000	0	—	—	0	0	—	
\$3,200,000 - \$3,600,000	0	—	—	0	0	—	
\$3,600,000 - \$4,000,000	0	—	—	0	0	—	
> \$4,000,000	0	—	—	0	0	—	

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

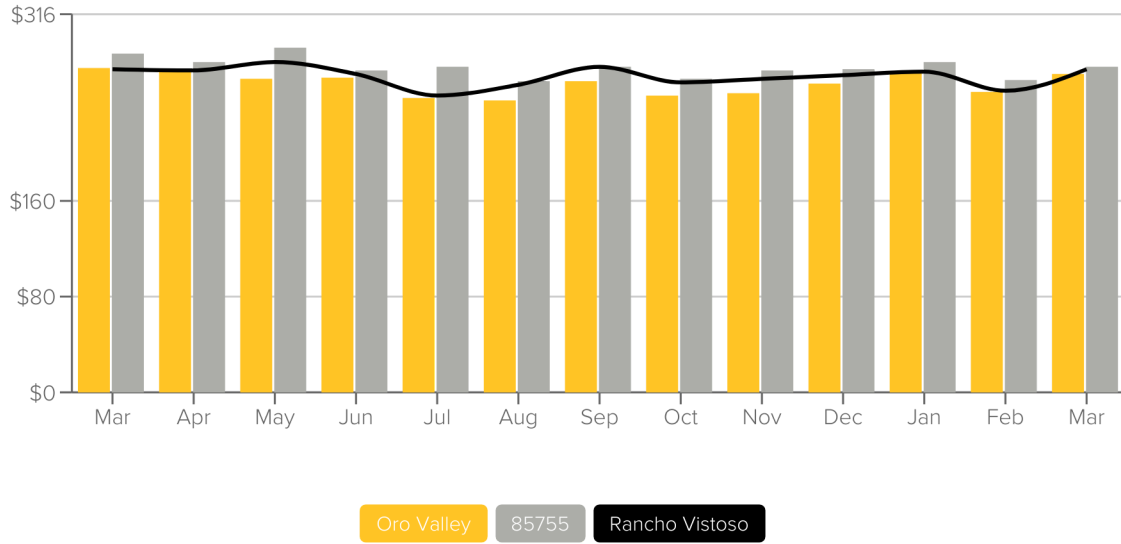
More than 6 months of inventory



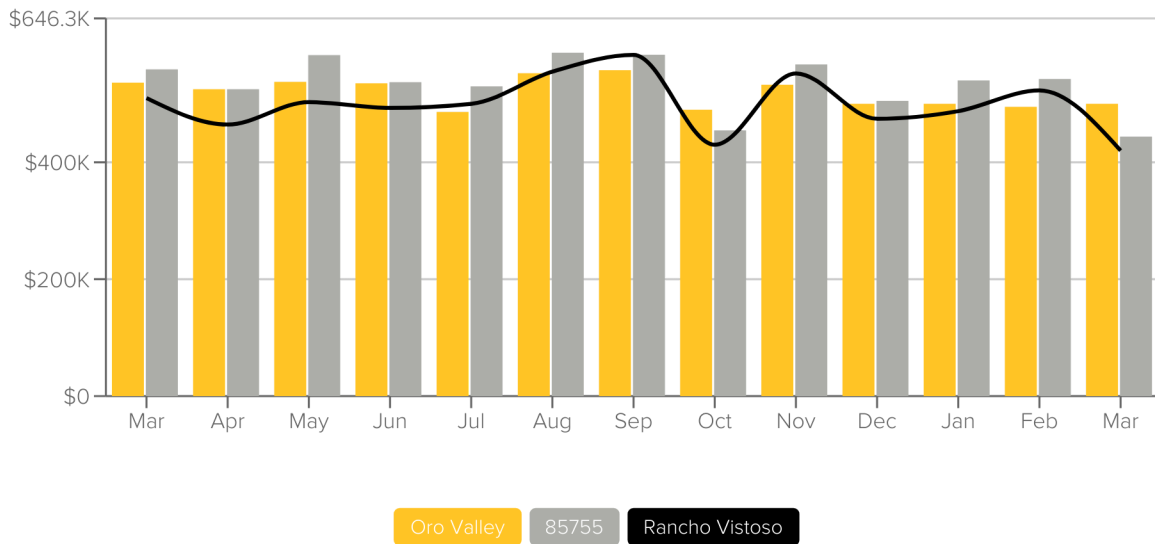
Compare Rancho Vistoso to Zip Code and City

The charts below compare the average price per square foot and median sale price indicators of the neighborhood to its parent zip code and city.

Average Price per Square Foot



Median Sale Price





Statistics

Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in Rancho Vistoso. The values are based on closed transactions in March 2026.

