



# Neighborhood Market Report



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## **Rancho Vistoso**

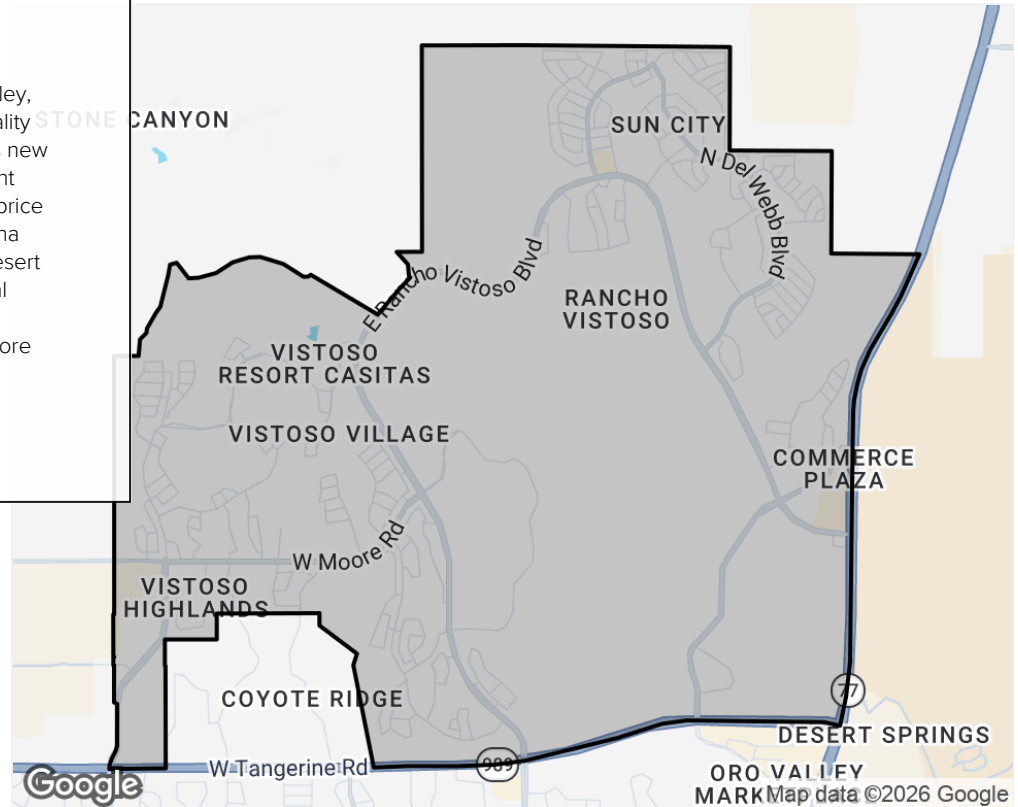
Oro Valley, Arizona

June 2026



## About Rancho Vistoso

A master-planned community in northern Oro Valley, Rancho Vistoso is held in high esteem for the quality and variety of its many homes. These encompass new constructions, condominiums, golf course-adjacent properties, townhomes, and more, all at variable price points. Rancho Vistoso's close proximity to Catalina State Park suffuses the entire area with vibrant desert scenery. Residents enjoy easy access to essential retail destinations at the nearby Oro Valley Marketplace, as well as parks, hiking trails, and more embedded in the community itself.



Scan to view the full digital market report for Rancho Vistoso.





# Market Summary - All Property Types

## Recent Sales Trends

The statistics below highlight key market indicators for Rancho Vistoso. The data in the Sold Listings table is based on homes sold within the month of May 2026.

	Current Period May 2026	Last Month Apr 2026	Change From Last Month	Last Year May 2025	Change From Last Year
<b>Homes Sold</b>	44	65	▼ 32%	46	▼ 4%
<b>Median Sale Price</b>	\$542,495	\$458,600	▲ 18%	\$503,000	▲ 8%
<b>Median List Price</b>	\$550,000	\$455,000	▲ 21%	\$500,000	▲ 10%
<b>Sale to List Price Ratio</b>	98%	98%	0%	98%	0%
<b>Sales Volume</b>	\$25,598,971	\$33,447,581	▼ 23%	\$29,134,755	▼ 12%
<b>Average Days on Market</b>	91 days	64 days	▲ 27 days	43 days	▲ 48 days
<b>Homes Sold Year to Date</b>	225	181	▲ 24%	233	▼ 3%
<b>For Sale at Month's End</b>	—	129	▼ 100%	152	▼ 100%

## Current Market

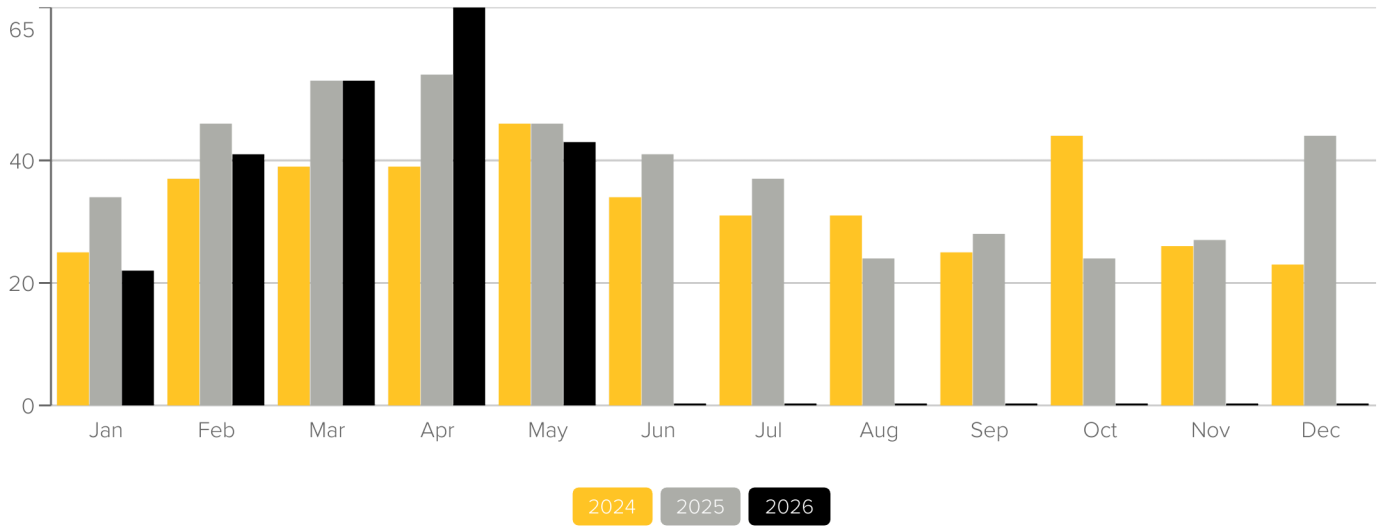
The statistics below provide an up-to-date snapshot of the listed inventory as of June 2, 2026. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

<b>113</b> <small>Homes for Sale</small>	<b>41</b> <small>Homes Under Contract</small>	<b>\$2,200,000</b> <small>High Price</small>
<b>\$300,000</b> <small>Low Price</small>	<b>\$539,950</b> <small>Median List Price</small>	

Values pulled on 6/2/2026



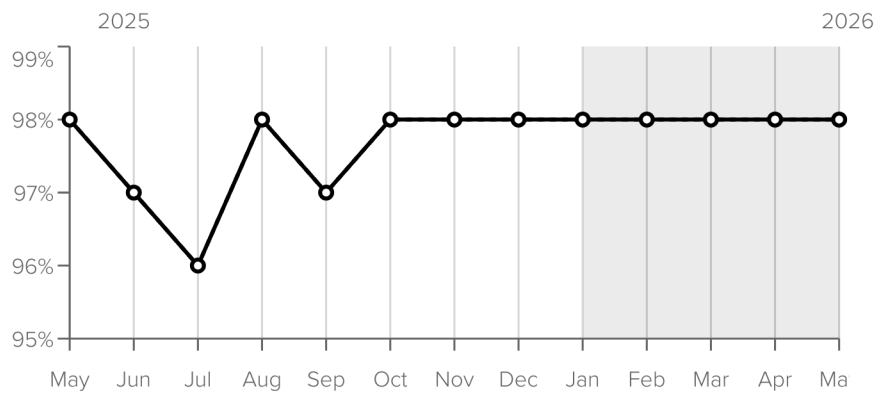
**Homes Sold**



**Sale to List Price Ratio**

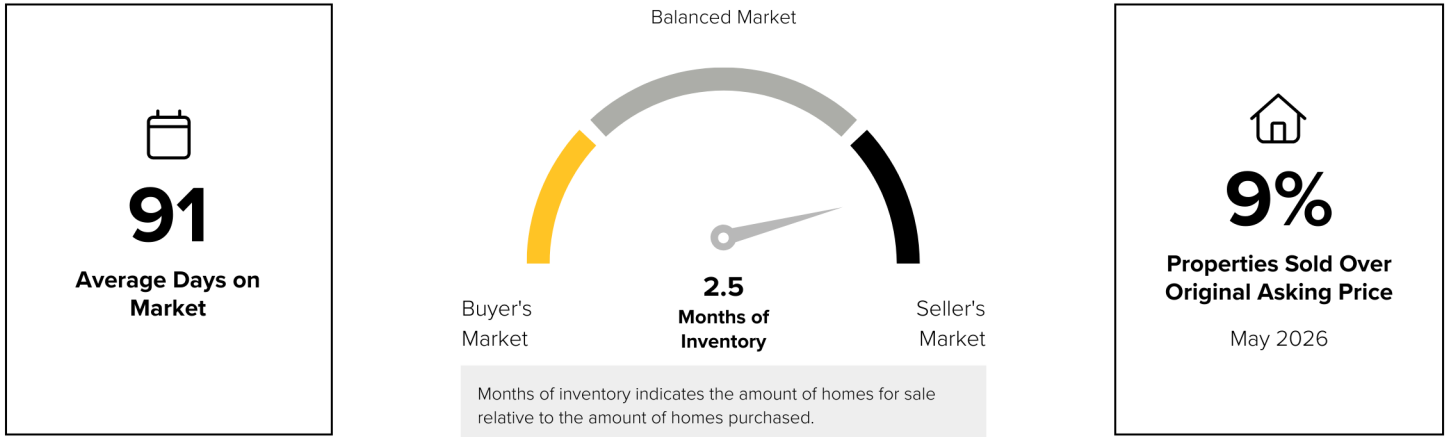


**98%**  
 Average Sale to List Price Ratio  
 May 2026





# Market Conditions



## Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

How it Impacts Buyers	<p><b>Buyer's Market</b> More people selling homes than buying</p> <ul style="list-style-type: none"> <li>More homes to choose from</li> <li>Could spend less than asking price</li> <li>Price restrictions</li> <li>Rarely competing offers</li> </ul>	<p><b>Seller's Market</b> More people buying homes than selling</p> <ul style="list-style-type: none"> <li>Fewer homes to choose from</li> <li>Need to be able to close quickly</li> <li>Could spend more than asking price</li> <li>Competition from other buyers</li> </ul>
	<p><b>Buyer's Market</b> More people selling homes than buying</p> <ul style="list-style-type: none"> <li>Takes more time to sell</li> <li>Fewer offers received</li> <li>Could get lower than asking price</li> <li>May have to make repairs and/or concessions</li> </ul>	<p><b>Seller's Market</b> More people buying homes than selling</p> <ul style="list-style-type: none"> <li>Home sells quickly</li> <li>Multiple offers likely</li> <li>Could get more than asking price</li> <li>Buyers willing to overlook repairs</li> </ul>



## Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory			Sales		Market Climate
		As of 6/2/26	Current Period May 2026	3 Month Trend	Current Period May 2026	6 Month Avg	
<b>All Price Ranges</b>	106	2.5	0.7	43	45	Seller's	
< \$300,000	0	0.0	0.0	2	6	● Seller's	
\$300,000 - \$350,000	6	0.7	0.2	9	7	● Seller's	
\$350,000 - \$400,000	11	2.8	0.6	4	5	● Seller's	
\$400,000 - \$450,000	18	6.0	1.2	3	4	● Buyer's	
\$450,000 - \$500,000	13	2.6	0.9	5	4	● Seller's	
\$500,000 - \$550,000	7	1.4	1.0	5	3	● Seller's	
\$550,000 - \$600,000	14	4.7	1.8	3	3	● Balanced	
\$600,000 - \$650,000	5	1.7	0.4	3	2	● Seller's	
\$650,000 - \$700,000	5	5.0	0.7	1	1	● Balanced	
\$700,000 - \$750,000	7	—	1.4	0	1	—	
> \$750,000	20	2.5	1.5	8	3	● Seller's	

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

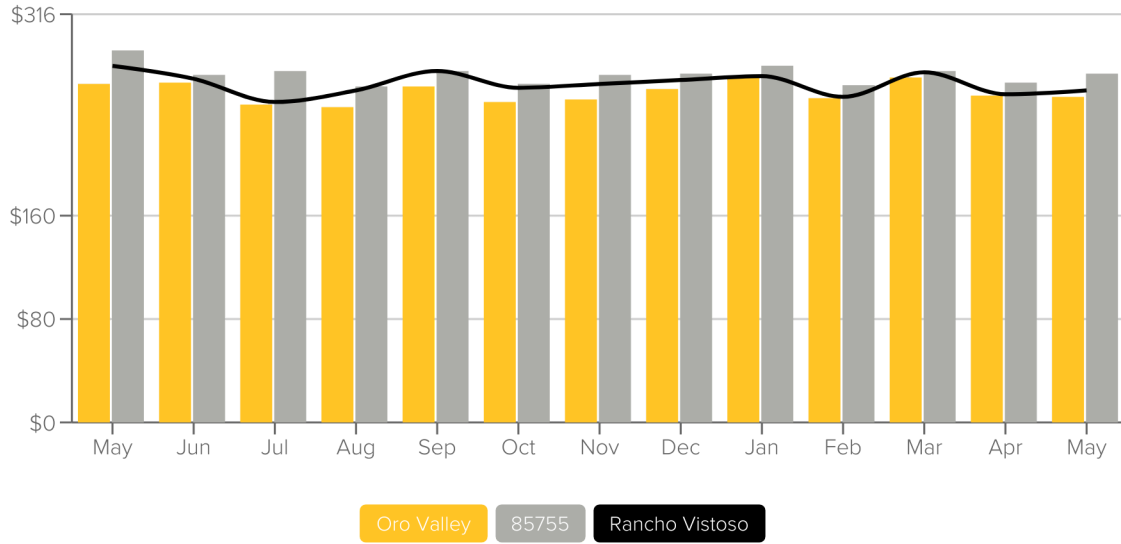
More than 6 months of inventory



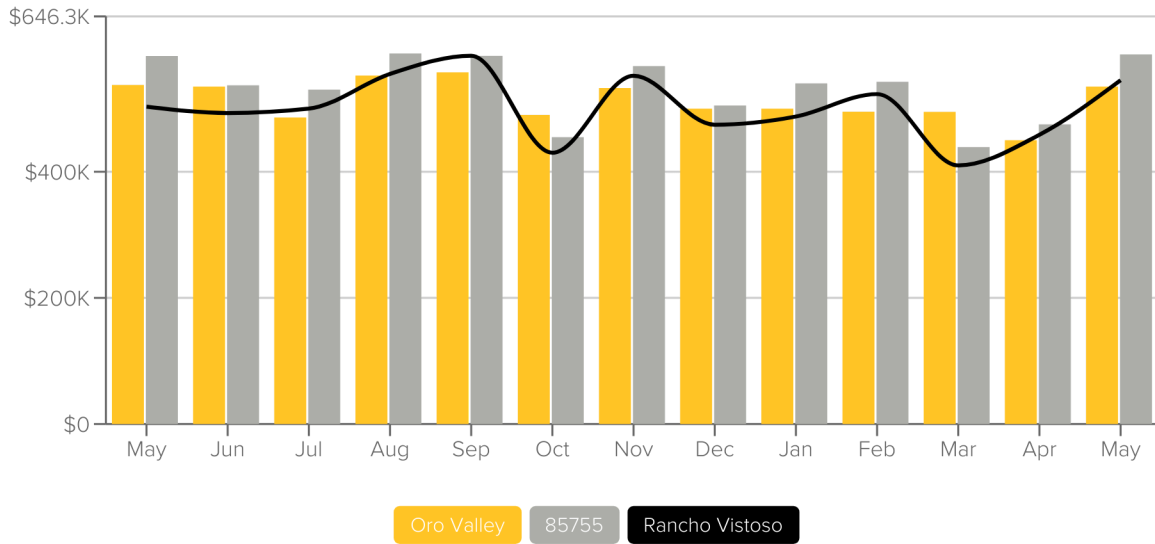
# Compare Rancho Vistoso to Zip Code and City

The charts below compare the average price per square foot and median sale price indicators of the neighborhood to its parent zip code and city.

## Average Price per Square Foot



## Median Sale Price





# Statistics

## Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in Rancho Vistoso. The values are based on closed transactions in May 2026.

