LONG REALTY SMART MOVE.

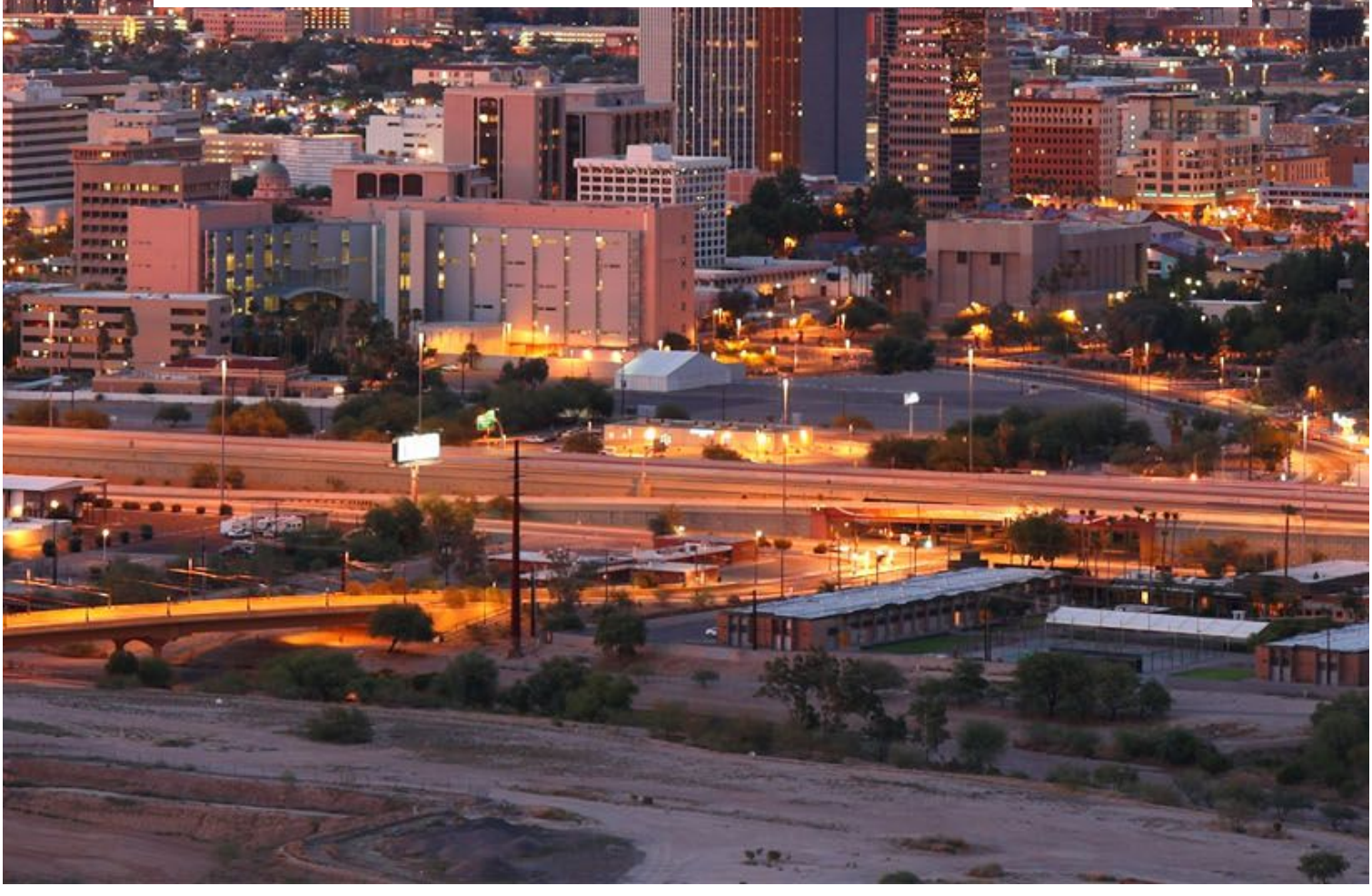
Community Market Report



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Northwest Tucson MLS Area, Arizona

November 2026

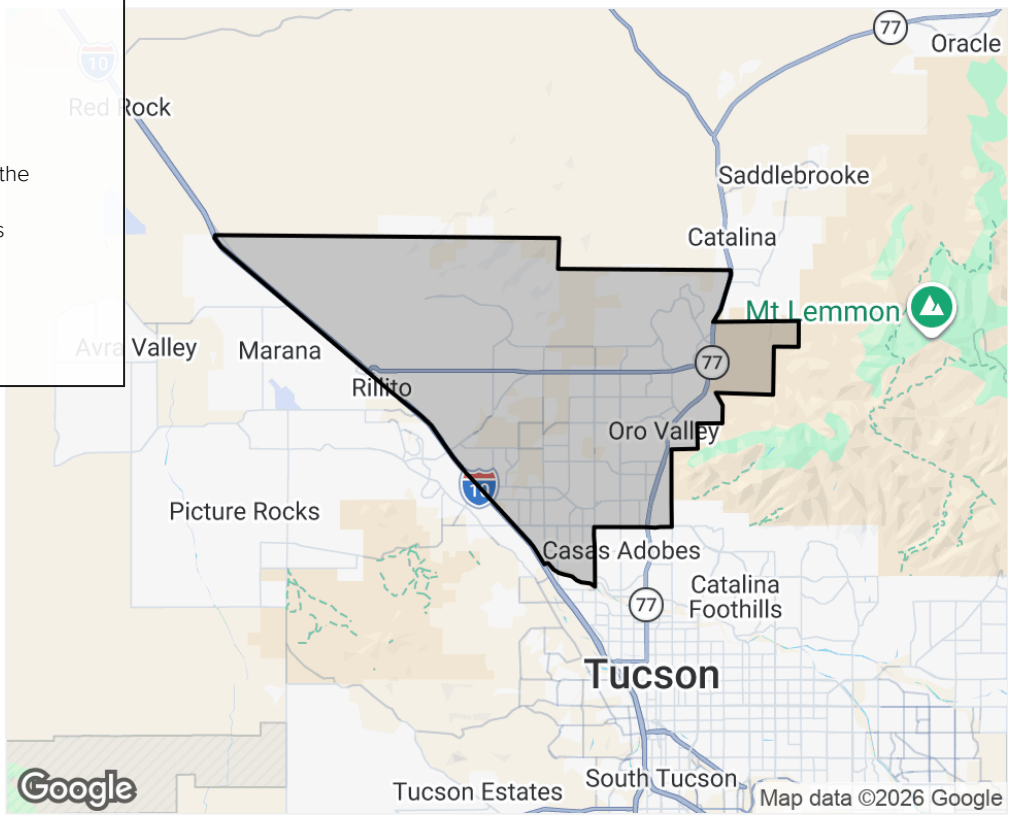




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About Northwest Tucson MLS Area

Welcome to your personalized market report for Northwest Tucson MLS Area in Arizona. Dive into the latest market trends, insights, and key statistics to better understand the real estate landscape in this area.



Scan to view the full digital market report for Northwest Tucson MLS Area.



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Market Summary - All Property Types

Recent Sales Trends

The statistics below highlight key market indicators for Northwest Tucson MLS Area, Arizona. The data in the Sold Listings table is based on homes sold within the month of October 2026.

	Current Period Oct 2026	Last Month Sep 2026	Change From Last Month	Last Year Oct 2025	Change From Last Year
Homes Sold	184	157	▲ 17%	189	▼ 3%
Median Sale Price	$460,000	$485,000	▼ 5%	$430,000	▲ 7%
Median List Price	$469,849	$490,000	▼ 4%	$435,000	▲ 8%
Sale to List Price Ratio	98%	98%	0%	98%	0%
Sales Volume	$101,647,014	$85,392,905	▲ 19%	$99,015,522	▲ 3%
Average Days on Market	60 days	59 days	▲ 1 day	59 days	▲ 1 day
Homes Sold Year to Date	2,142	1,958	▲ 9%	2,097	▲ 2%
For Sale at Month's End	757	688	▲ 10%	836	▼ 9%

Current Market

The statistics below provide an up-to-date snapshot of the listed inventory as of November 1, 2026. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

755
Homes for Sale

186
Homes Under Contract

$8,100,000
High Price

$90,000
Low Price

$498,000
Median List Price

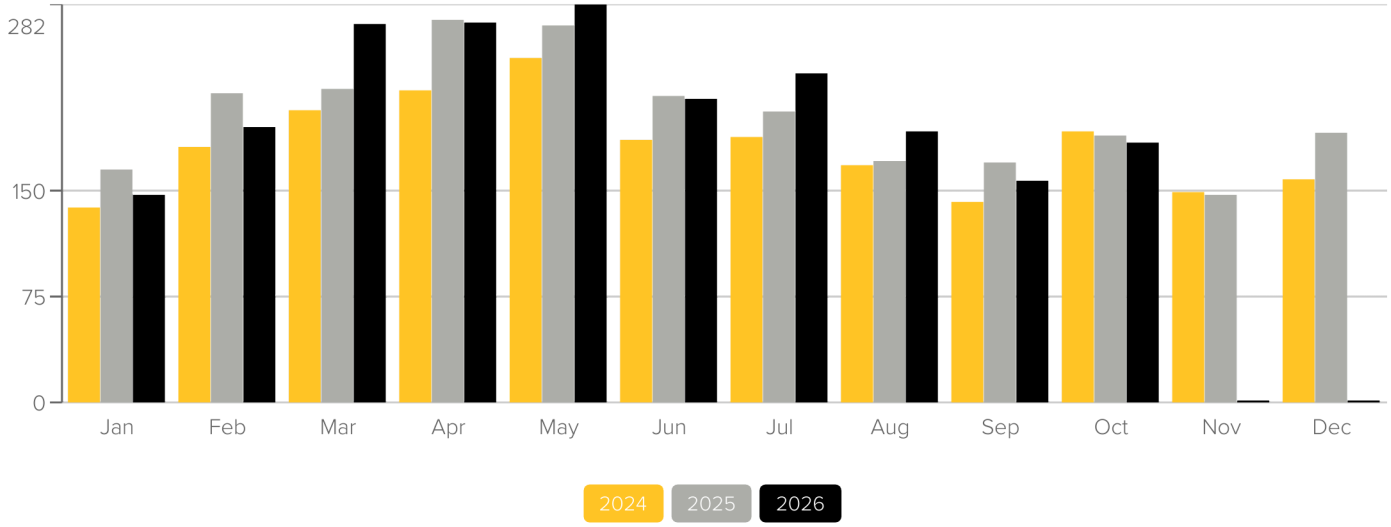
Values pulled on 11/1/2026

Data provided by Arizona Regional MLS Inc., and MLS of Southern Arizona. All information is deemed reliable but not guaranteed.

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Homes Sold

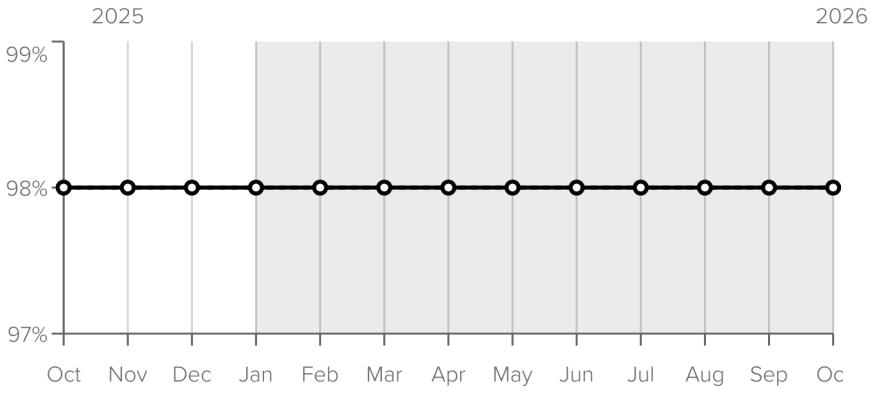


Sale to List Price Ratio

98%

Average Sale to List Price Ratio

October 2026



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Market Conditions

60
Average Days on Market

Balanced Market



Buyer's Market

4.1
Months of Inventory

Seller's Market

Months of inventory indicates the amount of homes for sale relative to the amount of homes purchased.

12%
Properties Sold Over Original Asking Price
October 2026

Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

	Buyer's Market More people selling homes than buying	Seller's Market More people buying homes than selling
How it Impacts Buyers	**More homes to choose from** **Could spend less than asking price** **Price restrictions** **Rarely competing offers**	**Fewer homes to choose from** **Need to be able to close quickly** **Could spend more than asking price** **Competition from other buyers**
How it Impacts Sellers	**Takes more time to sell** **Fewer offers received** **Could get lower than asking price** **May have to make repairs and/or concessions**	**Home sells quickly** **Multiple offers likely** **Could get more than asking price** **Buyers willing to overlook repairs**

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Market Conditions by Price Range

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

Price Range	Active Listings	Months of Inventory		Sales		Market Climate
	As of 11/1/26	Current Period Oct 2026	3 Month Trend	Current Period Oct 2026	6 Month Avg	
All Price Ranges	755	4.1	1.4	184	211	Balanced
< $250,000	15	1.3	0.7	12	6	● Seller's
$250,000 - $300,000	36	4.0	0.9	9	15	● Balanced
$300,000 - $350,000	70	3.0	1.1	23	30	● Seller's
$350,000 - $400,000	90	3.6	1.4	25	25	● Seller's
$400,000 - $450,000	80	5.7	1.5	14	23	● Balanced
$450,000 - $500,000	72	2.8	1.1	26	21	● Seller's
$500,000 - $600,000	127	5.3	1.5	24	30	● Balanced
$600,000 - $750,000	94	5.2	1.3	18	28	● Balanced
$750,000 - $1,000,000	54	2.3	1.4	23	17	● Seller's
$1,000,000 - $2,000,000	75	10.7	2.8	7	9	● Buyer's
> $2,000,000	42	14.0	6.0	3	3	● Buyer's

Seller's Market
Less than 4 months of inventory

Balanced Market
Between 4-6 months of inventory

Buyer's Market
More than 6 months of inventory

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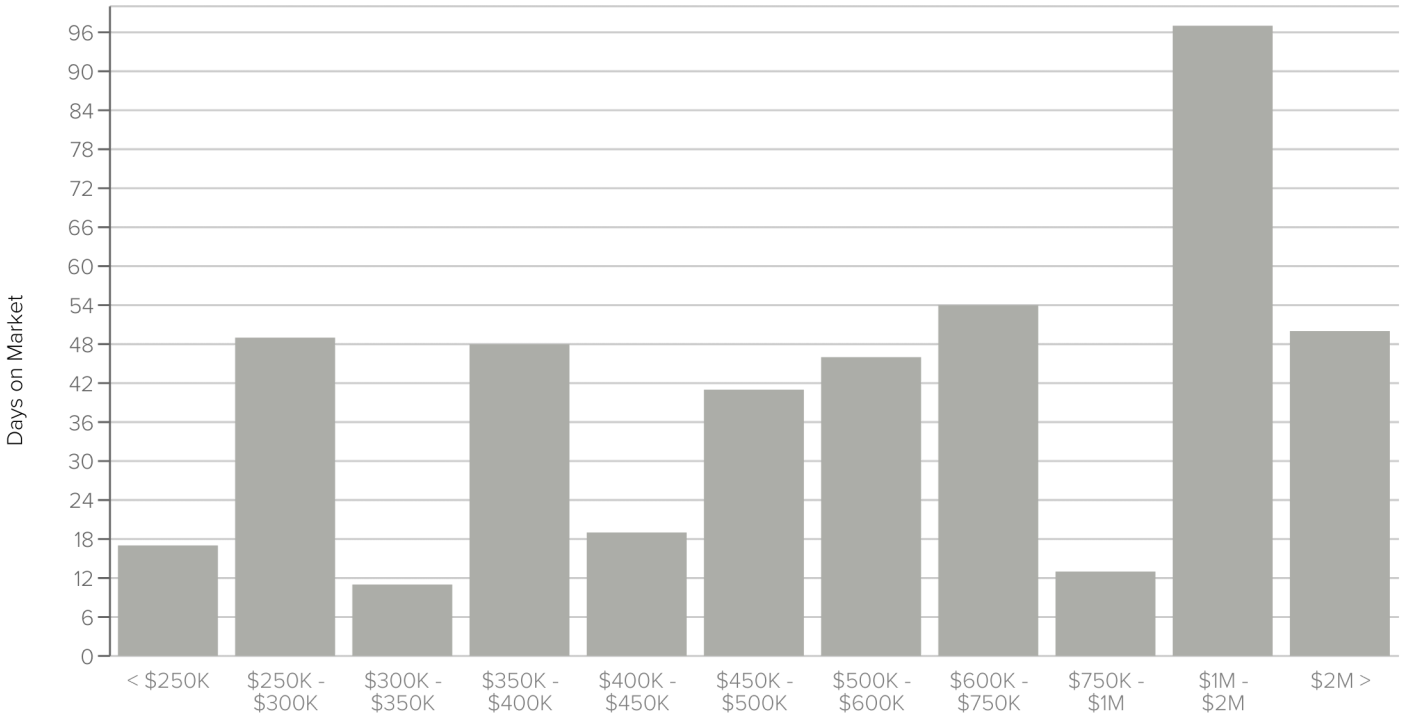


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Statistics

Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in Northwest Tucson MLS Area, Arizona. The values are based on closed transactions in October 2026.



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